## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 12, 2004

## Federal National Mortgage Association

(Exact name of registrant as specified in its charter)

## Fannie Mae

| Federally chartered corporation <br> (State or other jurisdiction <br> of incorporation) | 0-50231 <br> (Commission | 52-0883107 <br> (IRS Employer <br> Identification Number) |
| :---: | :---: | :---: |
| 3900 Wisconsin Avenue, NW |  |  |
| Washington, DC |  | $\mathbf{2 0 0 1 6}$ |
| (Zip Code) |  |  |

Registrant's telephone number, including area code: 202-752-7000

## Item 9. Regulation FD Disclosure.

On May 12, 2004, Fannie Mae (formally, the Federal National Mortgage Association), issued its quarterly business activity supplement for the first quarter of 2004, a copy of which is furnished as Exhibit 99.1 to this report, and which is incorporated herein by reference.

This information, including the exhibits attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any disclosure document of the Company, except as shall be expressly set forth by specific reference in such document.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By /s/ Leanne G. Spencer
Leanne G. Spencer
Senior Vice President and Controller

## EXHIBIT INDEX

The following is a list of the Exhibits furnished herewith.

## Exhibit Number <br> Description of Exhibit

## FFannieMae

## Business Activity Supplement

First Quarter 2004

## Business Activity Supplement First Quarter 2004

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This supplement contains statistical data which are unaudited. The unaudited data should be read in conjunction with audited financial statements, notes to the financial statements, and management's discussion and analysis of financial conditions and results of operations, included in Fannie Mae's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, filed with the Securities and Exchange Commission (SEC), and also with the unaudited financial statements, notes to the financial statements, and management's discussion and analysis of financial conditions and results of operations, included in Fannie Mae's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004, also filed with the SEC.

## Portfolio Commitment Activity

March 2004
(Dollars in millions)
Numbers may not foot due to rounding

Mandatory Commitments to Purchase Loans 2/

|  | Single-Family |  |  |  | Multifamily | $\begin{gathered} \text { Total } \\ \text { Mandatory } \\ \text { Commitments } \end{gathered}$ | Commitmentsto Sell | RetainedCommitments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FHA/VA | Conventional Long-Term | Conventional Intermediate -Term 1/ | ARM |  |  |  |  |
| 1998 | \$ 5,075 | \$156,623 | \$28,237 | \$ 2,017 | \$ 1,843 | \$193,795 | \$ 1,880 | \$191,915 |
| 1999 | 24,065 | 142,529 | 12,609 | 6,129 | 2,616 | 187,948 | 5,900 | 182,048 |
| 2000 | 4,754 | 123,504 | 10,980 | 19,006 | 5,445 | 163,689 | 11,786 | 151,903 |
| 2001 | 4,313 | 261,240 | 28,361 | 3,636 | 6,534 | 304,084 | 7,586 | 296,498 |
| 2002 | 6,958 | 315,419 | 65,618 | 5,048 | 7,284 | 400,327 | 12,268 | 388,059 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 652 | \$ 96,645 | \$21,093 | \$ 1,963 | \$ 1,945 | \$122,298 | \$ 6,415 | \$115,883 |
| Qtr 2 | 1,038 | 138,853 | 49,816 | 4,474 | 3,466 | 197,647 | 6,921 | 190,726 |
| Qtr 3 | 1,313 | 121,990 | 24,731 | 5,964 | 4,733 | 158,731 | 9,740 | 148,991 |
| Qtr 4 | 1,474 | 30,942 | 4,125 | 3,916 | 2,950 | 43,407 | 9,934 | 33,473 |
| Total | \$ 4,477 | \$388,430 | \$99,765 | \$16,317 | \$13,094 | \$522,083 | \$33,010 | \$489,073 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |
| January | \$ 184 | \$ 10,946 | \$ 1,456 | \$ 890 | \$ 338 | \$ 13,814 | \$ 2,118 | \$ 11,696 |
| February | 354 | 9,582 | 1,444 | 1,691 | 614 | 13,685 | 1,109 | 12,576 |
| March | 769 | 18,903 | 2,790 | 6,070 | 1,630 | 30,162 | 751 | 29,411 |
| Qtr 1 | 1,307 | 39,431 | 5,690 | 8,651 | 2,582 | 57,661 | 3,978 | 53,683 |
| YTD | \$ 1,307 | \$ 39,431 | \$ 5,690 | \$ 8,651 | \$ 2,582 | \$ 57,661 | \$ 3,978 | \$ 53,683 |

1/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
2/ Net of pair-offs.

## Mortgage Purchases <br> March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Single-Family |  |  |  | Multifamily | $\underset{\text { Purchases }}{\text { Total }}$ | Purchase Yield 2/ | $\begin{aligned} & \text { Fannie Mae } \\ & \text { MBS 3/ } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FHA/VA | Conventional Long-Term | Conventional Intermediate -Term 1/ | ARM |  |  |  |  |
| 1998 | \$ 6,016 | \$147,615 | \$28,725 | \$ 3,507 | \$ 2,585 | \$188,448 | 6.61\% | \$104,728 |
| 1999 | 23,575 | 146,679 | 15,315 | 6,073 | 3,568 | 195,210 | 6.88\% | 125,498 |
| 2000 | 6,940 | 113,444 | 11,607 | 17,683 | 4,557 | 154,231 | 7.62\% | 104,904 |
| 2001 | 6,001 | 226,516 | 26,146 | 3,777 | 8,144 | 270,584 | 6.56\% | 180,582 |
| 2002 | 9,493 | 280,815 | 62,102 | 10,739 | 7,492 | 370,641 | 5.92\% | 245,039 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 928 | \$105,784 | \$19,570 | \$ 3,555 | \$ 2,168 | \$132,005 | 5.34\% | \$ 88,640 |
| Qtr 2 | 1,493 | 102,204 | 17,904 | 3,896 | 2,463 | 127,960 | 5.09\% | 70,483 |
| Qtr 3 | 1,852 | 195,835 | 40,439 | 11,069 | 4,713 | 253,908 | 4.85\% | 176,066 |
| Qtr 4 | 2,166 | 29,236 | 9,519 | 14,220 | 3,838 | 58,979 | 4.74\% | 13,224 |
| Total | \$ 6,439 | \$433,059 | \$87,432 | \$32,740 | \$13,182 | \$572,852 | 5.00\% | \$348,413 |
|  |  |  |  |  |  |  |  |  |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |
| January | \$ 331 | \$ 3,725 | \$ 1,396 | \$ 2,544 | \$ 577 | \$ 8,573 | 4.77\% | \$ 268 |
| February | 515 | 4,205 | 1,264 | 5,850 | 337 | 12,171 | 3.68\% | 181 |
| March | 886 | 10,961 | 2,082 | 5,477 | 854 | 20,260 | 4.53\% | 6,507 |
| Qtr 1 | 1,732 | 18,891 | 4,742 | 13,871 | 1,768 | 41,004 | 4.33\% | 6,956 |
| YTD | \$ 1,732 | \$ 18,891 | \$ 4,742 | \$13,871 | \$ 1,768 | \$ 41,004 | 4.33\% | \$ 6,956 |

1/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
2/ Yields are shown on a tax equivalent basis.
3/ Included in total purchases.

## Fixed Rate Mortgages by Note Rate 1/ March 2004

(Dollars in millions)
Numbers may not foot due to rounding

| End of Period | under <br> 5.00\% | $\begin{gathered} 5.00 \% \\ \text { to } \\ \text { t.49\% } \end{gathered}$ | $\begin{gathered} 5.50 \% \\ \text { to } \\ \text { 5.99\% } \end{gathered}$ | $\begin{aligned} & \text { 6.00\% } \\ & \text { to } \\ & 6.49 \% \end{aligned}$ | $\begin{aligned} & \text { 6.50\% } \\ & \text { to } \\ & \text { 6.99\% } \end{aligned}$ | $\begin{gathered} 7.00 \% \\ \text { to } \\ \text { t.49\% } \end{gathered}$ | $\begin{gathered} 7.50 \% \\ \mathbf{t o} \\ \text { t.99\% } \end{gathered}$ | $\begin{gathered} \text { 8.00\% } \\ \text { to } \\ 8.49 \% \end{gathered}$ | $\begin{aligned} & \text { 8.50\% } \\ & \text { 8. } \\ & \text { 8.99\% } \end{aligned}$ | $\begin{gathered} \text { 9.00\% } \\ \text { to } \\ \text { f.49\% } \end{gathered}$ | $\begin{aligned} & \text { 9.50\% } \\ & \text { fo } \\ & \text { f.99\% } \end{aligned}$ | $\begin{gathered} \text { 10.00\% } \\ \text { and } \\ \text { over } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 | NM | NM | 2,987 | \$ 28,523 | \$176,133 | \$280,774 | \$215,161 | \$105,341 | \$57,302 | \$17,573 | \$14,438 | \$15,039 | \$ 910,284 |
| 1999 | NM | NM | 6,057 | 49,285 | 266,401 | 323,154 | 224,092 | 94,037 | 45,030 | 13,082 | 10,575 | 11,168 | 1,036,824 |
| 2000 | NM | NM | 5,519 | 44,869 | 244,457 | 301,640 | 255,849 | 157,543 | 71,812 | 17,986 | 11,509 | 10,279 | 1,115,944 |
| 2001 | NM | NM | 19,055 | 86,842 | 393,701 | 414,763 | 250,472 | 114,772 | 54,280 | 14,846 | 10,182 | 10,177 | 1,350,035 |
| 2002 | NM | NM | 145,641 | 260,437 | 519,799 | 356,215 | 177,752 | 72,165 | 37,762 | 10,660 | 7,033 | 6,853 | 1,448,676 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | 8,180 | 68,308 | 220,066 | 346,974 | 474,724 | 297,078 | 152,277 | 62,592 | 33,680 | 9,641 | 6,347 | 6,152 | 1,686,019 |
| Qtr 2 | 38,834 | 139,580 | 366,784 | 371,678 | 402,875 | 238,145 | 128,244 | 53,774 | 29,844 | 8,700 | 5,725 | 5,604 | 1,789,787 |
| Qtr 3 | 115,841 | 260,420 | 434,927 | 329,429 | 317,796 | 185,905 | 106,860 | 45,544 | 25,865 | 7,686 | 5,046 | 4,964 | 1,840,283 |
| Qtr 4 | 133,736 | 293,680 | 481,770 | 346,638 | 293,647 | 160,547 | 93,568 | 39,637 | 22,725 | 6,752 | 4,420 | 4,396 | 1,881,516 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | 139,321 | 305,081 | 519,026 | 349,863 | 275,619 | 146,863 | 85,817 | 35,938 | 20,579 | 6,078 | 3,972 | 3,968 | 1,892,125 |

NM = Not meaningful
1/ Includes loans underlying mortgages in portfolio or backing net MBS outstanding. Excludes housing revenue bonds and certain other portfolio investments.

## Mortgage Portfolio Liquidations and Sales <br> March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Liquidations |  |  |  |  | Sales |  | Total Liquidations and Sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Foreclosure | Amortization \& Prepayments | Total Amount | Estimated Net Yield | \% of Avg. <br> Portfolio 1/ | Amount | Estimated Net Yield | Amount | Estimated Net Yield |
| 1998 | \$1,950 | \$ 86,917 | \$ 88,867 | 7.66\% | 25.02\% | \$ 1,793 | 6.91\% | \$ 90,660 | 7.65\% |
| 1999 | 1,959 | 77,791 | 79,750 | 7.39\% | 16.93\% | 6,148 | 6.98\% | 85,898 | 7.36\% |
| 2000 | 1,040 | 56,193 | 57,233 | 7.18\% | 10.25\% | 10,982 | 6.98\% | 68,215 | 7.15\% |
| 2001 | 1,219 | 163,193 | 164,412 | 7.23\% | 24.73\% | 8,981 | 6.49\% | 173,393 | 7.19\% |
| 2002 | 2,478 | 274,941 | 277,419 | 6.83\% | 37.35\% | 9,582 | 6.27\% | 287,001 | 6.82\% |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 806 | \$104,802 | \$105,608 | 6.61\% | 52.25\% | \$ 1,271 | 5.68\% | \$106,879 | 6.60\% |
| Qtr 2 | 896 | 125,050 | 125,946 | 6.45\% | 61.78\% | 5,425 | 5.48\% | 131,371 | 6.41\% |
| Qtr 3 | 1,003 | 146,772 | 147,775 | 6.20\% | 68.96\% | 1,477 | 2.69\% | 149,252 | 6.17\% |
| Qtr 4 | 1,024 | 71,134 | 72,158 | 6.16\% | 31.76\% | 5,554 | 5.07\% | 77,712 | 6.09\% |
| Total | \$3,729 | \$447,758 | \$451,487 | 6.36\% | 53.29\% | \$13,727 | 5.03\% | \$465,214 | 6.32\% |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,072 | \$ 53,064 | \$ 54,136 | 5.92\% | 24.41\% | \$ 4,374 | 4.95\% | \$ 58,510 | 5.85\% |

1/ Annualized

## Summary of Nonmortgage Investments <br> March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Amortized Cost | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ | Fair <br> Value | Weighted Average Maturity <br> in Month | \% Rated A or Better |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale: |  |  |  |  |  |  |
| Asset-backed securities | \$26,692 | \$ 54 | \$(26) | \$26,720 | 24.1 | 99.5\% |
| Floating rate notes 1/ | 9,884 | 12 | - | 9,896 | 19.4 | 98.0 |
| Taxable auction notes | 3,726 | - | - | 3,726 | . 5 | 100.0 |
| Corporate bonds | 2,006 | 37 | (1) | 2,042 | 33.4 | 84.2 |
| Auction rate preferred stock | 772 | 4 | - | 776 | . 8 | 94.7 |
| Municipal bonds | 1,389 | 1 | - | 1,390 | 3.3 | 100.0 |
| Commercial paper | 334 | - | - | 334 | 0.6 | 100.0 |
| Other | 221 | - | - | 221 | 44.1 | 100.0 |
| Total | \$45,024 | \$108 | \$(27) | \$45,105 | 20.4 | 98.5\% |
|  |  |  |  |  |  |  |
| Held-to-maturity: |  |  |  |  |  |  |
| Repurchase agreements 2 / | \$ 194 | \$ - | \$ - | \$ 194 | - | 100.0 |
| Federal funds | 11,580 | - | - | 11,580 | . 6 | 100.0 |
| Eurodollar time deposits | 250 | - | - | 250 | 3.0 | 100.0 |
| Total | \$12,024 | \$ - | \$ - | \$12,024 | . 8 | 100.0\% |

1/ As of March 31, 2004, 100 percent of floating rate notes repriced at intervals of 90 days or less.
2/ Repurchase agreements consist primarily of overnight investments that mature daily.

## Debt Summary Statistics <br> March 2004

(Dollars in millions)
Numbers may not foot due to rounding

| Debt Outstanding | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2004 | 12/31/2003 | 9/30/2003 | 6/30/2003 | 3/31/2003 |
| Effective short-term debt, redemption value 1/ | \$312,564 | \$258,145 | \$274,362 | \$294,432 | \$173,243 |
| Cost | 1.22\% | 1.25\% | 1.22\% | 1.28\% | 1.36\% |
| Effective long-term debt, redemption value 1/ | 624,672 | 698,012 | 693,719 | 579,676 | 693,891 |
| Cost | 5.11\% | 5.26\% | 5.33\% | 5.57\% | 5.20\% |
| Foreign debt adjustment and other basis adjustments | 10,083 | 7,614 | 9,747 | 12,064 | 8,945 |
| Total redemption value 2 / | \$947,319 | \$963,771 | \$977,828 | \$886,172 | \$876,079 |
| Cost | 3.82\% | 4.18\% | 4.16\% | 4.13\% | 4.60\% |

Other Funding Activities and Statistics

| Option embedded debt instruments outstanding | $\$ 631,747$ | $\$ 646,052$ | $\$ 656,245$ | $\$ 618,414$ | $\$ 590,819$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Option embedded debt instruments as a $\%$ of net mortgage portfolio <br> outstanding | $71.3 \%$ | $71.6 \%$ | $71.2 \%$ | $75.4 \%$ | $71.8 \%$ |

## Long Term Debt:

| Debt called during period 3/ | \$ 81,483 | \$ 40,691 | \$ 41,175 | \$ 61,649 | \$ 42,476 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt repurchased during period | 55 | 2,462 | 6,807 | 6,952 | 3,614 |
| Debt matured during period | 22,308 | 13,952 | 11,370 | 24,503 | 23,165 |
| Total Long Term Debt Redeemed During Period | \$103,846 | \$ 57,105 | \$ 59,352 | \$ 93,104 | \$ 69,255 |

## Short Term Debt:

| Debt called during period 3/ | \$ 1,500 | \$ | \$ 100 | \$ 1,250 | \$ 1,300 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt matured/paydown during period | 444,007 | 549,502 | 500,720 | 585,509 | 557,820 |
| Total Short Term Debt Redeemed During Period | \$445,507 | \$549,502 | \$500,820 | \$586,759 | \$559,120 |
| Total Debt Redeemed During Period | \$549,353 | \$606,607 | \$560,172 | \$679,863 | \$628,375 |
| Swaps retired before maturity during period | \$ 97,200 | \$ 38,110 | \$ 15,595 | \$ 3,524 | \$ 175 |
| Swaps matured during period | 49,252 | 30,382 | 61,753 | 30,244 | 4,525 |
| Total Swaps Redeemed During Period 4/ | \$146,452 | \$ 68,492 | \$ 77,348 | \$ 33,768 | \$ 4,700 |

1/ Data reflects the classification of debt obligations based on the repricing frequency of their coupon rates and on debt conversion via interest rate swaps.
2/ Average maturity is 53 months at March 31, 2004.
3/ Includes debt that was called as a result of an associated swap being called. This debt was previously classified as non-callable.
4/ Includes other risk management derivatives that served as economic hedges but did not meet the criteria for hedge accounting under FAS 133.

## Summary of Debt Issued March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | SHORT-TERM DEBT 1/ |  |  | LONG-TERM DEBT 2 / |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REDEMPTION VALUE | AVG. TERM (DAYS) | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ | $\underset{\text { VALUE }}{\text { REDEMPTION }}$ | AVG. TERM (MONTHS) | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ |
| 2000 | \$1,143,131 | 63 | 6.27\% | \$ 110,215 | 89 | 6.92\% |
| 2001 | \$1,756,691 | 60 | 3.69\% | \$249,352 | 55 | 4.83\% |
| 2002 | \$1,635,919 | 58 | 1.67\% | \$238,467 | 56 | 3.78\% |
| 2003 |  |  |  |  |  |  |
| Qtr 1 | \$ 574,164 | 49 | 1.22\% | \$ 76,709 | 50 | 2.82\% |
| Qtr 2 | 608,339 | 38 | 1.09\% | 78,390 | 55 | 2.70\% |
| Qtr 3 | 536,736 | 50 | 0.95\% | 117,302 | 42 | 2.35\% |
| Qtr 4 | 519,169 | 45 | 1.01\% | 75,401 | 41 | 2.70\% |
| TOTAL | \$2,238,408 | 45 | 1.07\% | \$347,802 | 46 | 2.61\% |
| 2004 |  |  |  |  |  |  |
| January | \$ 128,449 | 50 | 0.99\% | \$ 26,913 | 32 | 2.28\% |
| February | 131,643 | 61 | 0.97\% | 33,691 | 37 | 2.22\% |
| March | 177,591 | 43 | 1.00\% | 32,033 | 51 | 2.45\% |
| Qtr 1 | 437,683 | 50 | 0.99\% | 92,637 | 40 | 2.32\% |
| YTD | \$ 437,683 | 50 | 0.99\% | \$ 92,637 | 40 | 2.32\% |

1/ The impact of interest rate swaps is excluded.
2/ Long-term debt may be fixed or variable rate, and the impact of interest rate swaps is excluded.
3/ Cost for 2003 includes the amortization of discounts, premiums, issuance costs, and other deferred price adjustments. Cost prior to the second quarter of 2003 also includes the effect of debt swaps.

## Summary of Debt Redeemed March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | SHORT-TERM DEBT $1 /$ |  | LONG-TERM DEBT $2 /$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { REDEMPTION } \\ & \text { VALUE } \end{aligned}$ | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ | $\begin{aligned} & \text { REDEMPTION } \\ & \text { VALUE } \end{aligned}$ | $\begin{aligned} & \text { ISSUE } \\ & \operatorname{COST} 3 / \end{aligned}$ |
| 2000 | \$1,106,956 | 6.15\% | \$ 50,335 | 6.33\% |
| 2001 | \$1,691,240 | 4.22\% | \$196,610 | 6.03\% |
| 2002 | \$1,620,644 | 1.84\% | \$175,809 | 4.85\% |
| 2003 |  |  |  |  |
| Qtr 1 | \$ 559,120 | 1.32\% | \$ 69,255 | 3.86\% |
| Qtr 2 | 586,759 | 1.20\% | 93,104 | 3.80\% |
| Qtr 3 | 500,820 | 0.98\% | 59,352 | 3.55\% |
| Qtr 4 | 549,502 | 0.99\% | 57,105 | 3.35\% |
| Total | \$2,196,201 | 1.13\% | \$278,816 | 3.67\% |
|  |  |  |  |  |
| 2004 |  |  |  |  |
| January | \$ 160,085 | 1.00\% | \$ 18,133 | 2.39\% |
| February | 125,186 | 1.01\% | 38,159 | 3.41\% |
| March | 160,236 | 1.00\% | 47,554 | 2.84\% |
| Qtr 1 | 445,507 | 1.01\% | 103,846 | 2.97\% |
| YTD | \$ 445,507 | 1.01\% | \$103,846 | 2.97\% |

1/ The impact of interest rate swaps is excluded.
2/ Long-term debt may be fixed or variable, and excludes the impact of interest rate swaps.
3/ Cost for 2003 includes the amortization of discounts, premiums, issuance costs, and other deferred price adjustments. Cost prior to the second quarter of 2003 also includes the effect of debt swaps.

## *FannieMae

## Effective Long Term Debt Maturing <br> March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Total Debt by Quarter of Contractual Maturity |  | Assuming Callable Debt Redeemed at Initial Call Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amount } \\ \text { Outstanding 1/ } \end{gathered}$ | Cost 2/ | $\underset{\text { Outstanding 1/ }}{\text { Amount }}$ | Cost 2/ |
| Currently Callable | \$ | 0.00\% | \$ 28,112 | 4.69\% |
| 2004 |  |  |  |  |
| Qtr 2 | \$ 23,010 | 4.58\% | \$101,390 | 4.24\% |
| Qtr 3 | 18,821 | 6.26\% | 64,820 | 5.03\% |
| Qtr 4 | 10,624 | 3.84\% | 31,886 | 4.44\% |
| Total | \$ 52,455 | 5.03\% | \$198,096 | 4.53\% |
| 2005 |  |  |  |  |
| Qtr 1 | \$ 29,280 | 3.13\% | \$ 50,061 | 4.43\% |
| Qtr 2 | 11,927 | 3.48\% | 22,599 | 4.38\% |
| Qtr 3 | 13,626 | 5.56\% | 26,505 | 5.85\% |
| Qtr 4 | 19,463 | 3.90\% | 22,854 | 4.96\% |
| Total | \$ 74,296 | 3.83\% | \$122,019 | 4.83\% |
|  |  |  |  |  |
| 2006 | 80,147 | 3.56\% | 83,261 | 4.90\% |
| 2007 | 50,526 | 4.90\% | 44,417 | 6.30\% |
| 2008 and beyond | 367,248 | 5.37\% | 148,767 | 5.02\% |
| Effective L/T Debt before Pay-Fixed Swaption Effect | \$624,672 | 4.89\% | \$624,672 | 4.89\% |
| Pay-Fixed Swaption Effect | - | 0.22\% | - | 0.22\% |
| Total Effective L/T Debt | \$624,672 | 5.11\% | \$624,672 | 5.11\% |

1/ Amount outstanding includes long-term debt, effective fixed-rate debt and notional amount of long-term interest rate swaps. Also includes debt linked to swaptions which makes it effectively callable debt. Effective variable-rate debt is excluded from the data.

2/ Cost represents the end of month level yield that discounts the amount due at maturity to the net proceeds over the expected life of the security. Includes the effect of pay-fixed and receive-fixed swaps.

## Callable Debt, Callable Swaps, Receive-Fixed Swaptions and Other Option Embedded Instruments March 2004

(Dollars in millions)
Numbers may not foot due to rounding

| Call Date | Year of Maturity | $\begin{gathered} \text { Amount } \\ \text { Outstanding } \end{gathered}$ | Cost 2/ |
| :---: | :---: | :---: | :---: |
| Callable debt, callable swaps and receive-fixed swaptions 1/: |  |  |  |
| Currently callable | 2004-2028 | \$ 28,112 | 4.69\% |
| 2004 | 2004-2033 | 154,132 | 4.30\% |
| 2005 | 2005-2033 | 74,326 | 4.87\% |
| 2006 | 2007-2031 | 38,143 | 5.68\% |
| 2007 | 2011-2032 | 22,028 | 6.21\% |
| 2008 | 2008-2033 | 10,131 | 5.69\% |
| 2009 and later | 2012-2030 | 13,245 | 6.98\% |
| Total |  | 340,117 | 4.88\% |
|  |  |  |  |
| Pay-fixed swaptions |  | 155,980 |  |
| Caps |  | 135,650 |  |
| Total option-embedded financial instruments |  | \$631,747 |  |

1/ Excludes $\$ 30$ billion of callable debt which was swapped to variable rate debt and classified as effectively non-callable debt.
2/ Cost represents end of month level yield that discounts the amount due at maturity to the net proceeds over the expected life of the security. Includes the effect of pay-fixed and receive-fixed swaps.

## Mortgage-Backed Securities Issued March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Lender-originated MBS |  |  |  |  | MBS Purchased by Fannie Mae's Portfolio | MBS Issues Acquired by Other Investors | Fannie Mae Originated | REMICs <br> Issued |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single - Family |  |  |  |  |  |  |  |  |
|  | Long Term 1/ | Intermediate /2 | Conventional ARMS | Multifamily | Total |  |  |  |  |
| 1998 | \$235,700 | \$ 65,125 | \$ 14,008 | \$10,618 | \$ 325,451 | \$104,728 | \$220,723 | \$ 696 | \$ 76,332 |
| 1999 | 223,753 | 56,296 | 11,803 | 8,496 | 300,348 | 125,498 | 174,850 | 341 | 50,613 |
| 2000 | 155,859 | 21,127 | 25,729 | 7,596 | 210,311 | 104,904 | 105,407 | 1,351 | 33,594 |
| 2001 | 393,576 | 93,503 | 24,442 | 13,801 | 525,322 | 180,583 | 344,739 | 3,101 | 123,506 |
| 2002 | 478,837 | 168,148 | 63,976 | 12,338 | 723,299 | 245,039 | 478,260 | 16,296 | 143,966 |
|  |  |  |  |  |  |  |  |  |  |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$184,970 | \$ 78,593 | \$ 26,436 | \$ 2,573 | \$ 292,574 | \$ 88,640 | \$203,934 | \$ 6,026 | \$ 73,396 |
| Qtr 2 | 218,162 | 95,911 | 35,807 | 3,105 | 352,985 | 70,483 | 282,504 | 2,802 | 71,588 |
| Qtr 3 | 222,312 | 88,985 | 32,218 | 6,408 | 349,924 | 176,065 | 173,859 | 6,810 | 59,794 |
| Qtr 4 | 122,462 | 42,694 | 27,045 | 10,931 | 203,132 | 13,223 | 189,910 | 5,323 | 25,599 |
| Total | \$747,906 | \$306,183 | \$121,505 | \$23,018 | \$1,198,617 | \$348,413 | \$850,204 | \$20,963 | \$230,378 |
|  |  |  |  |  |  |  |  |  |  |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |
| January | \$ 28,780 | \$ 7,981 | \$ 7,529 | \$ 505 | \$ 44,795 | \$ 268 | \$ 44,527 | \$ 1,691 | 4,467 |
| February | 27,683 | 6,075 | 4,846 | 200 | 38,803 | 181 | 38,624 | 1,354 | 2,805 |
| March | 27,550 | 7,467 | 9,330 | 1,019 | 45,365 | 6,507 | 38,858 | 1,400 | 13,337 |
| Qtr 1 | \$ 84,011 | \$ 21,523 | \$ 21,704 | \$ 1,724 | \$ 128,964 | \$ 6,956 | \$122,008 | \$ 4,446 | \$ 20,609 |
| YTD | \$ 84,011 | \$ 21,523 | \$ 21,704 | \$ 1,724 | \$ 128,964 | \$ 6,956 | \$122,008 | \$ 4,446 | \$ 20,609 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.

## Mortgage-Backed Securities Outstanding March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | MBS |  |  |  |  | $\begin{gathered} \text { MBS in } \\ \text { Fannie Mae's } \\ \text { Portfolio 3/ } \end{gathered}$ | $\begin{aligned} & \text { Outstanding } \\ & \text { MBS 3/ } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-family |  |  |  | Total |  |  |  |
|  | $\begin{aligned} & \text { Long - } \\ & \text { Term } 1 / \end{aligned}$ | $\begin{gathered} \text { Inter- } \\ \text { mediate 2/ } \end{gathered}$ | Conventional ARMS | Multifamily |  |  |  | REMICs |
| 1998 | \$ 557,983 | \$187,221 | \$ 59,001 | \$30,313 | \$ 834,518 | \$197,375 | \$ 637,143 | \$311,426 |
| 1999 | 670,555 | 200,488 | 53,898 | 35,942 | 960,883 | 281,738 | 679,145 | 293,563 |
| 2000 | 758,869 | 189,362 | 68,167 | 41,352 | 1,057,750 | 351,028 | 706,722 | 291,798 |
| 2001 | 938,139 | 232,092 | 67,894 | 52,226 | 1,290,351 | 431,386 | 858,965 | 346,143 |
| 2002 | 1,054,165 | 321,290 | 103,155 | 59,677 | 1,538,287 | 508,831 | 1,029,456 | 346,703 |
|  |  |  |  |  |  |  |  |  |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,087,299 | \$371,642 | \$117,554 | \$60,979 | \$1,637,474 | \$529,954 | \$1,107,520 | \$369,032 |
| Qtr 2 | 1,128,843 | 418,913 | 139,506 | 62,633 | 1,749,896 | 512,435 | 1,237,461 | 382,441 |
| Qtr 3 | 1,136,259 | 444,794 | 152,801 | 67,675 | 1,801,528 | 590,450 | 1,211,079 | 371,763 |
| Qtr 4 | 1,157,328 | 456,898 | 166,659 | 76,161 | 1,857,045 | 556,880 | 1,300,166 | 360,800 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,169,638 | \$455,311 | \$177,352 | \$75,729 | \$1,878,030 | \$532,137 | \$1,345,892 | \$357,367 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.
3/ Based on unpaid principal balances effective March 31, 2002.

## SINGLE-FAMILY REO ACQUISITIONS AND PREFORECLOSURE SALES

March 2004

| PROPERTY STATE | 1Q 2004 | 4Q 2003 | 3Q 2003 | 2Q 2003 | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 | 1Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | 702 | 683 | 539 | 531 | 507 | 419 | 352 | 292 | 240 | 171 | 159 | 155 | 112 |
| Texas | 649 | 649 | 543 | 467 | 425 | 364 | 312 | 322 | 264 | 234 | 173 | 190 | 262 |
| Georgia | 645 | 579 | 518 | 462 | 344 | 310 | 218 | 244 | 184 | 161 | 130 | 126 | 141 |
| Ohio | 616 | 518 | 428 | 415 | 366 | 301 | 277 | 234 | 186 | 201 | 184 | 187 | 146 |
| North Carolina | 500 | 479 | 442 | 454 | 308 | 233 | 216 | 188 | 151 | 126 | 72 | 107 | 78 |
| Indiana | 422 | 399 | 378 | 282 | 238 | 244 | 219 | 165 | 184 | 134 | 92 | 101 | 94 |
| Tennessee | 284 | 274 | 200 | 219 | 225 | 174 | 158 | 125 | 117 | 76 | 69 | 63 | 80 |
| Pennsylvania | 282 | 255 | 247 | 215 | 218 | 237 | 240 | 242 | 197 | 211 | 238 | 196 | 174 |
| Colorado | 281 | 215 | 276 | 192 | 155 | 142 | 126 | 87 | 70 | 43 | 39 | 59 | 44 |
| Illinois | 278 | 221 | 215 | 192 | 202 | 250 | 213 | 173 | 197 | 166 | 149 | 127 | 157 |
| South Carolina | 268 | 227 | 217 | 177 | 149 | 144 | 127 | 109 | 101 | 87 | 52 | 58 | 51 |
| Washington | 244 | 179 | 184 | 195 | 208 | 202 | 197 | 199 | 154 | 168 | 132 | 122 | 130 |
| Florida | 231 | 227 | 253 | 289 | 270 | 279 | 322 | 297 | 291 | 308 | 326 | 366 | 368 |
| Missouri | 229 | 223 | 191 | 195 | 191 | 137 | 130 | 134 | 109 | 104 | 68 | 69 | 65 |
| Alabama | 201 | 167 | 154 | 185 | 164 | 126 | 110 | 119 | 107 | 95 | 75 | 68 | 45 |
| Utah | 199 | 193 | 173 | 220 | 183 | 178 | 162 | 145 | 137 | 125 | 74 | 64 | 81 |
| Minnesota | 174 | 128 | 101 | 129 | 84 | 73 | 62 | 55 | 62 | 43 | 40 | 51 | 46 |
| Kentucky | 169 | 133 | 118 | 101 | 95 | 58 | 33 | 45 | 33 | 28 | 43 | 20 | 15 |
| Arizona | 163 | 157 | 167 | 151 | 130 | 125 | 129 | 107 | 104 | 84 | 65 | 67 | 67 |
| Oregon | 139 | 147 | 109 | 109 | 161 | 128 | 140 | 130 | 112 | 96 | 98 | 91 | 83 |
| OTHER STATES | 1,437 | 1,366 | 1,429 | 1,389 | 1,295 | 1,291 | 1,317 | 1,276 | 1,337 | 1,231 | 1,157 | 1,279 | 1,354 |
| TOTAL REOs ACQUIRED | 8,113 | 7,419 | 6,882 | 6,569 | 5,918 | 5,415 | 5,060 | 4,688 | 4,337 | 3,892 | 3,435 | 3,566 | 3,593 |
| PREFORECLOSURE SALES | 531 | 457 | 439 | 444 | 356 | 373 | 370 | 386 | 281 | 259 | 354 | 304 | 265 |

## FannieMae

## SINGLE-FAMILY REO INVENTORY

March 2004

| PROPERTY STATE | 1Q 2004 | 4Q 2003 | 3Q 2003 | 2Q 2003 | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 | 1Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | 2,147 | 1,948 | 1,676 | 1,564 | 1,351 | 1,084 | 878 | 701 | 598 | 501 | 427 | 366 | 313 |
| Ohio | 1,458 | 1,199 | 981 | 917 | 826 | 666 | 560 | 465 | 409 | 423 | 386 | 354 | 298 |
| Texas | 993 | 905 | 759 | 687 | 663 | 616 | 561 | 509 | 442 | 385 | 322 | 360 | 398 |
| Georgia | 991 | 910 | 758 | 714 | 554 | 477 | 374 | 364 | 314 | 269 | 233 | 233 | 207 |
| North Carolina | 986 | 903 | 802 | 766 | 595 | 477 | 430 | 341 | 264 | 210 | 171 | 179 | 156 |
| Colorado | 589 | 519 | 456 | 341 | 311 | 252 | 203 | 142 | 107 | 77 | 97 | 104 | 86 |
| Indiana | 525 | 523 | 513 | 426 | 379 | 338 | 322 | 254 | 252 | 182 | 141 | 141 | 138 |
| South Carolina | 516 | 445 | 373 | 346 | 301 | 278 | 246 | 212 | 173 | 138 | 104 | 103 | 101 |
| Tennessee | 499 | 424 | 325 | 326 | 355 | 293 | 271 | 220 | 184 | 145 | 137 | 126 | 112 |
| Pennsylvania | 490 | 446 | 406 | 392 | 432 | 440 | 438 | 398 | 374 | 380 | 383 | 344 | 369 |
| Kentucky | 442 | 341 | 278 | 237 | 173 | 102 | 70 | 78 | 61 | 57 | 55 | 33 | 26 |
| Missouri | 398 | 344 | 296 | 292 | 280 | 247 | 247 | 207 | 201 | 157 | 113 | 106 | 110 |
| Minnesota | 385 | 314 | 266 | 250 | 197 | 163 | 144 | 135 | 131 | 113 | 123 | 121 | 93 |
| Illinois | 381 | 319 | 311 | 320 | 363 | 379 | 310 | 255 | 261 | 254 | 237 | 223 | 260 |
| Washington | 372 | 309 | 330 | 323 | 326 | 317 | 295 | 264 | 245 | 240 | 199 | 197 | 219 |
| Florida | 324 | 328 | 360 | 398 | 398 | 410 | 413 | 377 | 408 | 415 | 442 | 446 | 441 |
| Alabama | 310 | 304 | 301 | 309 | 278 | 219 | 210 | 217 | 205 | 178 | 135 | 114 | 105 |
| New York | 282 | 255 | 233 | 230 | 221 | 244 | 236 | 228 | 264 | 290 | 280 | 315 | 360 |
| Arizona | 266 | 240 | 227 | 220 | 195 | 192 | 186 | 145 | 145 | 116 | 102 | 108 | 112 |
| Utah | 247 | 220 | 228 | 287 | 279 | 267 | 219 | 198 | 199 | 171 | 112 | 115 | 127 |
| OTHER STATES | 2,694 | 2,553 | 2,487 | 2,499 | 2,566 | 2,514 | 2,516 | 2,329 | 2,397 | 2,372 | 2,316 | 2,370 | 2,486 |
| TOTAL REO |  |  |  |  |  |  |  |  |  |  |  |  |  |
| INVENTORY | 15,295 | 13,749 | 12,366 | 11,844 | 11,043 | 9,975 | 9,129 | 8,039 | 7,634 | 7,073 | 6,515 | 6,458 | 6,517 |

# FannieMae 

# Portfolio and Mortgage-Backed Securities Outstanding by State March 2004 

(Dollars in millions)
Numbers may not foot due to rounding

|  | Portfolio |  | Mortgage-Backed Securities |  | Total 4/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Units 1 / | Amount $2 /$ | Number of Units 1/ | Amount ${ }^{\text {2/ }}$ | Number of Units | Amount |
| Alabama | 35,226 | \$ 2,181 | 199,712 | \$ 18,084 | 234,938 | \$ 20,265 |
| Alaska | 18,370 | 1,391 | 17,648 | 2,147 | 36,018 | 3,538 |
| Arizona | 55,920 | 3,812 | 443,141 | 46,248 | 499,061 | 50,060 |
| Arkansas | 30,924 | 2,205 | 97,618 | 8,204 | 128,542 | 10,409 |
| California | 362,911 | 28,575 | 2,907,727 | 382,736 | 3,270,638 | 411,311 |
| Colorado | 49,706 | 3,792 | 432,690 | 56,238 | 482,396 | 60,030 |
| Connecticut | 44,784 | 3,709 | 205,155 | 25,367 | 249,939 | 29,076 |
| Delaware | 10,377 | 854 | 51,795 | 5,923 | 62,172 | 6,777 |
| Dist. of Columbia | 23,036 | 907 | 47,353 | 5,079 | 70,389 | 5,986 |
| Florida | 191,693 | 13,687 | 1,179,236 | 114,963 | 1,370,929 | 128,650 |
| Georgia | 90,042 | 6,762 | 539,486 | 58,118 | 629,528 | 64,880 |
| Guam | 480 | 49 | 953 | 85 | 1,433 | 134 |
| Hawaii | 20,378 | 2,657 | 80,303 | 14,223 | 100,681 | 16,880 |
| Idaho | 10,265 | 705 | 81,470 | 7,956 | 91,735 | 8,661 |
| Illinois | 160,057 | 12,717 | 678,337 | 79,015 | 838,394 | 91,732 |
| Indiana | 66,877 | 4,323 | 319,829 | 26,818 | 386,706 | 31,141 |
| Iowa | 47,997 | 3,262 | 98,664 | 8,363 | 146,661 | 11,625 |
| Kansas | 23,288 | 1,591 | 118,073 | 10,602 | 141,361 | 12,193 |
| Kentucky | 23,837 | 1,401 | 141,583 | 12,759 | 165,420 | 14,160 |
| Louisiana | 59,218 | 4,035 | 212,151 | 17,308 | 271,369 | 21,343 |
| Maine | 18,631 | 1,304 | 54,795 | 5,497 | 73,426 | 6,801 |
| Maryland | 94,140 | 5,865 | 429,441 | 49,101 | 523,581 | 54,966 |
| Massachusetts | 102,634 | 7,610 | 461,652 | 62,121 | 564,286 | 69,731 |
| Michigan | 120,133 | 8,412 | 669,437 | 68,518 | 789,570 | 76,930 |
| Minnesota | 66,557 | 5,149 | 308,583 | 35,316 | 375,140 | 40,465 |
| Mississippi | 27,444 | 1,902 | 98,347 | 7,935 | 125,791 | 9,837 |
| Missouri | 68,332 | 4,273 | 309,554 | 28,746 | 377,886 | 33,019 |
| Montana | 13,037 | 1,043 | 43,472 | 4,355 | 56,509 | 5,398 |
| Nebraska | 28,983 | 2,105 | 71,499 | 5,889 | 100,482 | 7,994 |
| Nevada | 31,805 | 1,939 | 208,143 | 23,285 | 239,948 | 25,224 |
| New Hampshire | 20,712 | 1,633 | 89,438 | 10,549 | 110,150 | 12,182 |
| New Jersey | 98,949 | 9,957 | 526,491 | 65,929 | 625,440 | 75,886 |
| New Mexico | 24,061 | 1,786 | 93,421 | 9,120 | 117,482 | 10,906 |
| New York | 248,223 | 16,551 | 905,548 | 90,883 | 1,153,771 | 107,434 |
| North Carolina | 64,211 | 5,016 | 438,161 | 45,316 | 502,372 | 50,332 |
| North Dakota | 6,228 | 332 | 19,024 | 1,403 | 25,252 | 1,735 |
| Ohio | 160,176 | 11,211 | 583,167 | 50,798 | 743,343 | 62,009 |
| Oklahoma | 42,948 | 2,774 | 145,709 | 10,783 | 188,657 | 13,557 |
| Oregon | 40,801 | 3,210 | 281,441 | 30,746 | 322,242 | 33,956 |
| Pennsylvania | 120,428 | 8,770 | 530,869 | 48,979 | 651,297 | 57,749 |
| Puerto Rico | 27,665 | 2,289 | 68,938 | 5,670 | 96,603 | 7,959 |
| Rhode Island | 15,864 | 1,182 | 71,935 | 7,697 | 87,799 | 8,879 |
| South Carolina | 33,819 | 2,719 | 195,290 | 18,964 | 229,109 | 21,683 |
| South Dakota | 12,467 | 841 | 24,548 | 2,062 | 37,015 | 2,903 |
| Tennessee | 44,645 | 2,884 | 281,020 | 26,666 | 325,665 | 29,550 |
| Texas | 248,543 | 15,425 | 1,035,788 | 86,389 | 1,284,331 | 101,814 |
| Utah | 26,495 | 1,907 | 161,674 | 18,282 | 188,169 | 20,189 |
| Vermont | 10,569 | 676 | 28,416 | 2,952 | 38,985 | 3,628 |
| Virgin Islands | 1,350 | 103 | 1,598 | 150 | 2,948 | 253 |
| Virginia | 103,620 | 7,776 | 444,326 | 57,005 | 547,946 | 64,781 |
| Washington | 74,281 | 6,526 | 519,366 | 62,573 | 593,647 | 69,099 |
| West Virginia | 15,793 | 987 | 35,384 | 3,020 | 51,177 | 4,007 |
| Wisconsin | 126,531 | 10,405 | 221,392 | 23,167 | 347,923 | 33,572 |
| Wyoming | 10,021 | 751 | 21,144 | 2,024 | 31,165 | 2,775 |
| Total 3/ | $\overline{3,475,482}$ | \$253,928 | $\overline{17,231,935}$ | \$1,872,126 | $\overline{20,707,417}$ | \$2,126,054 |

[^0]3/ Fannie Mae MBS in portfolio totaling \$532,137 million are included in MBS, but excluded from portfolio statistics.

4/ Excludes $\$ 100.7$ billion of non-Fannie Mae securities for which information is not readily available.

# FannieMae 

## Conventional Single-Family Serious Delinquencies

March 2004

|  | Credit Enhanced |  |  | Non-Credit Enhai |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious Delinquencies 1/ |  | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious Delinquencies 1/ |  | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious Delinquencies 1/ |  |
|  |  | Total \# <br> of Loans | $\begin{gathered} \text { \%elinquent } \end{gathered}$ |  | Total \# of Loans | $\stackrel{\text { \% }}{\text { Delinquent }}$ |  | Total \# of Loans | $\stackrel{\text { \% }}{\text { Delinquent }}$ |
| Northeast |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 560,717 | 8,695 | 1.55\% | 2,028,468 | 7,182 | 0.35\% | 2,589,185 | 15,877 | 0.61\% |
| 2nd Qtr 2003 | 527,747 | 8,614 | 1.63\% | 2,099,048 | 7,003 | 0.33\% | 2,626,795 | 15,617 | 0.59\% |
| 3rd Qtr 2003 | 493,477 | 8,860 | 1.80\% | 2,146,255 | 7,269 | 0.34\% | 2,639,732 | 16,129 | 0.61\% |
| 4th Qtr 2003 | 488,650 | 9,099 | 1.86\% | 2,235,793 | 7,566 | 0.34\% | 2,724,443 | 16,665 | 0.61\% |
| 1st Qtr 2004 | 479,358 | 8,917 | 1.86\% | 2,244,488 | 7,609 | 0.34\% | 2,723,846 | 16,526 | 0.61\% |
|  |  |  |  |  |  |  |  |  |  |
| Southeast |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 1,035,250 | 13,814 | 1.33\% | 2,318,335 | 7,394 | 0.32\% | 3,353,585 | 21,208 | 0.63\% |
| 2nd Qtr 2003 | 1,015,977 | 14,316 | 1.41\% | 2,478,564 | 7,485 | 0.30\% | 3,494,541 | 21,801 | 0.62\% |
| 3rd Qtr 2003 | 992,095 | 15,368 | 1.55\% | 2,606,248 | 7,973 | 0.31\% | 3,598,343 | 23,341 | 0.65\% |
| 4th Qtr 2003 | 997,233 | 16,329 | 1.64\% | 2,719,885 | 8,597 | 0.32\% | 3,717,118 | 24,926 | 0.67\% |
| 1st Qtr 2004 | 985,251 | 15,619 | 1.59\% | 2,745,464 | 8,356 | 0.30\% | 3,730,715 | 23,975 | 0.64\% |
| Midwest |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 726,495 | 12,065 | 1.66\% | 2,182,183 | 7,834 | 0.36\% | 2,908,678 | 19,899 | 0.68\% |
| 2nd Qtr 2003 | 685,332 | 12,593 | 1.84\% | 2,250,348 | 8,268 | 0.37\% | 2,935,680 | 20,861 | 0.71\% |
| 3rd Qtr 2003 | 659,238 | 13,620 | 2.07\% | 2,311,163 | 8,912 | 0.39\% | 2,970,401 | 22,532 | 0.76\% |
| 4th Qtr 2003 | 665,204 | 14,461 | 2.17\% | 2,398,677 | 9,524 | 0.40\% | 3,063,881 | 23,985 | 0.78\% |
| 1st Qtr 2004 | 652,138 | 14,130 | 2.17\% | 2,403,459 | 9,676 | 0.40\% | 3,055,597 | 23,806 | 0.78\% |
|  |  |  |  |  |  |  |  |  |  |
| Southwest |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 757,485 | 9,139 | 1.21\% | 1,711,293 | 5,008 | 0.29\% | 2,468,778 | 14,147 | 0.57\% |
| 2nd Qtr 2003 | 742,479 | 9,639 | 1.30\% | 1,814,996 | 5,198 | 0.29\% | 2,557,475 | 14,837 | 0.58\% |
| 3rd Qtr 2003 | 726,185 | 10,412 | 1.43\% | 1,905,760 | 5,451 | 0.29\% | 2,631,945 | 15,863 | 0.60\% |
| 4th Qtr 2003 | 732,288 | 11,248 | 1.54\% | 1,975,459 | 5,992 | 0.30\% | 2,707,747 | 17,240 | 0.64\% |
| 1st Qtr 2004 | 723,827 | 10,722 | 1.48\% | 1,986,203 | 6,076 | 0.31\% | 2,710,030 | 16,798 | 0.62\% |
|  |  |  |  |  |  |  |  |  |  |
| West |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 616,243 | 5,650 | 0.92\% | 2,461,966 | 4,738 | 0.19\% | 3,078,209 | 10,388 | 0.34\% |
| 2nd Qtr 2003 | 598,039 | 5,511 | 0.92\% | 2,618,767 | 4,568 | 0.17\% | 3,216,806 | 10,079 | 0.31\% |
| 3rd Qtr 2003 | 557,868 | 5,393 | 0.97\% | 2,740,929 | 4,752 | 0.17\% | 3,298,797 | 10,145 | 0.31\% |
| 4th Qtr 2003 | 532,738 | 5,275 | 0.99\% | 2,841,875 | 4,668 | 0.16\% | 3,374,613 | 9,943 | 0.29\% |
| 1st Qtr 2004 | 504,054 | 4,824 | 0.96\% | 2,831,101 | 4,439 | 0.16\% | 3,335,155 | 9,263 | 0.28\% |
|  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 3,696,190 | 49,363 | 1.34\% | 10,702,245 | 32,156 | 0.30\% | 14,398,435 | 81,519 | 0.57\% |
| 2nd Qtr 2003 | 3,569,574 | 50,673 | 1.42\% | 11,261,723 | 32,522 | 0.29\% | 14,831,297 | 83,195 | 0.56\% |
| 3rd Qtr 2003 | 3,428,863 | 53,653 | 1.56\% | 11,710,355 | 34,357 | 0.29\% | 15,139,218 | 88,010 | 0.58\% |
| 4th Qtr 2003 | 3,416,113 | 56,412 | 1.65\% | 12,171,689 | 36,347 | 0.30\% | 15,587,802 | 92,759 | 0.60\% |
| 1st Qtr 2004 | 3,344,628 | 54,212 | 1.62\% | 12,210,715 | 36,156 | 0.30\% | 15,555,343 | 90,368 | 0.58\% |

1/ Serious delinquencies include all conventional loans that are three or more months delinquent or in foreclosure and excludes loans with full or substantial recourse to lenders or loans covered by significant supplemental pool mortgage insurance.

## FannieMae

## Multifamily Total Serious Delinquencies and REO Inventory

## March 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Loans Serviced |  | Serious Delinquencies 1/ |  |  | REO Inventory |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB | Delinquent | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB |
| Northeast |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 4,324 | \$ 17,568.6 | 2 | \$ 3.2 | 0.02\% | - | \$ - |
| 2nd Qtr 2003 | 4,446 | 18,406.5 | 2 | 3.2 | 0.02\% | - | - |
| 3rd Qtr 2003 | 4,826 | 20,075.0 | 1 | 2.0 | 0.01\% | 1 | 1.2 |
| 4th Qtr 2003 | 5,534 | 21,869.3 | 3 | 3.3 | 0.02\% | 1 | 1.2 |
| 1st Qtr 2004 | 5,593 | 20,966.3 | 1 | 2.0 | 0.01\% | 1 | 1.2 |
|  |  |  |  |  |  |  |  |
| Southeast |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 3,272 | 20,915.2 | 4 | 3.2 | 0.02\% | 2 | 12.8 |
| 2nd Qtr 2003 | 3,351 | 21,699.5 | 5 | 7.9 | 0.04\% | 2 | 12.8 |
| 3rd Qtr 2003 | 3,511 | 22,834.3 | 6 | 11.7 | 0.05\% | 2 | 12.8 |
| 4th Qtr 2003 | 3,692 | 25,268.2 | 18 | 140.5 | 0.56\% | 1 | 8.8 |
| 1st Qtr 2004 | 3,807 | 27,812.0 | 7 | 35.8 | 0.13\% | 5 | 42.1 |
|  |  |  |  |  |  |  |  |
| Midwest |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 2,787 | 9,345.9 | 10 | 41.5 | 0.44\% | 1 | 2.9 |
| 2nd Qtr 2003 | 2,921 | 9,582.1 | 7 | 13.9 | 0.15\% | - | - |
| 3rd Qtr 2003 | 3,047 | 10,029.8 | 12 | 14.6 | 0.15\% | 2 | 29.9 |
| 4th Qtr 2003 | 3,460 | 10,400.2 | 11 | 23.7 | 0.23\% | 2 | 29.9 |
| 1st Qtr 2004 | 3,442 | 10,314.4 | 12 | 51.3 | 0.50\% | 2 | 29.9 |
|  |  |  |  |  |  |  |  |
| Southwest |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 3,173 | 13,228.8 | 7 | 26.4 | 0.20\% | - | - |
| 2nd Qtr 2003 | 3,308 | 13,559.3 | 11 | 61.7 | 0.46\% | 3 | 7.7 |
| 3rd Qtr 2003 | 3,410 | 14,127.2 | 13 | 69.6 | 0.49\% | 7 | 18.8 |
| 4th Qtr 2003 | 3,596 | 14,446.3 | 24 | 126.6 | 0.88\% | 15 | 52.2 |
| 1st Qtr 2004 | 3,597 | 14,341.0 | 7 | 78.4 | 0.55\% | 26 | 92.3 |
|  |  |  |  |  |  |  |  |
| West |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 15,686 | 31,870.1 | 4 | 8.3 | 0.03\% | 1 | 2.3 |
| 2nd Qtr 2003 | 16,655 | 33,282.6 | 10 | 38.2 | 0.11\% | - | - |
| 3rd Qtr 2003 | 19,426 | 38,018.5 | 15 | 27.5 | 0.07\% | 1 | 7.3 |
| 4th Qtr 2003 | 25,442 | 45,213.7 | 8 | 21.6 | 0.05\% | 1 | 7.3 |
| 1st Qtr 2004 | 25,714 | 44,793.0 | 15 | 27.9 | 0.06\% | 1 | 7.3 |
|  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |
| 1st Qtr 2003 | 29,242 | \$ 92,928.6 | 27 | \$ 82.6 | 0.09\% | 4 | \$ 18.0 |
| 2nd Qtr 2003 | 30,681 | 96,530.0 | 35 | 124.9 | 0.13\% | 30 | 20.5 |
| 3rd Qtr 2003 | 34,220 | 105,084.8 | 47 | 125.4 | 0.12\% | 13 | 70.0 |
| 4th Qtr 2003 | 41,724 | 117,197.7 | 64 | 315.7 | 0.27\% | 20 | 99.4 |
| 1st Qtr 2004 | 42,153 | 118,226.7 | 42 | 195.3 | 0.17\% | 35 | 172.8 |

1/ Includes loans which are two or more months delinquent based on the dollar amount of such loans in the portfolio and underlying MBS.


[^0]:    1/ Represents individual units financed by conventional and government single-family and multifamily mortgages.

