UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

# Federal National Mortgage Association 

## (Exact name of registrant as specified in its charter)

## Fannie Mae

| Federally chartered corporation <br> (State or other jurisdiction <br> of incorporation) | $\mathbf{0 - 5 0 2 3 1}$ <br> (Commission <br> File Number) | 52-0883107 <br> (IRS Employer <br> Identification Number) |
| :--- | :---: | :---: |
|  |  |  |
| 3900 Wisconsin Avenue, NW <br> Washington, DC <br> (Address of principal executive offices) |  | $\mathbf{2 0 0 1 6}$ |
| (Zip Code) |  |  |

## Item 9. Regulation FD Disclosure.

On August 11, 2004, Fannie Mae (formally, the Federal National Mortgage Association), issued its quarterly business activity supplement for the second quarter of 2004, a copy of which is furnished as Exhibit 99.1 to this report, and which is incorporated herein by reference.

This information, including the exhibits attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any disclosure document of the Company, except as shall be expressly set forth by specific reference in such document.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By /s/Leanne G. Spencer
Leanne G. Spencer
Senior Vice President and Controller

## EXHIBIT INDEX

The following is a list of the Exhibits furnished herewith.

Exhibit Number Description of Exhibit
99.1 Quarterly business activity supplement for the second quarter of 2004, issued by Fannie Mae on August 11, 2004.

# FannieMae 

Business Activity Supplement
Second Quarter 2004

## Business Activity Supplement

Second Quarter 2004

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## Portfolio Commitment Activity

June 2004
(Dollars in millions)
Numbers may not foot due to rounding

Mandatory Commitments to Purchase Loans 1/

|  | Single-Family |  |  |  | Multifamily | Total Mandatory Commitments | Commitmentsto Sell | Retained Commitments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FHA/VA | Conventional <br> Long-Term 3/ | Conventional Intermediate -Term 2/ | ARM 3/ |  |  |  |  |
| 1998 | \$ 5,075 | \$156,623 | \$28,237 | \$ 2,017 | \$ 1,843 | \$193,795 | \$ 1,880 | \$191,915 |
| 1999 | 24,065 | 142,529 | 12,609 | 6,129 | 2,616 | 187,948 | 5,900 | 182,048 |
| 2000 | 4,754 | 123,504 | 10,980 | 19,006 | 5,445 | 163,689 | 11,786 | 151,903 |
| 2001 | 4,313 | 261,240 | 28,361 | 3,636 | 6,534 | 304,084 | 7,586 | 296,498 |
| 2002 | 6,958 | 315,419 | 65,618 | 5,048 | 7,284 | 400,327 | 12,268 | 388,059 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 652 | \$ 96,645 | \$21,093 | \$ 1,963 | \$ 1,945 | \$122,298 | \$ 6,415 | \$115,883 |
| Qtr 2 | 1,038 | 138,853 | 49,816 | 4,474 | 3,466 | 197,647 | 6,921 | 190,726 |
| Qtr 3 | 1,313 | 121,990 | 24,731 | 5,964 | 4,733 | 158,731 | 9,740 | 148,991 |
| Qtr 4 | 1,474 | 30,942 | 4,125 | 3,916 | 2,950 | 43,407 | 9,934 | 33,473 |
| Total | \$4,477 | \$388,430 | \$99,765 | \$16,317 | \$13,094 | \$522,083 | \$33,010 | \$489,073 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |
| January | \$ 184 | \$ 4,603 | \$ 1,456 | \$ 7,232 | \$ 338 | \$ 13,814 | \$ 2,118 | \$ 11,696 |
| February | 354 | 8,530 | 1,444 | 2,744 | 614 | 13,685 | 1,109 | 12,576 |
| March | 769 | 13,963 | 2,790 | 11,009 | 1,630 | 30,162 | 751 | 29,411 |
| Qtr 1 | 1,307 | 27,096 | 5,690 | 20,985 | 2,582 | 57,661 | 3,978 | 53,683 |
| April | 146 | 18,020 | 1,431 | 9,537 | 1,567 | 30,702 | 1,842 | 28,860 |
| May | 554 | 17,061 | 993 | 9,528 | 846 | 28,982 | 593 | 28,389 |
| June | 480 | 13,068 | 1,020 | 14,987 | 2,529 | 32,084 | 2,415 | 29,669 |
| Qtr 2 | 1,180 | 48,149 | 3,444 | 34,052 | 4,942 | 91,768 | 4,850 | 86,918 |
| YTD | \$ 2,487 | \$ 75,245 | \$ 9,134 | \$55,037 | \$ 7,525 | \$149,429 | \$ 8,828 | \$140,601 |

1/ Net of pair-offs.
2/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
3/ Certain products were reclassified to be consistent with current classifications.

## Mortgage Purchases June 2004

(Dollars in millions)
Numbers may not foot due to rounding

Single-Family

|  | FHA/VA | Conventional Long-Term | Conventional Intermediate -Term 1/ | ARM | Multifamily | $\begin{gathered} \text { Total } \\ \text { Purchases } \end{gathered}$ | Average Purchase Yield 2/ Yield 2 | Fannie Mae MBS 3/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 | \$ 6,016 | \$147,615 | \$28,725 | \$ 3,507 | \$ 2,585 | \$188,448 | 6.61\% | \$104,728 |
| 1999 | 23,575 | 146,679 | 15,315 | 6,073 | 3,568 | 195,210 | 6.88\% | 125,498 |
| 2000 | 6,940 | 113,444 | 11,607 | 17,683 | 4,557 | 154,231 | 7.62\% | 104,904 |
| 2001 | 6,001 | 226,516 | 26,146 | 3,777 | 8,144 | 270,584 | 6.56\% | 180,582 |
| 2002 | 9,493 | 280,815 | 62,102 | 10,739 | 7,492 | 370,641 | 5.92\% | 245,039 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 928 | \$105,784 | \$19,570 | \$ 3,555 | \$ 2,168 | \$132,005 | 5.34\% | \$ 88,640 |
| Qtr 2 | 1,493 | 102,204 | 17,904 | 3,896 | 2,463 | 127,960 | 5.09\% | 70,483 |
| Qtr 3 | 1,852 | 195,835 | 40,439 | 11,069 | 4,713 | 253,908 | 4.85\% | 176,066 |
| Qtr 4 | 2,166 | 29,236 | 9,519 | 14,220 | 3,838 | 58,979 | 4.74\% | 13,224 |
| Total | \$ 6,439 | \$433,059 | \$87,432 | \$32,740 | \$13,182 | \$572,852 | 5.00\% | \$348,413 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |
| January | \$ 331 | \$ 3,725 | \$ 1,396 | \$ 2,544 | \$ 577 | \$ 8,573 | 4.77\% | \$ 268 |
| February | 515 | 4,205 | 1,264 | 5,850 | 337 | 12,171 | 3.68\% | 181 |
| March | 886 | 10,961 | 2,082 | 5,477 | 854 | 20,260 | 4.53\% | 6,507 |
| Qtr 1 | 1,732 | 18,891 | 4,742 | 13,871 | 1,768 | 41,004 | 4.33\% | 6,956 |
|  |  |  |  |  |  |  |  |  |
| April | 720 | 13,810 | 2,387 | 9,080 | 1,451 | 27,448 | 4.37\% | 10,198 |
| May | 427 | 14,280 | 2,766 | 7,988 | 1,225 | 26,686 | 4.55\% | 10,670 |
| June | 606 | 19,637 | 1,913 | 12,620 | 2,389 | 37,165 | 4.44\% | 13,330 |
| Qtr 2 | 1,753 | 47,727 | 7,066 | 29,688 | 5,065 | 91,299 | 4.45\% | 34,198 |
| YTD | \$ 3,485 | \$ 66,618 | \$11,808 | \$43,559 | \$6,833 | \$132,303 | 4.41\% | \$ 41,154 |

1/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
2/ Yields are shown on a tax equivalent basis.
3/ Included in total purchases.

## Fixed-Rate Mortgages by Note Rate 1/ <br> June 2004

(Dollars in millions)
Numbers may not foot due to rounding

| End of Period | $\begin{gathered} \text { under } \\ 5.00 \% \end{gathered}$ | $\begin{gathered} 5.00 \% \\ \text { to } \\ \text { 5.49\% } \end{gathered}$ | $\begin{gathered} 5.50 \% \\ \text { to } \\ \text { f.99\% } \end{gathered}$ | $\begin{gathered} \text { 6.00\% } \\ \text { to } \\ 6.49 \% \end{gathered}$ | $\begin{gathered} 6.50 \% \\ \text { to } \\ \mathbf{6 . 9 9 \%} \end{gathered}$ | $\begin{gathered} 7.00 \% \\ \text { to } \\ 7.49 \% \end{gathered}$ | $\begin{gathered} 7.50 \% \\ \text { to } \\ 7.99 \% \end{gathered}$ | $\begin{gathered} 8.00 \% \\ \text { to } \\ \text { 8.49\% } \end{gathered}$ | $\begin{gathered} \mathbf{8 . 5 0 \%} \\ \text { to } \\ \mathbf{8 . 9 9 \%} \end{gathered}$ | 9.00\% and over | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 | NM | NM | \$ 2,987 | \$ 28,523 | \$176,133 | \$280,774 | \$215,161 | \$105,341 | \$57,302 | \$47,050 | \$ 913,271 |
| 1999 | NM | NM | 6,057 | 49,285 | 266,401 | 323,154 | 224,092 | 94,037 | 45,030 | 34,825 | 1,042,881 |
| 2000 | NM | NM | 5,519 | 44,869 | 244,457 | 301,640 | 255,849 | 157,543 | 71,812 | 39,774 | 1,121,463 |
| 2001 | NM | NM | 19,055 | 86,842 | 393,701 | 414,763 | 250,472 | 114,772 | 54,280 | 35,205 | 1,369,090 |
| 2002 | NM | NM | 145,641 | 260,437 | 519,799 | 356,215 | 177,752 | 72,165 | 37,762 | 24,546 | 1,594,317 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 8,180 | \$ 68,308 | \$220,066 | \$346,974 | \$474,724 | \$297,078 | \$152,277 | \$ 62,592 | \$33,680 | \$22,140 | \$1,686,019 |
| Qtr 2 | 38,834 | 139,580 | 366,784 | 371,678 | 402,875 | 238,145 | 128,244 | 53,774 | 29,844 | 20,029 | 1,789,787 |
| Qtr 3 | 115,841 | 260,420 | 434,927 | 329,429 | 317,796 | 185,905 | 106,860 | 45,544 | 25,865 | 17,696 | 1,840,283 |
| Qtr 4 | 133,736 | 293,680 | 481,770 | 346,638 | 293,647 | 160,547 | 93,568 | 39,637 | 22,725 | 15,568 | 1,881,516 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$139,321 | \$305,081 | \$519,026 | \$349,863 | \$275,619 | \$146,863 | \$ 85,817 | \$ 35,938 | \$20,579 | \$14,018 | \$1,892,125 |
| Qtr 2 | 158,677 | 328,256 | 549,047 | 331,811 | 247,186 | 129,382 | 76,427 | 31,985 | 18,326 | 12,426 | 1,883,523 |

$\mathrm{NM}=$ Not meaningful

1/ Includes loans underlying mortgages in portfolio or backing net MBS outstanding. Excludes housing revenue bonds and certain other portfolio investments.

## Mortgage Portfolio Liquidations and Sales June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Liquidations |  |  |  |  | Sales |  | Total Liquidations and Sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Foreclosure | Amortization <br> \& Prepayments | Total Amount | Estimated Net Yield | \% of Avg. Portfolio 1/ | Amount | Estimated Net Yield | Amount | Estimated Net Yield |
| 1998 | \$1,950 | \$ 86,917 | \$ 88,867 | 7.66\% | 25.02\% | \$ 1,793 | 6.91\% | \$ 90,660 | 7.65\% |
| 1999 | 1,959 | 77,791 | 79,750 | 7.39\% | 16.93\% | 6,148 | 6.98\% | 85,898 | 7.36\% |
| 2000 | 1,040 | 56,193 | 57,233 | 7.18\% | 10.25\% | 10,982 | 6.98\% | 68,215 | 7.15\% |
| 2001 | 1,219 | 163,193 | 164,412 | 7.23\% | 24.73\% | 8,981 | 6.49\% | 173,393 | 7.19\% |
| 2002 | 2,478 | 274,941 | 277,419 | 6.83\% | 37.35\% | 9,582 | 6.27\% | 287,001 | 6.82\% |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 806 | \$104,802 | \$105,608 | 6.61\% | 52.25\% | \$ 1,271 | 5.68\% | \$106,879 | 6.60\% |
| Qtr 2 | 896 | 125,050 | 125,946 | 6.45\% | 61.78\% | 5,425 | 5.48\% | 131,371 | 6.41\% |
| Qtr 3 | 1,003 | 146,772 | 147,775 | 6.20\% | 68.96\% | 1,477 | 2.69\% | 149,252 | 6.17\% |
| Qtr 4 | 1,024 | 71,134 | 72,158 | 6.16\% | 31.76\% | 5,554 | 5.07\% | 77,712 | 6.09\% |
| Total | \$3,729 | \$447,758 | \$451,487 | 6.36\% | 53.29\% | \$13,727 | 5.03\% | \$465,214 | 6.32\% |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,072 | \$ 53,064 | \$ 54,136 | 5.92\% | 24.41\% | \$ 4,374 | 4.95\% | \$ 58,510 | 5.85\% |
| Qtr 2 | 1,068 | 75,718 | 76,786 | 5.73\% | 34.79\% | 4,163 | 5.35\% | 80,949 | 5.71\% |
| YTD | \$2,140 | \$128,782 | \$130,922 | 5.81\% | 29.57\% | \$ 8,537 | 5.15\% | \$139,459 | 5.77\% |

1/ Annualized

# FannieMae 

## Summary of Nonmortgage Investments <br> June 2004

(Dollars in millions)
Numbers may not foot due to rounding

| June 30, 2004 | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ | $\begin{aligned} & \text { Gross } \\ & \text { Unrealized } \\ & \text { Gains } \end{aligned}$ | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{gathered}$ | Fair Value | Weighted Average Maturity in Month | \% Rated A or Better |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale: |  |  |  |  |  |  |
| Asset-backed securities | \$26,244 | \$24 | \$(37) | \$26,231 | 24.0 | 99.1\% |
| Floating rate notes 1/ | 8,967 | 9 | - | 8,976 | 20.2 | 98.1 |
| Taxable auction notes | 4,108 | - | - | 4,108 | . 5 | 100.0 |
| Corporate bonds | 2,117 | 9 | (29) | 2,096 | 32.1 | 88.7 |
| Municipal bonds | 688 | - | - | 688 | 2.8 | 100.0 |
| Auction rate preferred stock | 582 | 5 | - | 587 | . 7 | 93.0 |
| Commercial paper | 150 | - | - | 150 | . 3 | 100.0 |
| Other | 520 | - | - | 520 | 18.2 | 100.0 |
| Total | 43,376 | 47 | (66) | 43,357 | 20.6 | 98.4\% |
| Held-to-maturity: |  |  |  |  |  |  |
| Eurodollar time deposits | \$ 2,399 | \$- | \$ - | \$ 2,399 | . 3 | 100.0 |
| Federal funds | 1,903 | - | - | 1,903 | . 7 | 100.0 |
| Repurchase agreements 2 / | 68 | - | - | 68 | . 6 | 100.0 |
| Other | 1,147 | - | - | 1,147 | 1.3 | 100.0 |
| Total | 5,516 | - | - | 5,516 | . 7 | 100.0\% |
| Total Nonmortgage Investments | \$48,892 | \$47 | \$(66) | \$48,873 | 18.3 | 98.6\% |
| December 31, 2003 |  |  |  |  |  |  |
| Available-for-sale: |  |  |  |  |  |  |
| Asset-backed securities | \$26,878 | \$44 | \$(22) | \$26,900 | 22.5 | 99.5\% |
| Floating rate notes 1/ | 10,242 | 12 | (1) | 10,253 | 15.9 | 93.1 |
| Federal funds | 5,975 | - | - | 5,975 | . 3 | 100.0 |
| Taxable auction notes | 4,078 | - | - | 4,078 | . 4 | 100.0 |
| Auction rate preferred stock | 889 | 5 | - | 894 | . 9 | 94.0 |
| Corporate bonds | 1,115 | 28 | - | 1,143 | 19.1 | 72.7 |
| Municipal bonds | 1,108 | - | - | 1,108 | 5.8 | 100.0 |
| Commercial paper | 1,269 | - | - | 1,269 | . 3 | 100.0 |
| Other | 1,051 | - | - | 1,050 | . 9 | 100.0 |
| Total | 52,605 | 89 | (23) | 52,671 | 15.2 | 97.7 |
| Held-to-maturity: |  |  |  |  |  |  |
| Repurchase agreements 2/ | \$ 111 | \$- | \$ - | \$ 111 | - | 100.0\% |
| Federal funds | 6,600 | - | - | 6,600 | . 4 | 100.0 |
| Other | 111 | - | - | 111 | 2.3 | 100.0 |
| Total | 6,822 | - | - | 6,822 | . 4 | 100.0 |
| Total Nonmortgage Investments | \$59,427 | \$89 | \$(23) | \$59,493 | 13.5 | 98.0\% |

1/ 100 percent of floating rate notes repriced at intervals of 90 days or less.
2/ Repurchase agreements consist primarily of overnight investments that mature daily.

## Debt Summary Statistics <br> June 2004

(Dollars in millions)
Numbers may not foot due to rounding

| Debt Outstanding | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2004 | 3/31/2003 | 12/31/2003 | 9/30/2003 | 6/30/2003 |
| Effective short-term debt, redemption value 1/ | \$252,071 | \$312,564 | \$258,145 | \$274,362 | \$294,432 |
| Cost | 1.33\% | 1.22\% | 1.25\% | 1.22\% | 1.28\% |
| Effective long-term debt, redemption value 1/ | 685,107 | 624,672 | 698,012 | 693,719 | 579,676 |
| Cost | 4.92\% | 5.11\% | 5.26\% | 5.33\% | 5.57\% |
| Foreign debt adjustment and other basis adjustments | 4,464 | 10,083 | 7,584 | 9,747 | 12,064 |
| Total redemption value 2 / | \$941,642 | \$947,319 | \$963,741 | \$977,828 | \$886,172 |
| Cost | 3.95\% | 3.82\% | 4.18\% | 4.16\% | 4.13\% |

Other Funding Activities and Statistics

| Option embedded debt instruments outstanding |  | $\$ 647,741$ | $\$ 631,747$ | $\$ 646,052$ | $\$ 656,245$ | $\$ 618,414$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Option embedded debt instruments as a $\%$ of net mortgage portfolio <br> outstanding | $72.7 \%$ | $71.3 \%$ | $71.6 \%$ | $71.2 \%$ | $75.4 \%$ |  |

## Long Term Debt:

| Debt called during period 3/ | $\$ 43,842$ | $\$ 81,483$ | $\$ 40,691$ | $\$ 41,175$ | $\$ 61,649$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Debt repurchased during period | 1,527 | 55 | 2,462 | 6,807 | 6,952 |
| Debt matured during period | 19,664 | $\underline{22,308}$ | $\underline{13,952}$ | $\frac{11,370}{24,503}$ |  |
| Total Long Term Debt Redeemed During Period | $\$ 65,033$ | $\$ 103,846$ | $\$ 57,105$ | $\$ 59,352$ | $\$ 93,104$ |

## Short Term Debt:

| Debt called during period 3/ | \$ - | \$ 1,500 | \$ - | \$ 100 | \$ 1,250 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt matured/paydown during period | 388,440 | 444,007 | 549,502 | 500,720 | 585,509 |
| Total Short Term Debt Redeemed During Period | \$388,440 | \$445,507 | \$549,502 | \$500,820 | \$586,759 |
| Total Debt Redeemed During Period | \$453,473 | \$549,353 | \$606,607 | \$560,172 | \$679,863 |
| Swaps retired before maturity during period | \$ 86,770 | \$ 97,200 | \$ 38,110 | \$ 15,595 | \$ 3,524 |
| Swaps matured during period | 30,635 | 49,252 | 30,382 | 61,753 | 30,244 |
| Total Swaps Redeemed During Period 4/ | \$117,405 | \$146,452 | \$ 68,492 | \$ 77,348 | \$ 33,768 |

1/ Data reflects the classification of debt obligations based on the repricing frequency of their coupon rates and on debt conversion via interest rate swaps.
2/ Effective term to repricing is 56 months at June 30, 2004.
3/ Includes debt that was called as a result of an associated swap being called. This debt was previously classified as non-callable.
4/ Includes "other risk management" derivatives that served as economic hedges but did not meet the criteria for hedge accounting under FAS 133.

## Summary of Debt Issued June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | SHORT-TERM DEBT 1/ |  |  | LONG-TERM DEBT 2/ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { REDEMPTION } \\ & \text { VALUE } \end{aligned}$ | $\begin{aligned} & \text { AVG. } \\ & \text { TERM } \\ & \text { (DAYS) } \end{aligned}$ | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ | $\begin{gathered} \text { REDEMPTION } \\ \text { VALUE } \end{gathered}$ | $\begin{gathered} \text { AVG. } \\ \text { TERM } \\ \text { (MONTHS) } \end{gathered}$ | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ |
| 2000 | \$1,143,131 | 63 | 6.27\% | \$ 110,215 | 89 | 6.92\% |
| 2001 | \$1,756,691 | 60 | 3.69\% | \$249,352 | 55 | 4.83\% |
| 2002 | \$1,635,919 | 58 | 1.67\% | \$238,467 | 56 | 3.78\% |
| 2003 |  |  |  |  |  |  |
| Qtr 1 | \$ 574,164 | 49 | 1.22\% | \$ 76,709 | 50 | 2.82\% |
| Qtr 2 | 608,339 | 38 | 1.09\% | 78,390 | 55 | 2.70\% |
| Qtr 3 | 536,736 | 50 | 0.95\% | 117,302 | 42 | 2.35\% |
| Qtr 4 | 519,169 | 45 | 1.01\% | 75,401 | 41 | 2.70\% |
| TOTAL | \$2,238,408 | 45 | 1.07\% | \$347,802 | 46 | 2.61\% |
| 2004 |  |  |  |  |  |  |
| January | \$ 128,449 | 50 | 0.99\% | \$ 26,913 | 32 | 2.28\% |
| February | 131,643 | 61 | 0.97\% | 33,691 | 37 | 2.22\% |
| March | 177,591 | 43 | 1.00\% | 32,033 | 51 | 2.45\% |
| Qtr 1 | 437,683 | 50 | 0.99\% | 92,637 | 40 | 2.32\% |
| April | \$ 148,352 | 46 | 1.02\% | \$ 45,042 | 34 | 2.27\% |
| May | 99,622 | 56 | 1.09\% | 22,340 | 45 | 3.46\% |
| June | 114,305 | 53 | 1.27\% | 23,637 | 35 | 3.19\% |
| Qtr 2 | 362,279 | 51 | 1.12\% | 91,019 | 37 | 2.80\% |
| YTD | \$ 799,960 | 51 | 1.05\% | \$183,657 | 39 | 2.56\% |

1/ The impact of interest rate swaps is excluded.

2/ Long-term debt may be fixed or variable rate, and the impact of interest rate swaps is excluded.
3/ Cost for 2003 includes the amortization of discounts, premiums, issuance costs, and other deferred price adjustments. Cost prior to the second quarter of 2003 also includes the effect of debt swaps.

## Summary of Debt Redeemed <br> June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | SHORT-TERM DEBT $1 /$ |  | LONG-TERM DEBT $2 /$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | REDEMPTION VALUE | $\begin{gathered} \text { ISSUE } \\ \text { COST 3/ } \end{gathered}$ | REDEMPTION VALUE | $\begin{aligned} & \text { ISSUE } \\ & \text { COST 3/ } \end{aligned}$ |
| 2000 | \$1,106,956 | 6.15\% | \$ 50,335 | 6.33\% |
| 2001 | \$1,691,240 | 4.22\% | \$196,610 | 6.03\% |
| 2002 | \$1,620,644 | 1.84\% | \$175,809 | 4.85\% |
| 2003 |  |  |  |  |
| Qtr 1 | \$ 559,120 | 1.32\% | \$ 69,255 | 3.86\% |
| Qtr 2 | 586,759 | 1.20\% | 93,104 | 3.80\% |
| Qtr 3 | 500,820 | 0.98\% | 59,352 | 3.55\% |
| Qtr 4 | 549,502 | 0.99\% | 57,105 | 3.35\% |
| Total | \$2,196,201 | 1.13\% | \$278,816 | 3.67\% |
|  |  |  |  |  |
| $\underline{2004}$ |  |  |  |  |
| January | \$ 160,085 | 1.00\% | \$ 18,133 | 2.39\% |
| February | 125,186 | 1.01\% | 38,159 | 3.41\% |
| March | 160,236 | 1.00\% | 47,554 | 2.84\% |
| Qtr 1 | 445,507 | 1.01\% | 103,846 | 2.97\% |
| April | \$ 160,211 | 1.01\% | \$ 33,901 | 2.32\% |
| May | 99,639 | 1.00\% | 19,410 | 3.97\% |
| June | 128,590 | 1.02\% | 11,722 | 3.46\% |
| Qtr 2 | 388,440 | 1.01\% | 65,033 | 3.02\% |
| YTD | \$ 833,947 | 1.01\% | \$168,879 | 2.99\% |

1/ The impact of interest rate swaps is excluded.
2/ Long-term debt may be fixed or variable, and excludes the impact of interest rate swaps.
3/ Cost for 2003 includes the amortization of discounts, premiums, issuance costs, and other deferred price adjustments. Cost prior to the second quarter of 2003 also includes the effect of debt swaps.

## Effective Long-Term Debt Maturing

 June 2004(Dollars in millions)
Numbers may not foot due to rounding

|  | Total Debt by Quarter of Contractual Maturity |  |  | Assuming Callable Debt Redeemed at Initial Call Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { ount } \\ & \text { nding } 1 / \end{aligned}$ | Accounting Cost 2/ | Amount Outstanding 1/ | Accounting Cost 2/ |
| Currently Callable | \$ | - | 0.00\% | \$ 56,104 | 4.13\% |
| 2004 |  |  |  |  |  |
| Qtr 3 |  | 822 | 6.27\% | 82,346 | 4.67\% |
| Qtr 4 |  | 612 | 5.00\% | 39,006 | 4.52\% |
| Total |  | 434 | 5.87\% | 121,352 | 4.62\% |
| 2005 |  |  |  |  |  |
| Qtr 1 |  | 280 | 3.42\% | 51,297 | 4.48\% |
| Qtr 2 |  | 427 | 2.93\% | 45,566 | 3.99\% |
| Qtr 3 |  | 926 | 5.30\% | 27,305 | 5.74\% |
| Qtr 4 |  | 721 | 4.20\% | 25,337 | 4.77\% |
| Total |  | 354 | 3.83\% | 149,505 | 4.61\% |
| 2006 |  | 066 | 3.42\% | 110,550 | 4.59\% |
| 2007 |  | 511 | 4.36\% | 65,788 | 5.53\% |
| 2008 and beyond |  | 742 | 5.18\% | 181,808 | 4.84\% |
| Effective L/T Debt before Pay-Fixed Swaption Effect |  | 107 | 4.72\% | 685,107 | 4.72\% |
| Pay-Fixed Swaption Effect |  | - | 0.20\% | - | 0.20\% |
| Total Effective L/T Debt |  | 107 | 4.92\% | \$685,107 | 4.92\% |

1/ Amount outstanding includes long-term debt, effective fixed-rate debt and notional amount of long-term interest rate swaps. Also includes debt linked to swaptions which makes it effectively callable debt. Effective variable-rate debt is excluded from the data.

2/ Accounting cost represents the monthly equivalent yield that discounts the amount due at maturity to the net proceeds over the expected life of the debt. Includes the effect of pay-fixed and receive-fixed swaps.

## Callable Debt, Callable Swaps, Receive-Fixed Swaptions and Other Option-Embedded Instruments June 2004

(Dollars in millions)
Numbers may not foot due to rounding

| Call Date | Year of Maturity | $\underset{\text { Outstanding }}{\text { Amount }}$ | $\begin{aligned} & \text { Accounting } \\ & \text { Cost 2/ } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Callable debt, callable swaps and receive-fixed swaptions 1/: |  |  |  |
| Currently callable - Effectively Fixed-Rate Debt | 2004-2033 | \$ 56,104 | 4.13\% |
| Currently callable - Effectively Variable-Rate Debt | 2005-2018 | 2,250 | 1.35\% |
| 2004 | 2004-2033 | 97,306 | 4.38\% |
| 2005 | 2005-2033 | 100,003 | 4.60\% |
| 2006 | 2006-2031 | 49,068 | 5.63\% |
| 2007 | 2007-2032 | 28,853 | 6.00\% |
| 2008 | 2008-2033 | 13,256 | 5.53\% |
| 2009 and later | 2012-2030 | 14,096 | 6.87\% |
| Total |  | 360,936 | 4.82\% |
|  |  |  |  |
| Pay-fixed swaptions |  | 156,855 |  |
| Caps |  | 129,950 |  |
| Total option-embedded financial instruments |  | \$647,741 |  |

1/ Excludes $\$ 22$ billion of callable debt which was swapped to variable-rate debt and classified as effectively non-callable debt.
2/ Accounting cost represents the monthly equivalent yield that discounts the amount due at maturity to the net proceeds over the expected life of the debt. Includes the effect of pay-fixed and receive-fixed swaps.

## Mortgage-Backed Securities Issued June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Lender-originated MBS |  |  |  |  |  |  | MBS Purchased <br> by Fannie Mae's Portfolio | $\begin{gathered} \text { MBS Issues } \\ \text { Acquired by } \\ \text { Other Investors } \end{gathered}$ | Fannie Mae Originated | REMICsIssued |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single - Family |  |  |  |  | Total |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { Long - } \\ & \text { Term } \end{aligned}$ | Inter- mediate $/ 2$ |  | onventional ARMS | Multifamily |  |  |  |  |  |  |  |
| 1998 | \$235,700 | \$ 65,125 | \$ | 14,008 | \$10,618 |  | 325,451 | \$104,728 | \$220,723 | \$ 696 |  | \$ 76,332 |
| 1999 | 223,753 | 56,296 |  | 11,803 | 8,496 |  | 300,348 | 125,498 | 174,850 | 341 |  | 50,613 |
| 2000 | 155,859 | 21,127 |  | 25,729 | 7,596 |  | 210,311 | 104,904 | 105,407 | 1,351 |  | 33,594 |
| 2001 | 393,576 | 93,503 |  | 24,442 | 13,801 |  | 525,322 | 180,583 | 344,739 | 3,101 |  | 123,506 |
| 2002 | 478,837 | 168,148 |  | 63,976 | 12,338 |  | 723,299 | 245,039 | 478,260 | 16,296 |  | 143,966 |
| 2003 |  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$184,970 | \$ 78,593 | \$ | 26,436 | \$ 2,573 | \$ | 292,573 | \$ 88,640 | \$203,934 | \$ 6,026 |  | \$ 73,396 |
| Qtr 2 | 218,162 | 95,911 |  | 35,807 | 3,105 |  | 352,985 | 70,483 | 282,502 | 2,802 |  | 71,588 |
| Qtr 3 | 222,312 | 88,985 |  | 32,218 | 6,408 |  | 349,924 | 176,066 | 173,859 | 6,810 |  | 59,794 |
| Qtr 4 | 122,462 | 42,694 |  | 27,045 | 10,931 |  | 203,132 | 13,224 | 189,910 | 5,323 |  | 25,599 |
| Total | \$747,906 | \$306,183 |  | 121,505 | \$23,017 |  | 1,198,615 | \$348,413 | \$850,204 | \$20,962 |  | \$230,377 |
| $\underline{2004}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| January | \$ 28,779 | \$ 7,981 | \$ | 7,529 | \$ 505 |  | 44,795 | \$ 268 | \$ 44,527 | \$ 1,691 |  | 4,467 |
| February | 27,684 | 6,075 |  | 4,846 | 200 |  | 38,804 | 181 | 38,624 | 1,354 |  | 2,805 |
| March | 27,549 | 7,467 |  | 9,330 | 1,019 |  | 45,365 | 6,507 | 38,858 | 1,400 |  | 13,337 |
| Qtr 1 | 84,011 | 21,523 |  | 21,705 | 1,724 |  | 128,964 | 6,956 | 122,008 | 4,446 |  | 20,609 |
| April | 34,637 | 11,350 |  | 10,131 | 424 |  | 56,541 | 10,198 | 46,344 | 2,092 |  | 16,447 |
| May | 32,134 | 12,080 |  | 13,415 | 931 |  | 58,559 | 10,670 | 47,889 | 1,511 |  | 9,885 |
| June | 32,456 | 9,940 |  | 10,586 | 711 |  | 53,692 | 13,330 | 40,362 | 792 |  | 8,358 |
| Qtr 2 | 99,226 | 33,369 |  | 34,132 | 2,066 |  | 168,793 | 34,198 | 134,595 | 4,396 |  | 34,690 |
| YTD | \$183,237 | \$ 54,892 |  | 55,837 | \$ 3,790 |  | 297,757 | \$ 41,154 | \$256,603 | \$ 8,843 |  | \$ 55,299 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.

## Mortgage-Backed Securities Outstanding June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | MBS |  |  |  |  | $\begin{aligned} & \text { MBS in } \\ & \text { Fannie Mae's } \\ & \text { Portfolio 3/ } \end{aligned}$ | OutstandingMBS 3/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-family |  |  |  | Total |  |  |  |
|  | $\begin{aligned} & \text { Leng - } \\ & \text { Term } 1 / \end{aligned}$ | Intermediate 2/ | Conventional ARMS | Multifamily |  |  |  | REMICs |
| 1998 | \$ 557,983 | \$187,221 | \$ 59,001 | \$30,313 | \$ 834,518 | \$197,375 | \$ 637,143 | \$311,426 |
| 1999 | 670,555 | 200,488 | 53,898 | 35,942 | 960,883 | 281,738 | 679,145 | 293,563 |
| 2000 | 758,869 | 189,362 | 68,167 | 41,352 | 1,057,750 | 351,028 | 706,722 | 291,798 |
| 2001 | 938,139 | 232,092 | 67,894 | 52,226 | 1,290,351 | 431,386 | 858,965 | 346,143 |
| 2002 | 1,054,165 | 321,290 | 103,155 | 59,677 | 1,538,287 | 508,831 | 1,029,456 | 346,703 |
|  |  |  |  |  |  |  |  |  |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,087,299 | \$371,642 | \$117,554 | \$60,979 | \$1,637,474 | \$529,954 | \$1,107,520 | \$369,032 |
| Qtr 2 | 1,128,843 | 418,913 | 139,506 | 62,633 | 1,749,896 | 512,435 | 1,237,461 | 382,441 |
| Qtr 3 | 1,136,259 | 444,794 | 152,801 | 67,675 | 1,801,528 | 590,450 | 1,211,079 | 371,763 |
| Qtr 4 | 1,157,328 | 456,898 | 166,659 | 76,161 | 1,857,045 | 556,880 | 1,300,166 | 360,800 |
|  |  |  |  |  |  |  |  |  |
| 2004 |  |  |  |  |  |  |  |  |
| Qtr 1 | \$1,169,638 | \$455,311 | \$177,352 | \$75,729 | \$1,878,030 | \$532,137 | \$1,345,892 | \$357,367 |
| Qtr 2 | 1,157,304 | 453,441 | 192,839 | 75,425 | 1,879,009 | 518,964 | 1,360,045 | 352,694 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.
3/ Based on unpaid principal balances effective March 31, 2002

SINGLE-FAMILY REO ACQUISITIONS AND PREFORECLOSURE SALES June 2004

| PROPERTY STATE | 2Q 2004 | 1Q 2004 | 4Q 2003 | 3Q 2003 | 2Q 2003 | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Texas | 664 | 649 | 649 | 543 | 467 | 425 | 364 | 312 | 322 | 264 | 234 | 173 | 190 |
| Michigan | 658 | 702 | 683 | 539 | 531 | 507 | 419 | 352 | 292 | 240 | 171 | 159 | 155 |
| Georgia | 623 | 645 | 579 | 518 | 462 | 344 | 310 | 218 | 244 | 184 | 161 | 130 | 126 |
| Ohio | 572 | 616 | 518 | 428 | 415 | 366 | 301 | 277 | 234 | 186 | 201 | 184 | 187 |
| North Carolina | 549 | 500 | 479 | 442 | 454 | 308 | 233 | 216 | 188 | 151 | 126 | 72 | 107 |
| Indiana | 433 | 422 | 399 | 378 | 282 | 238 | 244 | 219 | 165 | 184 | 134 | 92 | 101 |
| Colorado | 372 | 281 | 215 | 276 | 192 | 155 | 142 | 126 | 87 | 70 | 43 | 39 | 59 |
| South Carolina | 338 | 268 | 227 | 217 | 177 | 149 | 144 | 127 | 109 | 101 | 87 | 52 | 58 |
| Pennsylvania | 335 | 282 | 255 | 247 | 215 | 218 | 237 | 240 | 242 | 197 | 211 | 238 | 196 |
| Tennessee | 298 | 284 | 274 | 200 | 219 | 225 | 174 | 158 | 125 | 117 | 76 | 69 | 63 |
| Missouri | 265 | 229 | 223 | 191 | 195 | 191 | 137 | 130 | 134 | 109 | 104 | 68 | 69 |
| Illinois | 244 | 278 | 221 | 215 | 192 | 202 | 250 | 213 | 173 | 197 | 166 | 149 | 127 |
| Florida | 237 | 231 | 227 | 253 | 289 | 270 | 279 | 322 | 297 | 291 | 308 | 326 | 366 |
| Alabama | 198 | 201 | 167 | 154 | 185 | 164 | 126 | 110 | 119 | 107 | 95 | 75 | 68 |
| Utah | 179 | 199 | 193 | 173 | 220 | 183 | 178 | 162 | 145 | 137 | 125 | 74 | 64 |
| Kentucky | 176 | 169 | 133 | 118 | 101 | 95 | 58 | 33 | 45 | 33 | 28 | 43 | 20 |
| Washington | 164 | 244 | 179 | 184 | 195 | 208 | 202 | 197 | 199 | 154 | 168 | 132 | 122 |
| New York | 149 | 138 | 140 | 130 | 123 | 108 | 151 | 130 | 115 | 134 | 146 | 103 | 150 |
| Minnesota | 147 | 174 | 128 | 101 | 129 | 84 | 73 | 62 | 55 | 62 | 43 | 40 | 51 |
| Mississippi | 140 | 111 | 90 | 100 | 96 | 80 | 48 | 52 | 46 | 39 | 38 | 35 | 25 |
| OTHER STATES | 1,405 | 1,490 | 1,440 | 1,475 | 1,430 | 1,398 | 1,345 | 1,404 | 1,352 | 1,380 | 1,227 | 1,182 | 1,262 |
| TOTAL REOs ACQUIRED | 8,146 | 8,113 | 7,419 | 6,882 | 6,569 | 5,918 | 5,415 | 5,060 | 4,688 | 4,337 | 3,892 | 3,435 | 3,566 |
| PREFORECLOSURE SALES | 589 | 531 | 457 | 439 | 444 | 356 | 373 | 370 | 386 | 281 | 259 | 354 | 304 |

## SINGLE-FAMILY REO INVENTORY <br> June 2004

| PROPERTY STATE | 2Q 2004 | 1Q 2004 | 4Q 2003 | 3Q 2003 | 2Q 2003 | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | 2,236 | 2,147 | 1,948 | 1,676 | 1,564 | 1,351 | 1,084 | 878 | 701 | 598 | 501 | 427 | 366 |
| Ohio | 1,566 | 1,458 | 1,199 | 981 | 917 | 826 | 666 | 560 | 465 | 409 | 423 | 386 | 354 |
| North Carolina | 1,039 | 986 | 903 | 802 | 766 | 595 | 477 | 430 | 341 | 264 | 210 | 171 | 179 |
| Georgia | 1,001 | 991 | 910 | 758 | 714 | 554 | 477 | 374 | 364 | 314 | 269 | 233 | 233 |
| Texas | 944 | 993 | 905 | 759 | 687 | 663 | 616 | 561 | 509 | 442 | 385 | 322 | 360 |
| Colorado | 686 | 589 | 519 | 456 | 341 | 311 | 252 | 203 | 142 | 107 | 77 | 97 | 104 |
| South Carolina | 621 | 516 | 445 | 373 | 346 | 301 | 278 | 246 | 212 | 173 | 138 | 104 | 103 |
| Indiana | 573 | 525 | 523 | 513 | 426 | 379 | 338 | 322 | 254 | 252 | 182 | 141 | 141 |
| Pennsylvania | 555 | 490 | 446 | 406 | 392 | 432 | 440 | 438 | 398 | 374 | 380 | 383 | 344 |
| Tennessee | 530 | 499 | 424 | 325 | 326 | 355 | 293 | 271 | 220 | 184 | 145 | 137 | 126 |
| Kentucky | 503 | 442 | 341 | 278 | 237 | 173 | 102 | 70 | 78 | 61 | 57 | 55 | 33 |
| Missouri | 448 | 398 | 344 | 296 | 292 | 280 | 247 | 247 | 207 | 201 | 157 | 113 | 106 |
| Minnesota | 401 | 385 | 314 | 266 | 250 | 197 | 163 | 144 | 135 | 131 | 113 | 123 | 121 |
| Illinois | 380 | 381 | 319 | 311 | 320 | 363 | 379 | 310 | 255 | 261 | 254 | 237 | 223 |
| Alabama | 332 | 310 | 304 | 301 | 309 | 278 | 219 | 210 | 217 | 205 | 178 | 135 | 114 |
| Washington | 330 | 372 | 309 | 330 | 323 | 326 | 317 | 295 | 264 | 245 | 240 | 199 | 197 |
| Florida | 320 | 324 | 328 | 360 | 398 | 398 | 410 | 413 | 377 | 408 | 415 | 442 | 446 |
| New York | 272 | 282 | 255 | 233 | 230 | 221 | 244 | 236 | 228 | 264 | 290 | 280 | 315 |
| Kansas | 233 | 202 | 156 | 141 | 135 | 118 | 100 | 98 | 110 | 72 | 63 | 54 | 45 |
| Arizona | 230 | 266 | 240 | 227 | 220 | 195 | 192 | 186 | 145 | 145 | 116 | 102 | 108 |
| OTHER STATES | 2,704 | 2,739 | 2,617 | 2,574 | 2,651 | 2,727 | 2,681 | 2,637 | 2,417 | 2,524 | 2,480 | 2,374 | 2,440 |
| TOTAL REO |  |  |  |  |  |  |  |  |  |  |  |  |  |
| INVENTORY | 15,904 | 15,295 | 13,749 | 12,366 | 11,844 | 11,043 | 9,975 | 9,129 | 8,039 | 7,634 | 7,073 | 6,515 | 6,458 |

# FannieMae 

## Portfolio and Mortgage-Backed Securities Outstanding by State June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Portfolio |  | Mortgage-Backed Securities |  | Total 4/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Units 1 / | Amount $2 /$ | Number of Units 1 / | Amount $2 /$ | Number of Units | Amount |
| Alabama | 37,527 | \$ 2,318 | 202,304 | \$ 18,262 | 239,831 | \$ 20,580 |
| Alaska | 18,573 | 1,399 | 18,051 | 2,185 | 36,624 | 3,584 |
| Arizona | 56,252 | 3,904 | 441,004 | 46,237 | 497,256 | 50,141 |
| Arkansas | 31,923 | 2,317 | 98,780 | 8,349 | 130,703 | 10,666 |
| California | 372,062 | 28,134 | 2,868,081 | 380,354 | 3,240,143 | 408,488 |
| Colorado | 52,116 | 3,742 | 425,673 | 55,226 | 477,789 | 58,968 |
| Connecticut | 45,685 | 3,732 | 204,415 | 25,521 | 250,100 | 29,253 |
| Delaware | 10,460 | 870 | 53,051 | 5,988 | 63,511 | 6,858 |
| Dist. of Columbia | 30,212 | 1,084 | 47,435 | 4,615 | 77,647 | 5,699 |
| Florida | 195,100 | 14,131 | 1,179,732 | 116,161 | 1,374,832 | 130,292 |
| Georgia | 93,020 | 7,006 | 537,612 | 57,930 | 630,632 | 64,936 |
| Guam | 500 | 50 | 936 | 83 | 1,436 | 133 |
| Hawaii | 21,777 | 2,687 | 80,052 | 14,387 | 101,829 | 17,074 |
| Idaho | 10,197 | 712 | 82,385 | 8,090 | 92,582 | 8,802 |
| Illinois | 160,370 | 12,791 | 674,593 | 79,255 | 834,963 | 92,046 |
| Indiana | 68,151 | 4,489 | 321,731 | 26,901 | 389,882 | 31,390 |
| Iowa | 49,124 | 3,356 | 99,769 | 8,500 | 148,893 | 11,856 |
| Kansas | 23,229 | 1,589 | 119,152 | 10,746 | 142,381 | 12,335 |
| Kentucky | 24,359 | 1,437 | 141,580 | 12,795 | 165,939 | 14,232 |
| Louisiana | 61,254 | 4,155 | 213,074 | 17,488 | 274,328 | 21,643 |
| Maine | 18,725 | 1,328 | 54,518 | 5,563 | 73,243 | 6,891 |
| Maryland | 110,702 | 6,087 | 426,187 | 49,311 | 536,889 | 55,398 |
| Massachusetts | 111,084 | 7,756 | 454,808 | 61,922 | 565,892 | 69,678 |
| Michigan | 122,003 | 8,534 | 660,123 | 67,646 | 782,126 | 76,180 |
| Minnesota | 68,380 | 5,261 | 306,951 | 35,545 | 375,331 | 40,806 |
| Mississippi | 27,962 | 1,952 | 99,371 | 8,013 | 127,333 | 9,965 |
| Missouri | 70,013 | 4,378 | 310,883 | 28,985 | 380,896 | 33,363 |
| Montana | 12,953 | 1,054 | 44,005 | 4,448 | 56,958 | 5,502 |
| Nebraska | 29,973 | 2,208 | 71,508 | 5,939 | 101,481 | 8,147 |
| Nevada | 32,274 | 1,965 | 205,499 | 23,385 | 237,773 | 25,350 |
| New Hampshire | 21,774 | 1,678 | 87,704 | 10,529 | 109,478 | 12,207 |
| New Jersey | 101,143 | 10,215 | 521,787 | 66,023 | 622,930 | 76,238 |
| New Mexico | 24,809 | 1,847 | 94,606 | 9,316 | 119,415 | 11,163 |
| New York | 256,791 | 17,139 | 897,740 | 91,420 | 1,154,531 | 108,559 |
| North Carolina | 65,165 | 5,122 | 439,457 | 45,619 | 504,622 | 50,741 |
| North Dakota | 6,067 | 345 | 19,107 | 1,427 | 25,174 | 1,772 |
| Ohio | 163,270 | 11,559 | 575,494 | 50,412 | 738,764 | 61,971 |
| Oklahoma | 44,174 | 2,850 | 145,209 | 10,843 | 189,383 | 13,693 |
| Oregon | 41,396 | 3,219 | 280,391 | 30,850 | 321,787 | 34,069 |
| Pennsylvania | 125,831 | 9,100 | 524,890 | 48,878 | 650,721 | 57,978 |
| Puerto Rico | 28,605 | 2,380 | 67,690 | 5,583 | 96,295 | 7,963 |
| Rhode Island | 16,505 | 1,194 | 70,431 | 7,659 | 86,936 | 8,853 |
| South Carolina | 36,150 | 2,928 | 196,760 | 19,171 | 232,910 | 22,099 |
| South Dakota | 12,751 | 860 | 24,769 | 2,107 | 37,520 | 2,967 |
| Tennessee | 44,904 | 2,946 | 284,443 | 26,946 | 329,347 | 29,892 |
| Texas | 255,096 | 15,858 | 1,038,623 | 87,153 | 1,293,719 | 103,011 |
| Utah | 27,291 | 1,935 | 160,397 | 18,115 | 187,688 | 20,050 |
| Vermont | 10,490 | 665 | 28,300 | 2,980 | 38,790 | 3,645 |
| Virgin Islands | 1,323 | 99 | 1,664 | 162 | 2,987 | 261 |
| Virginia | 111,081 | 8,212 | 446,540 | 57,621 | 557,621 | 65,833 |
| Washington | 74,288 | 6,514 | 520,333 | 62,949 | 594,621 | 69,463 |
| West Virginia | 16,319 | 1,025 | 35,578 | 3,069 | 51,897 | 4,094 |
| Wisconsin | 128,319 | 10,580 | 221,830 | 23,483 | 350,149 | 34,063 |
| Wyoming | 10,395 | 773 | 21,152 | 2,047 | 31,547 | 2,820 |
| Total 3/ | 3,589,897 | \$259,469 | 17,148,158 | \$1,874,192 | 20,738,055 | \$2,133,661 |

1/ Represents individual units financed by conventional and government single-family and multifamily mortgages.

2/ Amount represents gross unpaid principal balances.
3/ Fannie Mae MBS in portfolio totaling \$518,964 million are included in MBS, but excluded from portfolio statistics.

4/ Excludes $\$ 117.6$ billion of non-Fannie Mae securities for which information is not readily available.

# , TannieMae 

Conventional Single-Family Serious Delinquencies

June 2004
Numbers may not foot due to rounding

|  | Credit Enhanced |  |  | Non-Credit Enhanced |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total \# of Loans | Serious Delinquencies 1/ |  | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious Delinquencies 1 / |  | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious Delinquencies 1/ |  |
|  |  | Total \# of Loans | $\begin{gathered} \text { \% } \\ \text { Delinquent } \end{gathered}$ |  | Total \# of Loans | $\stackrel{\%}{\text { Delinquent }}$ |  | Total \# <br> of | $\stackrel{\%}{\text { Delinquent }}$ |
| Northeast |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 527,747 | 8,614 | 1.63\% | 2,099,048 | 7,003 | 0.33\% | 2,626,795 | 15,617 | 0.59\% |
| 3rd Qtr 2003 | 493,477 | 8,860 | 1.80\% | 2,146,255 | 7,269 | 0.34\% | 2,639,732 | 16,129 | 0.61\% |
| 4th Qtr 2003 | 488,650 | 9,099 | 1.86\% | 2,235,793 | 7,566 | 0.34\% | 2,724,443 | 16,665 | 0.61\% |
| 1st Qtr 2004 | 479,358 | 8,917 | 1.86\% | 2,244,488 | 7,609 | 0.34\% | 2,723,846 | 16,526 | 0.61\% |
| 2nd Qtr 2004 | 460,279 | 8,713 | 1.89\% | 2,244,382 | 7,324 | 0.33\% | 2,704,661 | 16,037 | 0.59\% |
|  |  |  |  |  |  |  |  |  |  |
| Southeast |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 1,015,977 | 14,316 | 1.41\% | 2,478,564 | 7,485 | 0.30\% | 3,494,541 | 21,801 | 0.62\% |
| 3rd Qtr 2003 | 992,095 | 15,368 | 1.55\% | 2,606,248 | 7,973 | 0.31\% | 3,598,343 | 23,341 | 0.65\% |
| 4th Qtr 2003 | 997,233 | 16,329 | 1.64\% | 2,719,885 | 8,597 | 0.32\% | 3,717,118 | 24,926 | 0.67\% |
| 1st Qtr 2004 | 985,251 | 15,619 | 1.59\% | 2,745,464 | 8,356 | 0.30\% | 3,730,715 | 23,975 | 0.64\% |
| 2nd Qtr 2004 | 962,178 | 15,154 | 1.57\% | 2,784,476 | 8,278 | 0.30\% | 3,746,654 | 23,432 | 0.63\% |
|  |  |  |  |  |  |  |  |  |  |
| Midwest |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 685,332 | 12,593 | 1.84\% | 2,250,348 | 8,268 | 0.37\% | 2,935,680 | 20,861 | 0.71\% |
| 3rd Qtr 2003 | 659,238 | 13,620 | 2.07\% | 2,311,163 | 8,912 | 0.39\% | 2,970,401 | 22,532 | 0.76\% |
| 4th Qtr 2003 | 665,204 | 14,461 | 2.17\% | 2,398,677 | 9,524 | 0.40\% | 3,063,881 | 23,985 | 0.78\% |
| 1st Qtr 2004 | 652,138 | 14,130 | 2.17\% | 2,403,459 | 9,676 | 0.40\% | 3,055,597 | 23,806 | 0.78\% |
| 2nd Qtr 2004 | 636,802 | 14,010 | 2.20\% | 2,416,571 | 9,817 | 0.41\% | 3,053,373 | 23,827 | 0.78\% |
|  |  |  |  |  |  |  |  |  |  |
| Southwest |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 742,479 | 9,639 | 1.30\% | 1,814,996 | 5,198 | 0.29\% | 2,557,475 | 14,837 | 0.58\% |
| 3rd Qtr 2003 | 726,185 | 10,412 | 1.43\% | 1,905,760 | 5,451 | 0.29\% | 2,631,945 | 15,863 | 0.60\% |
| 4th Qtr 2003 | 732,288 | 11,248 | 1.54\% | 1,975,459 | 5,992 | 0.30\% | 2,707,747 | 17,240 | 0.64\% |
| 1st Qtr 2004 | 723,827 | 10,722 | 1.48\% | 1,986,203 | 6,076 | 0.31\% | 2,710,030 | 16,798 | 0.62\% |
| 2nd Qtr 2004 | 710,279 | 10,519 | 1.48\% | 2,007,698 | 5,884 | 0.29\% | 2,717,977 | 16,403 | 0.60\% |
|  |  |  |  |  |  |  |  |  |  |
| West |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 598,039 | 5,511 | 0.92\% | 2,618,767 | 4,568 | 0.17\% | 3,216,806 | 10,079 | 0.31\% |
| 3rd Qtr 2003 | 557,868 | 5,393 | 0.97\% | 2,740,929 | 4,752 | 0.17\% | 3,298,797 | 10,145 | 0.31\% |
| 4th Qtr 2003 | 532,738 | 5,275 | 0.99\% | 2,841,875 | 4,668 | 0.16\% | 3,374,613 | 9,943 | 0.29\% |
| 1st Qtr 2004 | 504,054 | 4,824 | 0.96\% | 2,831,101 | 4,439 | 0.16\% | 3,335,155 | 9,263 | 0.28\% |
| 2nd Qtr 2004 | 476,346 | 4,165 | 0.87\% | 2,836,388 | 3,952 | 0.14\% | 3,312,734 | 8,117 | 0.25\% |
|  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 3,569,574 | 50,673 | 1.42\% | 11,261,723 | 32,522 | 0.29\% | 14,831,297 | 83,195 | 0.56\% |
| 3rd Qtr 2003 | 3,428,863 | 53,653 | 1.56\% | 11,710,355 | 34,357 | 0.29\% | 15,139,218 | 88,010 | 0.58\% |
| 4th Qtr 2003 | 3,416,113 | 56,412 | 1.65\% | 12,171,689 | 36,347 | 0.30\% | 15,587,802 | 92,759 | 0.60\% |
| 1st Qtr 2004 | 3,344,628 | 54,212 | 1.62\% | 12,210,715 | 36,156 | 0.30\% | 15,555,343 | 90,368 | 0.58\% |
| 2nd Qtr 2004 | 3,245,884 | 52,561 | 1.62\% | 12,289,515 | 35,255 | 0.29\% | 15,535,399 | 87,816 | 0.57\% |

1/ Serious delinquencies include all conventional loans that are three or more months delinquent or in foreclosure and excludes loans with full or substantial recourse to lenders or loans covered by significant supplemental pool mortgage insurance.

## Multifamily Total Serious Delinquencies and REO Inventory June 2004

(Dollars in millions)
Numbers may not foot due to rounding

|  | Loans Serviced |  |  | Serious Delinquencies 1/ |  |  | REO Inventory |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \begin{array}{c} \text { \# of } \\ \text { Loans } \end{array} \end{gathered}$ | UPB |  | $\begin{aligned} & \begin{array}{c} \text { \# of } \\ \text { Loans } \end{array} \end{aligned}$ | UPB | Delinquent | $\underset{\substack{\text { \# of } \\ \text { Properties }}}{ }$ | UPB |  |
| Northeast |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 4,446 | \$ | 18,406.5 | 2 | \$ 3.2 | 0.02\% | - |  | \$ - |
| 3rd Qtr 2003 | 4,826 |  | 20,075.0 | 1 | 2.0 | 0.01\% | 1 |  | 1.2 |
| 4th Qtr 2003 | 5,534 |  | 21,869.3 | 3 | 3.3 | 0.02\% | 1 |  | 1.2 |
| 1st Qtr 2004 | 5,593 |  | 20,966.3 | 1 | 2.0 | 0.01\% | 1 |  | 1.2 |
| 2nd Qtr 2004 | 5,716 |  | 22,219.2 | 1 | 0.3 | 0.00\% | 2 |  | 3.0 |
|  |  |  |  |  |  |  |  |  |  |
| Southeast |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 3,351 |  | 21,699.5 | 5 | \$ 7.9 | 0.04\% | 2 |  | 12.8 |
| 3rd Qtr 2003 | 3,511 |  | 22,834.3 | 6 | 11.7 | 0.05\% | 2 |  | 12.8 |
| 4th Qtr 2003 | 3,692 |  | 25,268.2 | 18 | 140.5 | 0.56\% | 1 |  | 8.8 |
| 1st Qtr 2004 | 3,807 |  | 27,812.0 | 7 | 35.8 | 0.13\% | 4 |  | 42.1 |
| 2nd Qtr 2004 | 3,942 |  | 29,020.4 | 15 | 58.0 | 0.20\% | 2 |  | 29.2 |
|  |  |  |  |  |  |  |  |  |  |
| Midwest |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 2,921 |  | 9,582.1 |  | \$ 13.9 | 0.15\% | - |  | \$ - |
| 3rd Qtr 2003 | 3,047 |  | 10,029.8 | 12 | 14.6 | 0.15\% | 2 |  | 29.9 |
| 4th Qtr 2003 | 3,460 |  | 10,400.2 | 11 | 23.7 | 0.23\% | 2 |  | 29.9 |
| 1st Qtr 2004 | 3,442 |  | 10,314.4 | 12 | 51.3 | 0.50\% | 2 |  | 29.9 |
| 2nd Qtr 2004 | 3,450 |  | 10,432.3 | 12 | 54.3 | 0.52\% | 3 |  | 35.9 |
|  |  |  |  |  |  |  |  |  |  |
| Southwest |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 3,308 |  | 13,559.3 | 11 | \$ 61.7 | 0.46\% | 3 |  | 7.7 |
| 3rd Qtr 2003 | 3,410 |  | 14,127.2 | 13 | 69.6 | 0.49\% | 7 |  | 18.8 |
| 4th Qtr 2003 | 3,596 |  | 14,446.3 | 24 | 126.6 | 0.88\% | 15 |  | 52.2 |
| 1st Qtr 2004 | 3,597 |  | 14,341.0 | 7 | 78.4 | 0.55\% | 22 |  | 92.3 |
| 2nd Qtr 2004 | 3,573 |  | 14,421.9 | 8 | 43.2 | 0.30\% | 23 |  | 103.0 |
|  |  |  |  |  |  |  |  |  |  |
| West |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 16,655 |  | 33,282.6 | 10 | \$ 38.2 | 0.11\% | - |  | \$ - |
| 3rd Qtr 2003 | 19,426 |  | 38,018.5 | 15 | 27.5 | 0.07\% | 1 |  | 7.3 |
| 4th Qtr 2003 | 25,442 |  | 45,213.7 | 8 | 21.6 | 0.05\% | 1 |  | 7.3 |
| 1st Qtr 2004 | 25,714 |  | 44,793.0 | 15 | 27.9 | 0.06\% | 1 |  | 7.3 |
| 2nd Qtr 2004 | 25,164 |  | 45,610.9 | 11 | 19.7 | 0.04\% | 1 |  | 7.3 |
|  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |
| 2nd Qtr 2003 | 30,681 |  | 96,530.0 | 35 | \$124.9 | 0.13\% | 5 |  | 20.5 |
| 3rd Qtr 2003 | 34,220 |  | 105,084.8 | 47 | 125.4 | 0.12\% | 13 |  | 70.0 |
| 4th Qtr 2003 | 41,724 |  | 117,197.7 | 64 | 315.7 | 0.27\% | 20 |  | 99.4 |
| 1st Qtr 2004 | 42,153 |  | 118,226.7 | 42 | 195.3 | 0.17\% | 30 |  | 172.8 |
| 2nd Qtr 2004 | 41,845 |  | 121,704.7 | 47 | 175.6 | 0.14\% | 31 |  | 178.4 |

