

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 2, 2017

Federal National Mortgage Association
(Exact name of registrant as specified in its charter)

Federally chartered corporation
(State or other jurisdiction
of incorporation)

000-50231
(Commission
File Number)

52-0883107
(IRS Employer
Identification Number)

3900 Wisconsin Avenue, NW
Washington, DC
(Address of principal executive offices)

20016
(Zip Code)

Registrant's telephone number, including area code: (800) 2FANNIE (800-232-6643)

(Former name or former address, if changed since last report): _____

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§203.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

The information in this report, including information in the exhibits submitted with this report, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any disclosure document relating to Fannie Mae (formally known as the Federal National Mortgage Association), except to the extent, if any, expressly incorporated by specific reference in that document.

Item 2.02 Results of Operations and Financial Condition.

On November 2, 2017, Fannie Mae filed its quarterly report on Form 10-Q for the quarter ended September 30, 2017 and issued a news release reporting its financial results for the periods covered by the Form 10-Q. The news release, a copy of which is furnished as Exhibit 99.1 to this report, is incorporated herein by reference. A copy of the news release may also be found on Fannie Mae's website, www.fanniemae.com, in the "About Us" section under "Investor Relations/Quarterly and Annual Results." Information appearing on the company's website is not incorporated into this report.

Item 7.01 Regulation FD Disclosure.

On November 2, 2017, Fannie Mae posted to its website a 2017 Third Quarter Credit Supplement presentation consisting primarily of information about Fannie Mae's guaranty book of business. The presentation, a copy of which is furnished as Exhibit 99.2 to this report, is incorporated herein by reference. A copy of the presentation may also be found on Fannie Mae's website, www.fanniemae.com, in the "About Us" section under "Investor Relations/Quarterly and Annual Results."

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are being submitted with this report:

Exhibit Number	Description of Exhibit
99.1	News release, dated November 2, 2017
99.2	2017 Third Quarter Credit Supplement presentation, dated November 2, 2017

Contact: Pete Bakel
202-752-2034
Date: November 2, 2017

Fannie Mae Reports Net Income of \$3.0 Billion and Comprehensive Income of \$3.0 Billion for Third Quarter 2017

- Fannie Mae reported net income of \$3.0 billion, a decrease of \$177 million from the second quarter of 2017 driven primarily by an increase in credit-related expense, which was principally caused by the impact of a hurricane-related provision for credit losses. The increase in credit-related expense was partially offset by income from a settlement agreement resolving legal claims relating to private-label mortgage-related securities the company purchased.
- Fannie Mae paid a \$3.1 billion dividend to Treasury in September 2017. Through the third quarter of 2017, the company has paid \$165.8 billion in dividends to Treasury.
- Fannie Mae was the largest provider of liquidity to the mortgage market in the third quarter of 2017, providing approximately \$150 billion in mortgage financing that enabled families to buy, refinance, or rent homes.
- Fannie Mae has transitioned from a mortgage portfolio-focused business to a guaranty-focused business. Income from the company's guaranty business accounted for more than 75 percent of the company's net interest income in the first nine months of 2017.
- Fannie Mae is focused on providing value to the housing finance system by:
 - delivering increased speed, simplicity, and certainty to customers and serving their needs by building a company that is efficient, innovative, and continuously improving;
 - implementing innovations that deliver greater value and reduced risk to lenders, such as the company's Day 1 Certainty™ initiative with verification tools to expand representation and warranty relief;
 - helping expand access to credit for more creditworthy borrowers and creating affordable housing opportunities for new generations of homeowners and renters; and
 - helping make predictable long-term fixed-rate mortgages, including the 30-year fixed-rate mortgage, available to families across the country.
- Fannie Mae continues to increase the role of private capital in the mortgage market and reduce the risk to Fannie Mae's business, taxpayers, and the housing finance system through its credit risk transfer transactions, which transfer a portion of the mortgage credit risk on some of the recently acquired loans in its single-family book of business. As of September 30, 2017, \$884 billion in single-family mortgages or approximately 31 percent of the loans in the company's single-family conventional guaranty book of business, measured by unpaid principal balance, were covered by a credit risk transfer transaction.

WASHINGTON, DC — Fannie Mae (FNMA/OTC) reported net income of \$3.0 billion and comprehensive income of \$3.0 billion for the third quarter of 2017. The company reported a positive net worth of \$3.6 billion as of September 30, 2017. As a result, the company will pay Treasury a \$3.0 billion dividend in December 2017 if the Federal Housing Finance Agency (FHFA) declares a dividend in this amount.

"Fannie Mae is consistently delivering a steady stream of innovations to our customers. We see their challenges as Fannie Mae's challenges, and we are listening to their feedback to make our customer solutions better and smarter," said Timothy J. Mayopoulos, President and Chief Executive Officer. "As our third quarter results demonstrate, our performance and focus on customers have put us in a strong position to continue serving all parts of the market. We are committed to working with customers to forge a stronger and safer housing finance system that provides opportunities that are affordable to the next generation of American homeowners and renters."

Third Quarter 2017 Results — Fannie Mae's net income of \$3.0 billion for the third quarter of 2017 compares to net income of \$3.2 billion for the second quarter of 2017.

- The decrease in net income was driven primarily by a shift to credit-related expense in the third quarter of 2017 compared with credit-related income in the second quarter of 2017. Credit-related expense in the third quarter of 2017 was due primarily to the impact of Hurricanes Harvey, Irma, and Maria (collectively, "the hurricanes"), which contributed approximately \$1.0 billion (pre-tax) to the provision for credit losses. Approximately 80 percent of the impact relates to single-family loans in Puerto Rico. This provision was partially offset by a benefit driven by an increase in actual home prices and the redesignation of mortgage loans from held for investment to held for sale during the quarter.
- The decrease in net income was partially offset by an increase in fee and other income driven by approximately \$975 million (pre-tax) from a settlement agreement resolving legal claims relating to private-label mortgage-related securities the company purchased.
- Also offsetting the decrease in net income were lower fair value losses and higher net interest income driven by higher guaranty fee income.

SUMMARY OF THIRD QUARTER 2017 RESULTS

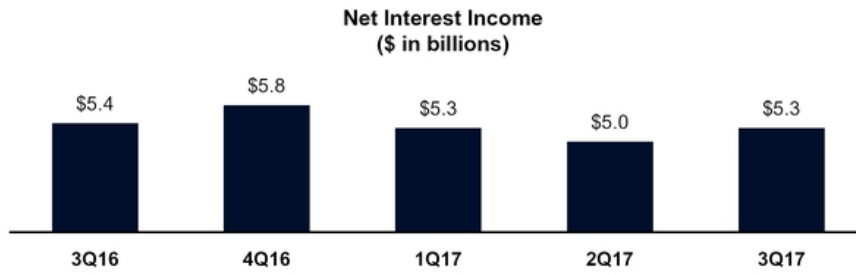
Summary of Financial Results

(Dollars in millions)	3Q17	2Q17	Variance	3Q17	3Q16	Variance
Net interest income	\$ 5,274	\$ 5,002	\$ 272	\$ 5,274	\$ 5,435	\$ (161)
Fee and other income	1,194	353	841	1,194	175	1,019
Net revenues	6,468	5,355	1,113	6,468	5,610	858
Investment gains, net	313	385	(72)	313	467	(154)
Fair value losses, net	(289)	(691)	402	(289)	(491)	202
Administrative expenses	(664)	(686)	22	(664)	(661)	(3)
Credit-related income (expense)						
Benefit (provision) for credit losses	(182)	1,267	(1,449)	(182)	673	(855)
Foreclosed property expense	(140)	(34)	(106)	(140)	(110)	(30)
Total credit-related income (expense)	(322)	1,233	(1,555)	(322)	563	(885)
Temporary Payroll Tax Cut Continuation Act of 2011 (TCCA) fees	(531)	(518)	(13)	(531)	(465)	(66)
Other expenses, net	(427)	(291)	(136)	(427)	(300)	(127)
Income before federal income taxes	4,548	4,787	(239)	4,548	4,723	(175)
Provision for federal income taxes	(1,525)	(1,587)	62	(1,525)	(1,527)	2
Net income	\$ 3,023	\$ 3,200	\$ (177)	\$ 3,023	\$ 3,196	\$ (173)
Total comprehensive income	\$ 3,048	\$ 3,117	\$ (69)	\$ 3,048	\$ 2,989	\$ 59
Dividends distributed or available for distribution to senior preferred stockholder	\$ (3,048)	\$ (3,117)	\$ 69	\$ (3,048)	\$ (2,977)	\$ (71)

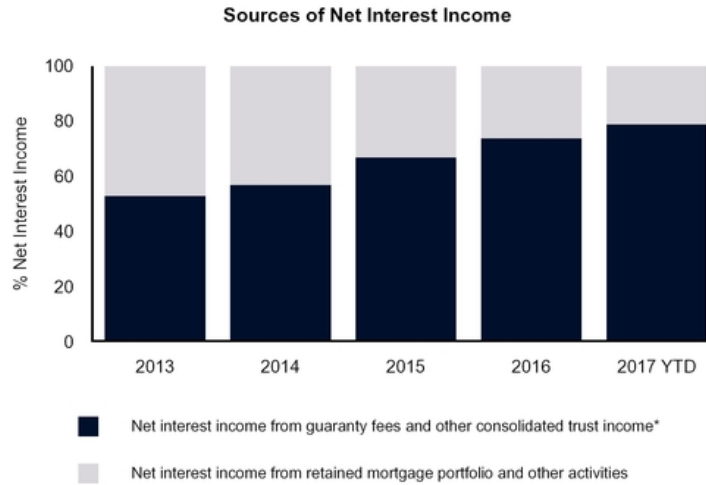
Net revenues, which consist of net interest income and fee and other income, were \$6.5 billion for the third quarter of 2017, compared with \$5.4 billion for the second quarter of 2017.

The company has two primary sources of net interest income: (1) the guaranty fees it receives for managing the credit risk on loans underlying Fannie Mae mortgage-backed securities held by third parties; and (2) the difference between interest income earned on the assets in its retained mortgage portfolio and the interest expense associated with the debt that funds those assets.

Net interest income was \$5.3 billion for the third quarter of 2017, compared with \$5.0 billion for the second quarter of 2017. The increase in net interest income for the third quarter of 2017 was due to higher guaranty fee income primarily as a result of higher amortization income, which was driven by higher mortgage prepayments.



In recent years, an increasing portion of Fannie Mae's net interest income has been derived from guaranty fees rather than from the company's retained mortgage portfolio assets. This shift has been driven by both the guaranty fee increases the company implemented in 2012 and the reduction of the company's retained mortgage portfolio. More than 75 percent of the company's net interest income in the first nine months of 2017 was derived from its guaranty business.



* Guaranty fee income reflects the impact of a 10 basis point guaranty fee increase implemented in 2012 pursuant to the Temporary Payroll Tax Cut Continuation Act of 2011, the incremental revenue from which is remitted to Treasury and not retained by us.

Fee and other income was \$1.2 billion in the third quarter of 2017, compared with \$353 million in the second quarter of 2017. The increase in fee and other income was driven by approximately \$975 million (pre-tax) resulting from a settlement agreement resolving legal claims relating to private-label mortgage-related securities the company purchased.

Net fair value losses were \$289 million in the third quarter of 2017, compared with \$691 million in the second quarter of 2017. Net fair value losses for the third quarter of 2017 were due primarily to losses on commitments to sell mortgage-related securities due to an increase in prices as interest rates decreased during the commitment period, as well as fair value losses on the company's risk management derivatives due primarily to declines in longer-term swap rates for most of the quarter. The estimated fair value of the company's derivatives and securities may fluctuate substantially from period to period because of changes in interest rates, the yield curve, mortgage and credit spreads, implied volatility, and activity related to these financial instruments.



Credit-related income (expense) consists of a benefit or provision for credit losses and foreclosed property expense. Credit-related expense was \$322 million in the third quarter of 2017, compared with credit-related income of \$1.2 billion in the second quarter of 2017. Credit-related expense in the third quarter of 2017 was driven primarily by an approximately \$1.0 billion (pre-tax) provision for credit losses resulting from the impact of estimated incurred losses from the hurricanes, the substantial majority of which relates to single-family loans in Puerto Rico. This provision was partially offset by a benefit driven by an increase in actual home prices and the redesignation of mortgage loans from held for investment to held for sale during the quarter.

As of September 30, 2017, Fannie Mae's allowance for loan losses of \$20.2 billion includes an estimate of incurred credit losses from the hurricanes of approximately \$1.0 billion. Approximately 80 percent of the estimate relates to the company's single-family mortgage loans in Puerto Rico which, as of September 30, 2017, had an unpaid principal balance of \$8.9 billion. The company's estimate of incurred credit losses from the hurricanes is based on assumptions about a number of factors, including the probability of borrower default, the hurricanes' impact on collateral value, and potential insurance recoveries. Fannie Mae used its historical data from past hurricanes as a basis for its assumptions, while taking into account that the recent hurricanes may not be fully comparable to past hurricanes. The accuracy of Fannie Mae's assumptions may be significantly impacted by the limited nature of information available to the company at this time. For Hurricane Harvey and Hurricane Irma, Fannie Mae has initial information on trends in borrower delinquencies and has been able to preliminarily assess the severity of property damage. For Puerto Rico, because Hurricane Maria occurred in late September 2017, soon after Hurricane Irma, there is less information available on borrower delinquencies and the company has had limited opportunity to assess the severity of property damage. As a result, the company's estimate will likely change in the future as additional information becomes available. Fannie Mae will continue to evaluate its assumptions and any resulting adjustments to its estimate will impact its allowance for loan losses in future periods.

Credit-Related Income (Expense)
(\$ in billions)



VARIABILITY OF FINANCIAL RESULTS

Fannie Mae expects to remain profitable on an annual basis for the foreseeable future; however, certain factors, such as changes in interest rates or home prices, could result in significant volatility in the company's financial results from quarter to quarter or year to year. Fannie Mae's future financial results also will be affected by a number of other factors, including: the company's guaranty fee rates; the volume of single-family mortgage originations in the future; the size, composition, and quality of its retained mortgage portfolio and guaranty book of business; and economic and housing market conditions. Although Fannie Mae expects to remain profitable on an annual basis for the foreseeable future, due to the company's limited and declining capital reserves (which decrease to zero in the first quarter of 2018) and the potential for significant volatility in its financial results, the company could experience a net worth deficit in a future quarter. If Fannie Mae experiences a net worth deficit in a future quarter, the company will be required to draw additional funds from Treasury under the senior preferred stock purchase agreement to avoid being placed into receivership.

The company's expectations for its future financial results do not take into account the impact on its business of potential future legislative or regulatory changes, which could have a material impact on the company's financial results, particularly the enactment of housing finance reform legislation, corporate income tax reform legislation, and changes in accounting standards. For example, the current Administration proposes reducing the U.S. corporate income tax rate. Under applicable accounting standards, a significant reduction in the U.S. corporate income tax rate would require the company to record a substantial reduction in the value of its deferred tax assets in the quarter in which the legislation is enacted. Thus, if legislation significantly lowering the U.S. corporate income tax rate is enacted, the company expects to incur a significant net loss and net worth deficit for the quarter in which the legislation is enacted and could potentially incur a net loss for that year. If the company experiences a net worth deficit in a future quarter, it will be required to draw additional funds from Treasury under the senior preferred stock purchase agreement in order to avoid being placed into receivership. For additional information on factors that affect the company's financial results, please refer to the company's quarterly report on Form 10-Q for the quarter ended September 30, 2017 (the "Third Quarter 2017 Form 10-Q").

SUMMARY OF THIRD QUARTER 2017 BUSINESS SEGMENT RESULTS

Fannie Mae's two reportable business segments—Single-Family and Multifamily—engage in complementary business activities in pursuing Fannie Mae's vision to be America's most valued housing partner and to provide liquidity, access to credit, and affordability in all U.S. housing markets at all times, while effectively managing and reducing risk to Fannie Mae's business, taxpayers, and the housing finance system. In support of this vision, Fannie Mae is focused on: advancing a sustainable and reliable business model that reduces risk to the housing finance system and taxpayers; providing reliable, large-scale access to affordable mortgage credit for qualified borrowers and helping struggling homeowners; and serving customer needs by building a company that is efficient, innovative, and continuously improving.

Business Segments

(Dollars in millions)	3Q17	2Q17	Variance	3Q17	3Q16	Variance
Single-Family Segment:						
Net interest income	\$ 4,627	\$ 4,366	\$ 261	\$ 4,627	\$ 4,857	\$ (230)
Fee and other income	1,005	111	894	1,005	77	928
Net revenues	5,632	4,477	1,155	5,632	4,934	698
Credit-related income (expense)	(294)	1,223	(1,517)	(294)	532	(826)
Investment gains, net	286	321	(35)	286	399	(113)
Fair value losses, net	(300)	(685)	385	(300)	(499)	199
Administrative expenses	(580)	(600)	20	(580)	(582)	2
TCCA fees	(531)	(518)	(13)	(531)	(465)	(66)
Other expenses	(320)	(155)	(165)	(320)	(275)	(45)
Income before federal income taxes	3,893	4,063	(170)	3,893	4,044	(151)
Provision for federal income taxes	(1,361)	(1,401)	40	(1,361)	(1,399)	38
Net income	\$ 2,532	\$ 2,662	\$ (130)	\$ 2,532	\$ 2,645	\$ (113)
Multifamily Segment:						
Net interest income	\$ 647	\$ 636	\$ 11	\$ 647	\$ 578	\$ 69
Fee and other income	189	242	(53)	189	98	91
Net revenues	836	878	(42)	836	676	160
Credit-related income (expense)	(28)	10	(38)	(28)	31	(59)
Fair value gains (losses), net	11	(6)	17	11	8	3
Administrative expenses	(84)	(86)	2	(84)	(79)	(5)
Other income (expense)	(80)	(72)	(8)	(80)	43	(123)
Income before federal income taxes	655	724	(69)	655	679	(24)
Provision for federal income taxes	(164)	(186)	22	(164)	(128)	(36)
Net income	\$ 491	\$ 538	\$ (47)	\$ 491	\$ 551	\$ (60)

Single-Family Business

- Single-Family net income was \$2.5 billion in the third quarter of 2017, compared with \$2.7 billion in the second quarter of 2017. The decrease in single-family net income in the third quarter of 2017 compared with the second quarter of 2017 was driven primarily by a shift to credit-related expense from credit-related income. Credit-related expense in the third quarter of 2017 was due primarily to a provision for credit losses resulting from the impact of estimated incurred losses from the hurricanes, the substantial majority of which relates to single-family loans in Puerto Rico. This provision was partially offset by a benefit driven by an increase in actual home prices and the redesignation of mortgage loans from held for investment to held for sale during the quarter. The decrease in net income was partially offset by an increase in fee and other income driven by approximately \$975 million (pre-tax) from a settlement agreement resolving legal claims relating to private-label mortgage-related securities the company purchased. Also offsetting the decrease in net income were lower fair value losses and higher net interest income driven by higher guaranty fee income.
- Single-Family net interest income was \$4.6 billion in the third quarter of 2017, compared with \$4.4 billion in the second quarter of 2017. The increase in net interest income for the third quarter of 2017 was due to higher guaranty fee income primarily as a result of higher amortization income, which was driven by higher mortgage prepayments.
- Single-Family net fair value losses were \$300 million in the third quarter of 2017, compared with \$685 million in the second quarter of 2017. Net fair value losses for the third quarter of 2017 were due primarily to losses on commitments to sell single-family mortgage-related securities due to an increase in prices as interest rates

decreased during the commitment period, as well as fair value losses on the company's risk management derivatives due primarily to declines in longer-term swap rates for most of the quarter.

Multifamily Business

- Multifamily net income was \$491 million in the third quarter of 2017, compared with \$538 million in the second quarter of 2017. The decrease in multifamily net income in the third quarter of 2017 compared with the second quarter of 2017 was driven primarily by a decline in fee and other income and a shift to credit-related expense from credit-related income, partially offset by a shift to fair value gains from fair value losses and higher net interest income.
- Multifamily net interest income was \$647 million in the third quarter of 2017, compared with \$636 million in the second quarter of 2017. The increase in net interest income was due primarily to higher guaranty fee income as the company's multifamily guaranty book of business grew and loans with higher guaranty fees became a larger part of its book, while loans with lower guaranty fees continued to liquidate.
- Multifamily fee and other income was \$189 million in the third quarter of 2017, compared with \$242 million in the second quarter of 2017. Fee and other income decreased primarily due to lower yield maintenance revenue driven by a decrease in prepayment volumes.
- Multifamily credit-related expense was \$28 million in the third quarter of 2017, compared with credit-related income of \$10 million in the second quarter of 2017. Credit-related expense in the third quarter of 2017 was driven primarily by an increase in the allowance, which included approximately \$50 million related to the hurricanes.
- Multifamily new business and other rental volume totaled \$46.8 billion for the first nine months of 2017, of which approximately 47 percent counted toward FHFA's 2017 multifamily volume cap.

BUILDING A SUSTAINABLE HOUSING FINANCE SYSTEM

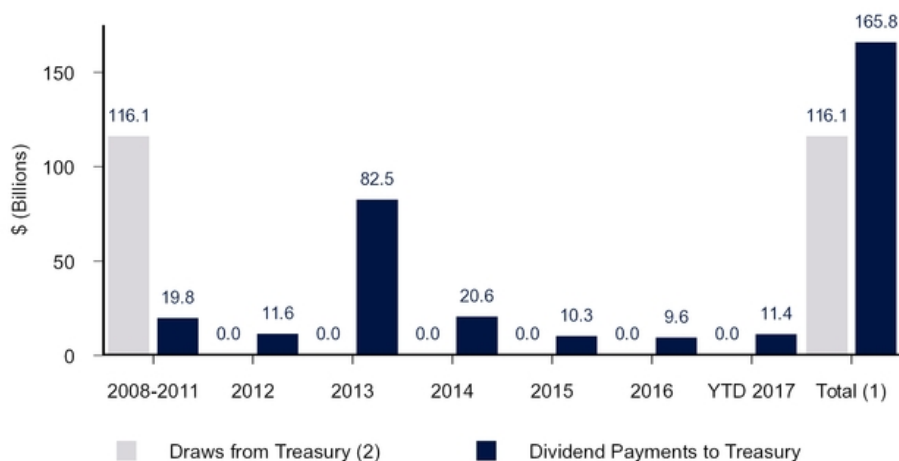
In addition to continuing to provide liquidity and support to the mortgage market, Fannie Mae has invested significant resources toward helping to maintain a safer and sustainable housing finance system for today and build a safer and sustainable housing finance system for the future. The company is pursuing the strategic goals identified by its conservator, FHFA. These strategic goals are: maintain, in a safe and sound manner, credit availability and foreclosure prevention activities for new and refinanced mortgages to foster liquid, efficient, competitive, and resilient national housing finance markets; reduce taxpayer risk through increasing the role of private capital in the mortgage market; and build a new single-family infrastructure for use by Fannie Mae and Freddie Mac and adaptable for use by other participants in the secondary market in the future.

ABOUT FANNIE MAE'S CONSERVATORSHIP AND AGREEMENTS WITH TREASURY

Fannie Mae has operated under the conservatorship of FHFA since September 6, 2008. Treasury has made a commitment under a senior preferred stock purchase agreement to provide funding to Fannie Mae under certain circumstances if the company has a net worth deficit. Pursuant to this agreement and the senior preferred stock the company issued to Treasury in 2008, the Director of FHFA has declared and directed Fannie Mae to pay dividends to Treasury on a quarterly basis since the company entered into conservatorship in 2008.

The chart below shows the funds the company has drawn from Treasury pursuant to the senior preferred stock purchase agreement, as well as the dividend payments the company has made to Treasury on the senior preferred stock, since entering into conservatorship.

Treasury Draws and Dividend Payments: 2008-Q3 2017



⁽¹⁾ Under the terms of the senior preferred stock purchase agreement, dividend payments the company makes to Treasury do not offset the company's prior draws of funds from Treasury, and the company is not permitted to pay down draws it has made under the agreement except in limited circumstances. Accordingly, the current aggregate liquidation preference of the senior preferred stock is \$117.1 billion, due to the initial \$1.0 billion liquidation preference of the senior preferred stock (for which the company did not receive cash proceeds) and the \$116.1 billion the company has drawn from Treasury. Amounts may not sum due to rounding.

⁽²⁾ Treasury draws are shown in the period for which requested, not when the funds were received by the company. Fannie Mae has not requested a draw for any period since 2012.

Fannie Mae will pay Treasury a dividend of \$3.0 billion for the fourth quarter of 2017 by December 31, 2017 if FHFA declares a dividend in this amount before December 31, 2017. With such a dividend payment, Fannie Mae will have paid a total of \$168.8 billion in dividends to Treasury. The dividend amount is based on the company's net worth of \$3.6 billion as of September 30, 2017, less the current capital reserve amount of \$600 million.

The dividend provisions of the senior preferred stock provide for quarterly dividends consisting of the amount, if any, by which the company's net worth as of the end of the immediately preceding fiscal quarter exceeds an applicable capital reserve amount. The capital reserve amount is \$600 million for each quarter of 2017 and will decrease to zero in the first quarter of 2018. To the extent that these quarterly dividends are not paid, they will accumulate and be added to the liquidation preference of the senior preferred stock. This would not affect the amount of available funding from Treasury under the senior preferred stock purchase agreement.

The amount of remaining funding available to Fannie Mae under the senior preferred stock purchase agreement with Treasury is currently \$117.6 billion. If the company were to draw additional funds from Treasury under the agreement in a future period, the amount of remaining funding under the agreement would be reduced by the amount of the company's draw. Dividend payments Fannie Mae makes to Treasury do not restore or increase the amount of funding available to the company under the agreement.

Fannie Mae is not permitted to redeem the senior preferred stock prior to the termination of Treasury's funding commitment under the senior preferred stock purchase agreement. The limited circumstances under which Treasury's funding commitment will terminate are described in "Business—Conservatorship and Treasury Agreements" in the company's annual report on Form 10-K for the year ended December 31, 2016 (the "2016 Form 10-K").

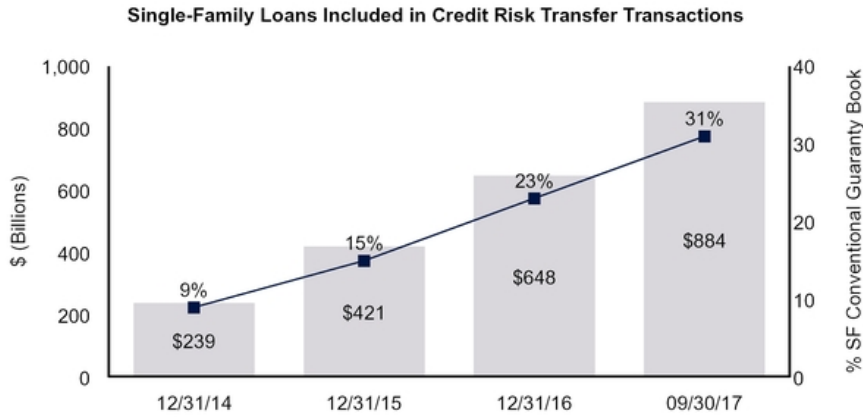
CREDIT RISK TRANSFER TRANSACTIONS

In late 2013, Fannie Mae began entering into credit risk transfer transactions with the goal of transferring, to the extent economically sensible, a portion of the mortgage credit risk on some of the recently acquired loans in its single-family book of business in order to reduce the economic risk to the company and taxpayers of future borrower defaults. Fannie Mae's primary method of achieving this goal has been through the issuance of its Connecticut Avenue Securities™ ("CAS") and its Credit Insurance Risk Transfer™ ("CIRT™") transactions. In these transactions, the company transfers to investors a portion of the mortgage credit risk associated with losses on a reference pool of mortgage loans and in exchange pays investors a premium that effectively reduces the guaranty fee income the company retains on the loans.

As of September 30, 2017, \$884 billion in outstanding unpaid principal balance of the company's single-family loans, or approximately 31 percent of the loans in its single-family conventional guaranty book of business measured by unpaid principal balance, were included in a reference pool for a credit risk transfer transaction. During the first nine months of 2017, the company transferred a portion of the mortgage credit risk on single-family mortgages with unpaid principal balance of \$345 billion at the time of the transactions.

These transactions increase the role of private capital in the mortgage market and reduce the risk to Fannie Mae's business, taxpayers, and the housing finance system. Over time, the company expects that a larger portion of its single-family conventional guaranty book of business will be covered by credit risk transfer transactions.

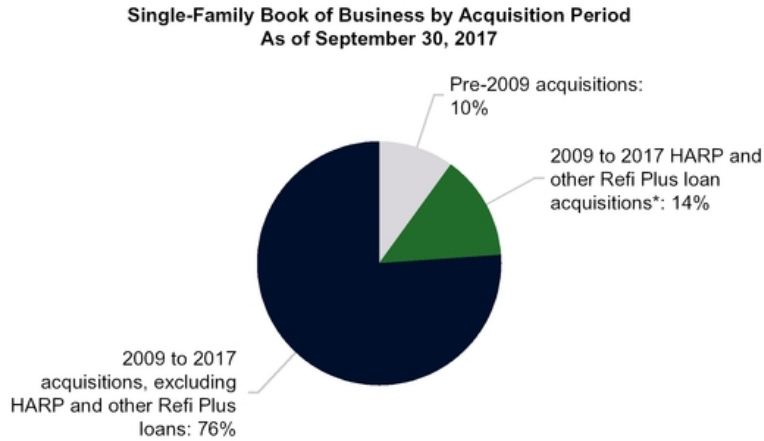
The chart below shows as of the dates specified the total outstanding unpaid principal balance of Fannie Mae's single-family loans, as well as the percentage of the company's total single-family conventional guaranty book of business measured by unpaid principal balance, that were included in a reference pool for a credit risk transfer transaction. The risk in force of these transactions, which refers to the maximum amount of losses that could be absorbed by credit risk transfer investors, was approximately \$28 billion as of September 30, 2017.



CREDIT QUALITY

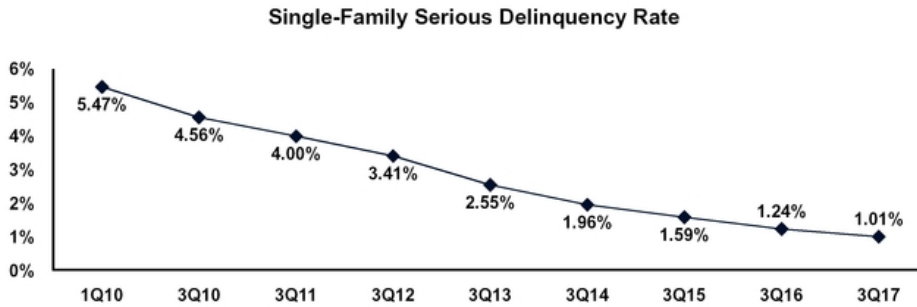
While continuing to make it possible for families to buy, refinance, or rent homes, Fannie Mae has maintained responsible credit standards. Since 2009, Fannie Mae has seen the effect of the actions it took, beginning in 2008, to significantly strengthen its underwriting and eligibility standards to promote sustainable homeownership and stability in the housing market. Fannie Mae actively monitors the credit risk profile and credit performance of the company's single-family loan acquisitions, in conjunction with housing market and economic conditions, to determine if its pricing, eligibility, and underwriting criteria accurately reflect the risks associated with loans the company acquires or guarantees. Single-family conventional loans acquired by Fannie Mae in the third quarter of 2017 had a weighted average borrower FICO credit score at origination of 745 and a weighted average original loan-to-value ratio of 76 percent.

As of September 30, 2017, 90 percent of the company's single-family conventional guaranty book of business consisted of loans acquired since 2009.



* Fannie Mae has acquired HARP loans and other Refi Plus loans under its Refi Plus™ initiative since 2009. Fannie Mae's Refi Plus initiative offers refinancing flexibility to eligible borrowers who are current on their loans and whose loans are owned or guaranteed by the company and meet certain additional criteria. HARP loans, which have loan-to-value ("LTV") ratios at origination greater than 80 percent, refers to loans the company has acquired pursuant to the Home Affordable Refinance Program® ("HARP®"). Other Refi Plus loans, which have LTV ratios at origination of 80 percent or less, refers to loans the company has acquired under its Refi Plus initiative other than HARP loans. Loans the company acquires under Refi Plus and HARP are refinancings of loans that were originated prior to June 2009.

The single-family serious delinquency rate for Fannie Mae's book of business has decreased or remained flat for 30 consecutive quarters since the first quarter of 2010 and was 1.01 percent as of September 30, 2017, compared with 5.47 percent as of March 31, 2010.



Fannie Mae expects its single-family serious delinquency rate to continue to decline over the long term; however, because the company's single-family serious delinquency rate has already declined significantly over the past several years, the company expects more modest declines and, as a result, may experience period to period fluctuations in this rate. In addition, Fannie Mae expects its single-family serious delinquency rate will likely increase in the short term due to the hurricanes. Fannie Mae's single-family serious delinquency rate and the period of time that loans remain seriously delinquent continue to be negatively affected by the length of time required to complete a foreclosure in some states. Other factors that affect the company's single-family serious delinquency rate include the pace of loan modifications, the timing and volume of nonperforming loan sales it makes, servicer performance, natural disasters, and changes in home prices, unemployment levels, and other macroeconomic conditions.

Combined loss reserves, which reflect the company's estimate of the probable losses the company has incurred in its guaranty book of business, including concessions it granted borrowers upon modification of their loans, decreased to \$20.5 billion as of September 30, 2017 from \$20.7 billion as of June 30, 2017. The decrease in the company's combined loss reserves for the third quarter of 2017 was driven primarily by the redesignation of certain loans from held for investment to held for sale, liquidations, and higher actual home prices. This decrease was partially offset by estimated incurred losses of approximately \$1.0 billion resulting from the hurricanes. The company's loss reserves have declined in recent years and are expected to decline further in 2017.



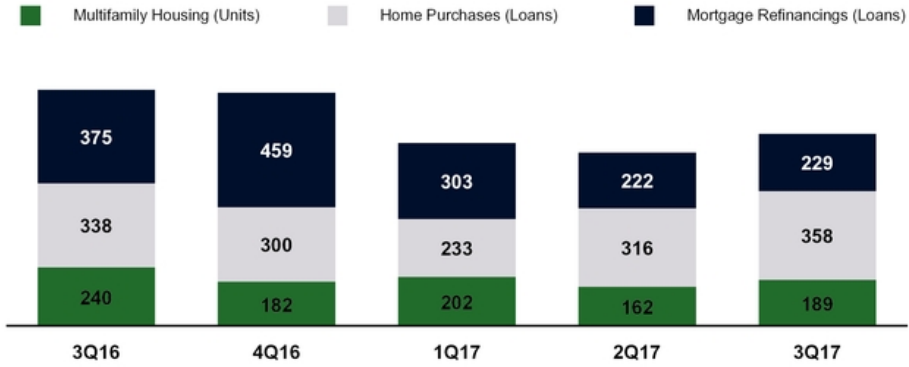
PROVIDING LIQUIDITY AND SUPPORT TO THE MARKET

Liquidity

Fannie Mae provided approximately \$150 billion in liquidity to the mortgage market in the third quarter of 2017, through its purchases of loans and guarantees of loans and securities, which resulted in:

- Approximately 358,000 home purchases
- Approximately 229,000 mortgage refinancings
- Approximately 189,000 units of multifamily housing financed

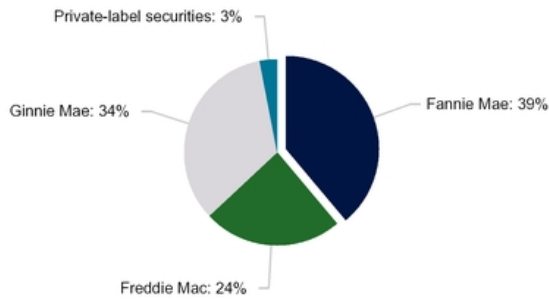
**Providing Liquidity to the Mortgage Market
(Thousands Loans/Units)**



The company was the largest issuer of single-family mortgage-related securities in the secondary market in the third quarter of 2017. The company's estimated market share of new single-family mortgage-related securities issuances was 39 percent in both the second quarter and third quarter of 2017, compared with 38 percent in the third quarter of 2016.

The chart below shows the company's market share of single-family mortgage-related securities issuances in the third quarter of 2017 compared with that of its primary competitors.

**Market Share in the Third Quarter of 2017:
New Single-Family Mortgage-Related Securities Issuances**

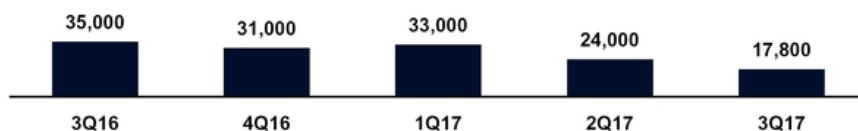


Fannie Mae also remained a continuous source of liquidity in the multifamily market in the third quarter of 2017. As of June 30, 2017 (the latest date for which information is available), the company owned or guaranteed approximately 20 percent of the outstanding debt on multifamily properties.

Refinancing Initiatives

Through the company's Refi Plus initiative, which offers refinancing flexibility to eligible Fannie Mae borrowers and includes HARP, the company acquired approximately 17,800 loans in the third quarter of 2017. Refinancings delivered to Fannie Mae through Refi Plus in the third quarter of 2017 reduced borrowers' monthly mortgage payments by an average of \$182.

Refi Plus Refinancings



Home Retention Solutions and Foreclosure Alternatives

To reduce the credit losses Fannie Mae ultimately incurs on its book of business, the company has been focusing its efforts on several strategies, including reducing defaults by offering home retention solutions, such as loan modifications.

Single-Family Loan Workouts

	For the Nine Months Ended September 30,			
	2017		2016	
	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans
	(Dollars in millions)			
Home retention solutions:				
Modifications	\$ 10,101	61,394	\$ 10,553	62,979
Repayment plans and forbearances completed	706	4,944	631	4,491
Total home retention solutions	10,807	66,338	11,184	67,470
Foreclosure alternatives:				
Short sales	1,222	5,887	1,777	8,577
Deeds-in-lieu of foreclosure	460	3,041	702	4,631
Total foreclosure alternatives	1,682	8,928	2,479	13,208
Total loan workouts	\$ 12,489	75,266	\$ 13,663	80,678
Loan workouts as a percentage of single-family guaranty book of business	0.58%	0.58%	0.65%	0.63%

Fannie Mae views foreclosure as a last resort. For homeowners and communities in need, the company offers alternatives to foreclosure. In dealing with homeowners in distress, the company first seeks home retention solutions, which enable borrowers to stay in their homes, before turning to foreclosure alternatives.

- Fannie Mae provided approximately 75,000 loan workouts during the first nine months of 2017 enabling borrowers to avoid foreclosure.
- Fannie Mae completed approximately 61,000 loan modifications during the first nine months of 2017.

FORECLOSURES AND REAL ESTATE OWNED (REO) PROPERTIES

When there is no viable home retention solution or foreclosure alternative that can be applied, the company seeks to move to foreclosure expeditiously in an effort to minimize prolonged delinquencies that can hurt local home values and destabilize communities.

Single-Family Foreclosed Properties

	For the Nine Months Ended September 30,	
	2017	2016
Single-family foreclosed properties (number of properties):		
Beginning of period inventory of single-family foreclosed properties (REO)	38,093	57,253
Total properties acquired through foreclosure	29,417	42,773
Dispositions of REO	(38,497)	(58,053)
End of period inventory of single-family foreclosed properties (REO)	29,013	41,973
Carrying value of single-family foreclosed properties (dollars in millions)	\$ 3,448	\$ 4,833
Single-family foreclosure rate	0.23%	0.33%

- Fannie Mae acquired 29,417 single-family REO properties, primarily through foreclosure, in the first nine months of 2017, compared with 42,773 in the first nine months of 2016.
- As of September 30, 2017, the company's inventory of single-family REO properties was 29,013, compared with 41,973 as of September 30, 2016. The carrying value of the company's single-family REO was \$3.4 billion as of September 30, 2017.
- The company's single-family foreclosure rate was 0.23 percent for the nine months ended September 30, 2017. This reflects the annualized total number of single-family properties acquired through foreclosure or deeds-in-lieu of foreclosure as a percentage of the total number of loans in Fannie Mae's single-family guaranty book of business.

Fannie Mae's financial statements for the third quarter of 2017 are available in the accompanying Annex; however, investors and interested parties should read the company's Third Quarter 2017 Form 10-Q, which was filed today with the Securities and Exchange Commission and is available on Fannie Mae's website, www.fanniemae.com. The company provides further discussion of its financial results and condition, credit performance, and other matters in its Third Quarter 2017 Form 10-Q. Additional information about the company's credit performance, the characteristics of its guaranty book of business, its foreclosure-prevention efforts, and other measures is contained in the "2017 Third Quarter Credit Supplement" at www.fanniemae.com.

#

In this release, the company has presented a number of estimates, forecasts, expectations, and other forward-looking statements, including statements regarding: its future dividend payments to Treasury; the impact of and future plans with respect to the company's credit risk transfer transactions; the company's future profitability; the factors that will affect the company's future financial results; the company's future serious delinquency rates and the factors that will affect the company's future single-family serious delinquency rates; the future fair value of the company's financial instruments; the company's future loss reserves; and the impact of the company's actions to reduce credit losses. These estimates, forecasts, expectations, and statements are forward-looking statements based on the company's current assumptions regarding numerous factors. Actual results, and future projections, could be materially different from what is set forth in the forward-looking statements as a result of: home price changes; interest rate changes; unemployment rates; other macroeconomic and housing market variables; the company's future serious delinquency rates; the company's future guaranty fee pricing and the impact of that pricing on the company's guaranty fee revenues and competitive environment; government policy; credit availability; changes in borrower behavior; the volume of loans it modifies; the effectiveness of its loss mitigation strategies; significant changes in modification and foreclosure activity; the volume and pace of future nonperforming and reperforming loan sales and their impact on the company's results and serious delinquency rates; the effectiveness of its management of its real estate owned inventory and pursuit of contractual remedies; changes in the fair value of its assets and liabilities; future legislative or regulatory requirements or changes that have a significant impact on the company's business, such as the enactment of housing finance reform legislation or corporate income tax reform legislation; actions by FHFA, Treasury, the Department of Housing and Urban

Development or other regulators that affect the company's business; the size, composition and quality of the company's guaranty book of business and retained mortgage portfolio; the company's market share; the life of the loans in the company's guaranty book of business; future updates to the company's models relating to loss reserves, including the assumptions used by these models; changes in generally accepted accounting principles; changes to the company's accounting policies; whether the company's counterparties meet their obligations in full; effects from activities the company takes to support the mortgage market and help borrowers; the company's future objectives and activities in support of those objectives, including actions the company may take to reach additional underserved creditworthy borrowers; actions the company may be required to take by FHFA, in its role as the company's conservator or as its regulator, such as changes in the type of business the company does or the implementation of the Single Security Initiative for Fannie Mae and Freddie Mac; limitations on the company's business imposed by FHFA, in its role as the company's conservator or as its regulator; the conservatorship and its effect on the company's business; the investment by Treasury and its effect on the company's business; the uncertainty of the company's future; challenges the company faces in retaining and hiring qualified executives and other employees; the deteriorated credit performance of many loans in the company's guaranty book of business; a decrease in the company's credit ratings; defaults by one or more institutional counterparties; resolution or settlement agreements the company may enter into with its counterparties; operational control weaknesses; changes in the fiscal and monetary policies of the Federal Reserve, including implementation of the Federal Reserve's balance sheet normalization program; changes in the structure and regulation of the financial services industry; the company's ability to access the debt markets; disruptions in the housing, credit, and stock markets; government investigations and litigation; the company's reliance on and the performance of the company's servicers; conditions in the foreclosure environment; global political risks; natural disasters, environmental disasters, terrorist attacks, pandemics, or other major disruptive events; information security breaches or threats; and many other factors, including those discussed in the "Risk Factors" and "Forward-Looking Statements" sections of and elsewhere in the company's annual report on Form 10-K for the year ended December 31, 2016 and the company's quarterly report on Form 10-Q for the quarter ended September 30, 2017, and elsewhere in this release.

Fannie Mae provides website addresses in its news releases solely for readers' information. Other content or information appearing on these websites is not part of this release.

Fannie Mae helps make the 30-year fixed-rate mortgage and affordable rental housing possible for millions of Americans. We partner with lenders to create housing opportunities for families across the country. We are driving positive changes in housing finance to make the home buying process easier, while reducing costs and risk. To learn more, visit fanniemae.com and follow us on twitter.com/fanniemae.

ANNEX
FANNIE MAE
(In conservatorship)
Condensed Consolidated Balance Sheets — (Unaudited)
(Dollars in millions, except share amounts)

	As of	
	September 30, 2017	December 31, 2016
ASSETS		
Cash and cash equivalents	\$ 23,914	\$ 25,224
Restricted cash (includes \$23,126 and \$31,536, related to consolidated trusts)	28,137	36,953
Federal funds sold and securities purchased under agreements to resell or similar arrangements	23,740	30,415
Investments in securities:		
Trading, at fair value (includes \$727 and \$1,277, respectively, pledged as collateral)	36,886	40,562
Available-for-sale, at fair value (includes \$92 and \$107, respectively, related to consolidated trusts)	5,963	8,363
Total investments in securities	<u>42,849</u>	<u>48,925</u>
Mortgage loans:		
Loans held for sale, at lower of cost or fair value	4,516	2,899
Loans held for investment, at amortized cost:		
Of Fannie Mae	170,473	204,318
Of consolidated trusts	<u>2,997,964</u>	<u>2,896,001</u>
Total loans held for investment (includes \$11,013 and \$12,057, respectively, at fair value)	3,168,437	3,100,319
Allowance for loan losses	<u>(20,194)</u>	<u>(23,465)</u>
Total loans held for investment, net of allowance	<u>3,148,243</u>	<u>3,076,854</u>
Total mortgage loans	3,152,759	3,079,753
Deferred tax assets, net	30,454	33,530
Accrued interest receivable, net (includes \$7,496 and \$7,064, respectively, related to consolidated trusts)	8,097	7,737
Acquired property, net	3,581	4,489
Other assets	<u>17,228</u>	<u>20,942</u>
Total assets	<u>\$ 3,330,759</u>	<u>\$ 3,287,968</u>
LIABILITIES AND EQUITY		
Liabilities:		
Accrued interest payable (includes \$8,482 and \$8,285, respectively, related to consolidated trusts)	\$ 9,637	\$ 9,431
Debt:		
Of Fannie Mae (includes \$8,491 and \$9,582, respectively, at fair value)	291,289	327,097
Of consolidated trusts (includes \$32,760 and \$36,524, respectively, at fair value)	3,017,294	2,935,219
Other liabilities (includes \$362 and \$390, respectively, related to consolidated trusts)	<u>8,891</u>	<u>10,150</u>
Total liabilities	<u>3,327,111</u>	<u>3,281,897</u>
Commitments and contingencies	—	—
Stockholders' equity:		
Senior preferred stock, 1,000,000 shares issued and outstanding	117,149	117,149
Preferred stock, 700,000,000 shares are authorized—555,374,922 shares issued and outstanding	19,130	19,130
Common stock, no par value, no maximum authorization—1,308,762,703 shares issued, 1,158,087,567 and 1,158,082,750 shares outstanding, respectively	687	687
Accumulated deficit	(126,625)	(124,253)
Accumulated other comprehensive income	707	759
Treasury stock, at cost, 150,675,136 and 150,679,953 shares, respectively	<u>(7,400)</u>	<u>(7,401)</u>
Total equity	<u>3,648</u>	<u>6,071</u>
Total liabilities and equity	<u>\$ 3,330,759</u>	<u>\$ 3,287,968</u>

See Notes to Condensed Consolidated Financial Statements in the Third Quarter 2017 Form 10-Q

FANNIE MAE
(In conservatorship)
Condensed Consolidated Statements of Operations and Comprehensive Income — (Unaudited)
(Dollars and shares in millions, except per share amounts)

	For the Three Months		For the Nine Months	
	Ended September 30,		Ended September 30,	
	2017	2016	2017	2016
Interest income:				
Trading securities	\$ 195	\$ 140	\$ 513	\$ 388
Available-for-sale securities	77	134	269	507
Mortgage loans (includes \$25,168 and \$23,254, respectively, for the three months ended and \$75,155 and \$71,746, respectively, for the nine months ended related to consolidated trusts)	27,047	25,611	81,105	78,828
Other	142	66	351	160
Total interest income	<u>27,461</u>	<u>25,951</u>	<u>82,238</u>	<u>79,883</u>
Interest expense:				
Short-term debt	72	56	173	164
Long-term debt (includes \$20,609 and \$18,814, respectively, for the three months ended and \$61,622 and \$58,993, respectively, for the nine months ended related to consolidated trusts)	22,115	20,460	66,443	64,229
Total interest expense	<u>22,187</u>	<u>20,516</u>	<u>66,616</u>	<u>64,393</u>
Net interest income	5,274	5,435	15,622	15,490
Benefit (provision) for credit losses	(182)	673	1,481	3,458
Net interest income after benefit (provision) for credit losses	<u>5,092</u>	<u>6,108</u>	<u>17,103</u>	<u>18,948</u>
Investment gains, net	313	467	689	934
Fair value losses, net	(289)	(491)	(1,020)	(4,971)
Fee and other income	1,194	175	1,796	552
Non-interest income (loss)	<u>1,218</u>	<u>151</u>	<u>1,465</u>	<u>(3,485)</u>
Administrative expenses:				
Salaries and employee benefits	331	322	1,007	1,017
Professional services	218	237	681	684
Occupancy expenses	51	45	144	136
Other administrative expenses	64	57	202	190
Total administrative expenses	664	661	2,034	2,027
Foreclosed property expense	140	110	391	507
Temporary Payroll Tax Cut Continuation Act of 2011 ("TCCA") fees	531	465	1,552	1,358
Other expenses, net	427	300	1,100	818
Total expenses	<u>1,762</u>	<u>1,536</u>	<u>5,077</u>	<u>4,710</u>
Income before federal income taxes	4,548	4,723	13,491	10,753
Provision for federal income taxes	(1,525)	(1,527)	(4,495)	(3,475)
Net income	3,023	3,196	8,996	7,278
Other comprehensive income (loss):				
Changes in unrealized gains on available-for-sale securities, net of reclassification adjustments and taxes	27	(205)	(46)	(478)
Other	(2)	(2)	(6)	(6)
Total other comprehensive income (loss)	<u>25</u>	<u>(207)</u>	<u>(52)</u>	<u>(484)</u>
Total comprehensive income	<u>\$ 3,048</u>	<u>\$ 2,989</u>	<u>\$ 8,944</u>	<u>\$ 6,794</u>
Net income	\$ 3,023	\$ 3,196	\$ 8,996	\$ 7,278
Dividends distributed or available for distribution to senior preferred stockholder	(3,048)	(2,977)	(8,944)	(6,765)
Net income (loss) attributable to common stockholders	<u>\$ (25)</u>	<u>\$ 219</u>	<u>\$ 52</u>	<u>\$ 513</u>
Earnings (loss) per share:				
Basic	\$ 0.00	\$ 0.04	\$ 0.01	\$ 0.09
Diluted	0.00	0.04	0.01	0.09
Weighted-average common shares outstanding:				
Basic	5,762	5,762	5,762	5,762
Diluted	5,762	5,893	5,893	5,893

See Notes to Condensed Consolidated Financial Statements in the Third Quarter 2017 Form 10-Q

FANNIE MAE
(In conservatorship)
Condensed Consolidated Statements of Cash Flows— (Unaudited)
(Dollars in millions)

	For the Nine Months Ended September 30,	
	2017	2016
Net cash provided by (used in) operating activities	\$ 4,123	\$ (4,749)
Cash flows provided by investing activities:		
Proceeds from maturities and paydowns of trading securities held for investment	1,088	1,282
Proceeds from sales of trading securities held for investment	149	1,405
Proceeds from maturities and paydowns of available-for-sale securities	1,671	2,355
Proceeds from sales of available-for-sale securities	1,207	10,481
Purchases of loans held for investment	(142,565)	(168,729)
Proceeds from repayments of loans acquired as held for investment of Fannie Mae	17,721	18,413
Proceeds from sales of loans acquired as held for investment of Fannie Mae	5,399	3,209
Proceeds from repayments and sales of loans acquired as held for investment of consolidated trusts	323,424	395,561
Net change in restricted cash	8,816	(12,047)
Advances to lenders	(89,348)	(96,797)
Proceeds from disposition of acquired property and preforeclosure sales	9,671	12,478
Net change in federal funds sold and securities purchased under agreements to resell or similar arrangements	6,675	9,000
Other, net	344	(305)
Net cash provided by investing activities	144,252	176,306
Cash flows used in financing activities:		
Proceeds from issuance of debt of Fannie Mae	776,380	736,239
Payments to redeem debt of Fannie Mae	(813,250)	(772,380)
Proceeds from issuance of debt of consolidated trusts	282,433	290,146
Payments to redeem debt of consolidated trusts	(383,969)	(406,968)
Payments of cash dividends on senior preferred stock to Treasury	(11,367)	(6,647)
Other, net	88	(62)
Net cash used in financing activities	(149,685)	(159,672)
Net increase (decrease) in cash and cash equivalents	(1,310)	11,885
Cash and cash equivalents at beginning of period	25,224	14,674
Cash and cash equivalents at end of period	\$ 23,914	\$ 26,559
Cash paid during the period for:		
Interest	\$ 82,652	\$ 78,281
Income taxes	1,670	1,141

See Notes to Condensed Consolidated Financial Statements in the Third Quarter 2017 Form 10-Q



2017 Third Quarter Credit Supplement

November 2, 2017





- **This presentation includes information about Fannie Mae, including information contained in Fannie Mae’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2017, the “2017 Q3 Form 10-Q.” Some of the terms used in these materials are defined and discussed more fully in the 2017 Q3 Form 10-Q and in Fannie Mae’s Form 10-K for the year ended December 31, 2016, the “2016 Form 10-K.” These materials should be reviewed together with the 2017 Q3 Form 10-Q and the 2016 Form 10-K, copies of which are available through the “SEC Filings” page in the “About Us/Investor Relations” section of Fannie Mae’s website at www.fanniemae.com.**
- **Some of the information in this presentation is based upon information that we received from third-party sources such as sellers and servicers of mortgage loans. Although we generally consider this information reliable, we do not independently verify all reported information.**
- **Due to rounding, amounts reported in this presentation may not add to totals indicated (or 100%).**
- **Unless otherwise indicated data labeled as “YTD 2017” is as of September 30, 2017 or for the first nine months of 2017.**



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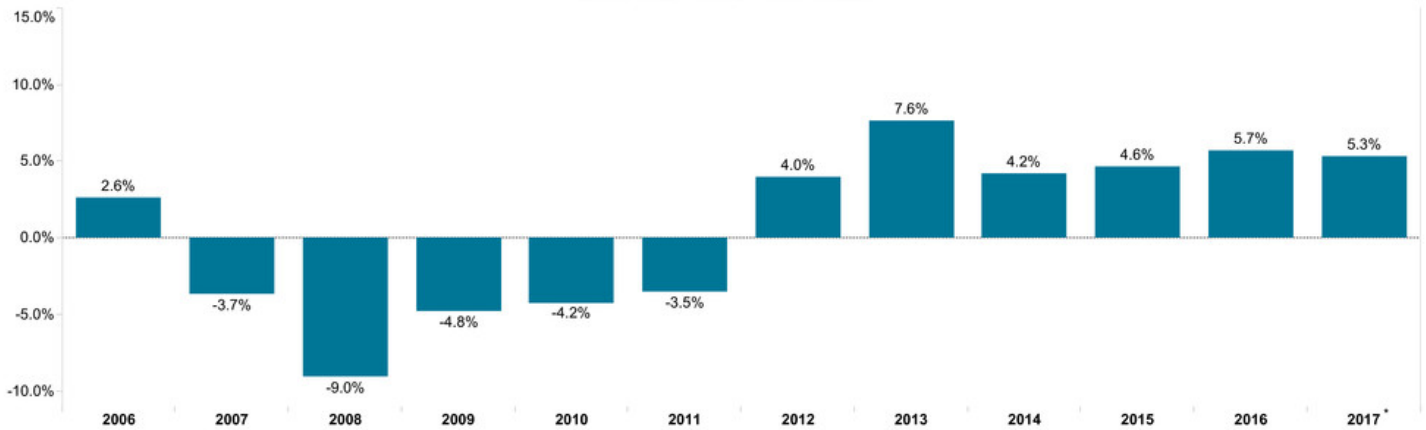
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Home Price Growth/Decline Rates in the U.S.

Fannie Mae Home Price Index



S&P/Case-Shiller Index

2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017**
1.7%	-5.4%	-12.0%	-3.8%	-4.1%	-3.9%	6.5%	10.7%	4.5%	5.2%	5.4%	4.3%

* Year-to-date as of September 2017.

** Year-to-date as of Q2 2017. As comparison, Fannie Mae's index for the same period is 4.2%.

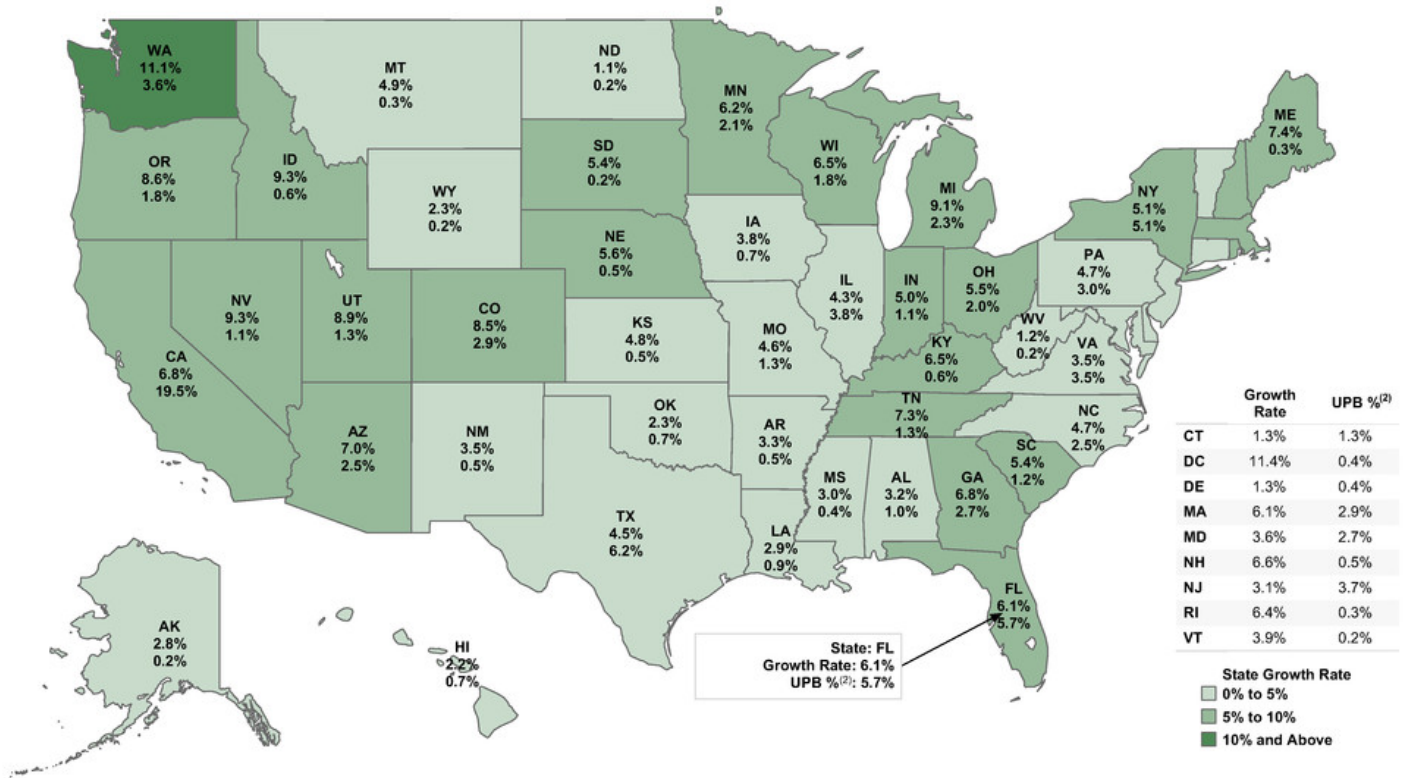
Based on our home price index, we estimate that home prices on a national basis increased by 1.1% in the third quarter of 2017 and by 5.3% in the first nine months of 2017, following increases of 5.7% in 2016, 4.6% in 2015 and 4.2% in 2014. Our home price estimates are based on preliminary data and are subject to change as additional data becomes available.

Note: Estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2017. Including subsequent data may lead to materially different results.



One Year Home Price Change as of 2017 Q3⁽¹⁾

United States: 5.6%



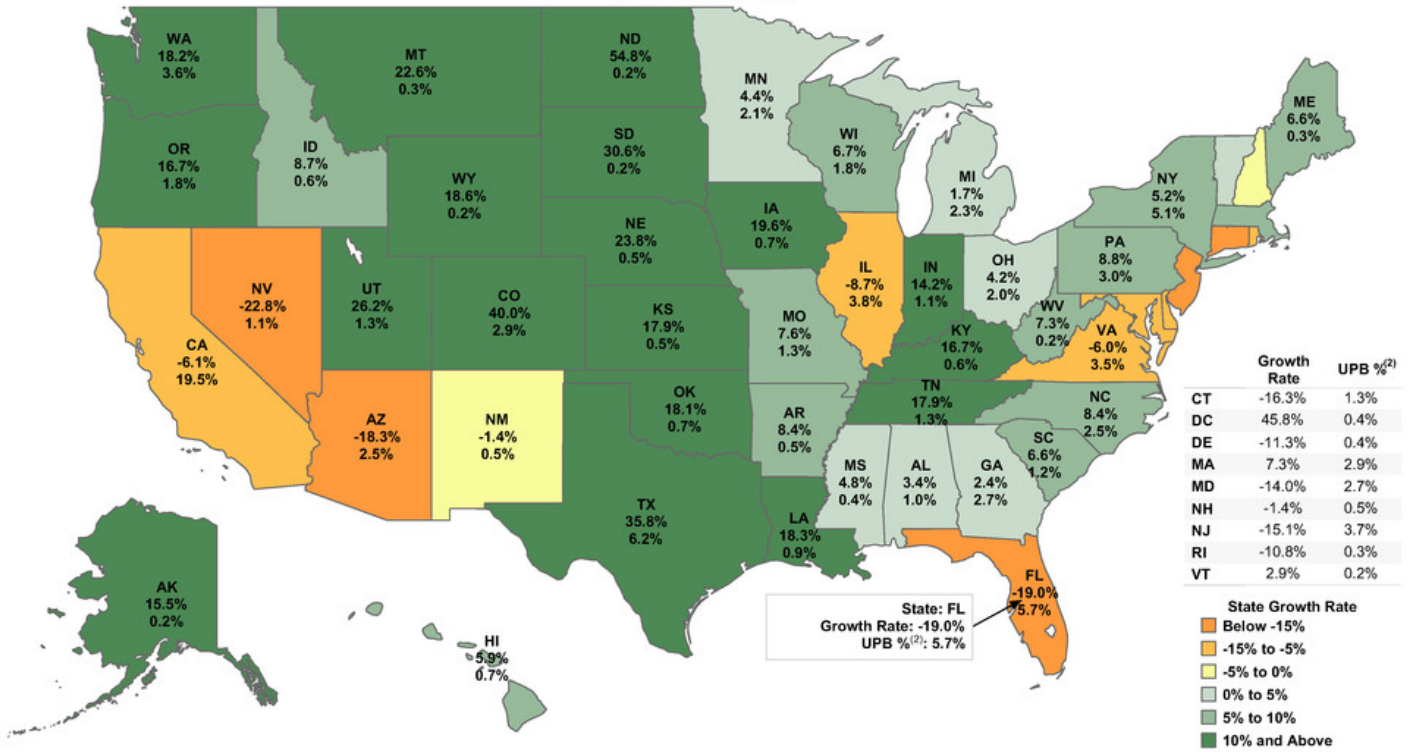
(1) Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2017. UPB estimates are based on data available through the end of September 2017. Including subsequent data may lead to materially different results.

(2) "UPB %" refers to unpaid principal balance of loans on properties in the applicable state as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information.



Home Price Change From 2006 Q3 Through 2017 Q3⁽¹⁾

United States: 3.9%



(1) Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of September 2017. UPB estimates are based on data available through the end of September 2017. Including subsequent data may lead to materially different results.
 (2) "UPB %" refers to unpaid principal balance of loans on properties in the applicable state as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information.



Credit Characteristics of Single-Family Business Acquisitions⁽¹⁾

Acquisition Period	Q3 2017		Q2 2017		Q1 2017		Full Year 2016		Q4 2016		Q3 2016	
	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾	Single-Family Acquisitions	Excl. Refi Plus ⁽²⁾
Unpaid Principal Balance (UPB) (\$B)	\$134.2	\$131.5	\$121.2	\$117.6	\$118.5	\$113.4	\$581.0	\$558.9	\$178.2	\$173.1	\$165.6	\$160.2
Weighted Average Origination Note Rate	4.13%	4.13%	4.26%	4.25%	4.00%	4.00%	3.74%	3.73%	3.58%	3.57%	3.66%	3.66%
Origination Loan-to-Value (LTV) Ratio												
<= 60%	16.2%	15.8%	16.8%	16.2%	21.7%	21.1%	20.7%	20.4%	23.8%	23.5%	20.6%	20.2%
60.01% to 70%	12.0%	12.0%	12.1%	12.0%	14.5%	14.4%	14.5%	14.5%	15.6%	15.6%	14.3%	14.2%
70.01% to 80%	39.2%	39.6%	39.3%	39.9%	37.8%	38.6%	38.1%	38.8%	37.1%	37.5%	37.8%	38.4%
80.01% to 90%	12.9%	12.9%	12.7%	12.7%	11.1%	11.1%	11.6%	11.5%	10.7%	10.6%	11.8%	11.7%
90.01% to 100%	19.5%	19.7%	18.8%	19.2%	14.5%	14.8%	14.6%	14.8%	12.7%	12.8%	15.3%	15.5%
> 100%	0.1%	0.0%	0.2%	0.0%	0.3%	0.0%	0.4%	0.0%	0.2%	0.0%	0.3%	0.0%
Weighted Average Origination LTV Ratio	76.5%	76.6%	76.1%	76.3%	73.2%	73.3%	73.6%	73.6%	71.9%	72.0%	73.8%	73.9%
FICO® Credit Scores⁽³⁾												
< 620	0.2%	0.0%	0.3%	0.0%	0.4%	0.0%	0.3%	0.0%	0.2%	0.0%	0.3%	0.0%
620 to < 660	5.1%	5.0%	5.2%	5.0%	5.0%	4.7%	4.1%	3.8%	3.6%	3.3%	3.9%	3.6%
660 to < 700	13.0%	12.9%	13.1%	12.8%	13.0%	12.7%	11.3%	10.9%	10.3%	10.0%	10.7%	10.4%
700 to < 740	22.4%	22.5%	22.6%	22.6%	22.1%	22.2%	20.4%	20.4%	19.8%	19.8%	19.9%	19.9%
>=740	59.2%	59.7%	58.7%	59.5%	59.4%	60.4%	63.9%	64.9%	66.1%	66.9%	65.2%	66.1%
Weighted Average FICO Credit Score	745	746	745	746	746	747	750	752	753	754	752	753
Certain Characteristics												
Fixed-rate	97.0%	97.0%	96.6%	96.6%	97.9%	97.8%	98.5%	98.4%	98.9%	98.9%	98.4%	98.4%
Adjustable-rate	3.0%	3.0%	3.4%	3.4%	2.1%	2.2%	1.5%	1.6%	1.1%	1.1%	1.6%	1.6%
Alt-A ⁽⁴⁾	0.2%	0.0%	0.3%	0.0%	0.3%	0.0%	0.3%	0.0%	0.2%	0.0%	0.2%	0.0%
Interest Only	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Investor	6.4%	6.1%	7.0%	6.7%	7.7%	7.3%	6.0%	5.6%	5.7%	5.5%	5.4%	5.2%
Condo/Co-op	9.6%	9.6%	10.0%	9.9%	9.8%	9.9%	9.6%	9.6%	9.4%	9.4%	9.5%	9.5%
Refinance	37.4%	36.1%	39.0%	37.1%	55.4%	53.4%	55.7%	54.0%	61.2%	60.1%	53.0%	51.5%
Loan Purpose												
Purchase	62.6%	63.9%	61.0%	62.9%	44.6%	46.6%	44.3%	46.0%	38.8%	39.9%	47.0%	48.5%
Cash-out refinance	19.5%	19.8%	19.6%	20.2%	23.6%	24.7%	19.3%	20.1%	20.9%	21.5%	17.8%	18.4%
Other refinance	17.9%	16.3%	19.4%	16.9%	31.8%	28.7%	36.4%	33.9%	40.3%	38.6%	35.2%	33.0%
Top 3 Geographic Concentrations												
	Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions	
California	18.4%		18.9%		20.3%		22.9%		23.7%		22.8%	
Texas	7.0%		7.6%		7.3%		6.9%		6.3%		6.9%	
Florida	6.1%		6.8%		6.0%		5.1%		4.6%		4.9%	

(1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
(2) Single-family business acquisitions for the applicable period excluding loans acquired under our Refi Plus initiative, which includes the Home Affordable Refinance Program® ("HARP®"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
(3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
(4) Newly originated Alt-A loans for the applicable periods consist of the refinance of existing loans under our Refi Plus initiative. For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2016 Form 10-K.



Credit Risk Profile Summary of Single-Family Business Acquisitions⁽¹⁾

Credit Profile for Single-Family Acquisitions

FICO Credit Score ⁽²⁾	For the Nine Months Ended September 30, 2017					Total	FICO Credit Score ⁽²⁾	For the Nine Months Ended September 30, 2016					Total	FICO Credit Score ⁽²⁾	Change in Acquisitions Profile	Origination LTV Ratio					Total
	<= 60%	60.01% to 80%	80.01% to 100%	> 100%				<= 60%	60.01% to 80%	80.01% to 100%	> 100%					<= 60%	60.01% to 80%	80.01% to 100%	> 100%		
>=740	11.6%	30.7%	16.7%	0.1%	59.1%		>=740	13.6%	33.4%	15.8%	0.1%	62.9%		>=740	-2.0%	-2.7%	0.9%	-0.1%	-3.8%		
660 to < 740	5.4%	18.0%	12.0%	0.1%	35.4%		660 to < 740	4.9%	16.8%	10.5%	0.2%	32.3%		660 to < 740	0.5%	1.2%	1.5%	-0.1%	3.1%		
620 to < 660	1.0%	2.8%	1.2%	0.0%	5.1%		620 to < 660	0.8%	2.3%	1.1%	0.1%	4.3%		620 to < 660	0.2%	0.5%	0.1%	0.0%	0.8%		
< 620	0.1%	0.1%	0.1%	0.0%	0.3%		< 620	0.1%	0.2%	0.1%	0.0%	0.4%		< 620	0.0%	0.0%	0.0%	0.0%	-0.1%		
Total	18.1%	51.6%	30.0%	0.2%	100.0%		Total	19.4%	52.7%	27.5%	0.4%	100.0%		Total	-1.3%	-1.0%	2.5%	-0.2%	0.0%		

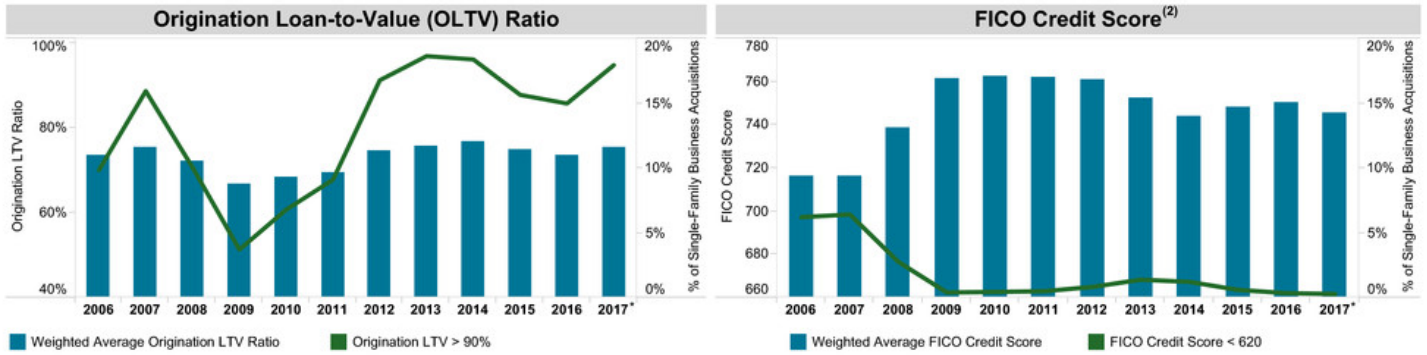
Credit Profile for Single-Family Acquisitions (Excluding Refi Plus)⁽³⁾

FICO Credit Score ⁽²⁾	For the Nine Months Ended September 30, 2017					Total	FICO Credit Score ⁽²⁾	For the Nine Months Ended September 30, 2016					Total	FICO Credit Score ⁽²⁾	Change in Acquisitions Profile	Origination LTV Ratio					Total
	<= 60%	60.01% to 80%	80.01% to 95%	>95%				<= 60%	60.01% to 80%	80.01% to 95%	>95%					<= 60%	60.01% to 80%	80.01% to 95%	>95%		
>=740	11.5%	31.3%	15.0%	2.1%	59.8%		>=740	13.6%	34.3%	15.0%	1.1%	64.0%		>=740	-2.1%	-3.0%	-0.1%	1.0%	-4.2%		
660 to < 740	5.1%	18.0%	10.0%	2.1%	35.2%		660 to < 740	4.6%	16.9%	9.4%	1.1%	32.0%		660 to < 740	0.5%	1.2%	0.6%	1.0%	3.2%		
620 to < 660	0.9%	2.8%	1.0%	0.2%	4.9%		620 to < 660	0.7%	2.2%	0.9%	0.1%	3.9%		620 to < 660	0.2%	0.5%	0.1%	0.1%	0.9%		
Total	17.6%	52.1%	26.0%	4.3%	100.0%		Total	19.0%	53.4%	25.3%	2.3%	100.0%		Total	-1.4%	-1.3%	0.6%	2.0%	0.0%		

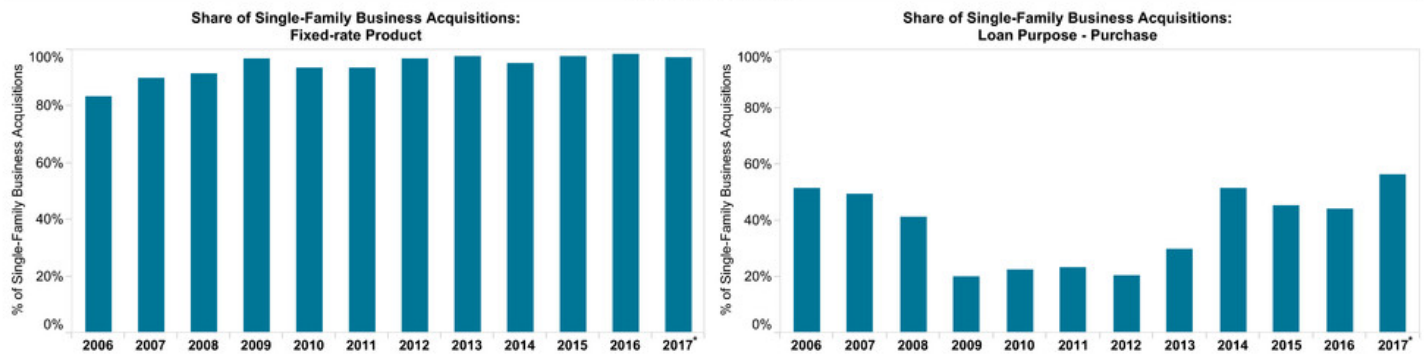
- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan. FICO credit scores at origination below 620 primarily consist of the refinance of existing loans under our Refi Plus initiative, which includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (3) Single-family business acquisitions for the applicable period excluding loans acquired under our Refi Plus initiative, which includes HARP.



Certain Credit Characteristics of Single-Family Business Acquisitions: 2006 - 2017⁽¹⁾



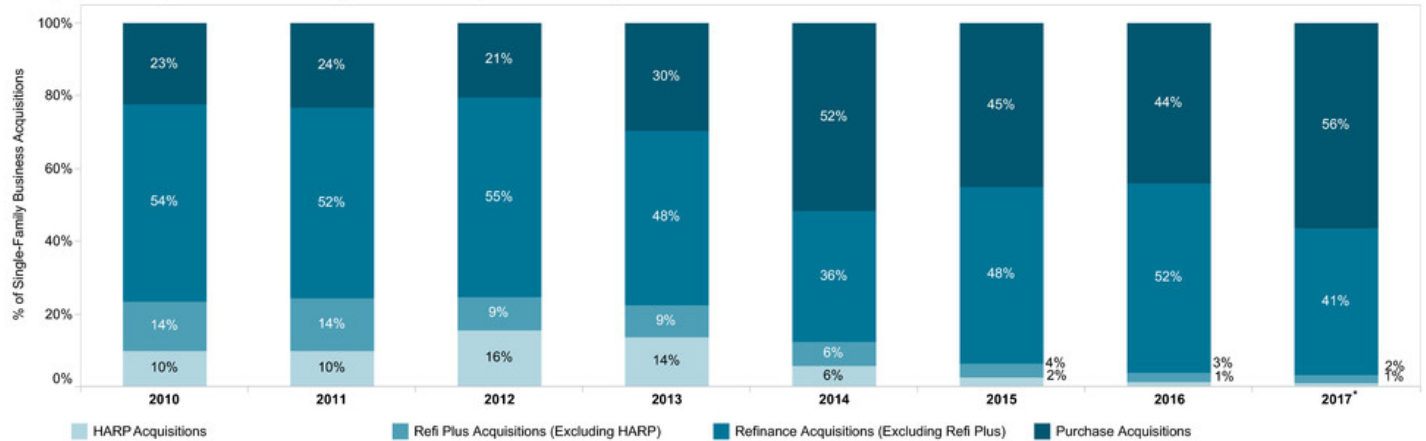
Product Feature



* Year-to-date through September 30, 2017.

- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan. Loans acquired after 2009 with FICO credit scores at origination below 620 primarily consist of the refinance of existing loans under our Refi Plus initiative, which includes HARP.

Single-Family Business Acquisitions by Loan Purpose



Credit Characteristics of Single-Family Business Acquisitions Under the Refi Plus Initiative⁽¹⁾

Acquisition Year	2010		2011		2012		2013		2014		2015		2016		2017*	
	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)	HARP	Refi Plus (Excl. HARP)
Unpaid Principal Balance (UPB) (\$B)	\$59.0	\$80.5	\$55.6	\$81.2	\$129.9	\$73.8	\$99.5	\$64.4	\$21.5	\$23.5	\$11.2	\$19.2	\$7.4	\$14.7	\$3.3	\$8.1
Weighted Average Origination Note Rate	5.00%	4.68%	4.78%	4.44%	4.14%	3.89%	4.04%	3.80%	4.62%	4.39%	4.23%	4.08%	4.05%	3.89%	4.29%	4.14%
Origination LTV Ratio																
<=80%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%	0.0%	100.0%
80.01% to 105%	94.4%	0.0%	88.1%	0.0%	57.2%	0.0%	58.4%	0.0%	73.3%	0.0%	78.0%	0.0%	81.1%	0.0%	82.5%	0.0%
105.01% to 125%	5.6%	0.0%	11.9%	0.0%	22.1%	0.0%	21.5%	0.0%	16.9%	0.0%	15.0%	0.0%	13.5%	0.0%	12.6%	0.0%
>125%	0.0%	0.0%	0.0%	0.0%	20.7%	0.0%	20.1%	0.0%	9.9%	0.0%	7.0%	0.0%	5.4%	0.0%	4.9%	0.0%
Weighted Average Origination LTV Ratio	92.2%	62.3%	94.3%	60.2%	111.0%	61.1%	109.8%	60.2%	101.5%	61.3%	98.4%	60.4%	96.9%	60.0%	96.2%	58.6%
FICO Credit Scores⁽²⁾																
< 620	2.0%	1.4%	2.1%	1.7%	3.7%	2.9%	6.7%	5.3%	10.6%	9.3%	9.5%	8.8%	9.1%	9.2%	8.8%	9.6%
620 to < 660	3.6%	2.4%	3.8%	2.8%	6.0%	4.2%	9.5%	6.9%	14.5%	11.2%	14.6%	10.5%	15.3%	11.6%	15.0%	12.3%
660 to < 740	33.1%	23.9%	32.6%	25.6%	33.8%	26.0%	38.7%	31.9%	41.0%	36.5%	41.1%	34.4%	44.9%	37.5%	46.2%	40.1%
>=740	61.2%	72.3%	61.5%	70.0%	56.6%	66.9%	45.1%	55.8%	33.9%	43.0%	34.8%	46.3%	30.8%	41.6%	30.0%	38.0%
Weighted Average FICO Credit Score	746	760	746	758	738	753	722	737	704	717	706	722	703	717	703	712

* Year-to-date through September 30, 2017.

- (1) Our Refi Plus initiative, which started in April 2009, includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.



Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year

As of September 30, 2017	Origination Year										
	Overall Book	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008 & Earlier
Unpaid Principal Balance (UPB) (\$B) ⁽¹⁾	\$2,845.1	\$307.4	\$532.7	\$344.7	\$205.0	\$371.8	\$427.6	\$151.2	\$123.4	\$84.9	\$296.5
Share of Single-Family Conventional Guaranty Book	100.0%	10.8%	18.7%	12.1%	7.2%	13.1%	15.0%	5.3%	4.3%	3.0%	10.4%
Average Unpaid Principal Balance ⁽¹⁾	\$165,691	\$221,997	\$222,215	\$198,687	\$169,614	\$165,845	\$168,312	\$136,182	\$135,231	\$133,010	\$98,740
Serious Delinquency Rate	1.01%	0.02%	0.11%	0.27%	0.51%	0.42%	0.30%	0.43%	0.54%	0.89%	4.21%
Weighted Average Origination LTV Ratio	74.9%	75.9%	73.6%	75.1%	76.9%	76.8%	76.5%	71.1%	71.0%	69.5%	75.3%
Origination LTV Ratio > 90%	16.6%	18.7%	15.4%	16.7%	19.9%	20.5%	18.9%	12.1%	10.0%	6.3%	14.4%
Weighted Average Mark-to-Market LTV Ratio	57.6%	73.4%	65.8%	61.7%	59.1%	52.1%	47.3%	43.5%	45.0%	46.8%	58.1%
Mark-to-Market LTV Ratio > 100% and <= 125%	0.8%	0.2%	0.1%	0.2%	0.5%	1.1%	0.8%	0.1%	0.1%	0.1%	4.5%
Mark-to-Market LTV Ratio > 125%	0.2%	0.0%	0.0%	0.0%	0.1%	0.3%	0.2%	0.0%	0.0%	0.0%	1.4%
Weighted Average FICO Credit Score ⁽²⁾	745	745	750	748	742	750	759	757	756	751	698
FICO < 620 ⁽²⁾	1.8%	0.3%	0.3%	0.6%	1.5%	1.9%	1.1%	0.8%	0.8%	1.0%	9.5%
Interest Only	1.3%	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	0.5%	0.9%	1.1%	11.3%
Negative Amortizing	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.0%
Fixed-rate	94.9%	97.1%	98.7%	97.8%	96.2%	98.0%	98.2%	96.4%	96.8%	97.4%	70.4%
Primary Residence	88.4%	88.7%	90.4%	88.1%	85.8%	86.0%	88.6%	86.9%	89.1%	90.6%	89.5%
Condo/Co-op	9.3%	9.7%	9.5%	9.6%	9.7%	9.9%	8.7%	8.3%	8.1%	8.6%	9.2%
Credit Enhanced ⁽³⁾	39.5%	36.7%	62.0%	64.8%	60.5%	46.0%	22.9%	6.6%	4.5%	3.3%	15.6%
Cumulative Default Rate ⁽⁴⁾	n/a	0.0%	0.0%	0.0%	0.2%	0.3%	0.4%	0.4%	0.6%	0.8%	n/a

- (1) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of September 30, 2017.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan. Loans acquired after 2009 with FICO credit scores at origination below 620 primarily consist of the refinance of existing loans under our Refi Plus initiative, which includes HARP.
- (3) Percentage of loans in our single-family conventional guaranty book of business, measured by unpaid principal balance, included in an agreement used to reduce credit risk by requiring collateral, letters of credit, mortgage insurance, corporate guarantees, inclusion in a credit risk transfer transaction reference pool, or other agreement that provides for our compensation to some degree in the event of a financial loss relating to the loan. Because we include loans in reference pools for our Connecticut Avenue Securities™ and Credit Insurance Risk Transfer™ credit risk transfer transactions on a lagged basis (typically about six months to one year after we initially acquire the loans), we expect the percentage of our 2017 single-family loan acquisitions with credit enhancement will increase in the future.
- (4) Defaults include loan foreclosures, short sales, sales to third parties at the time of foreclosure and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. For 2008 and earlier cumulative default rates, refer to slide 18.

Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Certain Product Features

As of September 30, 2017	Categories Not Mutually Exclusive ⁽¹⁾							Subtotal of Certain Product Features ⁽⁵⁾
	Interest Only Loans	Loans with FICO < 620 ⁽²⁾	Loans with FICO ≥ 620 and < 660 ⁽²⁾	Loans with Origination LTV Ratio > 90%	Loans with FICO < 620 ⁽²⁾ and Origination LTV Ratio > 90%	Alt-A Loans ⁽³⁾	Refi Plus Including HARP ⁽⁴⁾	
Unpaid Principal Balance (UPB) (\$B) ⁽⁶⁾	\$38.0	\$51.1	\$149.4	\$473.4	\$15.6	\$75.7	\$391.7	\$895.5
Share of Single-Family Conventional Guaranty Book	1.3%	1.8%	5.3%	16.6%	0.5%	2.7%	13.8%	31.5%
Average Unpaid Principal Balance ⁽⁶⁾	\$221,843	\$115,145	\$138,171	\$174,428	\$130,698	\$141,676	\$141,329	\$151,258
Serious Delinquency Rate	6.20%	6.52%	3.55%	1.59%	7.62%	4.54%	0.74%	1.97%
Acquisition Years 2005-2008	81.6%	37.7%	22.0%	6.3%	27.4%	55.7%	0.0%	13.0%
Weighted Average Origination LTV Ratio	74.2%	82.0%	78.4%	101.7%	108.9%	79.2%	86.1%	86.4%
Origination LTV Ratio > 90%	8.2%	30.5%	22.0%	100.0%	100.0%	17.5%	38.6%	52.9%
Weighted Average Mark-to-Market LTV Ratio	70.6%	64.0%	63.0%	78.6%	81.8%	64.5%	57.8%	66.3%
Mark-to-Market LTV Ratio > 100% and ≤ 125%	8.7%	5.3%	2.9%	3.4%	11.7%	6.3%	2.7%	2.4%
Mark-to-Market LTV Ratio > 125%	2.6%	1.8%	0.9%	1.0%	4.4%	2.0%	0.6%	0.7%
Weighted Average FICO Credit Score ⁽²⁾	721	582	642	732	582	709	731	719
FICO < 620 ⁽²⁾	1.7%	100.0%	0.0%	3.3%	100.0%	3.4%	5.7%	5.7%
Fixed-rate	25.1%	85.6%	90.4%	97.3%	90.3%	68.2%	99.0%	92.6%
Primary Residence	86.1%	94.2%	93.3%	94.2%	93.9%	77.0%	84.2%	90.9%
Condo/Co-op	14.1%	4.6%	6.0%	9.4%	5.9%	9.4%	9.3%	8.6%
Credit Enhanced ⁽⁷⁾	12.9%	20.3%	34.0%	70.9%	49.2%	9.1%	11.4%	42.0%

- (1) Loans with multiple product features are included in all applicable categories.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (3) For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2016 Form 10-K.
- (4) Our Refi Plus initiative, which started in April 2009, includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (5) The subtotal is calculated by counting a loan only once even if it is included in multiple categories.
- (6) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of September 30, 2017.
- (7) Percentage of loans in our single-family conventional guaranty book of business, measured by unpaid principal balance, included in an agreement used to reduce credit risk by requiring collateral, letters of credit, mortgage insurance, corporate guarantees, inclusion in a credit risk transfer transaction reference pool, or other agreement that provides for our compensation to some degree in the event of a financial loss relating to the loan.



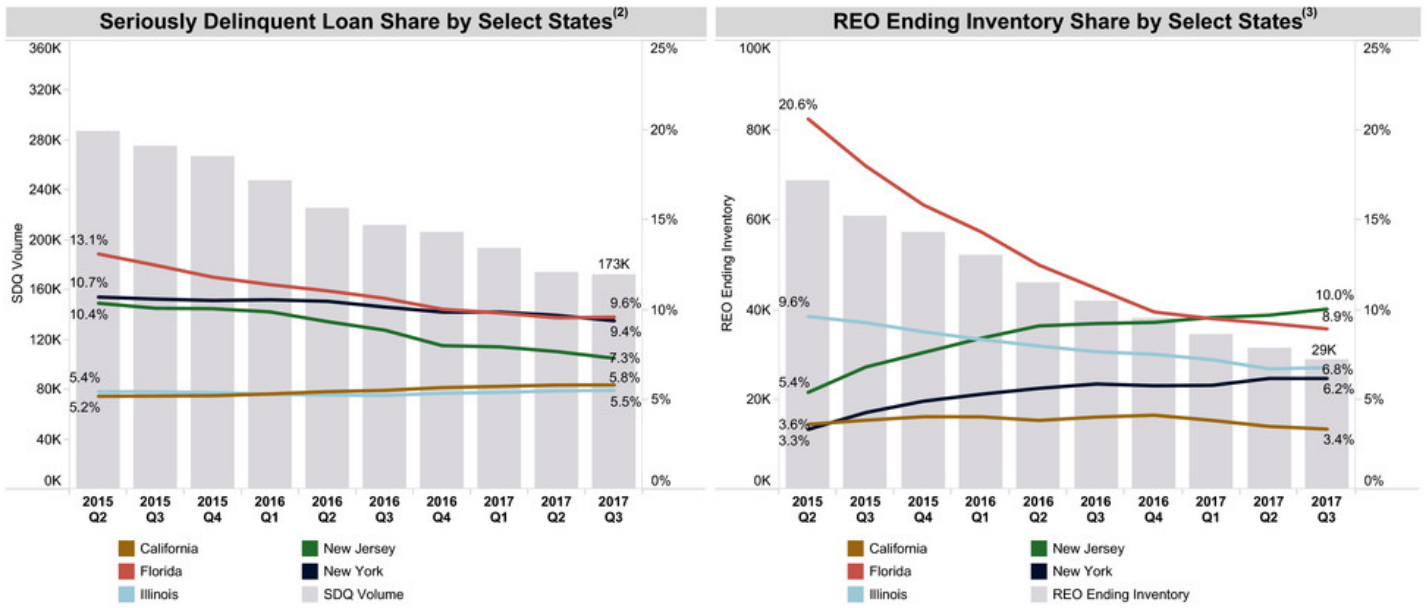
Credit Characteristics of Single-Family Conventional Guaranty Book of Business and Single-Family Real Estate Owned (REO) in Select States

Select States ⁽⁵⁾	SF Conventional Guaranty Book of Business as of September 30, 2017 ⁽¹⁾				Seriously Delinquent Loans as of September 30, 2017 ⁽²⁾		Real Estate Owned (REO)			Credit Loss	
	Unpaid Principal Balance (UPB) (\$B)	Share of Single-Family Conventional Guaranty Book	Weighted Average Mark-to-Market LTV Ratio	Mark-to-Market LTV >100%	Seriously Delinquent Loan Share ⁽²⁾	Serious Delinquency Rate ⁽²⁾	Q3 2017 Acquisitions (# of properties)	Q3 2017 Dispositions (# of properties)	REO Ending Inventory as of 9/30/17	Average Days to Foreclosure ⁽³⁾	% of YTD 2017 Credit Losses ⁽⁴⁾
California	\$555.3	19.5%	49.0%	0.5%	5.8%	0.43%	302	427	975	644	8.8%
Texas	\$175.9	6.2%	58.3%	0.0%	4.6%	0.67%	196	295	616	621	0.7%
Florida	\$161.1	5.7%	62.2%	3.7%	9.6%	1.50%	852	1,158	2,595	1,345	10.3%
New York	\$146.0	5.1%	52.8%	1.4%	9.4%	2.13%	380	526	1,794	1,948	11.1%
Illinois	\$107.3	3.8%	63.4%	2.9%	5.5%	1.28%	547	685	1,969	749	9.1%
New Jersey	\$105.4	3.7%	61.8%	3.4%	7.3%	2.36%	791	922	2,915	1,891	13.9%
Washington	\$102.6	3.6%	52.8%	0.1%	1.6%	0.55%	93	138	406	1,124	0.5%
Virginia	\$98.7	3.5%	61.6%	1.0%	2.0%	0.68%	242	269	760	540	1.9%
Pennsylvania	\$84.8	3.0%	61.7%	0.8%	5.0%	1.41%	357	535	1,306	844	4.7%
Colorado	\$83.6	2.9%	54.0%	0.0%	0.7%	0.27%	20	41	71	740	0.1%
Regions⁽⁶⁾											
Midwest	\$418.4	14.7%	61.6%	1.1%	17.8%	0.94%	2,004	2,468	6,732	594	17.8%
Northeast	\$509.0	17.9%	58.1%	1.6%	30.6%	1.81%	2,227	2,795	8,659	1,470	38.3%
Southeast	\$630.5	22.2%	61.8%	1.8%	27.5%	1.16%	2,436	3,098	7,966	851	24.1%
Southwest	\$490.2	17.2%	59.2%	0.4%	13.3%	0.70%	1,107	1,417	3,186	638	7.1%
West	\$797.1	28.0%	50.9%	0.5%	10.9%	0.51%	569	923	2,470	909	12.6%
Total	\$2,845.1	100.0%	57.6%	1.1%	100.0%	1.01%	8,343	10,701	29,013	922	100.0%

- (1) Based on the unpaid principal balance (UPB) of the single-family conventional guaranty book of business as of September 30, 2017. Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of September 30, 2017.
- (2) "Seriously delinquent loans" refers to single-family conventional loans that are 90 days or more past due or in the foreclosure process. "Seriously delinquent loan share" refers to the percentage of our single-family seriously delinquent loan population in the applicable state or region. "Serious delinquency rate" refers to the number of single-family conventional loans that were seriously delinquent in the applicable state or region, divided by the number of loans in our single-family conventional guaranty book of business in that state or region.
- (3) Measured from the borrowers' last paid installment on their mortgages to when the related properties were added to our REO inventory for foreclosures completed during the first nine months of 2017. Home Equity Conversion Mortgages (HECMs) insured by HUD are excluded from this calculation.
- (4) Expressed as a percentage of credit losses for the single-family guaranty book of business. Credit losses consist of (a) charge-offs, net of recoveries and (b) foreclosed property expense (income), adjusted to exclude the impact of fair value losses resulting from credit-impaired loans acquired from MBS trusts. For information on total credit losses, refer to Fannie Mae's 2017 Q3 Form 10-Q.
- (5) Select states represent the top ten states in UPB of the single-family conventional guaranty book of business as of September 30, 2017.
- (6) For information on which states are included in each region, refer to the single-family mortgage credit risk management discussion in Fannie Mae's 2017 Q3 Form 10-Q.



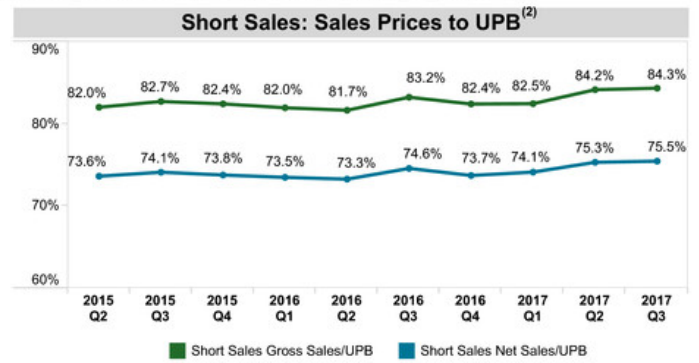
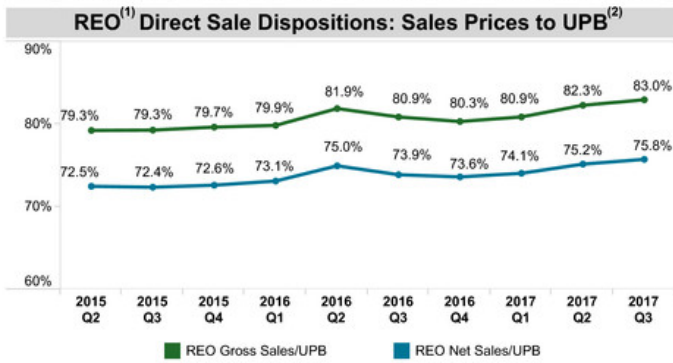
Seriously Delinquent Loan and REO Ending Inventory Share by Select States⁽¹⁾



(1) Based on states with the largest volume of seriously delinquent loans in our single-family conventional guaranty book of business as of September 30, 2017.
 (2) "Seriously delinquent loan share" refers to the percentage of our single-family seriously delinquent loan population in the applicable state.
 (3) Share of REO ending inventory calculated as the number of properties in the single-family REO ending inventory for the state divided by the total number of single-family properties in the REO ending inventory for the specified time period.



Single-Family Short Sales and REO Sales Prices to Unpaid Principal Balance (UPB) of Mortgage Loans



Net Sales Prices to UPB Trends for Top 10 States⁽²⁾⁽³⁾

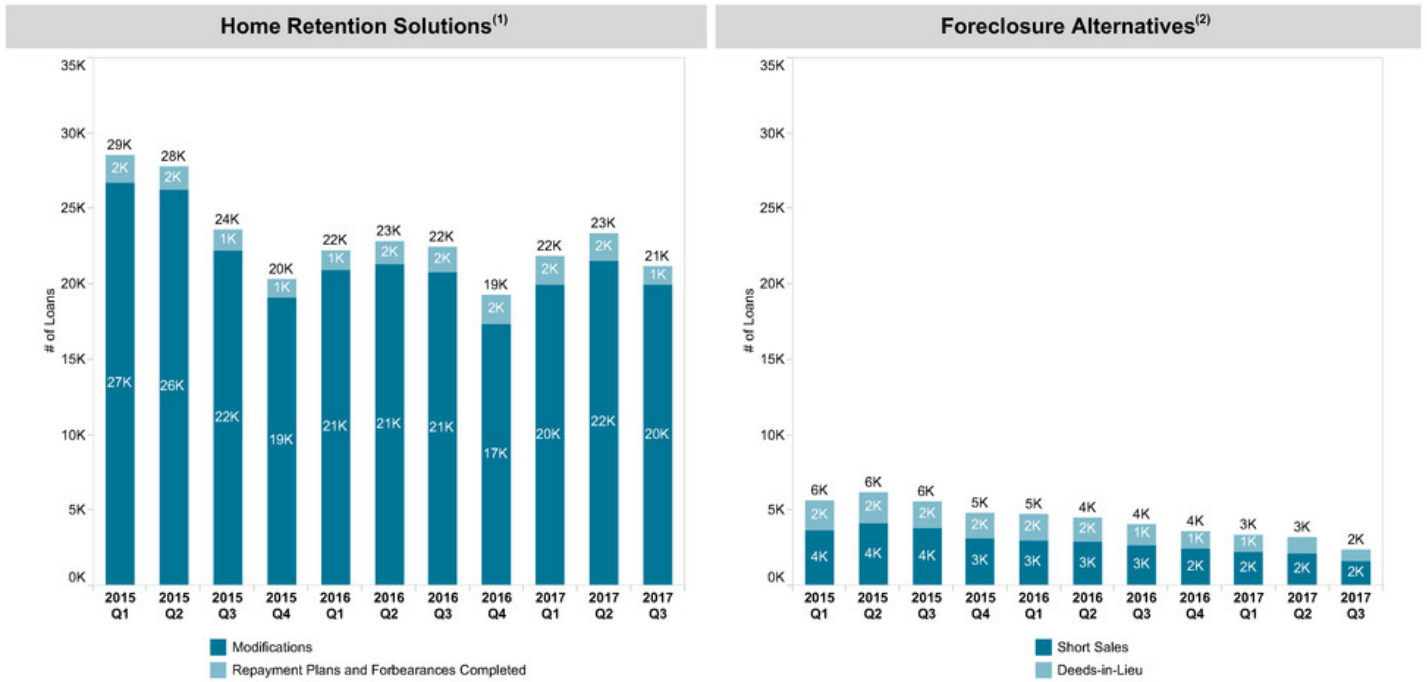
REO Net Sales Prices to UPB	Q3 2016	Q4 2016	Q1 2017	Q2 2017	Q3 2017
Florida	80.1%	79.7%	80.5%	81.7%	83.1%
New Jersey	59.9%	63.0%	63.9%	65.2%	64.1%
Illinois	64.3%	63.3%	64.7%	62.5%	64.9%
Ohio	59.2%	58.1%	58.6%	60.0%	63.3%
New York	68.2%	66.9%	68.3%	70.3%	71.3%
Pennsylvania	65.0%	64.9%	60.6%	66.6%	68.8%
Michigan	62.7%	60.9%	62.4%	68.0%	69.6%
California	88.1%	87.2%	88.3%	87.7%	89.4%
Maryland	69.3%	70.4%	70.4%	67.7%	70.4%
Georgia	79.0%	79.1%	79.9%	80.8%	83.2%

Short Sales Net Sales Prices to UPB	Q3 2016	Q4 2016	Q1 2017	Q2 2017	Q3 2017
Florida	73.1%	73.4%	74.3%	77.5%	76.0%
Illinois	70.9%	69.1%	70.6%	70.2%	70.6%
New Jersey	65.8%	65.1%	62.5%	64.0%	68.0%
California	80.8%	81.4%	81.9%	84.1%	83.7%
New York	72.9%	74.8%	74.7%	73.1%	76.0%
Maryland	70.8%	73.0%	70.0%	72.7%	72.9%
Nevada	74.3%	73.3%	70.7%	76.2%	75.6%
Virginia	78.6%	78.2%	79.5%	80.3%	76.7%
Arizona	79.0%	79.4%	80.3%	81.1%	79.5%
Connecticut	71.1%	69.9%	65.4%	71.5%	74.2%

(1) Includes REO properties that have been sold to a third party (excluding properties that have been repurchased by the seller/servicer, acquired by a mortgage insurance company, or redeemed by a borrower).
 (2) Sales Prices to UPB are calculated as the sum of sales proceeds received divided by the aggregate unpaid principal balance (UPB) of the related loans. Gross sales price represents the contract sale price. Net sales price represents the contract sale price less charges/credits paid by or due to the seller or other parties at closing.
 (3) The states shown had the greatest volume of properties sold in the first nine months of 2017 in each respective category.



Single-Family Loan Workouts



(1) Consists of (a) modifications, which do not include trial modifications, loans to certain borrowers who have received bankruptcy relief that are accounted for as troubled debt restructurings, or repayment plans or forbearances that have been initiated but not completed and (b) repayment plans and forbearances completed.

(2) Consists of (a) short sales, in which the borrower, working with the servicer and Fannie Mae, sells the home prior to foreclosure for less than the amount owed to pay off the loan, accrued interest and other expenses from the sale proceeds and (b) deeds-in-lieu of foreclosure, which involve the borrower's voluntarily signing over title to the property.



Re-performance Rates of Modified Single-Family Loans⁽¹⁾

	2014 Q4	2015 Q1	2015 Q2	2015 Q3	2015 Q4	2016 Q1	2016 Q2	2016 Q3	2016 Q4	2017 Q1	2017 Q2
Modifications⁽²⁾	25,908	26,700	26,214	22,199	19,099	20,899	21,278	20,802	17,325	19,928	21,539
% Current or Paid Off											
3 Months Post Modification	80%	79%	77%	76%	78%	79%	77%	75%	77%	79%	75%
6 Months Post Modification	74%	72%	69%	69%	72%	70%	68%	69%	71%	70%	n/a
9 Months Post Modification	70%	68%	67%	67%	67%	65%	67%	67%	66%	n/a	n/a
12 Months Post Modification	67%	67%	67%	64%	64%	66%	66%	65%	n/a	n/a	n/a
15 Months Post Modification	66%	66%	64%	62%	64%	65%	64%	n/a	n/a	n/a	n/a
18 Months Post Modification	67%	65%	64%	63%	65%	65%	n/a	n/a	n/a	n/a	n/a
21 Months Post Modification	66%	65%	65%	65%	65%	n/a	n/a	n/a	n/a	n/a	n/a
24 Months Post Modification	67%	67%	68%	65%	n/a	n/a	n/a	n/a	n/a	n/a	n/a

(1) Modifications reflect permanent modifications which does not include loans currently in trial modifications.
(2) Defined as total number of completed modifications for the time periods noted.

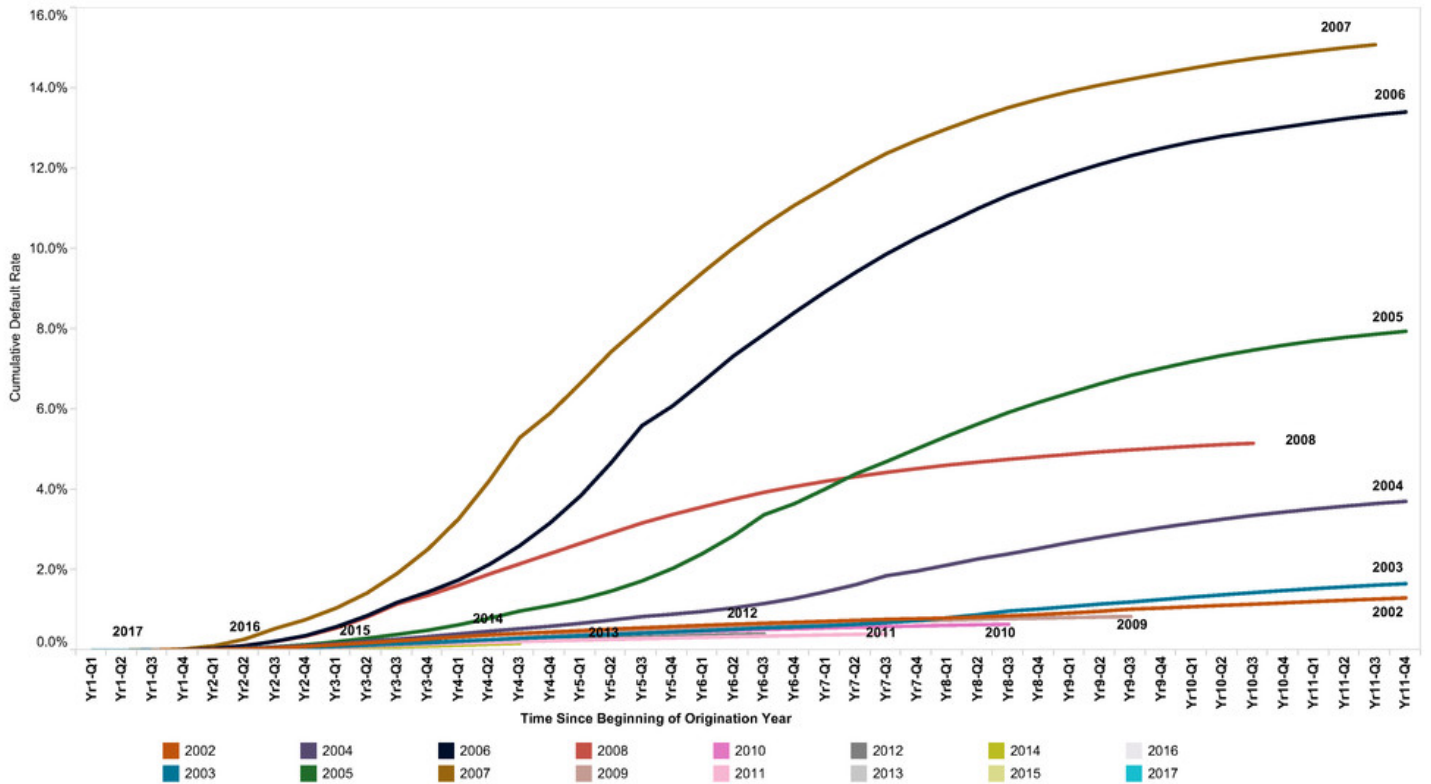


Credit Loss Concentration of Single-Family Conventional Guaranty Book of Business

Certain Product Features ⁽³⁾	% of Single-Family Conventional Guaranty Book of Business ⁽¹⁾						% of Single-Family Credit Losses ⁽²⁾					
	2017	2016	2015	2014	2013	2012	2017	2016	2015	2014	2013	2012
Negative Amortizing	0.1%	0.1%	0.1%	0.2%	0.2%	0.3%	0.2%	0.3%	1.2%	0.9%	0.8%	0.5%
Interest Only	1.3%	1.7%	2.1%	2.5%	2.9%	3.7%	16.1%	12.2%	18.0%	10.2%	18.7%	21.8%
FICO < 620 ⁽⁴⁾	1.8%	2.0%	2.3%	2.5%	2.6%	2.9%	13.4%	14.5%	11.1%	12.1%	7.0%	7.8%
FICO 620 to < 660 ⁽⁴⁾	5.3%	5.3%	5.5%	5.5%	5.5%	6.0%	19.4%	21.3%	18.3%	17.6%	15.7%	14.2%
Origination LTV Ratio > 90%	16.6%	16.4%	16.3%	15.9%	15.1%	12.8%	24.5%	21.9%	16.4%	15.3%	20.8%	16.8%
FICO < 620 and Origination LTV Ratio > 90% ⁽⁴⁾	0.5%	0.6%	0.7%	0.7%	0.7%	0.7%	3.9%	3.9%	2.7%	2.9%	2.0%	2.3%
Alt-A ⁽⁵⁾	2.7%	3.1%	3.7%	4.2%	4.7%	5.6%	22.0%	24.9%	29.3%	17.4%	26.0%	23.7%
Subprime ⁽⁶⁾	0.1%	0.1%	0.1%	0.1%	0.1%	0.2%	1.5%	1.3%	1.6%	1.3%	-0.2%	1.1%
Refi Plus including HARP	13.8%	15.4%	17.6%	19.1%	19.5%	16.5%	16.0%	14.0%	7.8%	10.4%	7.4%	3.5%
Vintage												
2009 - YTD 2017	89.6%	87.4%	84.1%	80.5%	76.2%	65.3%	23.2%	19.0%	10.3%	13.3%	10.0%	5.1%
2005 - 2008	6.7%	8.1%	10.1%	12.2%	14.7%	21.7%	66.2%	64.7%	77.6%	74.7%	77.6%	81.8%
2004 & Prior	3.7%	4.5%	5.8%	7.3%	9.1%	13.1%	10.6%	16.4%	12.1%	12.0%	12.4%	13.1%
Select State⁽⁷⁾												
Florida	5.7%	5.6%	5.6%	5.6%	5.7%	6.0%	10.3%	7.9%	20.8%	32.6%	28.9%	21.4%
New Jersey	3.7%	3.8%	3.9%	4.0%	4.0%	4.0%	13.9%	16.5%	21.6%	7.2%	3.7%	2.0%
New York	5.1%	5.2%	5.4%	5.5%	5.6%	5.6%	11.1%	18.3%	16.4%	4.8%	1.9%	0.9%
Illinois	3.8%	3.9%	4.0%	4.1%	4.1%	4.2%	9.1%	8.7%	7.8%	10.9%	12.9%	9.6%
California	19.5%	19.6%	19.7%	19.6%	19.6%	19.0%	8.8%	2.1%	1.4%	-0.8%	5.1%	18.4%
Pennsylvania	3.0%	3.0%	3.0%	3.0%	3.1%	3.1%	4.7%	5.0%	3.4%	4.2%	3.0%	1.6%
Maryland	2.7%	2.7%	2.7%	2.7%	2.8%	2.8%	4.5%	3.9%	3.8%	5.9%	3.1%	1.8%
Ohio	2.0%	2.0%	2.0%	2.1%	2.1%	2.2%	3.6%	4.3%	2.2%	4.2%	4.1%	3.3%
Connecticut	1.3%	1.3%	1.3%	1.3%	1.4%	1.4%	2.7%	2.7%	2.3%	2.8%	1.4%	0.9%
Nevada	1.1%	1.0%	1.0%	1.0%	1.0%	1.0%	2.5%	1.2%	1.8%	1.4%	3.8%	4.8%
All Other States	52.2%	51.9%	51.4%	51.0%	50.8%	50.6%	28.9%	29.5%	18.6%	26.7%	32.1%	35.4%

(1) Based on the unpaid principal balance (UPB) of the single-family conventional guaranty book of business as of December 31 for the time periods noted, with the exception of 2017 which is as of September 30.
(2) Based on the single-family credit losses for the year ended December 31 for the time periods noted, with the exception of 2017 which is as of September 30. Credit losses consist of (a) charge-offs, net of recoveries and (b) foreclosed property expense (income), adjusted to exclude the impact of fair value losses resulting from credit-impaired loans acquired from MBS trusts. Does not reflect the impact of recoveries that have not been allocated to specific loans. Negative values are the result of recoveries on previously recognized credit losses. Beginning in 2015, credit losses also include the impact of our redesignation from held for investment to held for sale of certain nonperforming and reperforming single-family loans expected to be sold in the foreseeable future, as well as the charge-off provisions of the Federal Housing Finance Agency's Advisory Bulletin AB 2012-02, "Framework for Adversely Classifying Loans, Other Real Estate Owned, and Other Assets and Listing Assets for Special Mention."
(3) Loans with multiple product features are included in all applicable categories. Categories are not mutually exclusive.
(4) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
(5) Newly originated Alt-A loans acquired after 2008 consist of the refinancing of existing loans under our Refi Plus Initiative. For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2016 Form 10-K.
(6) For a description of our subprime loan classification criteria, refer to Fannie Mae's 2016 Form 10-K.
(7) Select states represent the top ten states with the highest percentage of single-family credit losses for the nine months ended September 30, 2017.

Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year



Note: Defaults include loan foreclosures, short sales, sales to third parties at the time of foreclosure and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.

Data as of September 30, 2017 is not necessarily indicative of the ultimate performance of the loans and performance is likely to change, perhaps materially, in future periods.



Multifamily Credit Profile by Loan Attributes

As of September 30, 2017	Loan Count	UPB (\$B)	% of Multifamily Guaranty Book of Business	% DUS @ Loans ⁽¹⁾	% Seriously Delinquent ⁽²⁾	YTD 2017 Multifamily Credit Losses (\$M) ⁽³⁾	2016 Multifamily Credit Losses (\$M) ⁽³⁾	2015 Multifamily Credit Losses (\$M) ⁽³⁾
Total Multifamily Guaranty Book of Business	28,338	\$265.4	100%	97%	0.03%	(\$14)	(\$4)	(\$56)
Lender Risk-Sharing								
Lender Risk-Sharing	26,477	\$254.5	96%	98%	0.04%	\$2	\$10	(\$24)
No Recourse to the Lender	1,861	\$10.9	4%	70%	0.02%	(\$16)	(\$14)	(\$32)
Origination LTV Ratio ⁽⁴⁾								
Less than or equal to 70%	17,401	\$144.0	54%	96%	0.04%	(\$15)	(\$7)	(\$24)
Greater than 70% and less than or equal to 80%	9,902	\$117.1	44%	99%	0.03%	\$0	\$3	(\$34)
Greater than 80%	1,035	\$4.3	2%	92%	0.09%	\$1	\$0	\$2
Delegated Underwriting and Servicing (DUS) Loans ⁽⁵⁾								
DUS - Small Balance Loans ⁽⁶⁾	6,998	\$12.9	5%	100%	0.17%	\$7	\$2	\$3
DUS - Non Small Balance Loans	15,459	\$245.2	92%	100%	0.03%	(\$21)	(\$6)	(\$57)
Total	22,457	\$258.1	97%	100%	0.03%	(\$14)	(\$3)	(\$54)
Non-Delegated Underwriting and Servicing (Non-DUS) Loans								
Non-DUS - Small Balance Loans ⁽⁶⁾	5,619	\$3.5	1%	0%	0.23%	\$0	\$1	\$2
Non-DUS - Non Small Balance Loans	262	\$3.7	1%	0%	0.00%	\$0	(\$2)	(\$5)
Total	5,881	\$7.3	3%	0%	0.11%	\$0	(\$1)	(\$2)
Maturity Dates								
Loans maturing in 2017	152	\$0.6	0%	87%	2.04%	(\$13)	(\$3)	(\$15)
Loans maturing in 2018	1,403	\$7.2	3%	96%	0.04%	(\$4)	\$4	\$0
Loans maturing in 2019	1,823	\$13.6	5%	98%	0.33%	(\$1)	\$0	(\$2)
Loans maturing in 2020	2,239	\$14.0	5%	97%	0.06%	(\$4)	\$5	(\$1)
Loans maturing in 2021	2,329	\$16.9	6%	97%	0.00%	\$0	\$1	\$2
Other maturities	20,392	\$213.1	80%	97%	0.01%	\$7	(\$9)	(\$40)
Loan Size Distribution								
Less than or equal to \$750K	4,326	\$1.1	0%	24%	0.28%	\$0	\$0	\$1
Greater than \$750K and less than or equal to \$3M	7,976	\$12.5	5%	85%	0.22%	\$4	\$5	\$9
Greater than \$3M and less than or equal to \$5M	3,787	\$13.8	5%	93%	0.08%	\$2	\$6	\$9
Greater than \$5M and less than or equal to \$25M	9,647	\$106.0	40%	99%	0.01%	(\$20)	(\$15)	(\$60)
Greater than \$25M	2,602	\$132.0	50%	98%	0.03%	(\$1)	\$0	(\$15)
Interest Rate Type								
Fixed	22,116	\$215.8	81%	97%	0.04%	(\$14)	(\$6)	(\$34)
Variable	6,222	\$49.5	19%	97%	0.02%	(\$1)	\$2	(\$22)

(1) Represents the percentage of loans for a given category (row) comprised of DUS loans, measured by unpaid principal balance.

(2) Multifamily loans are classified as seriously delinquent when payment is 60 days or more past due.

(3) Dollar amount of multifamily credit-related losses/(gains) for the applicable period and category. Total credit losses for each period may not tie to sum of all categories due to rounding.

(4) Weighted average origination loan-to-value ratio is 67% as of September 30, 2017.

(5) Under the Delegated Underwriting and Servicing, or DUS, program, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without our pre-review.

(6) Multifamily loans with an original unpaid balance of up to \$3 million nationwide or up to \$5 million in high cost markets.



Multifamily Credit Profile by Loan Attributes (cont.)

As of September 30, 2017	UPB (\$B)	% of Multifamily Guaranty Book of Business	% DUS Loans ⁽¹⁾	% Seriously Delinquent ⁽²⁾	YTD 2017 Multifamily Credit Losses (\$M) ⁽³⁾	2016 Multifamily Credit Losses (\$M) ⁽³⁾	2015 Multifamily Credit Losses (\$M) ⁽³⁾
Total Multifamily Guaranty Book of Business	\$265.4	100%	97%	0.03%	(\$14)	(\$4)	(\$56)
By Acquisition Year							
2017	\$46.8	18%	97%	0.00%	\$0	\$0	\$0
2016	\$54.2	20%	99%	0.00%	\$1	\$0	\$0
2015	\$38.7	15%	99%	0.01%	\$0	\$0	\$0
2014	\$24.7	9%	99%	0.02%	\$2	\$0	\$0
2013	\$21.9	8%	98%	0.03%	\$0	\$0	\$0
2012	\$22.9	9%	97%	0.19%	\$0	\$2	\$0
2011	\$14.3	5%	96%	0.04%	\$0	\$0	\$2
2010	\$9.8	4%	96%	0.02%	(\$4)	\$3	(\$1)
2009	\$9.4	4%	97%	0.05%	\$1	\$0	\$4
2008	\$6.3	2%	94%	0.08%	(\$2)	(\$1)	(\$20)
2007	\$3.5	1%	71%	0.39%	(\$15)	(\$3)	(\$17)
Prior to 2007	\$13.0	5%	95%	0.03%	\$2	(\$7)	(\$24)
Regions							
Midwest	\$23.7	9%	99%	0.03%	\$1	\$3	\$1
Northeast	\$40.5	15%	90%	0.02%	\$0	\$1	\$4
Southeast	\$68.4	26%	99%	0.03%	\$0	\$6	(\$19)
Southwest	\$60.2	23%	99%	0.08%	(\$15)	(\$7)	(\$11)
West	\$72.6	27%	97%	0.00%	\$0	(\$7)	(\$31)
Select States							
California	\$53.0	20%	97%	0.01%	\$0	\$0	\$0
Texas	\$32.2	12%	100%	0.14%	\$0	(\$5)	(\$6)
New York	\$24.0	9%	85%	0.01%	\$0	\$0	\$1
Florida	\$19.8	7%	98%	0.00%	\$0	\$0	(\$3)
Washington	\$10.0	4%	99%	0.00%	\$0	\$0	\$1
Targeted Affordable Segment							
Privately Owned with Subsidy ⁽⁴⁾	\$32.7	12%	96%	0.02%	\$1	\$2	(\$4)
Asset Class⁽⁵⁾							
Conventional/Co-op	\$234.0	88%	97%	0.04%	(\$14)	(\$1)	(\$56)
Seniors Housing	\$13.4	5%	99%	0.00%	(\$1)	\$2	\$7
Manufactured Housing	\$9.3	3%	100%	0.00%	\$0	\$0	\$0
Student Housing	\$8.7	3%	100%	0.00%	\$1	(\$5)	(\$7)
DUS & Non-DUS Lenders/Servicers							
DUS: Bank (Direct or Guaranteed Entity)	\$90.0	34%	96%	0.02%	(\$17)	\$3	(\$44)
DUS: Non-Bank Financial Institution	\$171.7	65%	100%	0.04%	\$3	(\$5)	(\$13)
Non-DUS: Bank (Direct or Guaranteed Entity)	\$3.3	1%	0%	0.11%	\$0	\$0	\$0
Non-DUS: Non-Bank Financial Institution	\$0.2	0%	1%	0.00%	\$0	(\$2)	\$0
Non-DUS: Public Agency/Non Profit	\$0.1	0%	5%	0.00%	\$0	\$0	\$0

(1) Represents the percentage of loans for a given category (row) comprised of DUS loans, measured by unpaid principal balance.

(2) Multifamily loans are classified as seriously delinquent when payment is 60 days or more past due.

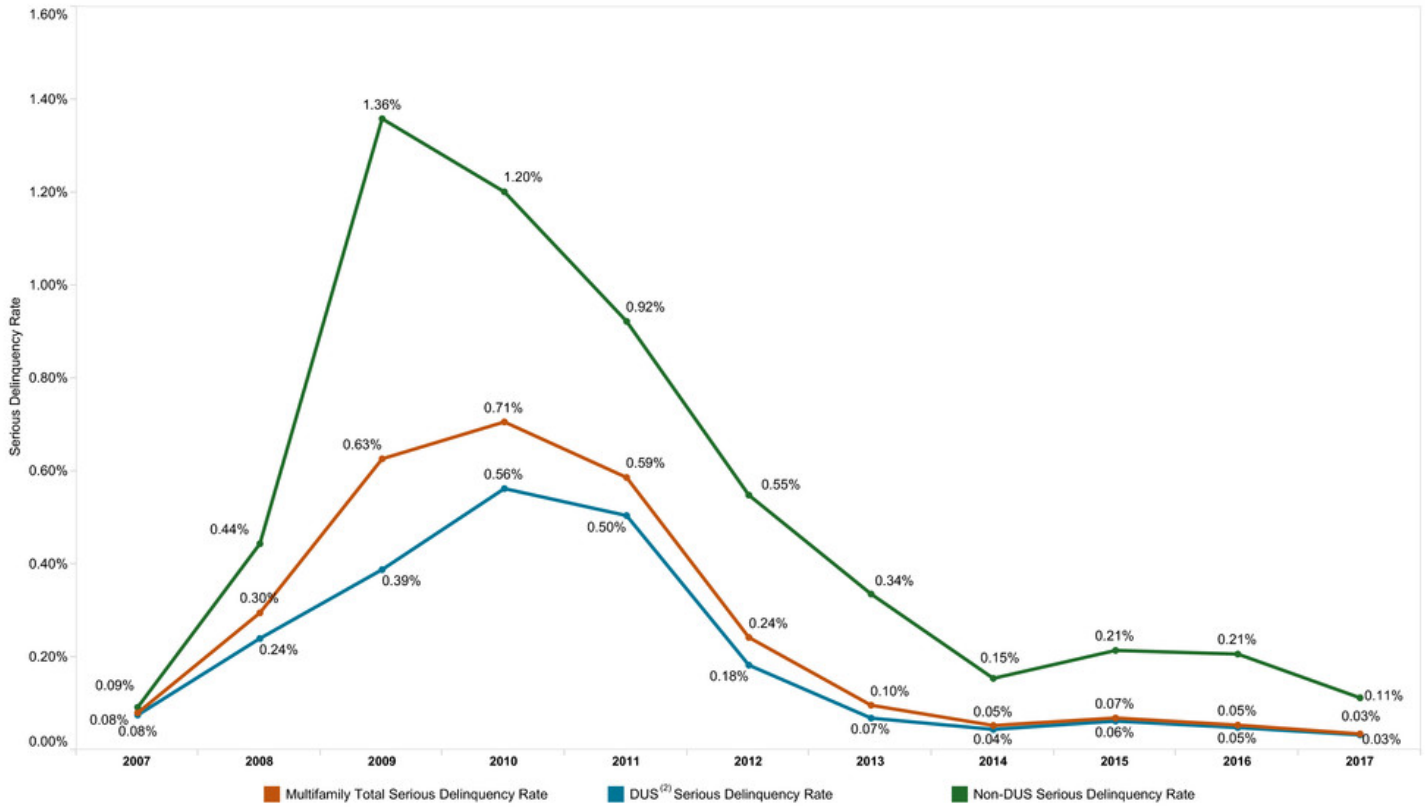
(3) Dollar amount of multifamily credit-related losses/(gains) for the applicable period and category. Total credit losses for each period will not tie to sum of all categories due to rounding.

(4) The Multifamily Affordable Business Channel focuses on financing properties that are under an agreement that provides long-term affordability, such as properties with rent subsidies or income restrictions.

(5) See <https://www.fanniemae.com/multifamily/products> for definitions.

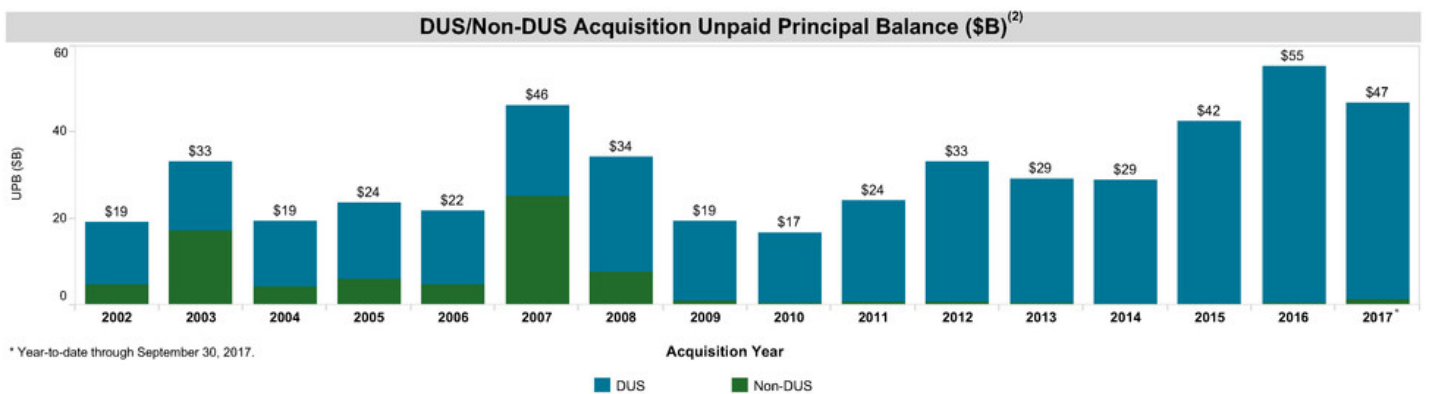
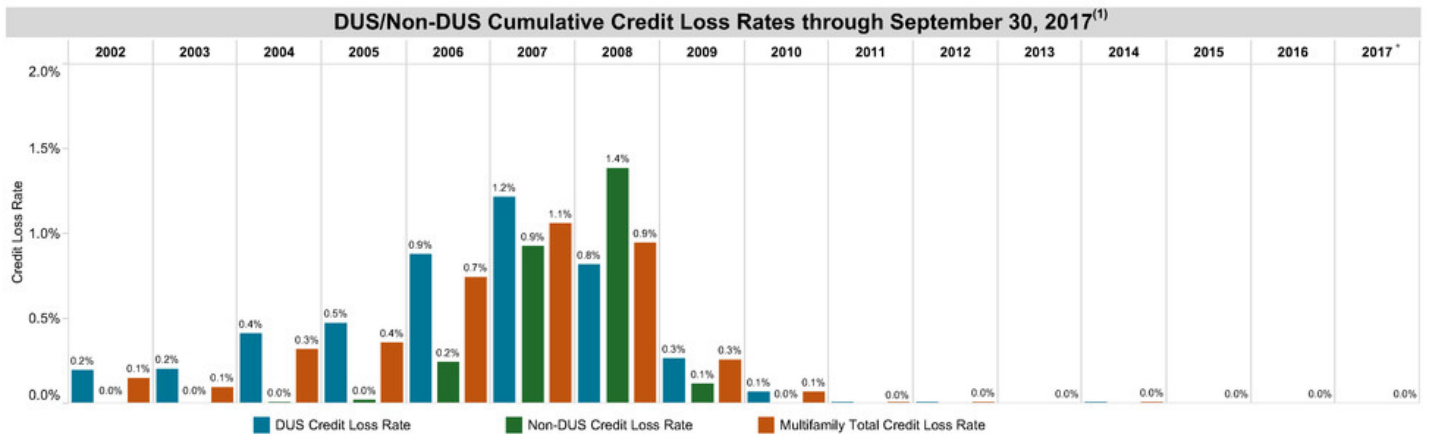


Serious Delinquency⁽¹⁾ Rates of Multifamily Book of Business



- (1) Multifamily loans are classified as seriously delinquent when payment is 60 days or more past due. Serious delinquency rate represents the year-end percentage of unpaid principal balance that is seriously delinquent as of December 31 for the time periods noted, with the exception of 2017 which is as of September 30.
- (2) Under the Delegated Underwriting and Servicing, or DUS, program, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without our pre-review.

Cumulative Credit Loss Rates of Multifamily Guaranty Book of Business by Acquisition Year



* Year-to-date through September 30, 2017.

- (1) Cumulative credit loss rate is the cumulative credit losses (gains) through September 30, 2017 on the multifamily loans that were acquired in the applicable period, as a percentage of the total acquired unpaid principal balance of multifamily loans in the applicable period.
- (2) Acquisition unpaid principal balance represents the total Multifamily volume acquired through purchase or securitization transactions for the applicable period.

