
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 10, 2008

Federal National Mortgage Association

(Exact name of registrant as specified in its charter)

Federally chartered corporation
*(State or other jurisdiction
of incorporation)*

000-50231
*(Commission
File Number)*

52-0883107
*(IRS Employer
Identification Number)*

3900 Wisconsin Avenue, NW
Washington, DC
(Address of principal executive offices)

20016
(Zip Code)

Registrant's telephone number, including area code: 202-752-7000

(Former Name or Former Address, if Changed Since Last Report): _____

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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The information in this report, including information in the exhibits submitted herewith, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any disclosure document relating to Fannie Mae, except to the extent, if any, expressly incorporated by specific reference in that document.

Item 2.02 Results of Operations and Financial Condition

On November 10, 2008, Fannie Mae (formally known as the Federal National Mortgage Association) filed its quarterly report on Form 10-Q for the quarter ended September 30, 2008 and issued a news release reporting its financial results for the periods covered by the Form 10-Q. The News Release, a copy of which is furnished as Exhibit 99.1 to this report, is incorporated herein by reference.

Item 7.01 Regulation FD Disclosure

On November 10, 2008, Fannie Mae posted to its Web site a 2008 Q3 10-Q Credit Supplement presentation consisting primarily of information about Fannie Mae’s credit book of business. The presentation, a copy of which is furnished as Exhibit 99.2 to this report, is incorporated herein by reference. Fannie Mae’s Web site address is www.fanniemae.com. Information appearing on the company’s Web site is not incorporated into this report.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.* The exhibit index filed herewith is incorporated herein by reference.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By /s/ David C. Hisey
David C. Hisey
Executive Vice President and Chief Financial Officer

Date: November 10, 2008

EXHIBIT INDEX

The following exhibits are submitted herewith:

| <u>Exhibit Number</u> | <u>Description of Exhibit</u> |
|-----------------------|--|
| 99.1 | News release, dated November 10, 2008 |
| 99.2 | 2008 Q3 10-Q Credit Supplement presentation, dated November 10, 2008 |

Media Hotline: 1-888-326-6694
Resource Center: 1-800-732-6643

Contact: Janis Smith
202-752-6673

Number: 4522a

Date: November 10, 2008

Fannie Mae Reports Third Quarter 2008 Results

Net loss of \$29.0 Billion Driven by Deteriorating Mortgage-Market Conditions and Income Tax Provision

WASHINGTON, DC — Fannie Mae (FNM/NYSE) reported a loss of \$29.0 billion, or (\$13.00) per diluted share, in the third quarter of 2008, compared with a second quarter 2008 loss of \$2.3 billion, or (\$2.54) per diluted share. Third-quarter results were driven primarily by a \$21.4 billion non-cash charge to establish a valuation allowance against deferred tax assets, as well as \$9.2 billion in credit-related expenses arising from the ongoing deterioration in mortgage credit conditions and declining home prices. The company on September 6, 2008, began operating under the conservatorship of the Federal Housing Finance Agency (FHFA).

SUMMARY OF THIRD-QUARTER FINANCIAL RESULTS

| (dollars in millions) | Q3 2008 | Q2 2008 | Variance | Q3 2007(1) | Variance |
|---|--------------------|-------------------|--------------------|-------------------|--------------------|
| Net interest income | \$ 2,355 | \$ 2,057 | \$ 298 | \$ 1,058 | \$ 1,297 |
| Guaranty fee income | 1,475 | 1,608 | (133) | 1,232 | 243 |
| Trust management income | 65 | 75 | (10) | 146 | (81) |
| Fee and other income | 164 | 225 | (61) | 217 | (53) |
| Net revenues | 4,059 | 3,965 | 94 | 2,653 | 1,406 |
| Fair value gains (losses), net | (3,947) | 517 | (4,464) | (2,082) | (1,865) |
| Investment losses, net | (1,624) | (883) | (741) | (159) | (1,465) |
| Losses from partnership investments | (587) | (195) | (392) | (147) | (440) |
| Losses on certain guaranty contracts (2) | — | — | — | (294) | 294 |
| Credit-related expenses | (9,241) | (5,349) | (3,892) | (1,200) | (8,041) |
| Administrative expenses | (401) | (512) | 111 | (660) | 259 |
| Other non-interest expenses | (147) | (286) | 139 | (95) | (52) |
| Net losses and expenses | (15,947) | (6,708) | (9,239) | (4,637) | (11,310) |
| Loss before federal income taxes and extraordinary losses | (11,888) | (2,743) | (9,145) | (1,984) | (9,904) |
| Provision (benefit) for federal income taxes | 17,011 | (476) | 17,487 | (582) | 17,593 |
| Extraordinary gains (losses), net of tax effect | (95) | (33) | (62) | 3 | (98) |
| Net loss | <u>\$ (28,994)</u> | <u>\$ (2,300)</u> | <u>\$ (26,694)</u> | <u>\$ (1,399)</u> | <u>\$ (27,595)</u> |
| Diluted loss per common share | <u>\$ (13.00)</u> | <u>\$ (2.54)</u> | <u>\$ (10.46)</u> | <u>\$ (1.56)</u> | <u>\$ (11.44)</u> |

(1) Certain amounts have been reclassified to conform to the current presentation.

(2) Amounts reflect a change in valuation methodology in conjunction with the adoption of SFAS 157 on January 1, 2008.

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Fannie Mae Third Quarter Results

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Net revenue rose 2.4 percent to \$4.1 billion in the third quarter from \$4.0 billion in the second quarter:

- **Net interest income** was \$2.4 billion, up 14.5 percent from \$2.1 billion in the second quarter, driven by the reduction in short-term borrowing rates, which reduced the average cost of our debt.
- **Guaranty fee income** was \$1.5 billion, down 8.3 percent from \$1.6 billion in the second quarter, driven primarily by fair value losses on certain guaranty assets.

The valuation allowance against deferred tax assets, which we established by taking a non-cash charge, totaled \$21.4 billion. The allowance was the driver of the \$17.0 billion third-quarter provision for federal income taxes. The valuation allowance against deferred tax assets is discussed below under “Net Worth.”

Credit-related expenses, which are the total provision for credit losses plus foreclosed property expense, were \$9.2 billion in the third quarter, compared with \$5.3 billion in the second quarter. The increase was driven by higher charge-offs in our mortgage credit book of business, as well as a \$6.7 billion addition to the combined loss reserves to cover our current estimate of losses in our book of business that will be recorded as charge-offs in future periods.

Combined loss reserves stood at \$15.6 billion on September 30, up from \$8.9 billion at the end of the second quarter. The combined loss reserves on September 30 were 53 basis points of our guaranty book of business compared with 31 basis points on June 30. We have substantially increased our combined loss reserves to cover losses we believe will be recorded over time in charge-offs.

Net fair-value losses were \$3.9 billion in the third quarter, compared with \$517 million of fair-value gains in the second quarter. The primary drivers were \$2.9 billion in trading securities losses arising from a significant widening of credit spreads, and \$3.3 billion in derivatives losses driven by interest rate declines, partially offset by gains on hedged mortgage assets.

Net investment losses were \$1.6 billion in the quarter, compared with losses of \$883 million in the second quarter. The third-quarter loss was driven by other-than-temporary impairments of \$1.8 billion recorded primarily on private-label securities backed by Alt-A and subprime mortgages, and reflected a reduction in expected cash flows for a portion of our private-label securities portfolio. Net investment losses also included \$293 million of gains on the sale of available-for-sale securities.

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Fannie Mae Third Quarter Results

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Nonperforming loans were \$63.6 billion, or 2.2 percent of our total guaranty book of business, on September 30, compared with \$46.1 billion, or 1.6 percent, as of June 30. Our total nonperforming assets, which consist of nonperforming loans together with our inventory of foreclosed properties, were \$71.0 billion, or 2.4 percent of our total guaranty book of business and foreclosed properties, compared with nonperforming assets of \$52.0 billion, or 1.8 percent, on June 30.

Single-family foreclosure rate, reflecting the number of single-family properties acquired through foreclosure as a percentage of the total number of loans in our conventional single-family mortgage credit book of business, was 0.40 percent for the nine months ended September 30 and was 0.16 percent for the third quarter of 2008, compared with 0.13 percent for the second quarter. Our inventory of single-family foreclosed properties was 67,519 on September 30, compared with 54,173 as of June 30, and 33,729 as of December 31, 2007.

Loss per share increased from (\$2.54) in the second quarter to (\$13.00) in the third quarter. The per-share figure takes into account the dilutive effect of the common stock warrant issued to the U.S. Treasury. Weighted-average common shares outstanding in the third quarter on a basic and fully diluted basis were approximately 2,262,000,000.

Further information about our credit performance, the characteristics of our mortgage credit book of business, the drivers of our credit losses, and other measures is contained in the "2008 Q3 10-Q Credit Supplement" on Fannie Mae's Web site, www.fanniemae.com. We provide a complete discussion of market conditions, our financial condition, credit performance, the fair-value balance sheet and other matters in our quarterly report on Form 10-Q for the period ended September 30, 2008.

NET WORTH

Our net worth, which equals our assets less our liabilities, was \$9.4 billion on September 30, compared with \$41.4 billion on June 30. Net worth is substantially the same as stockholders' equity except that net worth also includes minority interests that third parties own in our consolidated subsidiaries. Our stockholders' equity on September 30 was \$9.3 billion.

Deferred Tax Assets: The primary driver of our decrease in capital was a \$21.4 billion non-cash charge to establish a valuation allowance against the company's deferred tax assets, as noted above. Deferred tax assets arise when we expect future tax benefits to result from tax credits, and from differences between our financial statement carrying amounts and our tax bases for our assets and liabilities.

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The valuation allowance was the result of management's conclusion that, as of September 30, 2008, it was more likely than not that the company would not generate taxable income in future periods sufficient to realize the full value of these assets.

Our conclusion was based on our consideration of the relative weight of the available evidence, including the rapid deterioration of market conditions, the uncertainty of future market conditions on our results of operations and significant uncertainty surrounding our future business model as a result of the placement of the company into conservatorship by the Director of FHFA. This charge reduced our net deferred tax assets to \$4.6 billion as of September 30, 2008, from \$20.6 billion as of June 30, 2008. The remaining deferred tax assets could be subject to an additional valuation allowance in the future.

Regulatory Capital Requirements: FHFA announced on October 9, 2008, that our existing statutory and FHFA-directed regulatory capital requirements will not be binding during the conservatorship. Under a senior preferred stock purchase agreement with Treasury, Treasury has agreed to provide up to \$100 billion cash, in exchange for increases to the liquidation preference of its senior preferred stock, necessary to ensure that our net worth, or our total assets minus our total liabilities, remains positive. Further information related to the conservatorship and our agreements with Treasury are discussed below under "Conservatorship."

If current trends in the housing and financial markets continue or worsen, and we have a significant net loss in the fourth quarter of 2008, we may have a negative net worth as of December 31, 2008. If this were to occur, we would be required to obtain funding from Treasury pursuant to its commitment under the senior preferred stock purchase agreement in order to avoid a mandatory trigger of receivership under current statute.

FAIR VALUE UPDATE

Fannie Mae also reported a significant decrease in the non-GAAP estimated fair value of its net assets, from a positive \$35.8 billion on December 31, 2007, to a negative (\$46.4 billion) on September 30, 2008. The main drivers were:

- A decrease due to the non-cash charge of \$21.4 billion recorded during the third quarter of 2008 in our condensed consolidated results of operations to establish a partial deferred tax asset valuation allowance and an additional decrease of approximately \$19.5 billion related to the deferred taxes associated with the fair value adjustments on our assets and liabilities, excluding our available-for-sale mortgage securities.

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Fannie Mae Third Quarter Results

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- A decrease of approximately \$36.6 billion, net of related tax, in the fair value of our net guaranty assets, reflecting the significant increase in the fair value of our guaranty obligations attributable to an increase in expected credit losses as well as an increase in risk premium due to our current guaranty fee pricing.
- A decrease in the fair value of the net portfolio for our Capital Markets business, largely attributable to the significant widening of mortgage-to-debt option-adjusted spreads during the first nine months of 2008.

THIRD-QUARTER BUSINESS SEGMENT REVIEW

Fannie Mae conducts its activities through three complementary business segments: Single-Family Credit Guaranty, Housing and Community Development, and Capital Markets. Our Single-Family Credit Guaranty business works with our lender customers to securitize single-family mortgage loans into Fannie Mae mortgage-backed securities (MBS) and to facilitate the purchase of single-family mortgage loans for our mortgage portfolio. Housing and Community Development (HCD) works with our lender customers to securitize multifamily mortgage loans into Fannie Mae MBS and to facilitate the purchase of multifamily mortgage loans for our mortgage portfolio. Our HCD business also makes debt and equity investments to increase the supply of affordable housing. Our Capital Markets group manages our investment activity in mortgage loans, mortgage-related securities and other investments, our debt financing activity, and our liquidity and capital positions.

Each business unit experienced an increase in its book of business in the third quarter as our new business acquisitions continued to outpace liquidations. Our mortgage credit book of business increased to \$3.1 trillion on September 30, from \$3.0 trillion on June 30 and from \$2.9 trillion as of December 31, 2007. New business acquisitions — Fannie Mae MBS acquired by others and our mortgage portfolio purchases — declined in the third quarter to \$126.9 billion from \$199.1 billion in the second quarter. The decline in new business acquisitions reflected changes in our pricing and eligibility standards, which reduced our acquisition of higher-risk loans; changes in the eligibility standards of mortgage insurance companies, which further reduced our acquisition of loans with higher loan-to-value ratios; and lower levels of mortgage origination activity.

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Single-Family Guaranty book of business grew by 1.3 percent during the third quarter to \$2.8 trillion. Single-family guaranty fee income in the third quarter was \$1.7 billion, down from \$1.8 billion in the second quarter. Fannie Mae's market share of new single-family mortgage-related securities issued decreased to an estimated 42 percent for the third quarter, compared with 45 percent for the second quarter. Single-family lost \$14.2 billion in the quarter, driven in part by a 73 percent increase in credit-related expenses from the previous quarter to \$9.2 billion, as noted above, and by a provision for federal income taxes driven by the deferred tax asset valuation allowance. Pre-tax, the segment lost \$7.7 billion.

Housing and Community Development's multifamily guaranty book of business grew by 4.2 percent in the third quarter to \$169.8 billion, compared with \$163.0 billion as of June 30. The segment's guaranty fee income in the third quarter was \$161 million, up from \$134 million in the second quarter. Multifamily credit-related expenses were \$26 million in the third quarter, compared with \$10 million in the second quarter. The segment lost \$2.6 billion in the quarter, driven largely by the provision for federal income taxes related to the deferred tax asset valuation allowance. Pre-tax, the segment lost \$574 million.

Capital Markets' net interest income in the third quarter was \$2.3 billion, up from \$2.0 billion in the second quarter. The mortgage investment portfolio balance rose to \$744.7 billion as of September 30, compared with \$737.5 billion as of June 30. The increase resulted from purchases of \$45.4 billion, liquidations of \$21.2 billion, and sales of \$13.0 billion. Lower short-term interest rates were the primary driver of an increase in net interest yield on average interest-earning assets during the quarter, which in turn drove a significant increase in net interest income. The increase in net interest income was offset by investment and fair-value losses, and an \$8.4 billion provision for federal income taxes related to the deferred tax asset valuation allowance. Capital Markets lost \$12.2 billion in the quarter. Pre-tax, the segment lost \$3.6 billion.

CONSERVATORSHIP

On September 7, 2008, Henry M. Paulson, Jr., Secretary of Treasury, and James B. Lockhart III, Director of FHFA, announced several actions taken by Treasury and FHFA regarding Fannie Mae. Mr. Lockhart stated that they took these actions "to help restore confidence in Fannie Mae and Freddie Mac, enhance their capacity to fulfill their mission, and mitigate the systemic risk that has contributed directly to the instability in the current market." These actions included the following:

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Fannie Mae Third Quarter Results

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- Placing us in conservatorship;
- Eliminating our common and preferred dividends;
- The execution of a senior preferred stock purchase agreement by our conservator, on our behalf, and Treasury, pursuant to which we issued to Treasury both senior preferred stock and a warrant to purchase common stock. The agreement provided for up to \$100 billion from Treasury to help ensure we maintain a positive net worth; and
- An agreement to establish a temporary secured lending credit facility that is available to us.

We provide a complete discussion of the conservatorship and our agreements with Treasury in the “Executive Summary” portion of our quarterly report on Form 10-Q for the period ended September 30, 2008.

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Fannie Mae exists to expand affordable housing and bring global capital to local communities in order to serve the U.S. housing market. Fannie Mae has a federal charter and operates in America's secondary mortgage market to enhance the liquidity of the mortgage market by providing funds to mortgage bankers and other lenders so that they may lend to home buyers. In 2008, we mark our 70th year of service to America's housing market. Our job is to help those who house America.

ANNEX I
FANNIE MAE
(In conservatorship)

Condensed Consolidated Balance Sheets
(Dollars in millions, except share amounts)
(Unaudited)

| | As of | |
|---|-----------------------|----------------------|
| | September 30, 2008 | December 31, 2007 |
| ASSETS | | |
| Cash and cash equivalents | \$ 36,301 | \$ 3,941 |
| Restricted cash | 188 | 561 |
| Federal funds sold and securities purchased under agreements to resell | 33,420 | 49,041 |
| Investments in securities: | | |
| Trading, at fair value (includes Fannie Mae MBS of \$59,047 and \$40,458 as of September 30, 2008 and December 31, 2007, respectively) | 98,671 | 63,956 |
| Available-for-sale, at fair value (includes Fannie Mae MBS of \$162,856 and \$138,943 as of September 30, 2008 and December 31, 2007, respectively) | 262,054 | 293,557 |
| Total investments in securities | <u>360,725</u> | <u>357,513</u> |
| Mortgage loans: | | |
| Loans held for sale, at lower of cost or market | 7,908 | 7,008 |
| Loans held for investment, at amortized cost | 399,637 | 397,214 |
| Allowance for loan losses | (1,803) | (698) |
| Total loans held for investment, net of allowance | <u>397,834</u> | <u>396,516</u> |
| Total mortgage loans | 405,742 | 403,524 |
| Advances to lenders | 9,605 | 12,377 |
| Accrued interest receivable | 3,711 | 3,812 |
| Acquired property, net | 7,493 | 3,602 |
| Derivative assets at fair value | 1,099 | 885 |
| Guaranty assets | 10,240 | 9,666 |
| Deferred tax assets | 4,600 | 12,967 |
| Partnership investments | 9,825 | 11,000 |
| Other assets | 13,666 | 10,500 |
| Total assets | <u>\$ 896,615</u> | <u>\$ 879,389</u> |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Liabilities: | | |
| Accrued interest payable | \$ 6,264 | \$ 7,512 |
| Federal funds purchased and securities sold under agreements to repurchase | 1,357 | 869 |
| Short-term debt (includes debt at fair value of \$4,495 as of September 30, 2008) | 280,382 | 234,160 |
| Long-term debt (includes debt at fair value of \$21,711 as of September 30, 2008) | 550,928 | 562,139 |
| Derivative liabilities at fair value | 1,305 | 2,217 |
| Reserve for guaranty losses (includes \$1,275 and \$211 as of September 30, 2008 and December 31, 2007, respectively, related to Fannie Mae MBS included in Investments in securities) | 13,802 | 2,693 |
| Guaranty obligations (includes \$1,006 and \$661 as of September 30, 2008 and December 31, 2007, respectively, related to Fannie Mae MBS included in Investments in securities) | 16,816 | 15,393 |
| Partnership liabilities | 3,442 | 3,824 |
| Other liabilities | 12,884 | 6,464 |
| Total liabilities | <u>887,180</u> | <u>835,271</u> |
| Minority interests in consolidated subsidiaries | 159 | 107 |
| Commitments and contingencies (Note 19) | — | — |
| Stockholders' Equity: | | |
| Senior preferred stock, 1,000,000 shares issued and outstanding as of September 30, 2008 | 1,000 | — |
| Preferred stock, 700,000,000 shares are authorized—607,125,000 and 466,375,000 shares issued and outstanding as of September 30, 2008 and December 31, 2007, respectively | 21,725 | 16,913 |
| Common stock, no par value, no maximum authorization—1,223,390,420 and 1,129,090,420 shares issued as of September 30, 2008 and December 31, 2007, respectively; 1,069,859,674 shares and 974,104,578 shares outstanding as of September 30, 2008 and December 31, 2007, respectively | 642 | 593 |
| Additional paid-in capital | 3,153 | 1,831 |
| Retained earnings (accumulated deficit) | (1,563) | 33,548 |
| Accumulated other comprehensive loss | (8,369) | (1,362) |
| Treasury stock, at cost, 153,530,746 shares and 154,985,842 shares as of September 30, 2008 and December 31, 2007, respectively | (7,312) | (7,512) |
| Total stockholders' equity | <u>9,276</u> | <u>44,011</u> |
| Total liabilities and stockholders' equity | <u>\$ 896,615</u> | <u>\$ 879,389</u> |

See Notes to Condensed Consolidated Financial Statements.

FANNIE MAE
(In conservatorship)

Condensed Consolidated Statements of Operations
(Dollars and shares in millions, except per share amounts)
(Unaudited)

| | For the | | For the | |
|---|--------------------|-------------------|--------------------|-----------------|
| | Three Months Ended | | Nine Months Ended | |
| | September 30, | | September 30, | |
| | 2008 | 2007 | 2008 | 2007 |
| Interest income: | | | | |
| Trading securities | \$ 1,416 | \$ 649 | \$ 4,529 | \$ 1,227 |
| Available-for-sale securities | 3,295 | 4,929 | 9,467 | 15,142 |
| Mortgage loans | 5,742 | 5,572 | 17,173 | 16,582 |
| Other | 310 | 322 | 1,000 | 793 |
| Total interest income | <u>10,763</u> | <u>11,472</u> | <u>32,169</u> | <u>33,744</u> |
| Interest expense: | | | | |
| Short-term debt | 1,680 | 2,401 | 5,928 | 6,811 |
| Long-term debt | 6,728 | 8,013 | 20,139 | 23,488 |
| Total interest expense | <u>8,408</u> | <u>10,414</u> | <u>26,067</u> | <u>30,299</u> |
| Net interest income | <u>2,355</u> | <u>1,058</u> | <u>6,102</u> | <u>3,445</u> |
| Guaranty fee income (includes imputed interest of \$481 and \$380 for the three months ended September 30, 2008 and 2007, respectively and \$1,035 and \$963 for the nine months ended September 30, 2008 and 2007, respectively) | 1,475 | 1,232 | 4,835 | 3,450 |
| Losses on certain guaranty contracts | — | (294) | — | (1,038) |
| Trust management income | 65 | 146 | 247 | 460 |
| Investment gains (losses), net | (1,624) | (159) | (2,618) | 43 |
| Fair value losses, net | (3,947) | (2,082) | (7,807) | (1,224) |
| Debt extinguishment gains (losses), net | 23 | 31 | (158) | 72 |
| Losses from partnership investments | (587) | (147) | (923) | (527) |
| Fee and other income | 164 | 217 | 616 | 751 |
| Non-interest income (loss) | <u>(4,431)</u> | <u>(1,056)</u> | <u>(5,808)</u> | <u>1,987</u> |
| Administrative expenses: | | | | |
| Salaries and employee benefits | 167 | 362 | 757 | 1,067 |
| Professional services | 139 | 192 | 389 | 654 |
| Occupancy expenses | 52 | 64 | 161 | 180 |
| Other administrative expenses | 43 | 42 | 118 | 117 |
| Total administrative expenses | <u>401</u> | <u>660</u> | <u>1,425</u> | <u>2,018</u> |
| Minority interest in losses of consolidated subsidiaries | (25) | (4) | (22) | (3) |
| Provision for credit losses | 8,763 | 1,087 | 16,921 | 1,770 |
| Foreclosed property expense | 478 | 113 | 912 | 269 |
| Other expenses | 195 | 130 | 802 | 334 |
| Total expenses | <u>9,812</u> | <u>1,986</u> | <u>20,038</u> | <u>4,388</u> |
| Income (loss) before federal income taxes and extraordinary losses | <u>(11,888)</u> | <u>(1,984)</u> | <u>(19,744)</u> | <u>1,044</u> |
| Provision (benefit) for federal income taxes | 17,011 | (582) | 13,607 | (468) |
| Income (loss) before extraordinary losses | (28,899) | (1,402) | (33,351) | 1,512 |
| Extraordinary gains (losses), net of tax effect | (95) | 3 | (129) | (3) |
| Net income (loss) | <u>\$ (28,994)</u> | <u>\$ (1,399)</u> | <u>\$ (33,480)</u> | <u>\$ 1,509</u> |
| Preferred stock dividends and issuance costs at redemption | (419) | (119) | (1,044) | (372) |
| Net income (loss) available to common stockholders | <u>\$ (29,413)</u> | <u>\$ (1,518)</u> | <u>\$ (34,524)</u> | <u>\$ 1,137</u> |
| Basic earnings (loss) per share: | | | | |
| Earnings (loss) before extraordinary losses | \$ (12.96) | \$ (1.56) | \$ (24.15) | \$ 1.17 |
| Extraordinary losses, net of tax effect | (0.04) | — | (0.09) | — |
| Basic earnings (loss) per share | <u>\$ (13.00)</u> | <u>\$ (1.56)</u> | <u>\$ (24.24)</u> | <u>\$ 1.17</u> |
| Diluted earnings (loss) per share: | | | | |
| Earnings (loss) before extraordinary losses | \$ (12.96) | \$ (1.56) | \$ (24.15) | \$ 1.17 |
| Extraordinary losses, net of tax effect | (0.04) | — | (0.09) | — |
| Diluted earnings (loss) per share | <u>\$ (13.00)</u> | <u>\$ (1.56)</u> | <u>\$ (24.24)</u> | <u>\$ 1.17</u> |
| Cash dividends per common share | \$ 0.05 | \$ 0.50 | \$ 0.75 | \$ 1.40 |
| Weighted-average common shares outstanding: | | | | |
| Basic | 2,262 | 974 | 1,424 | 973 |
| Diluted | 2,262 | 974 | 1,424 | 975 |

See Notes to Condensed Consolidated Financial Statements.

FANNIE MAE
(In conservatorship)

Condensed Consolidated Statements of Cash Flows
(Dollars in millions)
(Unaudited)

| | For the Nine Months Ended September 30, | |
|--|--|-----------------|
| | 2008 | 2007 |
| Cash flows provided by operating activities: | | |
| Net income (loss) | \$ (33,480) | \$ 1,509 |
| Amortization of debt cost basis adjustments | 6,497 | 7,372 |
| Provision for credit losses | 16,921 | 1,770 |
| Valuation losses | 7,303 | 96 |
| Derivatives fair value adjustments | (1,952) | 1,884 |
| Current and deferred federal income taxes | 12,762 | (1,407) |
| Purchases of loans held for sale | (38,351) | (23,326) |
| Proceeds from repayments of loans held for sale | 443 | 455 |
| Net change in trading securities | 71,193 | 27,206 |
| Other, net | (1,206) | 1,387 |
| Net cash provided by operating activities | 40,130 | 16,946 |
| Cash flows (used in) provided by investing activities: | | |
| Purchases of trading securities held for investment | (7,625) | — |
| Proceeds from maturities of trading securities held for investment | 7,318 | — |
| Proceeds from sales of trading securities held for investment | 2,824 | — |
| Purchases of available-for-sale securities | (102,761) | (110,472) |
| Proceeds from maturities of available-for-sale securities | 25,799 | 112,299 |
| Proceeds from sales of available-for-sale securities | 102,044 | 49,108 |
| Purchases of loans held for investment | (48,874) | (48,448) |
| Proceeds from repayments of loans held for investment | 37,169 | 45,202 |
| Advances to lenders | (69,541) | (50,067) |
| Net proceeds from disposition of acquired property | (3,376) | 1,049 |
| Net change in federal funds sold and securities purchased under agreements to resell | 15,135 | 2,767 |
| Other, net | (107) | (692) |
| Net cash (used in) provided by investing activities | (41,995) | 746 |
| Cash flows provided by (used in) financing activities: | | |
| Proceeds from issuance of short-term debt | 1,439,170 | 1,284,191 |
| Payments to redeem short-term debt | (1,398,756) | (1,306,772) |
| Proceeds from issuance of long-term debt | 218,052 | 149,577 |
| Payments to redeem long-term debt | (230,081) | (143,149) |
| Proceeds from issuance of common and preferred stock | 7,211 | 1,019 |
| Net change in federal funds purchased and securities sold under agreements to repurchase | 403 | 1,525 |
| Other, net | (1,774) | (2,842) |
| Net cash provided by (used in) financing activities | 34,225 | (16,451) |
| Net increase in cash and cash equivalents | 32,360 | 1,241 |
| Cash and cash equivalents at beginning of period | 3,941 | 3,239 |
| Cash and cash equivalents at end of period | <u>\$ 36,301</u> | <u>\$ 4,480</u> |
| Cash paid during the period for: | | |
| Interest | \$ 27,464 | \$ 29,269 |
| Income taxes | 845 | 1,888 |
| Non-cash activities: | | |
| Securitization-related transfers from mortgage loans held for sale to investments in securities | \$ 32,609 | \$ 20,479 |
| Net transfers of loans held for sale to loans held for investment | 5,819 | 2,180 |
| Net deconsolidation transfers from mortgage loans held for sale to investments in securities | (850) | (82) |
| Net transfers from available-for-sale securities to mortgage loans held for sale | 1,073 | 12 |
| Transfers from advances to lenders to investments in securities (including transfers to trading securities of \$40,660 and \$42,331 for the nine months ended September 30, 2008 and 2007, respectively) | 68,909 | 43,520 |
| Net consolidation-related transfers from investments in securities to mortgage loans held for investment | (16,210) | 7,471 |
| Transfers to trading securities from the effect of adopting SFAS 159 | 56,217 | — |

See Notes to Condensed Consolidated Financial Statements.

FANNIE MAE
(In conservatorship)

Condensed Consolidated Statements of Changes in Stockholders' Equity
(Dollars and shares in millions, except per share amounts)
(Unaudited)

| | Shares Outstanding | | | Senior Preferred | Preferred Stock | Common Stock | Additional Paid-In Capital | Retained Earnings (Accumulated Deficit) | Accumulated Other Comprehensive Income (Loss) | Treasury Stock | Total Stockholders' Equity |
|--|--------------------|-----------|--------|------------------|-----------------|--------------|----------------------------|---|---|----------------|----------------------------|
| | Senior Preferred | Preferred | Common | | | | | | | | |
| Balance as of December 31, 2006 | — | 132 | 972 | \$ — | \$ 9,108 | \$ 593 | \$ 1,942 | \$ 37,955 | \$ (445) | \$ (7,647) | \$ 41,506 |
| Cumulative effect from the adoption of FIN 48, net of tax | — | — | — | — | — | — | — | 4 | — | — | 4 |
| Balance as of January 1, 2007, adjusted | — | 132 | 972 | — | 9,108 | 593 | 1,942 | 37,959 | (445) | (7,647) | 41,510 |
| Comprehensive income: | | | | | | | | | | | |
| Net income | — | — | — | — | — | — | — | 1,509 | — | — | 1,509 |
| Other comprehensive income, net of tax effect: | | | | | | | | | | | |
| Unrealized losses on available-for-sale securities (net of tax of \$634) | — | — | — | — | — | — | — | — | (1,177) | — | (1,177) |
| Reclassification adjustment for gains included in net income (net of tax of \$154) | — | — | — | — | — | — | — | — | (286) | — | (286) |
| Unrealized gains on guaranty assets and guaranty fee buy-ups (net of tax of \$40) | — | — | — | — | — | — | — | — | 74 | — | 74 |
| Net cash flow hedging losses (net of tax of \$2) | — | — | — | — | — | — | — | — | (3) | — | (3) |
| Prior service cost and actuarial gains, net of amortization for defined benefit plans (net of tax of \$25) | — | — | — | — | — | — | — | — | 46 | — | 46 |
| Total comprehensive income | — | — | — | — | — | — | — | 1,369 | — | — | 1,369 |
| Common stock dividends (\$1.40 per share) | — | — | — | — | — | — | — | (362) | — | — | (362) |
| Preferred stock dividends | — | — | — | — | — | — | — | — | — | — | — |
| Preferred stock issued | — | 40 | — | — | 1,000 | — | (10) | — | — | — | 990 |
| Preferred stock redeemed | — | (22) | — | — | (1,100) | — | — | — | — | — | (1,100) |
| Treasury stock issued for stock options and benefit plans | — | — | 2 | — | — | — | (44) | — | — | 134 | 90 |
| Balance as of September 30, 2007 | — | 150 | 974 | — | \$ 9,008 | \$ 593 | \$ 1,888 | \$ 37,737 | \$ (1,791) | \$ (7,513) | \$ 39,922 |
| Balance as of December 31, 2007 | — | 466 | 974 | \$ — | \$ 16,913 | \$ 593 | \$ 1,831 | \$ 33,548 | \$ (1,362) | \$ (7,512) | \$ 44,011 |
| Cumulative effect from the adoption of SFAS 157 and SFAS 159, net of tax | — | — | — | — | — | — | — | 148 | (93) | — | 55 |
| Balance as of January 1, 2008, adjusted | — | 466 | 974 | — | 16,913 | 593 | 1,831 | 33,696 | (1,455) | (7,512) | 44,066 |
| Comprehensive loss: | | | | | | | | | | | |
| Net loss | — | — | — | — | — | — | — | (33,480) | — | — | (33,480) |
| Other comprehensive loss, net of tax effect: | | | | | | | | | | | |
| Unrealized losses on available-for-sale securities (net of tax of \$3,629) | — | — | — | — | — | — | — | — | (6,740) | — | (6,740) |
| Reclassification adjustment for gains included in net loss (net of tax of \$35) | — | — | — | — | — | — | — | — | (65) | — | (65) |
| Unrealized losses on guaranty assets and guaranty fee buy-ups | — | — | — | — | — | — | — | — | (113) | — | (113) |
| Net cash flow hedging losses | — | — | — | — | — | — | — | — | (5) | — | (5) |
| Prior service cost and actuarial gains, net of amortization for defined benefit plans | — | — | — | — | — | — | — | — | 9 | — | 9 |
| Total comprehensive loss | — | — | — | — | — | — | — | (741) | — | — | (741) |
| Common stock dividends (\$0.75 per share) | — | — | — | — | — | — | — | (1,038) | — | — | (1,038) |
| Preferred stock dividends declared | — | — | — | — | — | — | — | — | — | — | — |
| Senior preferred stock issued | 1 | — | — | 1,000 | — | — | — | — | — | — | 1,000 |
| Preferred stock issued | — | 141 | — | — | 4,812 | — | (127) | — | — | — | 4,685 |
| Common stock issued | — | — | 94 | — | — | 49 | 2,477 | — | — | — | 2,526 |
| Common stock warrant issued | — | — | — | — | — | — | 3,518 | — | — | — | 3,518 |
| Treasury commitment | — | — | — | — | — | — | (4,518) | — | — | — | (4,518) |
| Treasury stock issued for stock options and benefit plans | — | — | 2 | — | — | — | (28) | — | — | 200 | 172 |
| Balance as of September 30, 2008 | 1 | 607 | 1,070 | \$ 1,000 | \$ 21,725 | \$ 642 | \$ 3,153 | \$ (1,563) | \$ (8,369) | \$ (7,312) | \$ 9,276 |

See Notes to Condensed Consolidated Financial Statements.

Supplemental Non-GAAP Consolidated Fair Value Balance Sheets

| | As of September 30, 2008 | | | As of December 31, 2007 | | |
|--|---------------------------|-----------------------------|--|---------------------------|-----------------------------|----------------------------|
| | GAAP Carrying Value | Fair Value Adjustment(1) | Estimated Fair Value (Dollars in millions) | GAAP Carrying Value | Fair Value Adjustment(1) | Estimated Fair Value(2) |
| Assets: | | | | | | |
| Cash and cash equivalents | \$ 36,489 | \$ — | \$ 36,489(3) | \$ 4,502 | \$ — | \$ 4,502(3) |
| Federal funds sold and securities purchased under agreements to resell | 33,420 | (31) | 33,389(3) | 49,041 | — | 49,041(3) |
| Trading securities | 98,671 | — | 98,671(3) | 63,956 | — | 63,956(3) |
| Available-for-sale securities | 262,054 | — | 262,054(3) | 293,557 | — | 293,557(3) |
| Mortgage loans: | | | | | | |
| Mortgage loans held for sale | 7,908 | 116 | 8,024(4) | 7,008 | 75 | 7,083(4) |
| Mortgage loans held for investment, net of allowance for loan losses | 397,834 | (4,151) | 393,683(4) | 396,516 | 70 | 396,586(4) |
| Guaranty assets of mortgage loans held in portfolio | — | 3,487 | 3,487(4)(5) | — | 3,983 | 3,983(4)(5) |
| Guaranty obligations of mortgage loans held in portfolio | — | (10,001) | (10,001)(4)(5) | — | (4,747) | (4,747)(4)(5) |
| Total mortgage loans | 405,742 | (10,549) | 395,193(3)(4) | 403,524 | (619) | 402,905(3)(4) |
| Advances to lenders | 9,605 | (184) | 9,421(3) | 12,377 | (328) | 12,049(3) |
| Derivative assets at fair value | 1,099 | — | 1,099(3) | 885 | — | 885(3) |
| Guaranty assets and buy-ups, net | 11,318 | 3,843 | 15,161(3)(5) | 10,610 | 3,648 | 14,258(3)(5) |
| Total financial assets | 858,398 | (6,921) | 851,477(3) | 838,452 | 2,701 | 841,153(3) |
| Master servicing assets and credit enhancements | 1,582 | 5,957 | 7,539(5)(6) | 1,783 | 2,844 | 4,627(5)(6) |
| Other assets | 36,635 | 82 | 36,717(6)(7) | 39,154 | 5,418 | 44,572(6)(7) |
| Total assets | <u>\$ 896,615</u> | <u>\$ (882)</u> | <u>\$ 895,733</u> | <u>\$ 879,389</u> | <u>\$ 10,963</u> | <u>\$ 890,352</u> |
| Liabilities: | | | | | | |
| Federal funds purchased and securities sold under agreements to repurchase | \$ 1,357 | \$ 20 | \$ 1,377(3) | \$ 869 | \$ — | \$ 869(3) |
| Short-term debt | 280,382(8) | 31 | 280,413(3) | 234,160 | 208 | 234,368(3) |
| Long-term debt | 550,928(8) | 11,701 | 562,629(3) | 562,139 | 18,194 | 580,333(3) |
| Derivative liabilities at fair value | 1,305 | — | 1,305(3) | 2,217 | — | 2,217(3) |
| Guaranty obligations | 16,816 | 58,097 | 74,913(3) | 15,393 | 5,156 | 20,549(3) |
| Total financial liabilities | 850,788 | 69,849 | 920,637(3) | 814,778 | 23,558 | 838,336(3) |
| Other liabilities | 36,392 | (15,033) | 21,359(9) | 20,493 | (4,383) | 16,110(9) |
| Total liabilities | 887,180 | 54,816 | 941,996 | 835,271 | 19,175 | 854,446 |
| Minority interests in consolidated subsidiaries | 159 | — | 159 | 107 | — | 107 |
| Stockholders' Equity (Deficit): | | | | | | |
| Senior preferred | 1,000 | — | 1,000(10) | — | — | — |
| Preferred | 21,725 | (20,255) | 1,470(11) | 16,913 | (1,565) | 15,348(11) |
| Common | (13,449) | (35,443) | (48,892)(12) | 27,098 | (6,647) | 20,451(12) |
| Total stockholders' equity (deficit)/non-GAAP fair value of net assets | <u>\$ 9,276</u> | <u>\$ (55,698)</u> | <u>\$ (46,422)</u> | <u>\$ 44,011</u> | <u>\$ (8,212)</u> | <u>\$ 35,799</u> |
| Total liabilities and stockholders' equity | <u>\$ 896,615</u> | <u>\$ (882)</u> | <u>\$ 895,733</u> | <u>\$ 879,389</u> | <u>\$ 10,963</u> | <u>\$ 890,352</u> |

See Explanation and Reconciliation of Non-GAAP Measures to GAAP Measures

Explanation and Reconciliation of Non-GAAP Measures to GAAP Measures

- (1) Each of the amounts listed as a “fair value adjustment” represents the difference between the carrying value included in our GAAP condensed consolidated balance sheets and our best judgment of the estimated fair value of the listed item.
- (2) Certain prior period amounts have been reclassified to conform to the current period presentation.
- (3) We determined the estimated fair value of these financial instruments in accordance with the fair value guidelines outlined in SFAS 157, as described in “Notes to Condensed Consolidated Financial Statements—Note 18, Fair Value of Financial Instruments.” In Note 18, we also disclose the carrying value and estimated fair value of our total financial assets and total financial liabilities as well as discuss the methodologies and assumptions we use in estimating the fair value of our financial instruments.
- (4) For business segment reporting purposes, we allocate intra-company guaranty fee income to our Single-Family and HCD businesses for managing the credit risk on mortgage loans held in portfolio by our Capital Markets group and charge a corresponding fee to our Capital Markets group. In computing this intra-company allocation, we disaggregate the total mortgage loans reported in our GAAP condensed consolidated balance sheets, which consists of “Mortgage loans held for sale” and “Mortgage loans held for investment, net of allowance for loan losses” into components that separately reflect the value associated with credit risk, which is managed by our guaranty businesses, and the interest rate risk, which is managed by our capital markets business. We report the estimated fair value of the credit risk components separately in our supplemental non-GAAP consolidated fair value balance sheets as “Guaranty assets of mortgage loans held in portfolio” and “Guaranty obligations of mortgage loans held in portfolio.” We report the estimated fair value of the interest rate risk components in our supplemental non-GAAP consolidated fair value balance sheets as “Mortgage loans held for sale” and “Mortgage loans held for investment, net of allowance for loan losses.” Taken together, these four components represent the estimated fair value of the total mortgage loans reported in our GAAP condensed consolidated balance sheets. We believe this presentation provides transparency into the components of the fair value of the mortgage loans associated with the activities of our guaranty businesses and the components of the activities of our capital markets business, which is consistent with the way we manage risks and allocate revenues and expenses for segment reporting purposes. While the carrying values and estimated fair values of the individual line items may differ from the amounts presented in Note 18 of the condensed consolidated financial statements, the combined amounts together equal the carrying value and estimated fair value amounts of total mortgage loans in Note 18.
- (5) In our GAAP condensed consolidated balance sheets, we report the guaranty assets associated with our outstanding Fannie Mae MBS and other guarantees as a separate line item and include buy-ups, master servicing assets and credit enhancements associated with our guaranty assets in “Other assets.” The GAAP carrying value of our guaranty assets reflects only those guaranty arrangements entered into subsequent to our adoption of FIN No. 45, *Guarantor’s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others (an interpretation of FASB Statements No. 5, 57, and 107 and rescission of FIN No. 34)* (“FIN 45”), on January 1, 2003. On a GAAP basis, our guaranty assets totaled \$10.2 billion and \$9.7 billion as of September 30, 2008 and December 31, 2007, respectively. The associated buy-ups totaled \$1.1 billion and \$944 million as of September 30, 2008 and December 31, 2007, respectively. In our non-GAAP supplemental consolidated fair value balance sheets, we also disclose the estimated guaranty assets and obligations related to mortgage loans held in our portfolio. The aggregate estimated fair value of the guaranty asset-related components totaled \$16.2 billion and \$18.1 billion as of September 30, 2008 and December 31, 2007, respectively. These components represent the sum of the following line items in this table: (i) Guaranty assets of mortgage loans held in portfolio; (ii) Guaranty obligations of mortgage loans held in portfolio, (iii) Guaranty assets and buy-ups; and (iv) Master servicing assets and credit enhancements. See “Critical Accounting Policies and Estimates—Fair Value of Financial Instruments—Change in Measuring the Fair Value of Guaranty Obligations.”
- (6) The line items “Master servicing assets and credit enhancements” and “Other assets” together consist of the assets presented on the following five line items in our GAAP condensed consolidated balance sheets: (i) Accrued interest receivable; (ii) Acquired property, net; (iii) Deferred tax assets, net of a valuation allowance; (iv) Partnership investments; and (v) Other assets. The carrying value of these items in our GAAP condensed consolidated balance sheets together totaled \$39.3 billion and \$41.9 billion as of September 30, 2008 and December 31, 2007, respectively. We deduct the carrying value of the buy-ups associated with our guaranty obligation, which totaled \$1.1 billion and \$944 million as of September 30, 2008 and December 31, 2007, respectively, from “Other assets” reported in our GAAP condensed consolidated balance sheets because buy-ups are a financial instrument that we combine with guaranty assets in our disclosure in Note 18. We have estimated the fair value of master servicing assets and credit enhancements based on our fair value methodologies discussed in Note 18.
- (7) With the exception of partnership investments and deferred tax assets, the GAAP carrying values of other assets generally approximate fair value. While we have included partnership investments at their carrying value in each of the non-GAAP supplemental consolidated fair value balance sheets, the fair values of these items are generally different from their GAAP carrying values, potentially materially. Our LIHTC partnership investments had a carrying value of \$6.7 billion and \$8.1 billion and an estimated fair value of \$7.2 billion and \$9.3 billion as of September 30, 2008 and December 31, 2007, respectively. We assume that certain other assets, consisting primarily of prepaid expenses, have no fair value. Our GAAP-basis deferred tax assets are described in “Notes to Condensed Consolidated Financial Statements—Note 11, Income Taxes.” In addition to the GAAP-basis deferred income tax amounts, net of a valuation allowance, included in “Other assets,” we previously included in our non-GAAP supplemental consolidated fair value balance sheets the estimated income tax effect related to the fair value adjustments made to derive the fair value of our net assets. Because our adjusted deferred income taxes are a net asset in each year, the amounts are included in our non-GAAP fair value balance sheets as a component of other assets. As discussed in Note 11, we established a deferred tax asset valuation allowance of \$21.4 billion in the third quarter of 2008. Therefore, in calculating the fair value of our net assets as of September 30, 2008, we eliminated the tax effect of deferred tax benefits we would have otherwise recorded had we not concluded that it was necessary to establish a valuation allowance. Any remaining deferred tax assets relate to amounts not subject to the deferred tax asset valuation allowance.
- (8) Includes certain short-term debt and long-term debt instruments reported in our GAAP condensed consolidated balance sheet at fair value as of September 30, 2008 of \$4.5 billion and \$21.7 billion, respectively.
- (9) The line item “Other liabilities” consists of the liabilities presented on the following four line items in our GAAP condensed consolidated balance sheets: (i) Accrued interest payable; (ii) Reserve for guaranty losses; (iii) Partnership liabilities; and (iv) Other liabilities. The carrying value of these items in our GAAP condensed consolidated balance sheets together totaled \$36.4 billion and \$20.5 billion as of September 30, 2008 and December 31, 2007, respectively. The GAAP carrying values of these other liabilities generally approximate fair value. We assume that certain other liabilities, such as deferred revenues, have no fair value. Although we report the “Reserve for guaranty losses” as a separate line item on our condensed consolidated balance sheets, it is incorporated into and reported as part of the fair value of our guaranty obligations in our non-GAAP supplemental condensed consolidated fair value balance sheets.
- (10) “Senior preferred stockholders’ equity” is reflected in our non-GAAP supplemental condensed consolidated fair value balance sheets at its aggregate liquidation preference, which is the estimated fair value.
- (11) “Preferred stockholders’ equity” is reflected in our non-GAAP supplemental condensed consolidated fair value balance sheets at the estimated fair value.
- (12) “Common stockholders’ equity (deficit)” consists of the stockholders’ equity components presented on the following five line items in our GAAP condensed consolidated balance sheets: (i) Common stock; (ii) Additional paid-in capital; (iii) Retained earnings; (iv) Accumulated other comprehensive loss; and (v) Treasury stock, at cost. “Common stockholders’ equity (deficit)” represents the residual of the excess (deficit) of the

estimated fair value of total assets over the estimated fair value of total liabilities, after taking into consideration senior preferred and preferred stockholders' equity and minority interest in consolidated subsidiaries.

Fannie Mae 2008 Q3 10-Q Credit Supplement



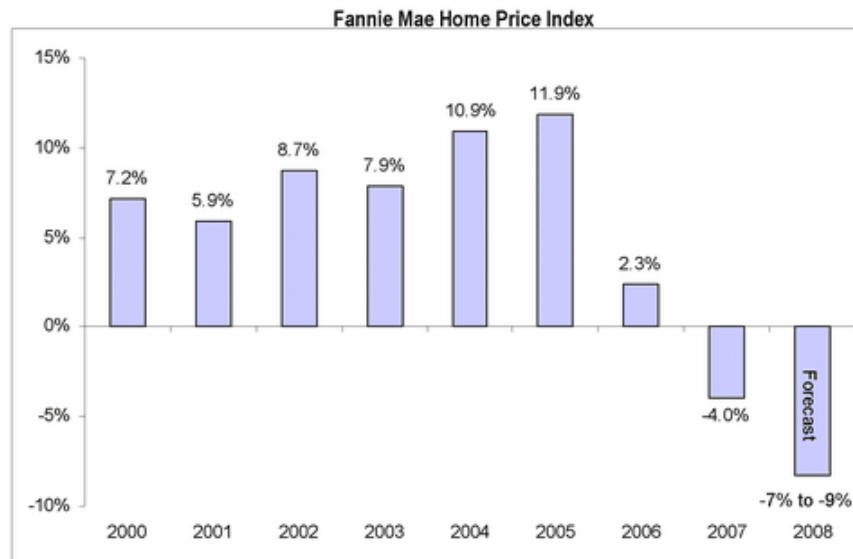
November 10, 2008

- **These materials present tables and other information about Fannie Mae, including information contained in Fannie Mae’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2008, or 2008 Q3 Form 10-Q. Some of the terms used in these materials are defined and discussed more fully in the 2008 Q3 Form 10-Q and Fannie Mae’s Annual Report on Form 10-K for the year ended December 31, 2007, or 2007 Form 10-K. These materials should be reviewed together with the 2008 Q3 Form 10-Q and the 2007 Form 10-K, copies of which are available on Fannie Mae’s website at www.fanniemae.com under the “Investor Relations” section of the Web site.**
- **This presentation includes forward-looking statements relating to future home price declines. These statements are based on our opinions, analyses, estimates, forecasts and other views on a variety of economic and other information, and changes in the assumptions and other information underlying these views could produce materially different results. The impact of future home price declines on our business, results or financial condition will depend on many other factors.**

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Home Price Growth Rates in the U.S.



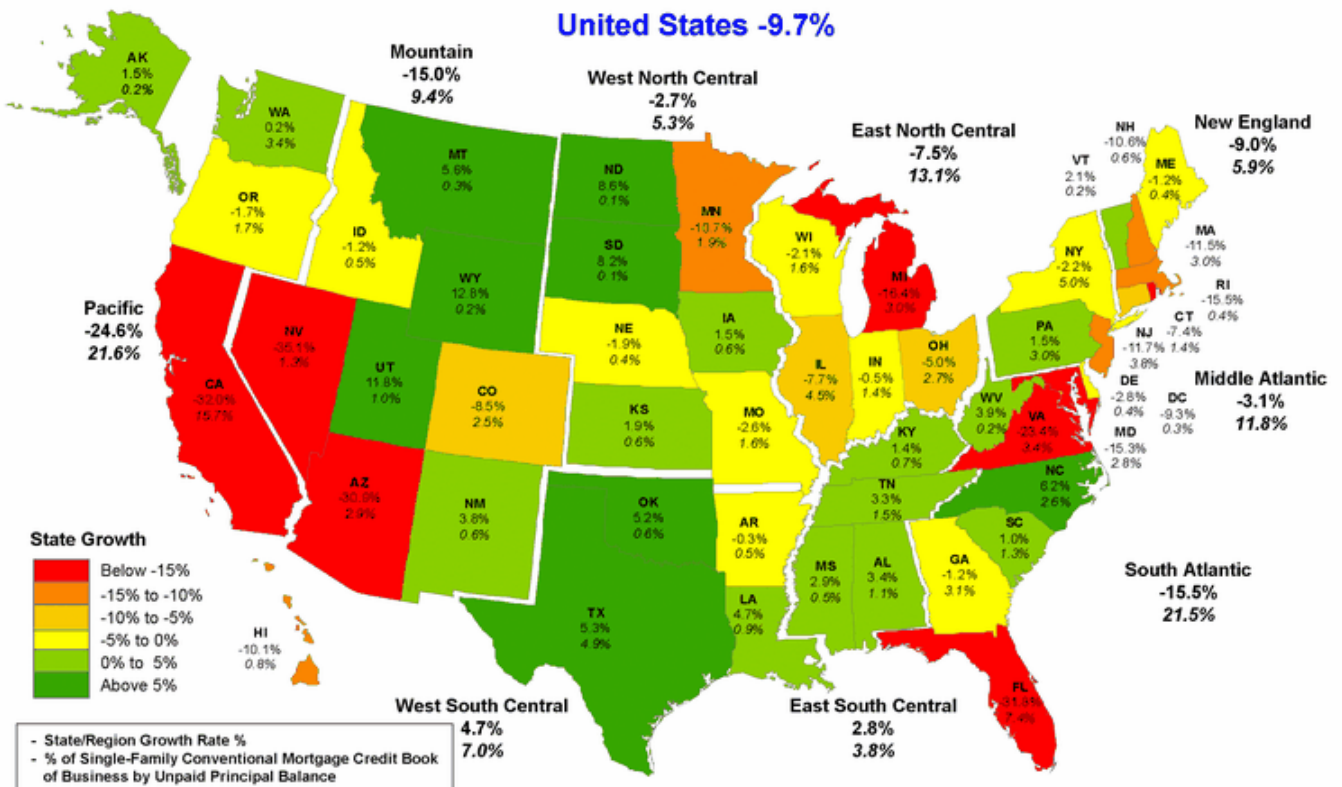
| S&P/Case Shiller Index | 9.8% | 7.7% | 10.6% | 10.7% | 14.6% | 14.7% | 0.2% | -8.9% |
|------------------------|------|------|-------|-------|-------|-------|------|-------|
|------------------------|------|------|-------|-------|-------|-------|------|-------|

Growth rates are from period-end to period-end.

- We expect 2008 home price declines to be in the upper end of our estimated 7% to 9% range.
- We expect peak-to-trough declines in home prices to be in the upper end of our estimated 15% to 19% range.

Note: Using the S&P/Case-Shiller weighting method, but excluding the increased impact of foreclosure sales on that index, our 2008 expected home price decline would be 10-13% (vs. 7-9%); our expected peak-to-trough decline would be 20-25% (vs. 15-19%). If we included foreclosed property sales in the index, the S&P/Case-Shiller equivalent to the Fannie Mae Home Price Index would be 12-16% for 2008 and 27-32% peak-to-trough. The S&P/Case-Shiller Index is value-weighted, whereas the Fannie Mae index is unit-weighted; hence the S&P/Case-Shiller index places greater weight on higher cost metropolitan areas. In addition, the S&P/Case Shiller index includes foreclosure sales; foreclosure sales are excluded from the Fannie Mae index and from this forecast. Foreclosure sales tend to depress the S&P/Case Shiller index relative to the Fannie Mae index.

Home Price Growth 2006 Q2 - 2008 Q3 and Percentage of Fannie Mae's Single-Family Conventional Mortgage Credit Book of Business



Fannie Mae Credit Profile by Key Product Features

Credit Characteristics of Single-Family Conventional Mortgage Credit Book of Business

| As of September 30, 2008 | Overall Book | Negative-Amortizing Loans | Interest-Only Loans | Loans with FICO < 620 | Loans with Original LTV Ratio > 90% | Loans with FICO < 620 and Original LTV Ratio > 90% | Alt-A Loans | Subprime Loans | Jumbo Conforming Loans |
|--|--------------|---------------------------|---------------------|-----------------------|-------------------------------------|--|-------------|----------------|------------------------|
| Unpaid Principal Balance (billions) * | \$2,701.5 | \$18.1 | \$215.8 | \$125.6 | \$279.3 | \$28.2 | \$298.9 | \$8.7 | \$8.4 |
| Share of Single-Family Conventional Credit Book ⁽¹⁾ | 100.0% | 0.7% | 8.0% | 4.7% | 10.3% | 1.0% | 10.4% | 0.3% | 0.3% |
| Average Unpaid Principal Balance | \$147,739 | \$144,165 | \$241,484 | \$127,004 | \$141,204 | \$119,972 | \$170,732 | \$150,849 | \$580,755 |
| Serious Delinquency Rate All Loans | 1.72% | 3.96% | 5.68% | 6.74% | 4.68% | 12.46% | 4.92% | 10.46% | 0.01% |
| Alt-A ⁽²⁾ | 11.1% | 45.9% | 41.2% | 1.6% | 5.8% | 1.2% | 100.0% | 0.0% | 0.0% |
| Origination Years 2005-2007 | 48.0% | 62.1% | 81.7% | 56.8% | 60.0% | 70.0% | 72.8% | 80.7% | 3.5% |
| Weighted Average Original Loan-to-Value (Original LTV) Ratio | 71.8% | 71.1% | 75.4% | 76.8% | 97.3% | 98.1% | 72.7% | 77.1% | 68.6% |
| Original Loan-to-Value Ratio > 90 | 10.3% | 0.3% | 9.1% | 22.4% | 100.0% | 100.0% | 5.4% | 6.8% | 0.0% |
| Weighted Average Mark-to-Market Loan-to-Value Ratio | 67.8% | 80.4% | 88.4% | 74.1% | 95.0% | 95.5% | 77.2% | 83.2% | 70.2% |
| Mark-to-Market Loan-to-Value Ratio > 100 | 9.1% | 36.8% | 28.7% | 13.1% | 35.5% | 36.3% | 18.3% | 18.5% | 0.3% |
| Weighted Average FICO | 723 | 697 | 725 | 588 | 693 | 592 | 719 | 623 | 761 |
| FICO < 620 | 4.7% | 11.2% | 1.3% | 100.0% | 10.1% | 100.0% | 0.7% | 47.7% | 1.0% |
| Fixed-rate | 89.7% | 0.1% | 39.5% | 93.6% | 94.1% | 96.7% | 72.1% | 72.6% | 91.9% |
| Principal Residence | 89.7% | 70.6% | 84.9% | 96.8% | 97.1% | 99.4% | 77.8% | 96.5% | 96.3% |
| Condo/Coop | 9.2% | 13.4% | 16.1% | 4.9% | 9.8% | 5.9% | 10.8% | 4.6% | 9.7% |
| Credit Enhanced ⁽³⁾ | 21.0% | 76.6% | 35.2% | 35.6% | 92.6% | 94.4% | 38.7% | 63.1% | 11.3% |
| % of 2007 Credit Losses ⁽⁴⁾ | 100.0% | 0.9% | 15.0% | 18.8% | 17.4% | 6.4% | 27.8% | 1.1% | 0.0% |
| % of 2008 Q1 Credit Losses ⁽⁴⁾ | 100.0% | 1.1% | 28.9% | 13.9% | 18.0% | 6.2% | 41.2% | 1.5% | 0.0% |
| % of 2008 Q2 Credit Losses ⁽⁴⁾ | 100.0% | 3.3% | 35.5% | 11.6% | 20.0% | 5.4% | 48.5% | 2.1% | 0.0% |
| % of 2008 Q3 Credit Losses ⁽⁴⁾ | 100.0% | 3.8% | 36.2% | 11.3% | 21.5% | 5.4% | 47.6% | 2.1% | 0.0% |

⁽¹⁾ Subprime, Alt-A, and Jumbo Conforming Loans are calculated as a percentage of the single-family mortgage credit book of business.

⁽²⁾ Calculated as a percentage of the single-family conventional mortgage credit book of business, which excludes government loans.

⁽³⁾ Unpaid principal balance of all loans with credit enhancement/unpaid principal balance of single-family conventional mortgage credit book of business. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.

⁽⁴⁾ Expressed as a percentage of total credit losses for the single-family mortgage credit book of business.

Note: Categories are not mutually exclusive; numbers are not additive across columns.

* Excludes non-Fannie Mae securities held in portfolio and Alt-A and subprime wraps, for which Fannie Mae does not have loan-level information. Fannie Mae has access to detailed loan-level information on approximately 96% of our conventional single-family mortgage credit book of business. Certain data contained in this presentation are based upon information that Fannie Mae receives from third-party sources. Although Fannie Mae generally considers this information reliable, it does not guarantee that it is accurate or suitable for any particular purpose.

Fannie Mae Credit Profile by Vintage and Key Product Features

Credit Characteristics of Single-Family Conventional Mortgage Credit Book of Business by Vintage

| As of September 30, 2008 | Overall Book | Vintages | | | | |
|---|--------------|-----------|-----------|-----------|-----------|------------------|
| | | 2008 | 2007 | 2006 | 2005 | 2004 and Earlier |
| Unpaid Principal Balance (billions) * | \$2,701.5 | \$354.6 | \$552.1 | \$383.9 | \$360.7 | \$1,050.2 |
| Share of Single-Family Conventional Credit Book | 100.0% | 13.1% | 20.4% | 14.2% | 13.4% | 38.9% |
| Average Unpaid Principal Balance | \$147,739 | \$209,094 | \$191,810 | \$175,610 | \$163,996 | \$112,612 |
| Serious Delinquency Rate All Loans | 1.72% | 0.32% | 3.01% | 3.60% | 2.16% | 1.04% |
| Origination Years 2005-2007 | 48.0% | 0.0% | 100.0% | 100.0% | 100.0% | 0.0% |
| Weighted Average Original Loan-to-Value Ratio | 71.8% | 72.2% | 76.2% | 73.8% | 71.7% | 68.8% |
| Original Loan-to-Value Ratio > 90 | 10.3% | 10.3% | 17.7% | 10.7% | 8.0% | 7.1% |
| Weighted Average Mark-to-Market Loan-to-Value Ratio | 67.8% | 75.2% | 84.2% | 81.5% | 72.7% | 49.8% |
| Mark-to-Market Loan-to-Value Ratio > 100 | 9.1% | 5.8% | 20.2% | 18.1% | 10.0% | 0.8% |
| Weighted Average FICO | 723 | 738 | 715 | 717 | 723 | 725 |
| FICO < 620 | 4.7% | 2.6% | 6.5% | 5.4% | 4.2% | 4.3% |
| Fixed-rate | 89.7% | 91.9% | 91.5% | 86.7% | 83.3% | 91.3% |
| Principal Residence | 89.7% | 89.3% | 88.8% | 87.2% | 88.1% | 91.8% |
| Condo/Coop | 9.2% | 10.7% | 10.8% | 11.0% | 10.0% | 7.0% |
| Credit Enhanced ⁽¹⁾ | 21.0% | 22.3% | 30.4% | 27.7% | 20.9% | 13.3% |
| % of 2007 Credit Losses ⁽²⁾ | 100.0% | 0.0% | 1.9% | 21.3% | 23.6% | 53.2% |
| % of 2008 Q1 Credit Losses ⁽²⁾ | 100.0% | 0.0% | 14.0% | 35.2% | 23.3% | 27.4% |
| % of 2008 Q2 Credit Losses ⁽²⁾ | 100.0% | 0.0% | 24.7% | 35.6% | 21.0% | 18.7% |
| % of 2008 Q3 Credit Losses ⁽²⁾ | 100.0% | 0.4% | 31.3% | 35.2% | 18.3% | 14.9% |
| Cumulative Default Rate ⁽³⁾ | | 0.0% | 0.6% | 1.2% | 1.0% | |

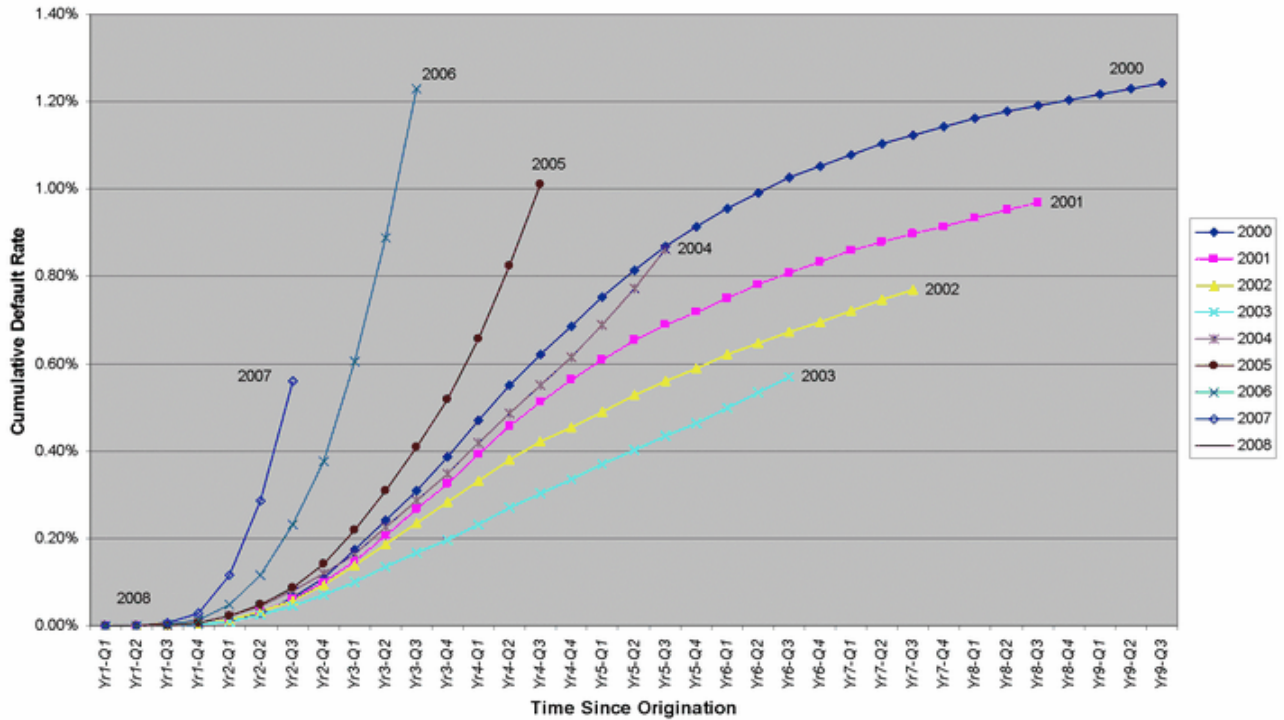
⁽¹⁾ Unpaid principal balance of all loans with credit enhancement/unpaid principal balance of single-family conventional mortgage credit book of business. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.

⁽²⁾ Expressed as a percentage of total credit losses for the single-family mortgage credit book of business.

⁽³⁾ Default means loan was terminated without full satisfaction. As of September 30, 2008, 2004 vintage cumulative default rate was 0.9% and 2003 vintage cumulative default rate was 0.6%.

* Excludes non-Fannie Mae securities held in portfolio and Alt-A and subprime wraps, for which Fannie Mae does not have loan-level information. Fannie Mae has access to detailed loan-level information on approximately 96% of our conventional single-family mortgage credit book of business. Certain data contained in this presentation are based upon information that Fannie Mae receives from third-party sources. Although Fannie Mae generally considers this information reliable, it does not guarantee that it is accurate or suitable for any particular purpose.

Overall Cumulative Default Rates - Overall Originations from 2000 through 2008 Q3



Note: Cumulative default rates include loans that have been liquidated other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, preforeclosure sales, sales to third parties and deeds in lieu of foreclosure.

Consistent with industry trends, 2006 and 2007 vintages performing poorly. Defaults for the 2008 vintage through 2008 Q2 have been negligible.

Data as of September 30, 2008 is not necessarily indicative of the ultimate performance and are likely to change, perhaps materially, in future periods.

Fannie Mae Credit Profile by State

Credit Characteristics of Single-Family Conventional Mortgage Credit Book of Business by State

| As of September 30, 2008 | Overall Book | AZ | CA | FL | MI | NV | OH |
|---|--------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Unpaid Principal Balance (billions) * | \$2,701.5 | \$78.2 | \$424.6 | \$200.4 | \$80.0 | \$35.9 | \$73.1 |
| Share of Single-Family Conventional Credit Book | 100.0% | 2.9% | 15.7% | 7.4% | 3.0% | 1.3% | 2.7% |
| Average Unpaid Principal Balance | \$147,739 | \$160,368 | \$199,758 | \$145,648 | \$117,962 | \$180,189 | \$106,330 |
| Serious Delinquency Rate All Loans | 1.72% | 2.14% | 1.44% | 4.37% | 1.86% | 3.08% | 2.19% |
| Alt-A | 11.1% | 14.7% | 15.2% | 16.3% | 7.7% | 22.3% | 7.1% |
| Origination Years 2005-2007 | 48.0% | 62.2% | 43.3% | 60.0% | 38.5% | 61.2% | 41.4% |
| Weighted Average Original Loan-to-Value Ratio | 71.8% | 73.7% | 62.5% | 73.3% | 73.8% | 74.5% | 77.2% |
| Original Loan-to-Value Ratio > 90 | 10.3% | 10.1% | 3.0% | 10.9% | 10.0% | 9.6% | 15.6% |
| Weighted Average Mark-to-Market Loan-to-Value Ratio | 67.8% | 79.7% | 66.5% | 80.7% | 77.4% | 88.9% | 70.8% |
| Mark-to-Market Loan-to-Value Ratio >100 | 9.1% | 24.3% | 16.5% | 27.9% | 13.1% | 40.8% | 5.9% |
| Weighted Average FICO | 723 | 724 | 730 | 717 | 720 | 723 | 719 |
| FICO < 620 | 4.7% | 3.7% | 3.0% | 5.4% | 5.5% | 3.2% | 5.8% |
| Fixed-rate | 89.7% | 84.5% | 83.1% | 86.7% | 89.5% | 76.5% | 93.6% |
| Principal Residence | 89.7% | 83.5% | 88.2% | 81.7% | 92.8% | 80.4% | 94.2% |
| Condo/Coop | 9.2% | 5.5% | 11.9% | 15.7% | 9.2% | 7.8% | 4.4% |
| Credit Enhanced ⁽¹⁾ | 21.0% | 22.7% | 12.1% | 23.9% | 19.7% | 27.6% | 27.3% |
| % of 2007 Credit Losses ⁽²⁾ | 100.0% | 1.8% | 7.2% | 4.7% | 26.1% | 1.2% | 13.1% |
| % of 2008 Q1 Credit Losses ⁽²⁾ | 100.0% | 3.9% | 18.0% | 7.2% | 22.5% | 2.9% | 6.2% |
| % of 2008 Q2 Credit Losses ⁽²⁾ | 100.0% | 6.5% | 28.6% | 8.1% | 13.9% | 4.8% | 3.9% |
| % of 2008 Q3 Credit Losses ⁽²⁾ | 100.0% | 8.6% | 31.1% | 10.2% | 10.9% | 4.8% | 3.1% |

⁽¹⁾ Unpaid principal balance of all loans with credit enhancement/unpaid principal balance of single-family conventional mortgage credit book of business. Includes primary mortgage insurance, pool insurance, lender recourse and other credit enhancement.

⁽²⁾ Expressed as a percentage of total credit losses for the single-family mortgage credit book of business.

* Excludes non-Fannie Mae securities held in portfolio and Alt-A and subprime wraps, for which Fannie Mae does not have loan-level information. Fannie Mae has access to detailed loan-level information on approximately 96% of our conventional single-family mortgage credit book of business. Certain data contained in this presentation are based upon information that Fannie Mae receives from third-party sources. Although Fannie Mae generally considers this information reliable, it does not guarantee that it is accurate or suitable for any particular purpose.

Single-Family Serious Delinquency Rates by State and Region

| Serious Delinquency Rates by State | | | | | |
|--|--------------------|-------------------|----------------|---------------|--------------------|
| State | September 30, 2007 | December 31, 2007 | March 31, 2008 | June 30, 2008 | September 30, 2008 |
| Arizona | 0.42% | 0.75% | 1.12% | 1.51% | 2.14% |
| California | 0.30% | 0.50% | 0.76% | 1.05% | 1.44% |
| Florida | 0.99% | 1.59% | 2.32% | 3.21% | 4.37% |
| Michigan | 1.22% | 1.43% | 1.46% | 1.57% | 1.86% |
| Nevada | 0.74% | 1.20% | 1.69% | 2.25% | 3.08% |
| Ohio | 1.60% | 1.78% | 1.87% | 1.95% | 2.19% |
| Total conventional single-family loans | 0.78% | 0.98% | 1.15% | 1.36% | 1.72% |
| Serious Delinquency Rates by Region ⁽¹⁾ | | | | | |
| Midwest | 1.14% | 1.35% | 1.44% | 1.57% | 1.86% |
| Northeast | 0.79% | 0.94% | 1.05% | 1.21% | 1.47% |
| Southeast | 0.88% | 1.18% | 1.44% | 1.80% | 2.34% |
| Southwest | 0.69% | 0.86% | 0.94% | 1.08% | 1.35% |
| West | 0.33% | 0.50% | 0.72% | 0.97% | 1.33% |
| Total conventional single-family loans | 0.78% | 0.98% | 1.15% | 1.36% | 1.72% |

⁽¹⁾ For information on which states are contained within each region, please see the 2008 Q3 Form 10-Q.

Home Price Growth/Decline and Fannie Mae Real Estate Owned (REO) in Key States

Single-Family REO and Home Price Statistics for Selected States ⁽¹⁾

| State | REO Acquisitions | | | | | | REO Inventory as of September 30, 2008 | 1-Year HP Growth October 2007 to September 2008 | 5-Year Annualized HP Growth October 2003 to September 2008 |
|--------------|------------------|---------------|---------------|---------------|---------------|---------------|--|--|--|
| | 2005 | 2006 | 2007 | 2008 Q1 | 2008 Q2 | 2008 Q3 | | | |
| Arizona | 146 | 56 | 751 | 632 | 1,315 | 1,887 | 3,289 | -23.9% | 4.2% |
| California | 18 | 93 | 1,681 | 1,477 | 2,918 | 4,399 | 7,957 | -23.0% | 1.8% |
| Florida | 334 | 282 | 1,714 | 966 | 1,404 | 1,874 | 3,785 | -22.4% | 3.2% |
| Michigan | 3,633 | 5,691 | 8,067 | 3,259 | 3,035 | 3,418 | 11,470 | -7.3% | -2.5% |
| Nevada | 27 | 62 | 530 | 403 | 686 | 1,005 | 1,902 | -27.3% | 2.3% |
| Ohio | 3,113 | 4,041 | 4,433 | 1,239 | 1,424 | 1,485 | 3,876 | -3.1% | 0.4% |
| Other | 25,289 | 26,355 | 31,945 | 12,132 | 13,181 | 15,515 | 35,240 | -3.6% | 3.8% |
| Total | 32,560 | 36,580 | 49,121 | 20,108 | 23,963 | 29,583 | 67,519 | -8.0% | 3.2% |

⁽¹⁾ Based on Fannie Mae Home Price Index.

On a national basis, REO net sales prices compared with unpaid principal balances of mortgage loans have decreased as follows, driving increases in loss severities.

- 93% in 2005
- 89% in 2006
- 78% in 2007
- 74% in 2008 Q1
- 74% in 2008 Q2
- 70% in 2008 Q3

Fannie Mae Alt-A Credit Profile by Key Product Features

Credit Characteristics of Single-Family Mortgage Credit Book of Business by Vintage

| As of September 30, 2008 | Alt-A ⁽¹⁾ | Vintages | | | | |
|---|----------------------|----------|--------|--------|--------|------------------|
| | | 2008 | 2007 | 2006 | 2005 | 2004 and Earlier |
| Unpaid principal balance (billions) * | \$298.9 | \$6.6 | \$76.9 | \$84.5 | \$56.3 | \$74.6 |
| Share of Alt-A | 100.0% | 2.2% | 25.7% | 28.3% | 18.8% | 25.0% |
| Weighted Average Original Loan-to-Value Ratio | 72.7% | 66.3% | 74.8% | 73.9% | 72.5% | 69.7% |
| Original Loan-to-Value Ratio > 90 | 5.4% | 2.3% | 9.0% | 4.9% | 3.2% | 4.2% |
| Weighted Average Mark-to-Market Loan-to-Value Ratio | 77.2% | 70.5% | 87.6% | 87.0% | 79.3% | 54.3% |
| Mark-to-Market Loan-to-Value Ratio > 100 | 18.3% | 4.6% | 25.9% | 26.6% | 18.6% | 2.2% |
| Weighted Average FICO | 719 | 728 | 714 | 715 | 725 | 723 |
| FICO < 620 | 0.7% | 0.3% | 0.5% | 0.5% | 0.4% | 1.3% |
| Adjustable-rate | 27.9% | 10.6% | 22.2% | 30.0% | 40.6% | 23.3% |
| Interest Only | 29.8% | 7.6% | 38.3% | 38.9% | 30.3% | 12.2% |
| Investor | 17.1% | 17.4% | 19.3% | 16.8% | 19.1% | 13.5% |
| Condo/Coop | 10.8% | 6.6% | 10.0% | 11.7% | 13.0% | 9.2% |
| Geography | | | | | | |
| California | 21.6% | 19.7% | 21.8% | 19.6% | 20.4% | 24.6% |
| Florida | 10.9% | 8.4% | 11.6% | 12.6% | 12.1% | 7.7% |
| Credit Enhanced ⁽²⁾ | 38.7% | 13.9% | 35.9% | 53.0% | 46.6% | 21.7% |
| 2008 Q1 Serious Delinquency Rate All Loans | 2.96% | 0.00% | 2.85% | 4.34% | 3.23% | 1.79% |
| 2008 Q2 Serious Delinquency Rate All Loans | 3.79% | 0.19% | 4.37% | 5.60% | 3.94% | 1.97% |
| 2008 Q3 Serious Delinquency Rate All Loans | 4.92% | 0.94% | 6.29% | 7.27% | 4.79% | 2.30% |
| % of 2007 Credit Losses ⁽³⁾ | 27.8% | 0.0% | 0.7% | 9.8% | 9.7% | 7.7% |
| % of 2008 Q1 Credit Losses ⁽³⁾ | 41.2% | 0.0% | 6.6% | 19.0% | 11.2% | 4.4% |
| % of 2008 Q2 Credit Losses ⁽³⁾ | 48.5% | 0.0% | 12.1% | 21.6% | 11.0% | 3.8% |
| % of 2008 Q3 Credit Losses ⁽³⁾ | 47.6% | 0.0% | 14.0% | 20.9% | 9.7% | 3.1% |
| Cumulative Default Rate ⁽⁴⁾ | | 0.0% | 1.4% | 2.5% | 2.0% | |

⁽¹⁾ "Alt-A mortgage loan" generally refers to a mortgage loan that can be underwritten with reduced or alternative documentation than that required for a full documentation mortgage loan but may also include other alternative product features. As a result, Alt-A mortgage loans generally have a higher risk of default than non-Alt-A mortgage loans. In reporting our Alt-A exposure, we have classified mortgage loans as Alt-A if the lenders that deliver the mortgage loans to us have classified the loans as Alt-A based on documentation or other product features. We have classified private-label mortgage-related securities held in our investment portfolio as Alt-A if the securities were labeled as such when issued.

⁽²⁾ Defined as unpaid principal balance of Alt-A loans with credit enhancement as a percentage of unpaid principal balance of all Alt-A loans. At September 30, 2008, 8.7% of unpaid principal balance of Alt-A loans carried only primary mortgage insurance (no deductible), 26.2% had only pool insurance (which is generally subject to a deductible), 3.2% had primary mortgage insurance and pool insurance, and 0.6% carried other credit enhancement such as lender recourse.

⁽³⁾ Expressed as a percentage of total credit losses for the single-family mortgage credit book of business.

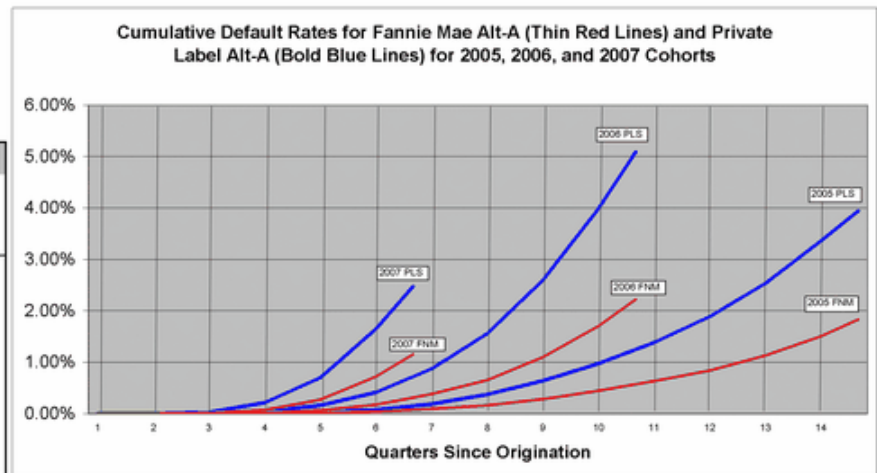
⁽⁴⁾ Cumulative default rate means loan was terminated without full satisfaction.

* Excludes non-Fannie Mae securities held in portfolio and Alt-A and subprime wraps, for which Fannie Mae does not have loan-level information. Fannie Mae has access to detailed loan-level information on approximately 96% of our conventional single-family mortgage credit book of business. Certain data contained in this presentation are based upon information that Fannie Mae receives from third-party sources. Although Fannie Mae generally considers this information reliable, it does not guarantee that it is accurate or suitable for any particular purpose.

Fannie Mae Alt-A Loans Versus Loans Underlying Private-Label Alt-A Securities

| Fannie Mae Alt-A Loans Versus Private Label Security Conforming Alt-A | | |
|---|---------------------------------|--|
| | Fannie Mae As of August 2008 | Private-Label Security Market Outstanding loans backing non-agency Conforming Alt-A MBS as of August 2008 |
| Weighted Average Loan Characteristics: | | |
| FICO | 719 | 710 |
| Original Loan-to-Value Ratio | 73% | 75% |
| Cumulative Loan-to-Value at Origination ⁽¹⁾ | 77% | 79% |
| Product Type: | | |
| Fixed Rate | 72% | 43% |
| Adjustable Rate | 28% | 57% |
| Interest Only | 20% | 25% |
| Negatively Amortizing | 3% | 27% |
| Investor | 17% | 22% |

⁽¹⁾ Includes first liens and any subordinate liens present at origination.

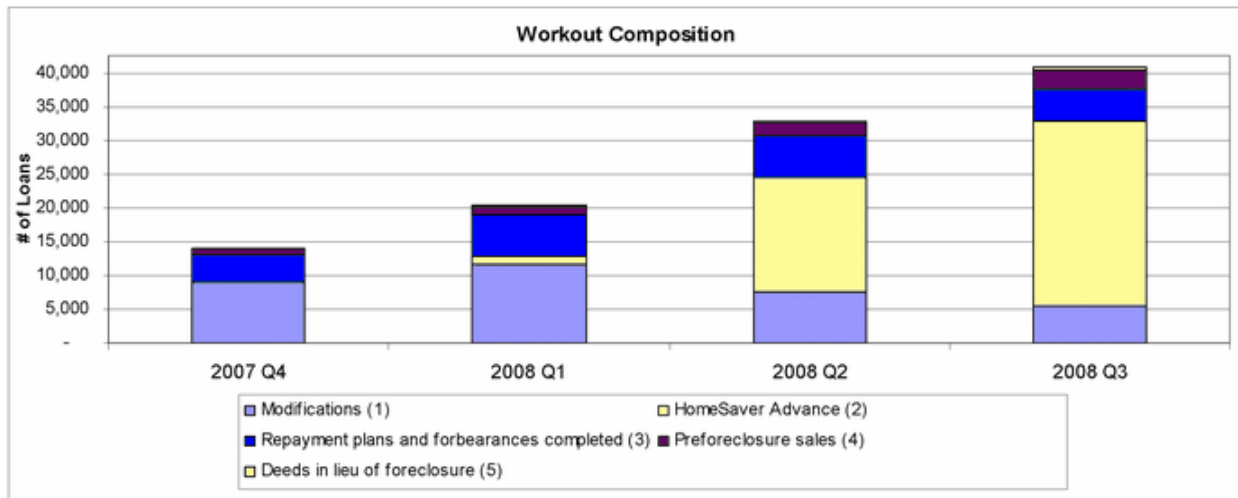


Note: Last data point on each curve is as of August 31, 2008. All other data points are as of quarter end.

Fannie Mae's Alt-A guaranty book of business has more favorable credit characteristics than the loans backing private-label Alt-A securities and is performing better across vintages.

Private-label securities data source are from First American CoreLogic, LoanPerformance data, which estimates it captures 97 percent of Alt-A private-label securities. The private-label securities data include some loans that Fannie Mae holds in its Alt-A securities portfolio. Certain amounts have been calculated by Fannie Mae.

Workouts by Type



- (1) Modifications involve adding past due interest amounts to the loan principal amount and recovering them over the remaining life of the loan or through an extension of the term, and other loan adjustments.
- (2) HomeSaver Advance involves providing unsecured, personal loans to help borrowers after a temporary financial difficulty to bring their delinquent mortgage loans current.
- (3) Repayment plans involve plans to repay past due principal and interest over a reasonable period of time through temporarily higher monthly payments. Loans with repayment plans are included for loans that were at least 60 days delinquent; our 2007 Form 10-K reported loans with repayment plans only for loans that were at least 90 days delinquent. Forbearances involve an agreement to suspend or reduce borrower payments for a period of time.
- (4) In a preforeclosure sale, the borrower, working with the servicer, sells the home and pays off all or part of the outstanding loan, accrued interest and other expenses from the sale proceeds.
- (5) Deeds in lieu of foreclosure involve the borrower signing over title to the property without the added expense of a foreclosure proceeding.

Nonperforming Single-Family and Multifamily Assets

| | As of | | |
|---|-----------------------|------------------|-------------------|
| | September 30, 2008 | June 30, 2008 | December 31, 2007 |
| | (Dollars in Millions) | | |
| Loans: | | | |
| On-balance sheet Single-Family and Multifamily nonperforming loans | 14,261 | 11,341 | 10,108 |
| Off-balance sheet Single-Family and Multifamily nonperforming loans ⁽¹⁾ | 49,387 | 34,787 | 25,700 |
| Total nonperforming loans | 63,648 | 46,128 | 35,808 |
| Properties: | | | |
| Carrying value of Single-Family foreclosed properties ⁽²⁾ | 7,237 | 5,808 | 3,440 |
| Carrying value of Multifamily foreclosed properties ⁽²⁾ | 90 | 85 | 43 |
| Total carrying value of foreclosed properties | 7,327 | 5,893 | 3,483 |
| Total Nonperforming Assets | \$ 70,975 | \$ 52,021 | \$ 39,291 |
| Guaranty Book of Business plus Foreclosed Properties | \$ 2,948,443 | \$ 2,904,100 | \$ 2,747,720 |
| Ratio of Nonperforming Loans to Guaranty Book of Business | 2.2% | 1.6% | 1.3% |
| Ratio of Nonperforming Assets to Guaranty Book of Business plus Foreclosed Properties | 2.4% | 1.8% | 1.4% |

⁽¹⁾ Represents unpaid principal balance of nonperforming loans in our outstanding and unconsolidated Fannie Mae MBS held by third parties.

⁽²⁾ Excludes foreclosed property claims receivables, which are reported in our condensed consolidated balance sheets as a component of "Acquired property, net."