

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 20, 2015

**Federal National Mortgage Association**

(Exact name of registrant as specified in its charter)

**Federally chartered corporation**

(State or other jurisdiction  
of incorporation)

**000-50231**

(Commission  
File Number)

**52-0883107**

(IRS Employer  
Identification Number)

**3900 Wisconsin Avenue, NW  
Washington, DC**

(Address of principal executive offices)

**20016**

(Zip Code)

**Registrant's telephone number, including area code: 202-752-7000**

**(Former Name or Former Address, if Changed Since Last Report): \_\_\_\_\_**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

The information in this report, including information in the exhibits submitted herewith, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any disclosure document relating to Fannie Mae (formally known as the Federal National Mortgage Association), except to the extent, if any, expressly incorporated by specific reference in that document.

***Item 2.02 Results of Operations and Financial Condition.***

On February 20, 2015, Fannie Mae filed its annual report on Form 10-K for the year ended December 31, 2014 and issued a news release reporting its financial results for the periods covered by the Form 10-K. The news release, a copy of which is furnished as Exhibit 99.1 to this report, is incorporated herein by reference.

***Item 7.01 Regulation FD Disclosure.***

On February 20, 2015, Fannie Mae posted to its Web site a 2014 Credit Supplement presentation consisting primarily of information about Fannie Mae’s guaranty book of business. The presentation, a copy of which is furnished as Exhibit 99.2 to this report, is incorporated herein by reference. Fannie Mae’s Web site address is [www.fanniemae.com](http://www.fanniemae.com). Information appearing on the company’s Web site is not incorporated into this report.

***Item 9.01 Financial Statements and Exhibits.***

(d) *Exhibits.* The exhibit index filed herewith is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By           /s/ David C. Benson          

David C. Benson  
Executive Vice President and  
Chief Financial Officer

Date: February 20, 2015

EXHIBIT INDEX

The following exhibits are submitted herewith:

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
99.1	News release, dated February 20, 2015
99.2	2014 Credit Supplement presentation, dated February 20, 2015

**Contact:** Pete Bakel  
202-752-2034  
**Date:** February 20, 2015

## **Fannie Mae Reports Net Income of \$14.2 Billion and Comprehensive Income of \$14.7 Billion for 2014**

### **Company Reports Net Income of \$1.3 Billion and Comprehensive Income of \$1.3 Billion for Fourth Quarter 2014**

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- Fannie Mae reported annual net income for 2014 of \$14.2 billion and comprehensive income of \$14.7 billion. Fannie Mae reported net income of \$1.3 billion and comprehensive income of \$1.3 billion for the fourth quarter of 2014.
  - Fannie Mae paid a total of \$20.6 billion in dividends to Treasury in 2014. The company expects to pay Treasury \$1.9 billion in dividends in March 2015. With the expected March 2015 dividend payment, the company will have paid a total of \$136.4 billion in dividends to Treasury. Dividend payments do not reduce prior Treasury draws, which total \$116.1 billion since 2008.
  - Fannie Mae provided approximately \$434 billion in liquidity to the mortgage market in 2014, including approximately \$128 billion in liquidity in the fourth quarter of 2014, enabling families to buy, refinance, or rent homes.
  - Fannie Mae helped distressed families retain their homes or avoid foreclosure through approximately 165,000 workout solutions in 2014, including approximately 34,000 loan workouts during the fourth quarter of 2014.
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WASHINGTON, DC — Fannie Mae (FNMA/OTC) reported annual net income of \$14.2 billion and annual comprehensive income of \$14.7 billion in 2014. This compares to net income of \$84.0 billion and comprehensive income of \$84.8 billion in 2013, which included the release of the company's valuation allowance against its deferred tax assets. Fannie Mae's 2014 results were driven by strong revenues from net interest income and income from settlement agreements related to private-label mortgage-related securities sold to Fannie Mae, as well as credit-related income due primarily to increasing home prices during the year. These results were partially offset by a provision for federal income taxes and fair value losses on risk management derivatives due to declines in longer-term interest rates in 2014.

Fannie Mae recognized a provision for federal income taxes of \$6.9 billion for the year ended 2014, which resulted in an effective tax rate of 32.8 percent.

Fannie Mae's net income of \$1.3 billion and comprehensive income of \$1.3 billion for the fourth quarter of 2014 compares to net income of \$3.9 billion and comprehensive income of \$4.0 billion for the third quarter of 2014. Fannie Mae's fourth quarter results were driven by net interest income, partially offset by fair value losses on risk management derivatives due to declines in longer-term interest rates in the quarter. The company reported a positive net worth of \$3.7 billion as of December 31, 2014, resulting in a dividend obligation to Treasury of \$1.9 billion, which the company expects to pay in March 2015.

“Fannie Mae had another strong year of financial performance. We continued to manage our business effectively, put the legacy issues from the financial crisis behind us, and implement innovations to lead the industry toward a sustainable housing finance system for today and the future,” said Timothy J. Mayopoulos, president and chief executive officer. “We are committed to serving our partners and focused on reducing barriers to lending to qualified borrowers.”

## SUMMARY OF FOURTH QUARTER AND FULL YEAR 2014 RESULTS

### Summary of Financial Results

(Dollars in millions)	4Q14	3Q14	Variance	FY 2014	FY 2013	Variance
Net interest income	\$ 5,142	\$ 5,184	\$ (42)	\$ 19,968	\$ 22,404	\$ (2,436)
Fee and other income	323	826	(503)	5,887	3,930	1,957
<b>Net revenues</b>	<b>5,465</b>	<b>6,010</b>	<b>(545)</b>	<b>25,855</b>	<b>26,334</b>	<b>(479)</b>
Investment gains, net	187	177	10	936	1,127	(191)
Fair value (losses) gains, net	(2,502)	(207)	(2,295)	(4,833)	2,959	(7,792)
Administrative expenses	(702)	(706)	4	(2,777)	(2,545)	(232)
Credit-related income						
Benefit for credit losses	466	1,085	(619)	3,964	8,949	(4,985)
Foreclosed property (expense) income	(369)	(249)	(120)	(142)	2,839	(2,981)
Total credit-related income	97	836	(739)	3,822	11,788	(7,966)
Other non-interest expenses <sup>(1)</sup>	(415)	(418)	3	(1,853)	(1,096)	(757)
Net (losses) gains and (expense) income	(3,335)	(318)	(3,017)	(4,705)	12,233	(16,938)
Income before federal income taxes	2,130	5,692	(3,562)	21,150	38,567	(17,417)
(Provision) benefit for federal income taxes	(818)	(1,787)	969	(6,941)	45,415	(52,356)
<b>Net income</b>	<b>1,312</b>	<b>3,905</b>	<b>(2,593)</b>	<b>14,209</b>	<b>83,982</b>	<b>(69,773)</b>
Less: Net (income) attributable to the noncontrolling interest	—	—	—	(1)	(19)	18
Net income attributable to Fannie Mae	\$ 1,312	\$ 3,905	\$ (2,593)	\$ 14,208	\$ 83,963	\$ (69,755)
Total comprehensive income attributable to Fannie Mae	\$ 1,335	\$ 4,000	\$ (2,665)	\$ 14,738	\$ 84,782	\$ (70,044)
Dividends distributed or available for distribution to senior preferred stockholder	\$ (1,920)	\$ (3,999)	\$ 2,079	\$ (15,323)	\$ (85,419)	\$ 70,096

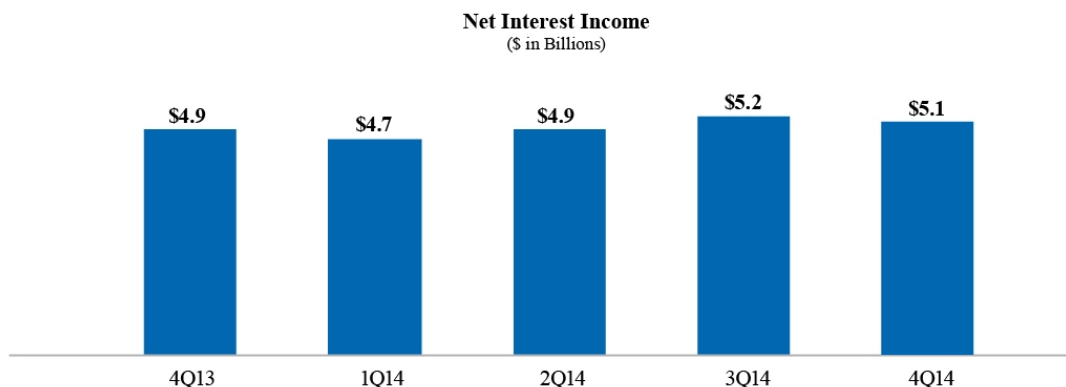
<sup>(1)</sup> Consists of TCCA fees, debt extinguishment gains, net and other expenses.

**Net revenues**, which consist of net interest income and fee and other income, were \$5.5 billion for the fourth quarter of 2014, compared with \$6.0 billion for the third quarter of 2014. For the year, net revenues were \$25.9 billion, compared with \$26.3 billion in 2013.

Net interest income, which includes guaranty fee revenue, was \$5.1 billion for the fourth quarter of 2014, compared with \$5.2 billion for the third quarter of 2014. For the year, net interest income was \$20.0 billion for 2014, compared with \$22.4 billion for 2013. The decrease in net interest income compared to 2013 was due primarily to lower interest income from retained mortgage portfolio assets due to a decline in the size of the company’s retained mortgage portfolio, partially offset by an increase in net interest income from guaranty fees.

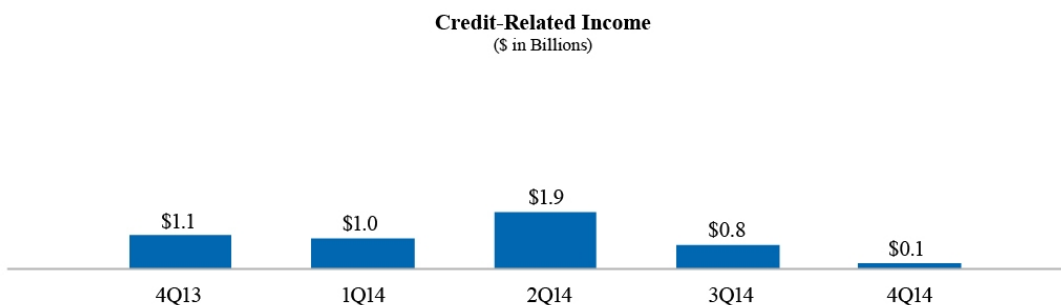
An increasing portion of Fannie Mae’s net interest income in recent years has been derived from guaranty fees rather than from interest income earned on the company’s retained mortgage portfolio assets. This is a result of both the shrinking of the retained mortgage portfolio and the impact of guaranty fee increases.

The company estimates that the percentage of net interest income derived from guaranty fees on loans underlying Fannie Mae MBS increased to approximately half in 2014, compared with more than one-third in 2013. The company expects that guaranty fees will continue to account for an increasing portion of its net interest income.

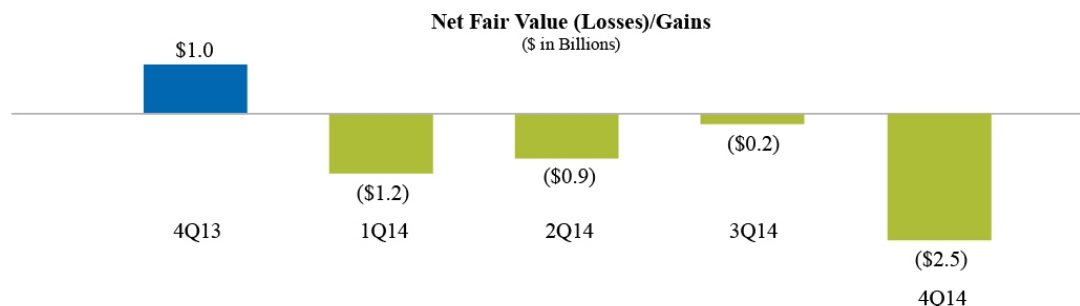


Fee and other income was \$323 million for the fourth quarter of 2014, compared with \$826 million for the third quarter of 2014. Fee and other income decreased in the fourth quarter compared with the third quarter due to income recognized by the company in the third quarter of 2014 from settlement agreements related to private-label mortgage-related securities sold to Fannie Mae. For the year, fee and other income was \$5.9 billion for 2014, compared with \$3.9 billion for 2013. The increase in fee and other income for the year was due primarily to an increase in the amount of income recognized by the company from settlement agreements related to private-label mortgage-related securities sold to Fannie Mae.

**Credit-related income**, which consists of a benefit for credit losses and foreclosed property expense or income, was \$97 million in the fourth quarter of 2014, compared with \$836 million in the third quarter of 2014. Credit-related income decreased in the fourth quarter of 2014 compared with the third quarter of 2014 primarily driven by relatively flat home prices in the fourth quarter compared with home prices increasing in the third quarter. For the year, credit-related income was \$3.8 billion, compared with \$11.8 billion in 2013. The decline in credit-related income for 2014 was primarily attributable to home prices increasing at a slower pace in 2014 as compared with 2013. In addition, 2013 benefited from foreclosed property income primarily due to the recognition of income related to compensatory fee agreements.



**Net fair value losses** were \$2.5 billion in the fourth quarter of 2014, compared with \$207 million in the third quarter of 2014. For the year, net fair value losses were \$4.8 billion, compared with net fair value gains of \$3.0 billion in 2013. The company recorded fair value losses in the fourth quarter and full year of 2014 due primarily to declines in longer-term interest rates negatively impacting the value of the company’s risk management derivatives. The estimated fair value of the company’s derivatives and securities may fluctuate substantially from period to period because of changes in interest rates, the yield curve, mortgage spreads, implied volatility, and activity related to these financial instruments.



### VARIABILITY OF FINANCIAL RESULTS

Fannie Mae expects to remain profitable on an annual basis for the foreseeable future; however, the company expects its earnings in future years will be substantially lower than its earnings for 2014, due primarily to the company’s expectation of substantially lower income from resolution agreements, continued declines in net interest income from its retained mortgage portfolio assets, and lower credit-related income. In addition, certain factors, such as changes in interest rates or home prices, could result in significant volatility in the company’s financial results from quarter to quarter or year to year. Fannie Mae’s future financial results also will be affected by a number of other factors, including: the company’s guaranty fee rates; the volume of single-family mortgage originations in the future; the size, composition, and quality of its retained mortgage portfolio and guaranty book of business; and economic and housing market conditions. The company’s expectations for its future financial results do not take into account the impact on its business of potential future legislative or regulatory changes, which could have a material impact on the company’s financial results, particularly the enactment of housing finance reform legislation. For additional information on factors that affect the company’s financial results, please refer to “Executive Summary” in the company’s annual report on Form 10-K for the year ended December 31, 2014 (the “2014 Form 10-K”).

### SUMMARY OF FOURTH QUARTER AND FULL YEAR 2014 BUSINESS SEGMENT RESULTS

The business groups running Fannie Mae’s three reporting segments – its Single-Family business, its Multifamily business, and its Capital Markets group – engage in complementary business activities in pursuing the company’s goals of providing liquidity to the market, expanding access to credit, and helping the U.S. housing market recover.



## Business Segments

(Dollars in millions)

### Single-Family Segment:

	4Q14	3Q14	Variance	2014	2013	Variance
Guaranty fee income	\$ 2,994	\$ 2,945	\$ 49	\$ 11,702	\$ 10,468	\$ 1,234
Credit-related income	94	748	(654)	3,625	11,205	(7,580)
Other	(875)	(794)	(81)	(3,352)	(2,507)	(845)
Income before federal income taxes	2,213	2,899	(686)	11,975	19,166	(7,191)
(Provision) benefit for federal income taxes	(599)	(837)	238	(3,496)	29,110	(32,606)
Net income	\$ 1,614	\$ 2,062	\$ (448)	\$ 8,479	\$ 48,276	\$ (39,797)

### Multifamily Segment:

Guaranty fee income	\$ 337	\$ 332	\$ 5	\$ 1,297	\$ 1,217	\$ 80
Credit-related income	3	88	(85)	197	583	(386)
Other	154	1	153	127	345	(218)
Income before federal income taxes	494	421	73	1,621	2,145	(524)
(Provision) benefit for federal income taxes	(121)	(37)	(84)	(158)	7,924	(8,082)
Net income	\$ 373	\$ 384	\$ (11)	\$ 1,463	\$ 10,069	\$ (8,606)

### Capital Markets Segment:

Net interest income	\$ 1,651	\$ 1,845	\$ (194)	\$ 7,243	\$ 9,764	\$ (2,521)
Investment gains, net	1,878	1,516	362	6,378	4,847	1,531
Fair value (losses) gains, net	(2,706)	(335)	(2,371)	(5,476)	3,148	(8,624)
Other	(277)	169	(446)	3,256	1,383	1,873
Income before federal income taxes	546	3,195	(2,649)	11,401	19,142	(7,741)
(Provision) benefit for federal income taxes	(98)	(913)	815	(3,287)	8,381	(11,668)
Net income	\$ 448	\$ 2,282	\$ (1,834)	\$ 8,114	\$ 27,523	\$ (19,409)

### Single-Family Business

- Single-Family net income was \$1.6 billion in the fourth quarter of 2014, compared with \$2.1 billion in the third quarter of 2014. The decrease in net income in the fourth quarter compared to the third quarter was driven by lower credit-related income. For the year, the Single-Family business had net income of \$8.5 billion, compared with \$48.3 billion in 2013. The decrease in annual net income was due primarily to the release of the company's valuation allowance against its deferred tax assets in 2013, as well as a decrease in credit-related income, partially offset by an increase in guaranty fee income.
- Single-Family guaranty fee income was \$11.7 billion in 2014, compared with \$10.5 billion in 2013. Single-Family guaranty fee income increased in 2014 compared with 2013 as loans with higher guaranty fees have become a larger part of the company's Single-Family guaranty book of business due to the cumulative impact of guaranty fee price increases implemented in 2012. The Single-Family guaranty book of business was \$2.85 trillion as of December 31, 2014 and September 30, 2014 and \$2.89 trillion as of December 31, 2013.
- Single-Family credit-related income was \$94 million in the fourth quarter of 2014, compared with \$748 million in the third quarter of 2014. The decrease in credit-related income in the fourth quarter compared to the third quarter was due primarily to home prices remaining relatively flat in the quarter compared with increases in home prices in the third quarter. For the year, Single-

Family credit-related income was \$3.6 billion, compared with \$11.2 billion in 2013. The decrease in annual credit-related income was due primarily to slower home price appreciation in 2014 as compared with 2013. In addition, 2013 Single-Family credit-related income benefited from foreclosed property income due primarily to the recognition of income related to compensatory fee arrangements.

## Multifamily Business

- Multifamily net income was \$373 million in the fourth quarter of 2014, compared with \$384 million in the third quarter of 2014. The decrease in net income in the fourth quarter compared to the third quarter was driven primarily by a decrease in credit-related income and an increase in the provision for federal income taxes, offset by an increase in gains from sales of partnership investments. For the year, Multifamily net income was \$1.5 billion, compared with \$10.1 billion in 2013. The decline in annual net income was due primarily to the release of the company's valuation allowance against its deferred tax assets in 2013, as well as a decrease in credit-related income in 2014 compared with 2013.
- Multifamily guaranty fee income was \$337 million for the fourth quarter of 2014, compared with \$332 million for the third quarter of 2014. For the year, Multifamily guaranty fee income was \$1.3 billion in 2014 compared with \$1.2 billion in 2013. Multifamily guaranty fee income increased in 2014 compared with 2013 as loans with higher guaranty fees have become a larger part of the company's Multifamily guaranty book of business, while loans with lower guaranty fees continue to liquidate. The Multifamily guaranty book of business was \$203.3 billion as of December 31, 2014, compared with \$200.2 billion as of September 30, 2014 and \$200.6 billion as of December 31, 2013.
- Multifamily credit-related income was \$3 million for the fourth quarter of 2014, compared with \$88 million for the third quarter of 2014. The decrease in credit-related income in the fourth quarter compared to the third quarter was driven primarily by smaller improvements in property valuations. For the year, Multifamily credit-related income was \$197 million compared with \$583 million in 2013. The decline was due primarily to smaller improvements in property valuations in 2014 compared with 2013, as well as improvements in loss severity trends in 2013.

## Capital Markets

- Capital Markets net income was \$448 million in the fourth quarter of 2014, compared with \$2.3 billion in the third quarter of 2014. The decrease in net income in the fourth quarter was driven primarily by fair value losses on the company's risk management derivatives. The group had net income of \$8.1 billion for the year, compared with \$27.5 billion for 2013. The decline in annual net income was due primarily to the release of the company's valuation allowance against its deferred tax assets in 2013, the recognition of fair value losses in 2014 compared to fair value gains in 2013, and a decline in net interest income. These declines were partially offset by increases in both other income and investment gains.
- Capital Markets net interest income was \$1.7 billion for the fourth quarter of 2014, compared with \$1.8 billion for the third quarter of 2014. For the year, Capital Markets net interest income was \$7.2 billion compared with \$9.8 billion in 2013. The decrease in annual net interest income was due primarily to a decline in the average balance of the company's retained mortgage portfolio.

- Capital Markets other losses was \$277 million for the fourth quarter of 2014, compared with other income of \$169 million for the third quarter of 2014. For the year, Capital Markets other income was \$3.3 billion compared with \$1.4 billion in 2013. The increase in annual other income was due to an increase in the amount of income recognized from settlement agreements related to private-label mortgage-backed securities sold to Fannie Mae.
- Capital Markets net investment gains were \$1.9 billion in the fourth quarter of 2014, compared with \$1.5 billion in the third quarter of 2014. For the year, Capital Markets net investment gains were \$6.4 billion compared with \$4.8 billion in 2013. The increase in annual net investment gains was due primarily to higher gains on the sale of Fannie Mae MBS available-for-sale securities driven by a decline in interest rates in 2014.
- Capital Markets net fair value losses were \$2.7 billion in the fourth quarter of 2014, compared with \$335 million in the third quarter of 2014. For the year, Capital Markets net fair value losses were \$5.5 billion compared with fair value gains of \$3.1 billion in 2013. Net fair value losses for the fourth quarter and the year were due to fair value losses on risk management derivatives driven by declines in longer-term interest rates during the period.
- Capital Markets retained mortgage portfolio balance decreased to \$413.3 billion as of December 31, 2014, compared with \$490.7 billion as of December 31, 2013, resulting from purchases of \$178.3 billion and liquidations and sales of \$255.7 billion during the year.

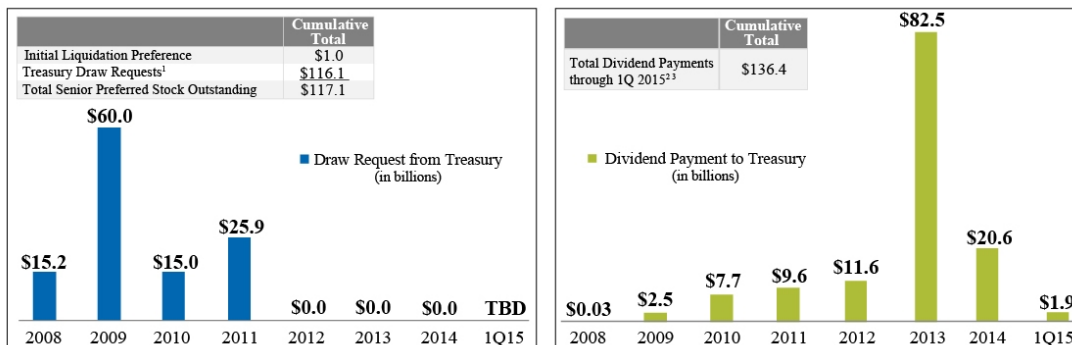
### **BUILDING A SUSTAINABLE HOUSING FINANCE SYSTEM**

In addition to continuing to provide liquidity and support to the mortgage market, Fannie Mae has invested significant resources toward helping to maintain a safer and sustainable housing finance system for today and build a safer and sustainable housing finance system for the future. The company is pursuing the strategic goals identified by its conservator, the Federal Housing Finance Agency (“FHFA”). These strategic goals are: maintain, in a safe and sound manner, credit availability and foreclosure prevention activities for new and refinanced mortgages to foster liquid, efficient, competitive, and resilient national housing finance markets; reduce taxpayer risk through increasing the role of private capital in the mortgage market; and build a new single-family securitization infrastructure for use by Fannie Mae and Freddie Mac and adaptable for use by other participants in the secondary market in the future.

### **ABOUT FANNIE MAE’S CONSERVATORSHIP**

Fannie Mae has operated under the conservatorship of FHFA since September 6, 2008. Fannie Mae has not received funds from Treasury since the first quarter of 2012. The funding the company has received under its senior preferred stock purchase agreement with Treasury has provided the company with the capital and liquidity needed to fulfill its mission of providing liquidity and support to the nation’s housing finance markets and to avoid a trigger of mandatory receivership under the Federal Housing Finance Regulatory Reform Act of 2008. For periods through December 31, 2014, Fannie Mae has requested cumulative draws totaling \$116.1 billion and paid \$134.5 billion in dividends to Treasury. Under the senior preferred stock purchase agreement, the payment of dividends does not offset prior draws. As a result, Treasury maintains a liquidation preference of \$117.1 billion on the company’s senior preferred stock.

### Treasury Draws and Dividend Payments



- (1) Treasury draw requests are shown in the period for which requested and do not include the initial \$1.0 billion liquidation preference of Fannie Mae’s senior preferred stock, for which Fannie Mae did not receive any cash proceeds. The payment of dividends does not offset prior Treasury draws.
- (2) Fannie Mae expects to pay a dividend for the first quarter of 2015 calculated based on the company’s net worth of \$3.7 billion as of December 31, 2014 less a capital reserve amount of \$1.8 billion.
- (3) Amounts may not sum due to rounding.

In August 2012, the terms governing the company’s dividend obligations on the senior preferred stock were amended. The amended senior preferred stock purchase agreement does not allow the company to build a capital reserve. Beginning in 2013, the required senior preferred stock dividends each quarter equal the amount, if any, by which the company’s net worth as of the end of the immediately preceding fiscal quarter exceeds an applicable capital reserve amount. The capital reserve amount was \$2.4 billion for each quarterly dividend period in 2014, decreased to \$1.8 billion for dividend periods in 2015 and will continue to be reduced by \$600 million each year until it reaches zero on January 1, 2018.

The amount of remaining funding available to Fannie Mae under the senior preferred stock purchase agreement with Treasury is currently \$117.6 billion. If the company were to draw additional funds from Treasury under the agreement in a future period, the amount of remaining funding under the agreement would be reduced by the amount of the company’s draw. Dividend payments Fannie Mae makes to Treasury do not restore or increase the amount of funding available to the company under the agreement.

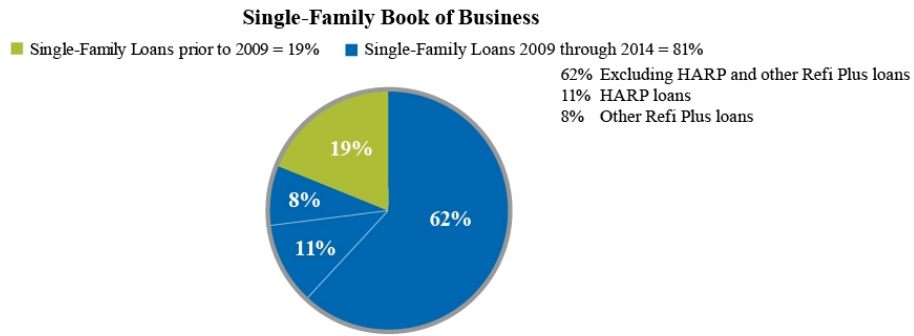
Fannie Mae is not permitted to redeem the senior preferred stock prior to the termination of Treasury’s funding commitment under the senior preferred stock purchase agreement. The limited circumstances under which Treasury’s funding commitment will terminate are described in “Business—Conservatorship and Treasury Agreements” in the company’s 2014 Form 10-K.

### CREDIT QUALITY

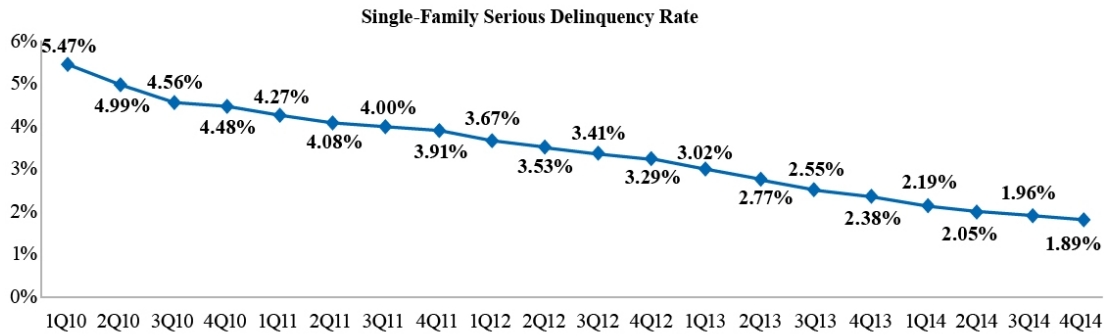
While continuing to make it possible for families to purchase, refinance, or rent homes, Fannie Mae has maintained responsible credit standards. Since 2009, Fannie Mae has seen the effect of the actions it took, beginning in 2008, to significantly strengthen its underwriting and eligibility standards and change its pricing to promote sustainable homeownership and stability in the housing market. Single-family conventional loans acquired by Fannie Mae in 2014 had a weighted average borrower FICO credit score at origination of 744 and a weighted average original loan-to-value ratio of 77 percent.

Fannie Mae’s single-family conventional guaranty book of business as of December 31, 2014 consisted of single-family loans acquired prior to 2009; non-Refi Plus™ loans acquired beginning in 2009; loans acquired through the Administration’s Home Affordable Refinance Program® (“HARP®”); and other loans

acquired pursuant to the company's Refi Plus initiative, excluding HARP loans. The company's Refi Plus initiative, which started in April 2009 and includes HARP, provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100 percent.

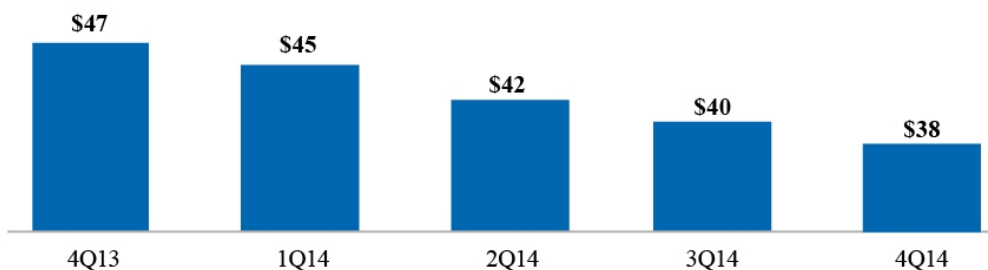


The single-family serious delinquency rate for Fannie Mae's book of business has declined for 19 consecutive quarters since the first quarter of 2010, and was 1.89 percent as of December 31, 2014, compared with 5.47 percent as of March 31, 2010. This decline is primarily the result of home retention solutions, foreclosure alternatives and completed foreclosures, improved loan payment performance, as well as the company's acquisition of loans with stronger credit profiles since the beginning of 2009. Although Fannie Mae's single-family serious delinquency rate has declined, the pace of declines has slowed in recent months and the company expects this trend to continue. The company's single-family serious delinquency rate and the period of time that loans remain seriously delinquent continue to be negatively impacted by the length of time required to complete a foreclosure in some states. High levels of foreclosures, changes in state foreclosure laws, new federal and state servicing requirements imposed by regulatory actions and legal settlements, and the need for servicers to adapt to these changes have lengthened the time it takes to foreclose on a mortgage loan in a number of states, particularly in New York, Florida, and New Jersey. Other factors such as the pace of loan modifications, changes in home prices, unemployment levels, and other macroeconomic conditions also influence serious delinquency rates.



**Total Loss Reserves**, which reflect the company’s estimate of the probable losses the company has incurred in its guaranty book of business, including concessions it granted borrowers upon modification of their loans, decreased to \$38.2 billion as of December 31, 2014 from \$47.3 billion as of December 31, 2013. The total loss reserve coverage to total nonaccrual loans was 59 percent as of December 31, 2014, compared with 58 percent as of September 30, 2014 and 57 percent as of December 31, 2013.

**Total Loss Reserves**  
(\$ in Billions)



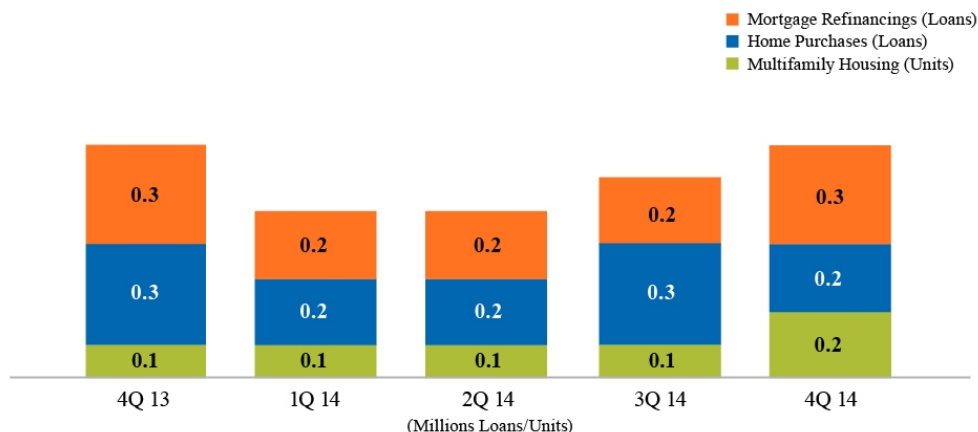
**PROVIDING LIQUIDITY AND SUPPORT TO THE MARKET**

**Liquidity**

Fannie Mae provided approximately \$434 billion in liquidity to the mortgage market in 2014, including approximately \$128 billion in liquidity in the fourth quarter of 2014, through its purchases and guarantees of loans, which resulted in:

- 887,000 home purchases in 2014, including approximately 243,000 in the fourth quarter of 2014
- 937,000 mortgage refinancings in 2014, including approximately 264,000 in the fourth quarter of 2014
- 446,000 units of multifamily housing in 2014, including approximately 157,000 in the fourth quarter of 2014

### Providing Liquidity to the Mortgage Market



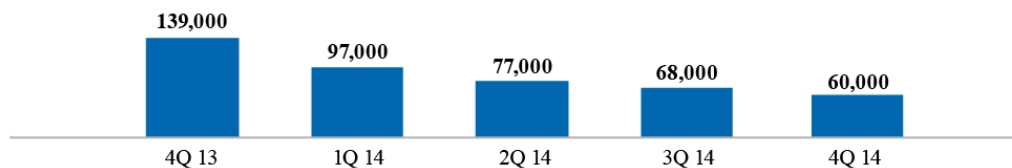
The company remained the largest single issuer of single-family mortgage-related securities in the secondary market in the fourth quarter of 2014, with an estimated market share of new single-family mortgage-related securities issuances of 40 percent, compared with 46 percent in the fourth quarter of 2013 and 40 percent for all of 2014.

Fannie Mae also remained a continuous source of liquidity in the multifamily market in 2014. As of September 30, 2014 (the latest date for which information is available), the company owned or guaranteed approximately 19 percent of the outstanding debt on multifamily properties.

#### Refinancing Initiatives

Through the company’s Refi Plus initiative, which offers refinancing flexibility to eligible Fannie Mae borrowers and includes HARP, the company acquired approximately 60,000 loans in the fourth quarter of 2014 and approximately 302,000 loans for the full year of 2014. Refinancings delivered to Fannie Mae through Refi Plus in the fourth quarter of 2014 reduced borrowers’ monthly mortgage payments by an average of \$172. The company expects the volume of refinancings under HARP to continue to decline, due to a decrease in the population of borrowers with loans that have high LTV ratios who are willing to refinance and would benefit from refinancing.

### Refi Plus Refinancings



### Home Retention Solutions and Foreclosure Alternatives

To reduce the credit losses Fannie Mae ultimately incurs on its book of business, the company has been focusing its efforts on several strategies, including reducing defaults by offering home retention solutions, such as loan modifications.

#### Single-Family Loan Workouts

	For the Year Ended December 31,					
	2014		2013		2012	
	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans
	(Dollars in millions)					
Home retention strategies:						
Modifications	\$ 20,686	122,823	\$ 28,801	160,007	\$ 30,640	163,412
Repayment plans and forbearances completed	986	7,309	1,594	12,022	3,298	23,329
Total home retention strategies	21,672	130,132	30,395	172,029	33,938	186,741
Foreclosure alternatives:						
Short sales	4,795	23,188	9,786	46,570	15,916	73,528
Deeds-in-lieu of foreclosure	1,786	11,292	2,504	15,379	2,590	15,204
Total foreclosure alternatives	6,581	34,480	12,290	61,949	18,506	88,732
Total loan workouts	\$ 28,253	164,612	\$ 42,685	233,978	\$ 52,444	275,473
Loan workouts as a percentage of single-family guaranty book of business	0.99%	0.94%	1.48%	1.33%	1.85%	1.57%

Fannie Mae views foreclosure as a last resort. For homeowners and communities in need, the company offers alternatives to foreclosure. In dealing with homeowners in distress, the company first seeks home retention solutions, which enable borrowers to stay in their homes, before turning to foreclosure alternatives.

- Fannie Mae provided approximately 34,000 loan workouts during the fourth quarter of 2014 and approximately 165,000 for the full year of 2014 enabling borrowers to avoid foreclosure.
- Fannie Mae completed approximately 26,000 loan modifications during the fourth quarter of 2014 and approximately 123,000 for the full year of 2014.



## FORECLOSURES AND REO

When there is no viable home retention solution or foreclosure alternative that can be applied, the company seeks to move to foreclosure expeditiously in an effort to minimize prolonged delinquencies that can hurt local home values and destabilize communities.

### Single-Family Foreclosed Properties

	For the Year Ended December 31,		
	2014	2013	2012
Single-family foreclosed properties (number of properties):			
Beginning of period inventory of single-family foreclosed properties (REO)	103,229	105,666	118,528
Total properties acquired through foreclosure	116,637	144,384	174,479
Dispositions of REO	(132,803)	(146,821)	(187,341)
End of period inventory of single-family foreclosed properties (REO)	87,063	103,229	105,666
Carrying value of single-family foreclosed properties (dollars in millions)	\$ 9,745	\$ 10,334	\$ 9,505
Single-family foreclosure rate	0.67 %	0.82 %	0.99 %

- Fannie Mae acquired 25,265 single-family REO properties, primarily through foreclosure, in the fourth quarter of 2014, compared with 27,798 in the third quarter of 2014.
- As of December 31, 2014, the company's inventory of single-family REO properties was 87,063, compared with 92,386 as of September 30, 2014. The carrying value of the company's single-family REO was \$9.7 billion as of December 31, 2014.
- The company's single-family foreclosure rate was 0.67 percent for the full year of 2014. This reflects the total number of single-family properties acquired through foreclosure or deeds-in-lieu of foreclosure as a percentage of the total number of loans in Fannie Mae's single-family guaranty book of business.

The company provides further discussion of its financial results and condition, credit performance, and other matters in its 2014 Form 10-K. Additional information about the company's credit performance, the characteristics of its guaranty book of business, its foreclosure-prevention efforts, and other measures is contained in the "2014 Credit Supplement" at [www.fanniemae.com](http://www.fanniemae.com).

###

*In this release, the company has presented a number of estimates, forecasts, expectations, and other forward-looking statements, including statements regarding: its future dividend payments to Treasury; the level and sources of its future revenues; the company's future profitability; the level of the company's earnings in future years as compared with 2014; the drivers of the expected decline in the company's earnings in future years; the factors that will affect the company's future financial results; the company's future single-family serious delinquency rates; the future volume of its HARP refinancings; the future fair value of the company's securities and derivatives; and the impact of the company's actions to reduce credit losses. These estimates, forecasts, expectations, and statements are forward-looking statements based on the company's current assumptions regarding numerous factors, including future home prices, the future performance of its loans and the future guaranty fee rates applicable to the loans the company acquires. Actual results, and future projections, could be materially different from what is set forth in the forward-looking statements as a result of: home price changes; interest rate changes; unemployment rates; other macroeconomic and housing market variables; the company's future serious delinquency rates; the company's future guaranty fee pricing, including any directive from FHFA to change the company's guaranty fee pricing, and the impact of that pricing on the company's guaranty fee revenues and competitive environment; government policy; credit availability, borrower behavior, including increases in the number of underwater borrowers who strategically default on their mortgage loan; the volume of loans it modifies; the effectiveness of its loss mitigation strategies and activities; significant changes in modification and foreclosure activity; management of its real estate owned inventory and pursuit of contractual remedies; changes in the fair value of its assets and liabilities; future legislative or regulatory requirements or changes that have a significant impact on the company's business, such as a requirement that the company implement a principal forgiveness program or the enactment of housing finance reform legislation; the company's reliance on and future updates to the company's models relating to loss reserves, including the assumptions used by these models; changes in generally accepted accounting principles; changes to the company's accounting policies; whether the company's counterparties meet their obligations in full; effects from activities the company takes to support the mortgage market and help borrowers; the company's future objectives and activities in support of those objectives, including actions the company may take to reach additional underserved creditworthy borrowers; actions the company may be required to take by FHFA, as its conservator or as its regulator, such as changes in the type of business the company does; the conservatorship and its effect on the company's business; the investment by Treasury and its effect on the company's business; the uncertainty of the company's future; challenges the company faces in retaining and hiring qualified employees; the deteriorated credit performance of many loans in the company's guaranty book of business; a decrease in the company's credit ratings; defaults by one or more institutional*

*counterparties; resolution or settlement agreements the company may enter into with its counterparties; operational control weaknesses; changes in the fiscal and monetary policies of the Federal Reserve, including any change in the Federal Reserve's policy toward the reinvestment of principal payments of mortgage-backed securities or any future sales of such securities; changes in the structure and regulation of the financial services industry; the company's ability to access the debt markets; disruptions in the housing, credit, and stock markets; government investigations and litigation; the company's reliance on and the performance of the company's servicers; conditions in the foreclosure environment; global political risk; natural disasters, terrorist attacks, pandemics, or other major disruptive events; information security breaches; and many other factors, including those discussed in the "Risk Factors" section of and elsewhere in the company's annual report on Form 10-K for the year ended December 31, 2014, and elsewhere in this release.*

*Fannie Mae provides Web site addresses in its news releases solely for readers' information. Other content or information appearing on these Web sites is not part of this release.*

*Fannie Mae enables people to buy, refinance, or rent homes.*

Visit us at: [www.fanniemae.com/progress](http://www.fanniemae.com/progress)

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**ANNEX**  
**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Balance Sheets**  
(Dollars in millions, except share amounts)

	As of December 31,	
	2014	2013
<b>ASSETS</b>		
Cash and cash equivalents	\$ 22,023	\$ 19,228
Restricted cash (includes \$27,515 and \$23,982, respectively, related to consolidated trusts)	32,542	28,995
Federal funds sold and securities purchased under agreements to resell or similar arrangements	30,950	38,975
Investments in securities:		
Trading, at fair value	31,504	30,768
Available-for-sale, at fair value (includes \$596 and \$998, respectively, related to consolidated trusts)	30,654	38,171
Total investments in securities	<u>62,158</u>	<u>68,939</u>
Mortgage loans:		
Loans held for sale, at lower of cost or fair value	331	380
Loans held for investment, at amortized cost:		
Of Fannie Mae	272,360	300,159
Of consolidated trusts (includes \$15,629 and \$14,268, respectively, at fair value and loans pledged as collateral that may be sold or repledged of \$0 and \$442, respectively)	2,782,344	2,769,547
Total loans held for investment	3,054,704	3,069,706
Allowance for loan losses	(35,541)	(43,846)
Total loans held for investment, net of allowance	<u>3,019,163</u>	<u>3,025,860</u>
Total mortgage loans	3,019,494	3,026,240
Accrued interest receivable, net (includes \$7,169 and \$7,271, respectively, related to consolidated trusts)	8,193	8,319
Acquired property, net	10,618	11,621
Deferred tax assets, net	42,206	47,560
Other assets (includes cash pledged as collateral of \$1,646 and \$1,590, respectively)	19,992	20,231
Total assets	<u>\$ 3,248,176</u>	<u>\$ 3,270,108</u>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accrued interest payable (includes \$8,282 and \$8,276, respectively, related to consolidated trusts)	\$ 10,232	\$ 10,553
Federal funds purchased and securities sold under agreements to repurchase	50	—
Debt:		
Of Fannie Mae (includes \$6,403 and \$1,308, respectively, at fair value)	460,443	529,434
Of consolidated trusts (includes \$19,483 and \$14,976, respectively, at fair value)	2,761,712	2,705,089
Other liabilities (includes \$503 and \$488, respectively, related to consolidated trusts)	12,019	15,441
Total liabilities	<u>3,244,456</u>	<u>3,260,517</u>
Commitments and contingencies	—	—
Fannie Mae stockholders' equity:		
Senior preferred stock, 1,000,000 shares issued and outstanding	117,149	117,149
Preferred stock, 700,000,000 shares are authorized— 555,374,922 shares issued and outstanding	19,130	19,130
Common stock, no par value, no maximum authorization—1,308,762,703 shares issued, 1,158,082,750 and 1,158,080,657 shares outstanding, respectively	687	687
Accumulated deficit	(127,618)	(121,227)
Accumulated other comprehensive income	1,733	1,203
Treasury stock, at cost, 150,679,953 and 150,682,046 shares, respectively	(7,401)	(7,401)
Total Fannie Mae stockholders' equity	<u>3,680</u>	<u>9,541</u>
Noncontrolling interest	40	50
Total equity	<u>3,720</u>	<u>9,591</u>
Total liabilities and equity	<u>\$ 3,248,176</u>	<u>\$ 3,270,108</u>

See Notes to Consolidated Financial Statements in 2014 Form 10-K

**FANNIE MAE**  
(In conservatorship)  
**Consolidated Statements of Operations and Comprehensive Income**  
(Dollars and shares in millions, except per share amounts)

	For the Year Ended December 31,		
	2014	2013	2012
Interest income:			
Trading securities	\$ 553	\$ 779	\$ 989
Available-for-sale securities	1,622	2,357	3,299
Mortgage loans (includes \$101,835, \$101,448, and \$110,451, respectively, related to consolidated trusts)	112,120	114,238	124,706
Other	110	175	196
Total interest income	<u>114,405</u>	<u>117,549</u>	<u>129,190</u>
Interest expense:			
Short-term debt	94	131	152
Long-term debt (includes \$85,835, \$84,751, and \$95,612, respectively, related to consolidated trusts)	94,343	95,014	107,537
Total interest expense	<u>94,437</u>	<u>95,145</u>	<u>107,689</u>
Net interest income	19,968	22,404	21,501
Benefit for credit losses	3,964	8,949	852
Net interest income after benefit for credit losses	<u>23,932</u>	<u>31,353</u>	<u>22,353</u>
Investment gains (losses), net	936	1,127	(226)
Fair value (losses) gains, net	(4,833)	2,959	(2,977)
Debt extinguishment gains (losses), net	66	131	(244)
Fee and other income	5,887	3,930	1,487
Non-interest income (loss)	<u>2,056</u>	<u>8,147</u>	<u>(1,960)</u>
Administrative expenses:			
Salaries and employee benefits	1,321	1,218	1,195
Professional services	1,076	910	766
Occupancy expenses	203	189	188
Other administrative expenses	177	228	218
Total administrative expenses	<u>2,777</u>	<u>2,545</u>	<u>2,367</u>
Foreclosed property expense (income)	142	(2,839)	(254)
Temporary Payroll Cut Continuation Act of 2011 ("TCCA") fees	1,375	1,001	238
Other expenses, net	544	226	822
Total expenses	<u>4,838</u>	<u>933</u>	<u>3,173</u>
Income before federal income taxes	21,150	38,567	17,220
(Provision) benefit for federal income taxes	<u>(6,941)</u>	<u>45,415</u>	<u>—</u>
Net income	14,209	83,982	17,220
Other comprehensive income:			
Changes in unrealized gains on available-for-sale securities, net of reclassification adjustments and taxes	494	693	1,735
Other	36	126	(116)
Total other comprehensive income	<u>530</u>	<u>819</u>	<u>1,619</u>
Total comprehensive income	14,739	84,801	18,839
Less: Comprehensive (income) loss attributable to noncontrolling interest	<u>(1)</u>	<u>(19)</u>	<u>4</u>
Total comprehensive income attributable to Fannie Mae	<u>\$ 14,738</u>	<u>\$ 84,782</u>	<u>\$ 18,843</u>
Net income	\$ 14,209	\$ 83,982	\$ 17,220
Less: Net (income) loss attributable to noncontrolling interest	<u>(1)</u>	<u>(19)</u>	<u>4</u>
Net income attributable to Fannie Mae	\$ 14,208	\$ 83,963	\$ 17,224
Dividends distributed or available for distribution to senior preferred stockholder	<u>(15,323)</u>	<u>(85,419)</u>	<u>(15,827)</u>
Net (loss) income attributable to common stockholders	<u>\$ (1,115)</u>	<u>\$ (1,456)</u>	<u>\$ 1,397</u>
(Loss) earnings per share:			
Basic	\$ (0.19)	\$ (0.25)	\$ 0.24
Diluted	(0.19)	(0.25)	0.24
Weighted-average common shares outstanding:			
Basic	5,762	5,762	5,762
Diluted	5,762	5,762	5,893

See Notes to Consolidated Financial Statements in 2014 Form 10-K

**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Statements of Cash Flows**  
(Dollars in millions)

	For the Year Ended December 31,		
	2014	2013	2012
<b>Cash flows (used in) provided by operating activities:</b>			
Net income	\$ 14,209	\$ 83,982	\$ 17,220
Reconciliation of net income to net cash (used in) provided by operating activities:			
Amortization of cost basis adjustments	(4,265)	(5,104)	(2,335)
Benefit for credit losses	(3,964)	(8,949)	(852)
Valuation gains	(2,159)	(2)	(1,345)
Current and deferred federal income taxes	4,126	(47,766)	10
Net change in trading securities	(2,666)	1,575	31,972
Net gains related to the disposition of acquired property and preforeclosure sales, including credit enhancements	(4,510)	(6,024)	(6,009)
Other, net	(2,109)	(4,809)	(1,660)
Net cash (used in) provided by operating activities	<u>(1,338)</u>	<u>12,903</u>	<u>37,001</u>
<b>Cash flows provided by investing activities:</b>			
Purchases of trading securities held for investment	—	(7,521)	(3,216)
Proceeds from maturities and paydowns of trading securities held for investment	1,358	2,491	3,508
Proceeds from sales of trading securities held for investment	1,668	14,585	3,861
Proceeds from maturities and paydowns of available-for-sale securities	5,853	10,116	12,636
Proceeds from sales of available-for-sale securities	3,265	15,497	1,306
Purchases of loans held for investment	(132,650)	(195,386)	(210,488)
Proceeds from repayments and sales of loans acquired as held for investment of Fannie Mae	26,719	48,875	31,322
Proceeds from repayments and sales of loans acquired as held for investment of consolidated trusts	388,348	631,088	797,331
Net change in restricted cash	(3,547)	38,924	(17,122)
Advances to lenders	(100,045)	(139,162)	(144,064)
Proceeds from disposition of acquired property and preforeclosure sales	25,476	38,349	38,685
Net change in federal funds sold and securities purchased under agreements to resell or similar arrangements	8,025	(6,475)	13,500
Other, net	197	1,373	434
Net cash provided by investing activities	<u>224,667</u>	<u>452,754</u>	<u>527,693</u>
<b>Cash flows used in financing activities:</b>			
Proceeds from issuance of debt of Fannie Mae	380,282	372,361	736,065
Payments to redeem debt of Fannie Mae	(450,140)	(459,745)	(854,111)
Proceeds from issuance of debt of consolidated trusts	275,353	409,979	396,513
Payments to redeem debt of consolidated trusts	(405,505)	(707,544)	(832,537)
Payments of cash dividends on senior preferred stock to Treasury	(20,594)	(82,452)	(11,608)
Proceeds from senior preferred stock purchase agreement with Treasury	—	—	4,571
Other, net	70	(145)	(9)
Net cash used in financing activities	<u>(220,534)</u>	<u>(467,546)</u>	<u>(561,116)</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	2,795	(1,889)	3,578
Cash and cash equivalents at beginning of period	19,228	21,117	17,539
Cash and cash equivalents at end of period	<u>\$ 22,023</u>	<u>\$ 19,228</u>	<u>\$ 21,117</u>
<b>Cash paid during the period for:</b>			
Interest	\$ 108,667	\$ 109,240	\$ 119,259
Income taxes	2,815	2,350	—
<b>Non-cash activities:</b>			
Net mortgage loans acquired by assuming debt	\$ 190,151	\$ 433,007	\$ 537,862
Net transfers from mortgage loans of Fannie Mae to mortgage loans of consolidated trusts	113,611	179,097	165,272
Transfers from advances to lenders to loans held for investment of consolidated trusts	93,909	137,074	133,554
Net transfers from mortgage loans to acquired property	24,742	34,024	46,981

See Notes to Consolidated Financial Statements in 2014 Form 10-K

**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Statements of Changes in Equity (Deficit)**  
(Dollars and shares in millions)

	Fannie Mae Stockholders' Equity (Deficit)											Total Equity (Deficit)
	Shares Outstanding			Senior Preferred Stock	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Non Controlling Interest	
	Senior Preferred	Preferred	Common									
<b>Balance as of December 31, 2011</b>	1	556	1,158	\$ 112,578	\$ 19,130	\$ 687	\$ —	\$ (128,381)	\$ (1,235)	\$ (7,403)	\$ 53	\$ (4,571)
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(8)	(8)
Comprehensive income:												
Net income	—	—	—	—	—	—	—	17,224	—	—	(4)	17,220
Other comprehensive income, net of tax effect:												
Changes in net unrealized losses on available-for-sale securities (net of tax of \$702)	—	—	—	—	—	—	—	—	1,289	—	—	1,289
Reclassification adjustment for losses included in net income (net of tax of \$241)	—	—	—	—	—	—	—	—	446	—	—	446
Prior service cost and actuarial gains, net of amortization for defined benefit plans	—	—	—	—	—	—	—	—	(116)	—	—	(116)
<b>Total comprehensive income</b>												18,839
Senior preferred stock dividends	—	—	—	—	—	—	1	(11,609)	—	—	—	(11,608)
Increase to senior preferred liquidation preference	—	—	—	4,571	—	—	—	—	—	—	—	4,571
Other	—	—	—	—	—	—	(1)	—	—	2	—	1
<b>Balance as of December 31, 2012</b>	1	556	1,158	117,149	19,130	687	—	(122,766)	384	(7,401)	41	7,224
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(10)	(10)
Comprehensive income:												
Net income	—	—	—	—	—	—	—	83,963	—	—	19	83,982
Other comprehensive income, net of tax effect:												
Changes in net unrealized gains on available-for-sale securities (net of tax of \$529)	—	—	—	—	—	—	—	—	983	—	—	983
Reclassification adjustment for gains included in net income (net of tax of \$157)	—	—	—	—	—	—	—	—	(290)	—	—	(290)
Prior service cost and actuarial gains, net of amortization for defined benefit plans (net of tax of \$68)	—	—	—	—	—	—	—	—	126	—	—	126
<b>Total comprehensive income</b>												84,801
Senior preferred stock dividends	—	—	—	—	—	—	—	(82,452)	—	—	—	(82,452)
Other	—	—	—	—	—	—	—	28	—	—	—	28
<b>Balance as of December 31, 2013</b>	1	556	1,158	117,149	19,130	687	—	(121,227)	1,203	(7,401)	50	9,591
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(11)	(11)
Comprehensive income:												
Net income	—	—	—	—	—	—	—	14,208	—	—	1	14,209
Other comprehensive income, net of tax effect:												
Changes in net unrealized gains on available-for-sale securities (net of tax of \$389)	—	—	—	—	—	—	—	—	722	—	—	722
Reclassification adjustment for gains included in net income (net of tax of \$123)	—	—	—	—	—	—	—	—	(228)	—	—	(228)
Prior service cost and actuarial gains, net of amortization for defined benefit plans (net of tax of \$20)	—	—	—	—	—	—	—	—	36	—	—	36
<b>Total comprehensive income</b>												14,739
Senior preferred stock dividends	—	—	—	—	—	—	—	(20,594)	—	—	—	(20,594)
Other	—	—	—	—	—	—	—	(5)	—	—	—	(5)
<b>Balance as of December 31, 2014</b>	1	556	1,158	\$ 117,149	\$ 19,130	\$ 687	\$ —	\$ (127,618)	\$ 1,733	\$ (7,401)	\$ 40	\$ 3,720

See Notes to Consolidated Financial Statements in 2014 Form 10-K

# **Fannie Mae 2014 Credit Supplement**



**February 20, 2015**

- **This presentation includes information about Fannie Mae, including information contained in Fannie Mae’s Annual Report on Form 10-K for the year ended December 31, 2014, the “2014 Form 10-K.” Some of the terms used in these materials are defined and discussed more fully in the 2014 Form 10-K. These materials should be reviewed together with the 2014 Form 10-K, which is available on the “SEC Filings” page in the “Investor Relations” section of Fannie Mae’s web site at [www.fanniemae.com](http://www.fanniemae.com).**
  - **Some of the information in this presentation is based upon information that we received from third-party sources such as sellers and servicers of mortgage loans. Although we generally consider this information reliable, we do not independently verify all reported information.**
  - **Due to rounding, amounts reported in this presentation may not add to totals indicated (or 100%). A dash indicates less than 0.05% or a null value.**
  - **Unless otherwise indicated data labeled as “2014” is as of December 31, 2014 or for the full year of 2014.**
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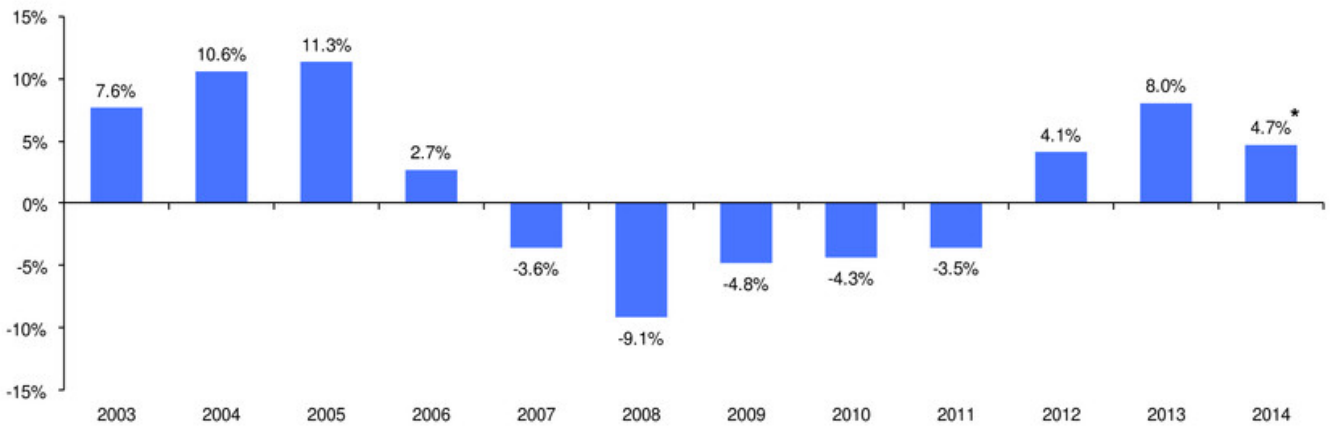


## Table of Contents

<b>Home Prices</b>	
Home Price Growth/Decline Rates in the U.S.	3
One Year Home Price Change as of 2014 Q4	4
Home Price Change From 2006 Q3 Through 2014 Q4	5
<b>Credit Profile of Fannie Mae Single-Family Loans</b>	
Credit Characteristics of Single-Family Business Acquisitions	6
Credit Risk Profile Summary of Single-Family Business Acquisitions	7
Certain Credit Characteristics of Single-Family Business Acquisitions: 2003 - 2014	8
Single-Family Business Acquisitions by Loan Purpose	9
Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year	10
Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Certain Product Features	11
<b>Geographic Credit Profile of Fannie Mae Single-Family Loans and Foreclosed Properties (REO)</b>	
Credit Characteristics of Single-Family Conventional Guaranty Book of Business and Single-Family Real Estate Owned (REO) in Select States	12
Seriously Delinquent Loan and REO Ending Inventory Share by Select States	13
Single-Family Short Sales and REO Sales Prices to UPB of Mortgage Loans	14
<b>Workouts of Fannie Mae Single-Family Loans</b>	
Single-Family Loan Workouts	15
Re-performance Rates of Modified Single-Family Loans	16
<b>Additional Credit Information for Fannie Mae Single-Family Loans</b>	
Credit Loss Concentration of Single-Family Conventional Guaranty Book of Business	17
Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year	18
<b>Credit Profile of Fannie Mae Multifamily Loans</b>	
Multifamily Credit Profile by Loan Attributes	19
Multifamily Credit Profile by Acquisition Year	20
Multifamily Credit Profile	21
Multifamily 2014 Credit Losses by State	22

## Home Price Growth/Decline Rates in the U.S.

Fannie Mae Home Price Index



S&P/Case-Shiller Index	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
	9.8%	13.6%	13.5%	1.7%	-5.4%	-12.0%	-3.9%	-4.1%	-3.9%	6.5%	10.8%	5.0%**

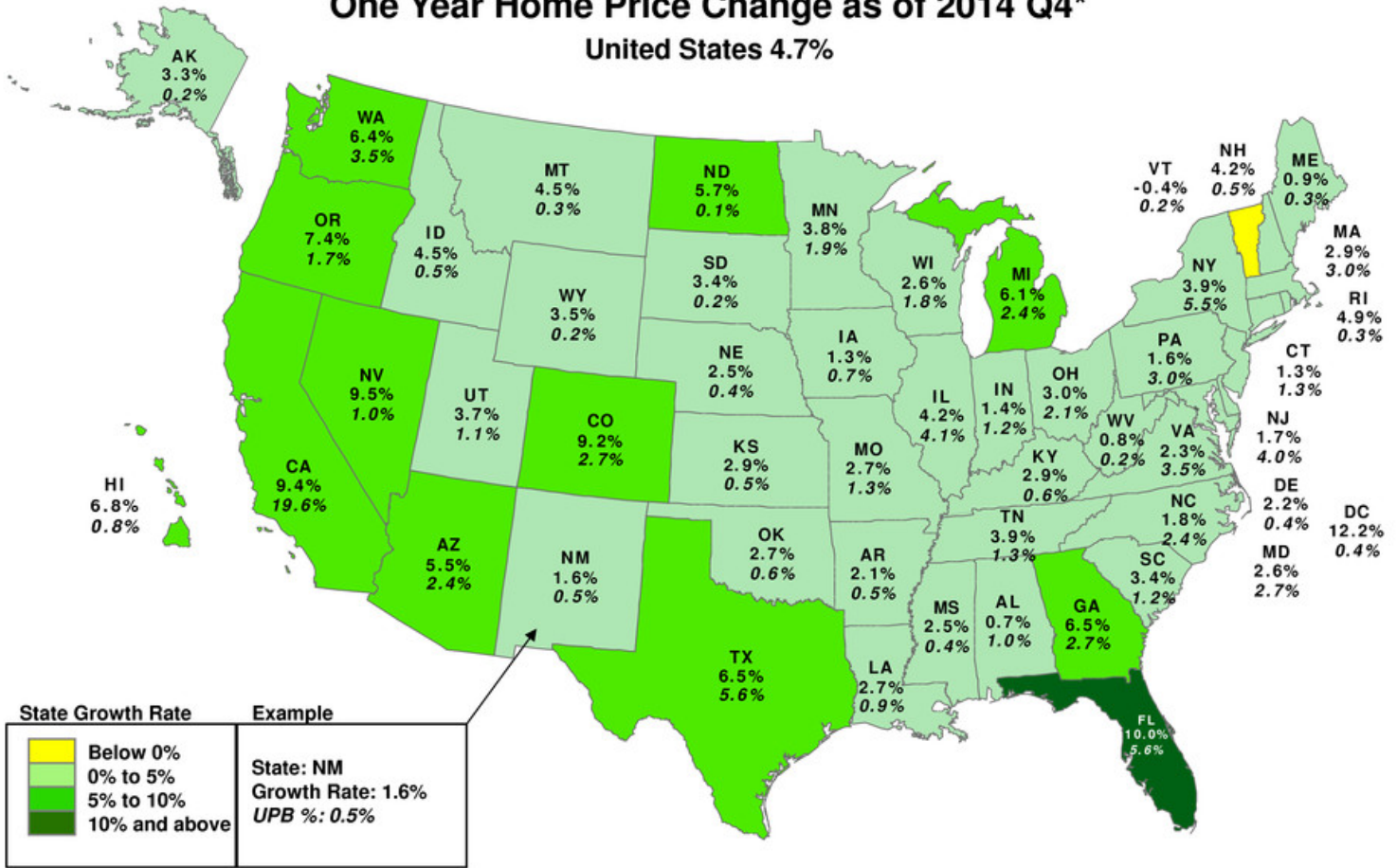
\*Estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2015. Including subsequent data may lead to materially different results.

\*\*Year-to-date as of September 2014. As comparison, Fannie Mae's index for the same period is 5.0%.

Based on our home price index, we estimate that home prices on a national basis increased by 4.7% in 2014, following increases of 8.0% in 2013 and 4.1% in 2012. Despite the recent increases in home prices, we estimate that, through December 31, 2014, home prices on a national basis remained 10.1% below their peak in the third quarter of 2006. Our home price estimates are based on preliminary data and are subject to change as additional data become available.

# One Year Home Price Change as of 2014 Q4\*

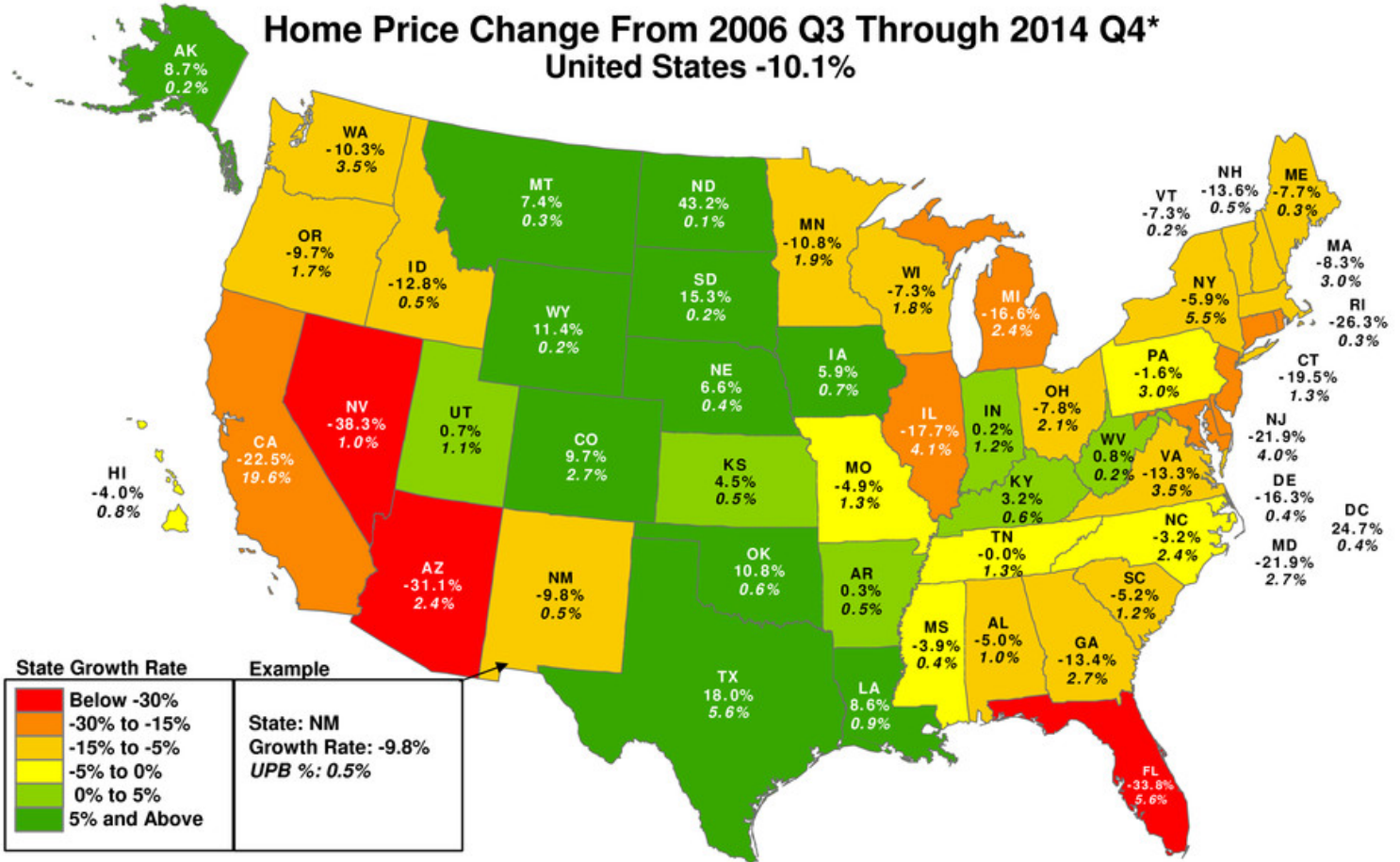
United States 4.7%



State Growth Rate	Example
Below 0%	State: NM Growth Rate: 1.6% UPB %: 0.5%
0% to 5%	
5% to 10%	
10% and above	

\*Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2015. UPB estimates are based on data available through the end of December 2014. Including subsequent data may lead to materially different results.

## Home Price Change From 2006 Q3 Through 2014 Q4\* United States -10.1%



\*Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2015. UPB estimates are based on data available through the end of December 2014. Including subsequent data may lead to materially different results.

Note: Home prices on a national basis reached a peak in the third quarter of 2006.

## Credit Characteristics of Single-Family Business Acquisitions <sup>(1)</sup>

Acquisition Period	Full Year 2014		Q4 2014		Q3 2014		Q2 2014		Q1 2014		Full Year 2013	
	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>	Single-Family Acquisitions	Excl. Refi Plus <sup>(2)</sup>
Unpaid Principal Balance (billions)	\$369.8	\$324.8	\$106.0	\$97.0	\$102.3	\$92.2	\$85.2	\$73.9	\$76.4	\$61.8	\$728.4	\$564.5
Weighted Average Origination Note Rate	4.31%	4.28%	4.22%	4.20%	4.28%	4.26%	4.37%	4.35%	4.41%	4.37%	3.78%	3.73%
<b>Origination Loan-to-Value (LTV) Ratio</b>												
<= 60%	15.9%	15.1%	16.5%	15.8%	14.7%	13.9%	15.8%	14.8%	16.9%	16.5%	22.0%	23.5%
60.01% to 70%	12.2%	12.1%	12.7%	12.6%	11.7%	11.5%	11.7%	11.6%	12.5%	12.8%	13.9%	15.3%
70.01% to 80%	40.4%	43.5%	40.8%	42.7%	41.0%	43.5%	40.6%	44.1%	38.8%	44.0%	34.9%	41.2%
80.01% to 90%	13.1%	12.7%	13.3%	13.1%	13.8%	13.6%	13.0%	12.4%	12.3%	11.3%	10.5%	9.2%
90.01% to 100%	16.2%	16.5%	15.6%	15.9%	17.1%	17.5%	16.6%	17.1%	15.3%	15.4%	11.5%	10.8%
> 100%	2.2%	—	1.2%	—	1.7%	—	2.3%	—	4.2%	—	7.1%	—
Weighted Average Origination LTV Ratio	76.6%	76.1%	75.8%	75.7%	77.1%	76.8%	76.8%	76.3%	76.8%	75.2%	75.7%	71.4%
<b>FICO Credit Scores <sup>(3)</sup></b>												
< 620	1.2%	—	0.9%	—	1.1%	—	1.3%	—	1.8%	—	1.4%	—
620 to < 660	5.4%	4.4%	5.4%	4.7%	5.4%	4.6%	5.3%	4.1%	5.7%	4.1%	3.4%	1.9%
660 to < 700	13.4%	12.6%	13.2%	12.7%	13.4%	12.7%	13.3%	12.3%	13.9%	12.6%	9.7%	7.8%
700 to < 740	21.0%	21.2%	20.8%	21.0%	21.1%	21.3%	20.8%	21.1%	21.3%	21.5%	18.2%	17.7%
>= 740	58.9%	61.7%	59.8%	61.6%	59.0%	61.4%	59.3%	62.5%	57.3%	61.7%	67.3%	72.5%
Weighted Average FICO Credit Score	744	748	745	748	744	748	744	749	741	748	753	760
<b>Certain Characteristics</b>												
Fixed-rate	95.3%	94.9%	96.1%	95.9%	95.2%	94.9%	95.1%	94.6%	94.6%	93.8%	97.6%	97.0%
Adjustable-rate	4.7%	5.1%	3.9%	4.1%	4.8%	5.1%	4.9%	5.4%	5.4%	6.2%	2.4%	3.0%
Alt-A <sup>(4)</sup>	0.9%	—	0.6%	—	0.8%	—	0.8%	—	1.3%	—	1.3%	—
Interest Only	—	—	—	—	—	—	—	—	0.1%	0.1%	0.2%	0.3%
Investor	9.0%	7.7%	8.2%	7.4%	8.1%	7.1%	9.0%	7.7%	11.2%	9.1%	9.3%	7.0%
Condo/Co-op	10.3%	10.3%	9.9%	10.0%	10.1%	10.1%	10.6%	10.7%	10.7%	10.8%	10.4%	10.1%
Refinance	48.3%	41.1%	50.3%	45.7%	43.4%	37.2%	45.6%	37.3%	54.9%	44.3%	70.2%	61.5%
<b>Loan Purpose</b>												
Purchase	51.7%	58.9%	49.7%	54.3%	56.6%	62.8%	54.4%	62.7%	45.1%	55.7%	29.8%	38.5%
Cash-out refinance	16.1%	18.3%	18.1%	19.8%	14.9%	16.5%	14.9%	17.2%	16.0%	19.8%	14.6%	18.8%
Other refinance	32.2%	22.8%	32.2%	25.9%	28.5%	20.6%	30.7%	20.2%	38.9%	24.5%	55.6%	42.7%
<b>Top 3 Geographic Concentration</b>												
	Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions		Single-Family Acquisitions	
	California	21.2%	California	22.1%	California	20.5%	California	20.9%	California	21.2%	California	23.7%
	Texas	7.7%	Texas	7.5%	Texas	8.0%	Texas	8.2%	Texas	7.4%	Texas	5.8%
	Florida	5.3%	Florida	5.1%	Florida	5.2%	Florida	5.4%	Florida	5.6%	Florida	4.7%

- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) Single-family business acquisitions for the applicable period excluding loans acquired under our Refi Plus™ initiative, which includes the Home Affordable Refinance Program® ("HARP®"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (4) Newly originated Alt-A loans for the applicable periods consist of the refinance of existing loans under our Refi Plus initiative. For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2014 Form 10-K.

# Credit Risk Profile Summary of Single-Family Business Acquisitions<sup>(1)</sup>

## Credit Profile for Single-Family Acquisitions

2014		Origination Loan-to-Value (LTV) Ratio				Total	2013		Origination Loan-to-Value (LTV) Ratio				Total	Change in Acquisitions Profile	Origination Loan-to-Value (LTV) Ratio				Total	
		<= 60%	60.01% to 80%	80.01% to 100%	> 100%				<= 60%	60.01% to 80%	80.01% to 100%	> 100%			<= 60%	60.01% to 80%	80.01% to 100%	> 100%		
FICO Credit Score <sup>(2)</sup>	>= 740	10.3%	31.9%	16.0%	0.7%	58.9%	FICO Credit Score <sup>(2)</sup>	>= 740	16.6%	34.3%	13.3%	3.1%	67.3%	FICO Credit Score <sup>(2)</sup>	>= 740	-6.2%	-2.4%	2.6%	-2.4%	-8.4%
	660 to < 740	4.5%	17.4%	11.6%	0.9%	34.4%		660 to < 740	4.7%	12.8%	7.5%	2.8%	27.9%		660 to < 740	-0.2%	4.6%	4.0%	-1.9%	6.5%
	620 to < 660	0.9%	2.8%	1.4%	0.3%	5.4%		620 to < 660	0.6%	1.4%	0.8%	0.7%	3.4%		620 to < 660	0.3%	1.5%	0.6%	-0.4%	2.0%
	< 620	0.2%	0.4%	0.4%	0.2%	1.2%		< 620	0.2%	0.3%	0.4%	0.5%	1.4%		< 620	—	0.1%	—	-0.2%	-0.2%
	Total	15.9%	52.6%	29.3%	2.2%	100.0%		Total	22.0%	48.8%	22.1%	7.1%	100.0%		Total	-6.1%	3.7%	7.2%	-4.9%	—

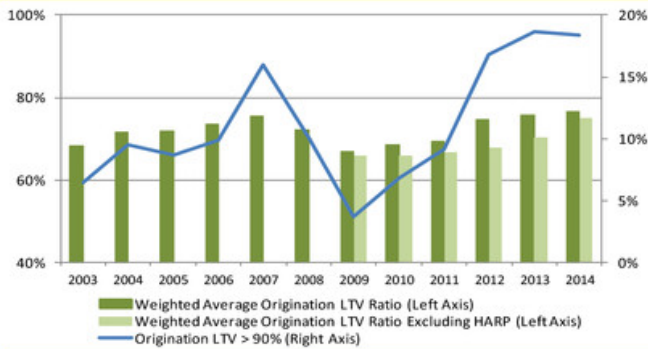
## Credit Profile for Single-Family Acquisitions (Excluding Refi Plus)<sup>(3)</sup>

2014		Origination Loan-to-Value (LTV) Ratio				Total	2013		Origination Loan-to-Value (LTV) Ratio				Total	Change in Acquisitions Profile	Origination Loan-to-Value (LTV) Ratio				Total	
		<= 60%	60.01% to 80%	80.01% to 95%	> 95%				<= 60%	60.01% to 80%	80.01% to 95%	> 95%			<= 60%	60.01% to 80%	80.01% to 95%	> 95%		
FICO Credit Score <sup>(2)</sup>	>= 740	10.3%	34.6%	16.4%	0.4%	61.7%	FICO Credit Score <sup>(2)</sup>	>= 740	18.4%	40.9%	12.0%	1.2%	72.5%	FICO Credit Score <sup>(2)</sup>	>= 740	-8.0%	-6.3%	4.4%	-0.8%	-10.8%
	660 to < 740	4.1%	18.2%	11.1%	0.4%	33.8%		660 to < 740	4.7%	14.3%	5.7%	0.8%	25.5%		660 to < 740	-0.6%	3.9%	5.3%	-0.4%	8.3%
	620 to < 660	0.7%	2.7%	1.0%	—	4.4%		620 to < 660	0.4%	1.3%	0.2%	—	1.9%		620 to < 660	0.3%	1.4%	0.8%	—	2.5%
	< 620	—	—	—	—	—		< 620	—	—	—	—	—		< 620	—	—	—	—	—
	Total	15.1%	55.6%	28.4%	0.9%	100.0%		Total	23.5%	56.5%	17.9%	2.1%	100.0%		Total	-8.3%	-0.9%	10.5%	-1.2%	—

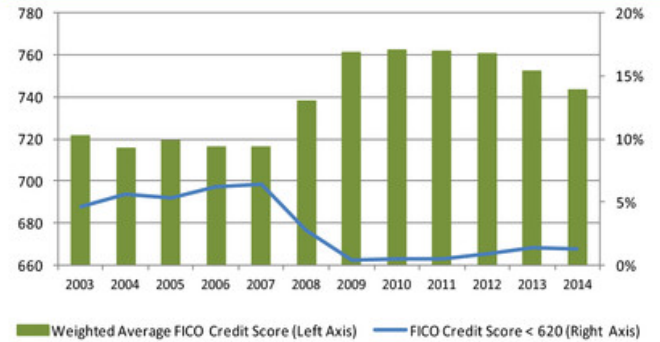
- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan. FICO credit scores below 620 primarily consist of the refinance of existing loans under our Refi Plus initiative, which includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (3) Single-family business acquisitions for the applicable period excluding loans acquired under our Refi Plus initiative, which includes HARP.

# Certain Credit Characteristics of Single-Family Business Acquisitions: 2003 – 2014<sup>(1)</sup>

### Origination Loan-to-Value Ratio <sup>(2)</sup>

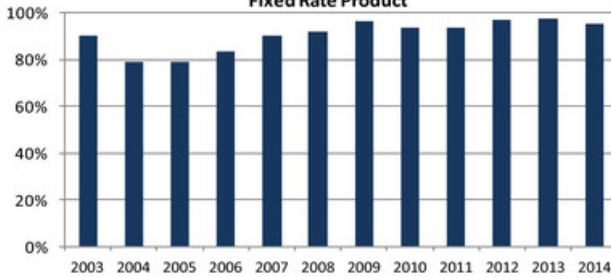


### FICO Credit Score <sup>(3)</sup>

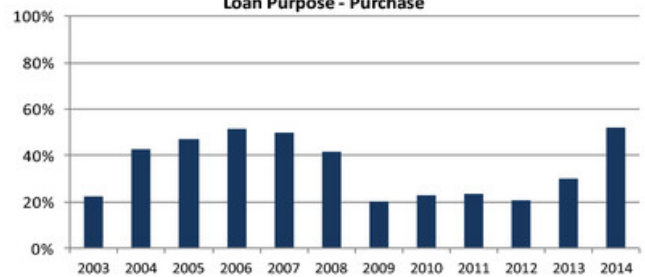


## Product Feature

### Share of Single-Family Business Acquisitions: Fixed Rate Product

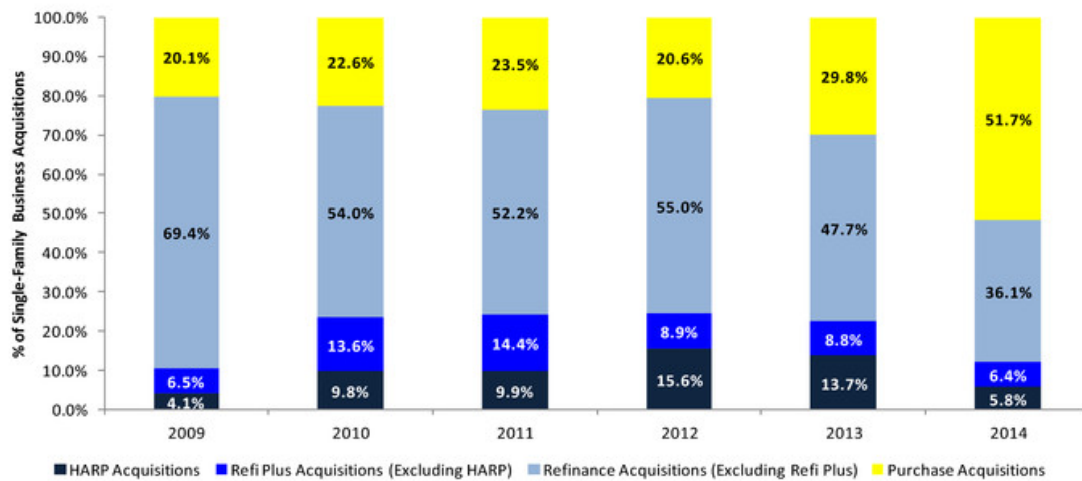


### Share of Single-Family Business Acquisitions: Loan Purpose - Purchase



- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) The refinancing of loans under the Home Affordable Refinance Program ("HARP"), which started in April 2009, contributed to an increase in our acquisition of loans with high loan-to-value ratios.
- (3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan. Loans acquired after 2009 with FICO credit scores below 620 primarily consist of the refinancing of existing loans under our Refi Plus initiative, which includes HARP.

## Single-Family Business Acquisitions by Loan Purpose



Acquisition Year	2009		2010		2011		2012		2013		2014	
	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>	HARP <sup>(1)</sup>	Refi Plus (Excluding HARP) <sup>(1)</sup>
Unpaid Principal Balance (billions)	\$27.9	\$44.7	\$59.0	\$80.5	\$55.6	\$81.2	\$129.9	\$73.8	\$99.5	\$64.4	\$21.5	\$23.5
Weighted Average Origination Note Rate	5.05%	4.85%	5.00%	4.68%	4.78%	4.44%	4.14%	3.89%	4.04%	3.80%	4.62%	4.39%
<b>Origination Loan-to-Value Ratio:</b>												
<=80%	—	100%	—	100%	—	100%	—	100%	—	100%	—	100%
80.01% to 105%	99.1%	—	94.4%	—	88.1%	—	57.2%	—	58.4%	—	73.3%	—
105.01% to 125%	0.9%	—	5.6%	—	11.9%	—	22.1%	—	21.5%	—	16.9%	—
>125%	—	—	—	—	—	—	20.7%	—	20.1%	—	9.9%	—
Weighted Average Origination Loan-to-Value Ratio	90.7%	63.3%	92.2%	62.3%	94.3%	60.2%	111.0%	61.1%	109.8%	60.2%	101.5%	61.3%
<b>FICO Credit Scores<sup>(2)</sup></b>												
< 620	1.2%	0.8%	2.0%	1.4%	2.1%	1.7%	3.7%	2.9%	6.7%	5.3%	10.6%	9.3%
620 to < 660	2.5%	1.7%	3.6%	2.4%	3.8%	2.8%	6.0%	4.2%	9.5%	6.9%	14.5%	11.2%
660 to < 740	31.9%	23.0%	33.1%	23.9%	32.6%	25.6%	33.8%	26.0%	38.7%	31.9%	41.0%	36.5%
>=740	64.4%	74.5%	61.2%	72.3%	61.5%	70.0%	56.6%	66.9%	45.1%	55.8%	33.9%	43.0%
Weighted Average FICO Credit Score	749	762	746	760	746	758	738	753	722	737	704	717

- (1) Our Refi Plus initiative, which started in April 2009, includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.



## Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year

As of December 31, 2014	Overall Book	Origination Year									
		2014	2013	2012	2011	2010	2009	2008	2007	2006	2005 and Earlier
Unpaid Principal Balance (billions) <sup>(1)</sup>	\$2,789.2	\$317.6	\$584.8	\$659.1	\$276.5	\$235.7	\$171.0	\$64.0	\$113.1	\$81.3	\$286.2
Share of Single-Family Conventional Guaranty Book	100.0%	11.4%	21.0%	23.6%	9.9%	8.4%	6.1%	2.3%	4.1%	2.9%	10.3%
Average Unpaid Principal Balance <sup>(1)</sup>	\$159,997	\$199,884	\$191,013	\$191,969	\$163,180	\$161,958	\$156,812	\$147,607	\$162,027	\$145,929	\$83,669
Serious Delinquency Rate	1.89%	0.04%	0.22%	0.27%	0.42%	0.59%	1.00%	6.27%	10.79%	9.61%	3.82%
Weighted Average Origination Loan-to-Value Ratio	74.7%	76.9%	76.5%	76.2%	71.4%	71.2%	69.8%	74.7%	78.3%	75.3%	72.6%
Origination Loan-to-Value Ratio > 90% <sup>(2)</sup>	15.9%	18.8%	20.0%	18.9%	12.6%	10.4%	6.6%	12.6%	20.8%	12.5%	10.7%
Weighted Average Mark-to-Market Loan-to-Value Ratio	64.0%	74.7%	66.5%	60.1%	55.2%	56.8%	58.8%	72.9%	89.3%	87.0%	55.4%
Mark-to-Market Loan-to-Value Ratio > 100% and <= 125%	3.7%	1.4%	3.0%	2.9%	0.5%	0.7%	0.8%	8.7%	21.6%	20.3%	4.1%
Mark-to-Market Loan-to-Value Ratio > 125%	1.3%	0.4%	1.1%	0.9%	—	—	—	1.7%	9.4%	8.9%	1.1%
Weighted Average FICO <sup>(3)</sup>	744	743	751	759	758	757	753	716	692	697	707
FICO < 620 <sup>(3)</sup>	2.5%	1.2%	1.6%	1.0%	0.7%	0.7%	0.8%	5.8%	11.2%	8.9%	7.4%
Interest Only	2.5%	—	0.2%	0.3%	0.6%	0.9%	1.0%	8.0%	18.9%	21.0%	6.0%
Negative Amortizing	0.2%	—	—	—	—	—	—	—	—	1.5%	1.2%
Fixed-rate	92.0%	95.6%	97.6%	97.5%	95.0%	95.9%	97.4%	74.9%	64.5%	63.7%	77.5%
Primary Residence	88.1%	86.9%	86.4%	88.7%	87.3%	89.4%	90.8%	87.4%	89.7%	87.5%	89.1%
Condo/Co-op	9.4%	10.1%	10.3%	9.1%	8.7%	8.4%	8.8%	10.9%	9.7%	10.7%	8.8%
Credit Enhanced <sup>(4)</sup>	16.2%	28.9%	20.1%	14.2%	9.3%	6.7%	6.0%	25.2%	30.3%	19.2%	10.8%
Cumulative Default Rate <sup>(5)</sup>	—	—	0.1%	0.2%	0.2%	0.5%	0.6%	4.5%	13.7%	12.5%	—

(1) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2014.

(2) The increase after 2009 is primarily the result of the Home Affordable Refinance Program ("HARP"), which involves the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.

(3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.

(4) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information.

(5) Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, short sales, sales to third parties and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. For 2005 and earlier cumulative default rates, refer to slide 18.

## Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Certain Product Features

As of December 31, 2014	Categories Not Mutually Exclusive <sup>(1)</sup>							Subtotal of Certain Product Features <sup>(1)</sup>	Overall Book
	Interest Only Loans	Loans with FICO < 620 <sup>(2)</sup>	Loans with FICO ≥ 620 and < 660 <sup>(2)</sup>	Loans with Origination LTV Ratio > 90%	Loans with FICO < 620 and Origination LTV Ratio > 90%	Alt-A Loans <sup>(3)</sup>	Refi Plus Including HARP <sup>(4)</sup>		
Unpaid Principal Balance (billions) <sup>(5)</sup>	\$69.1	\$69.3	\$152.6	\$444.0	\$20.4	\$116.6	\$533.7	\$1,006.0	\$2,789.2
Share of Single-Family Conventional Guaranty Book	2.5%	2.5%	5.5%	15.9%	0.7%	4.2%	19.1%	36.1%	100.0%
Average Unpaid Principal Balance <sup>(5)</sup>	\$232,468	\$118,731	\$132,213	\$171,576	\$132,327	\$149,920	\$160,938	\$154,037	\$159,997
Serious Delinquency Rate	9.39%	8.64%	5.95%	2.74%	9.41%	7.77%	0.71%	3.34%	1.89%
Acquisition Years 2005 - 2008	81.3%	43.5%	35.3%	11.6%	33.1%	61.3%	—	19.7%	12.6%
Weighted Average Origination Loan-to-Value Ratio	74.1%	81.4%	79.4%	104.6%	107.7%	77.9%	86.8%	85.1%	74.7%
Origination Loan-to-Value Ratio > 90%	7.9%	29.5%	23.5%	100.0%	100.0%	14.7%	39.9%	44.1%	15.9%
Weighted Average Mark-to-Market Loan-to-Value Ratio	86.4%	76.2%	73.5%	90.3%	98.2%	78.7%	71.2%	75.2%	64.0%
Mark-to-Market Loan-to-Value Ratio > 100% and ≤ 125%	21.2%	12.6%	9.9%	14.0%	26.4%	15.7%	8.3%	8.8%	3.7%
Mark-to-Market Loan-to-Value Ratio > 125%	8.9%	5.3%	4.1%	5.3%	12.9%	6.6%	2.6%	3.2%	1.3%
Weighted Average FICO <sup>(2)</sup>	723	584	642	729	583	712	737	719	744
FICO < 620 <sup>(2)</sup>	1.5%	100.0%	—	4.6%	100.0%	2.4%	4.4%	6.9%	2.5%
Fixed-rate	23.7%	82.6%	84.9%	95.1%	87.2%	65.0%	98.8%	88.6%	92.0%
Primary Residence	85.4%	94.7%	93.0%	91.4%	94.5%	76.9%	84.9%	88.9%	88.1%
Condo/Co-op	14.9%	4.8%	6.1%	10.1%	5.9%	9.9%	9.5%	9.0%	9.4%
Credit Enhanced <sup>(6)</sup>	13.5%	23.7%	21.2%	59.7%	57.1%	11.1%	12.5%	29.3%	16.2%

- (1) Loans with multiple product features are included in all applicable categories. The subtotal is calculated by counting a loan only once even if it is included in multiple categories.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (3) For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2014 Form 10-K.
- (4) Our Refi Plus initiative, which started in April 2009, includes the Home Affordable Refinance Program ("HARP"). Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers, and may involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (5) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2014.
- (6) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae had access to loan-level information.

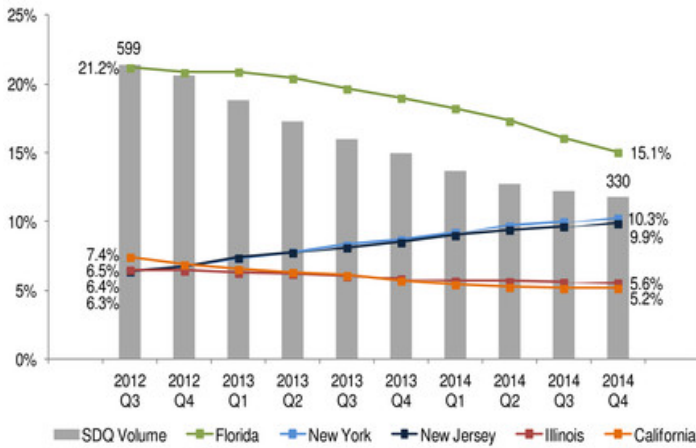
## Credit Characteristics of Single-Family Conventional Guaranty Book of Business and Single-Family Real Estate Owned (REO) in Select States

	SF Conventional Guaranty Book of Business as of December 31, 2014 <sup>(1)</sup>				Seriously Delinquent Loans as of December 31, 2014 <sup>(2)</sup>		Real Estate Owned (REO)				% of 2014 Credit Losses <sup>(4)</sup>
	UPB (\$ in Billions)	% of Total	Weighted Average Mark-to-Market LTV	Mark-to-Market LTV > 100%	Seriously Delinquent Loan Share <sup>(2)</sup>	SDQ Rate <sup>(2)</sup>	Q4 2014 Acquisitions (# of Properties)	Q4 2014 Dispositions (# of Properties)	REO Ending Inventory as of December 31, 2014	Average Days to Foreclosure <sup>(3)</sup>	
<b>Select States <sup>(5)</sup></b>											
California	\$547.9	19.6%	54.7%	3.6%	5.2%	0.70%	1,039	1,343	3,577	706	-0.8%
Texas	\$156.5	5.6%	60.5%	0.2%	3.0%	0.86%	575	876	1,614	640	-0.1%
Florida	\$155.6	5.6%	73.1%	17.3%	15.1%	4.42%	5,873	7,518	18,971	1,345	32.6%
New York	\$154.0	5.5%	59.1%	3.8%	10.3%	4.17%	615	450	1,995	1,393	4.8%
Illinois	\$113.6	4.1%	72.0%	10.5%	5.6%	2.36%	1,724	2,486	9,185	885	10.9%
New Jersey	\$110.8	4.0%	68.3%	8.6%	9.9%	5.78%	812	540	3,018	1,319	7.2%
Washington	\$98.8	3.5%	64.5%	3.7%	2.1%	1.30%	683	945	2,384	1,016	3.5%
Virginia	\$98.4	3.5%	64.7%	3.8%	1.6%	1.01%	463	490	1,446	598	1.5%
Pennsylvania	\$84.8	3.0%	66.4%	3.2%	4.5%	2.39%	1,062	1,128	3,085	962	4.2%
Massachusetts	\$84.3	3.0%	60.7%	2.0%	2.9%	2.26%	327	276	1,253	1,020	1.0%
<b>Region <sup>(6)</sup></b>											
Midwest	\$415.2	14.9%	69.1%	5.4%	15.9%	1.60%	5,344	7,653	23,168	697	20.9%
Northeast	\$528.1	18.9%	64.0%	4.8%	32.7%	3.54%	3,899	3,422	13,120	1,121	23.0%
Southeast	\$615.0	22.0%	68.5%	7.8%	30.2%	2.39%	10,691	12,575	34,238	1,074	46.5%
Southwest	\$452.0	16.2%	64.0%	2.6%	9.9%	1.02%	2,557	3,661	7,160	616	3.8%
West	\$778.9	27.9%	57.8%	4.1%	11.3%	1.00%	2,774	3,277	9,377	891	5.8%
<b>Total</b>	<b>\$2,789.2</b>	<b>100.0%</b>	<b>64.0%</b>	<b>5.0%</b>	<b>100.0%</b>	<b>1.89%</b>	<b>25,265</b>	<b>30,588</b>	<b>87,063</b>	<b>925</b>	<b>100.0%</b>

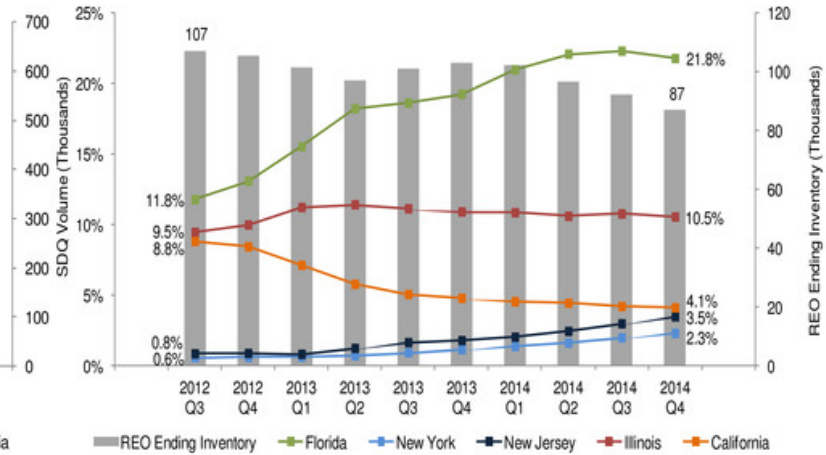
- (1) Based on the unpaid principal balance (UPB) of the single-family conventional guaranty book of business as of December 31, 2014. Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2014.
- (2) "Seriously delinquent loans" refers to single-family conventional loans that are 90 days or more past due or in the foreclosure process. "Seriously delinquent loan share" refers to the percentage of our single-family seriously delinquent loan population in the applicable state or region. "SDQ rate" refers to the number of single-family conventional loans that were seriously delinquent in the applicable state or region, divided by the number of loans in our single-family conventional guaranty book of business in that state or region.
- (3) Measured from the borrowers' last paid installment on their mortgages to when the related properties were added to our REO inventory for foreclosures completed during 2014. Fannie Mae incurs additional costs associated with property taxes, hazard insurance, and legal fees while a delinquent loan remains in the foreclosure process. Additionally, the longer a loan remains in the foreclosure process, the longer it remains in our guaranty book of business as a seriously delinquent loan. Home Equity Conversion Mortgages (HECMs) insured by HUD are excluded from this calculation.
- (4) Expressed as a percentage of credit losses for the single-family guaranty book of business. Credit losses consist of (a) charge-offs, net of recoveries and (b) foreclosed property income, adjusted to exclude the impact of fair value losses resulting from credit-impaired loans acquired from MBS trusts. Negative values are the result of recoveries on previously recognized credit losses. For information on total credit losses, refer to Fannie Mae's 2014 Form 10-K.
- (5) Select states represent the top ten states in UPB of the single-family conventional guaranty book of business as of December 31, 2014.
- (6) For information on which states are included in each region, refer to Fannie Mae's 2014 Form 10-K.

# Seriously Delinquent Loan and REO Ending Inventory Share by Select States (1)

### Seriously Delinquent Loan Share by Select States (2)



### REO Ending Inventory Share by Select States (3)

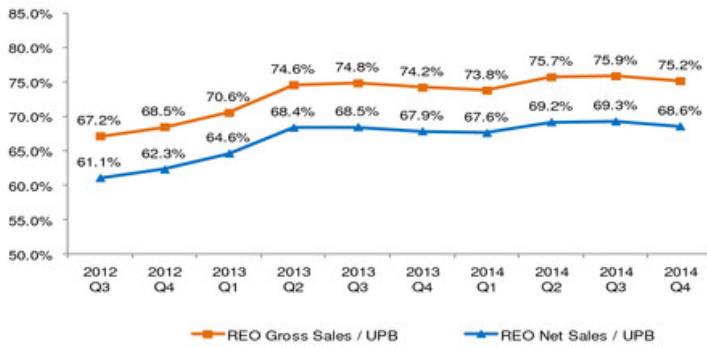


Our single-family serious delinquency rate and the period of time that loans remain seriously delinquent continue to be negatively impacted by the length of time required to complete a foreclosure in some states. High levels of foreclosures, changes in state foreclosure laws, new federal and state servicing requirements imposed by regulatory actions and legal settlements, and the need for servicers to adapt to these changes have lengthened the time it takes to foreclose on a mortgage loan in a number of states, particularly in New York, Florida and New Jersey. Longer foreclosure timelines result in these loans remaining in our book of business for a longer time, which has caused our serious delinquency rate to decrease more slowly in the last few years than it would have if the pace of foreclosures had been faster.

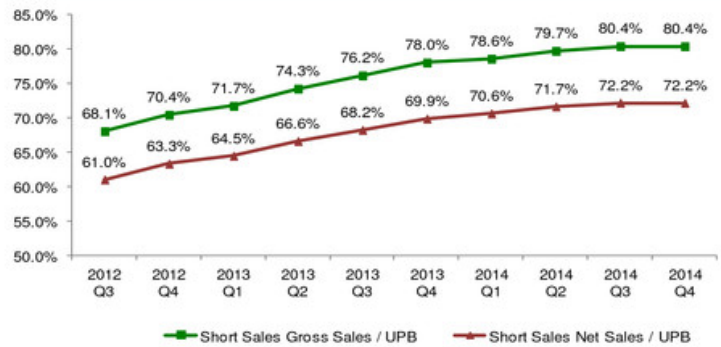
- (1) Based on states with the largest volume of seriously delinquent loans in our single-family conventional guaranty book of business as of December 31, 2014.
- (2) "Seriously delinquent loan share" refers to the percentage of our single-family seriously delinquent loan population in the applicable state.
- (3) Share of REO ending inventory calculated as the number of properties in the single-family REO ending inventory for the state divided by the total number of single-family properties in the REO ending inventory for the specified time period.

# Single-Family Short Sales and REO Sales Prices to UPB of Mortgage Loans

**REO (1) Direct Sale Dispositions: Sales Prices to UPB (2)**



**Short Sales: Sales Prices to UPB (2)**



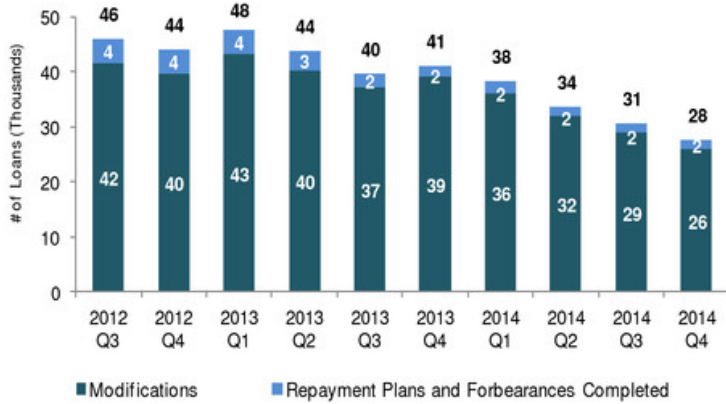
**Net Sales Prices to UPB Trends for Top 10 States (3)**

REO Net Sales Prices to UPB	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Short Sales Net Sales Prices to UPB	Q4 2013	Q1 2014	Q2 2014	Q3 2014	Q4 2014
Florida	66.0%	64.6%	66.5%	67.7%	69.2%	Florida	65.5%	67.9%	68.3%	68.9%	70.2%
Illinois	56.8%	56.6%	58.5%	59.5%	58.6%	California	73.0%	74.3%	75.8%	76.8%	77.8%
Michigan	61.3%	60.8%	63.2%	60.4%	56.2%	Illinois	62.8%	61.7%	63.5%	65.1%	64.4%
Ohio	55.0%	52.9%	54.4%	56.7%	56.1%	New Jersey	66.3%	63.9%	68.1%	66.8%	64.4%
California	80.6%	80.1%	81.8%	81.2%	78.5%	Nevada	66.2%	65.4%	68.6%	68.9%	71.1%
Georgia	69.3%	70.1%	74.0%	75.2%	75.7%	Washington	73.8%	75.2%	76.1%	76.7%	79.3%
Pennsylvania	62.9%	60.8%	61.0%	61.0%	60.2%	New York	68.8%	69.9%	71.0%	71.6%	70.4%
Washington	73.4%	76.9%	77.8%	79.5%	78.5%	Maryland	66.6%	67.1%	68.7%	69.2%	71.2%
North Carolina	73.3%	73.4%	76.0%	75.1%	74.0%	Arizona	71.3%	72.2%	73.0%	74.1%	73.5%
Arizona	73.3%	73.3%	72.9%	73.7%	72.5%	Georgia	71.8%	73.1%	70.8%	73.7%	73.6%

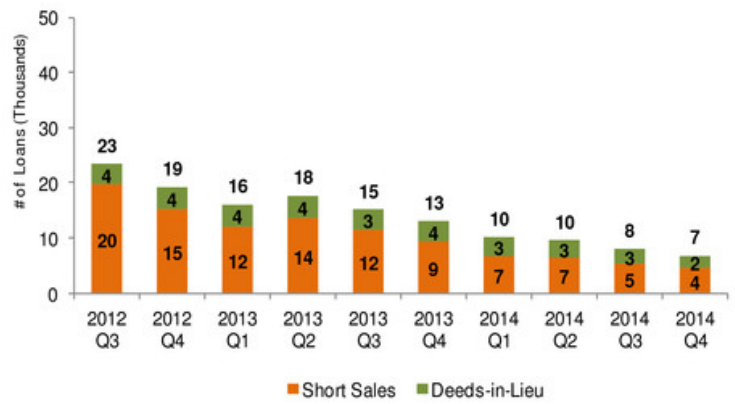
- (1) Includes REO properties that have been sold to a third party (excluding properties that have been repurchased by the seller/servicer, acquired by a mortgage insurance company, redeemed by a borrower, or sold through the FHFA Rental Pilot).
- (2) Sales Prices to UPB are calculated as the sum of sales proceeds received divided by the aggregate unpaid principal balance (UPB) of the related loans. Gross sales price represents the contract sale price. Net sales price represents the contract sale price less charges/credits paid by or due to the seller or other parties at closing.
- (3) The states shown had the greatest volume of properties sold in 2014 in each respective category.

## Single-Family Loan Workouts

### Home Retention Strategies <sup>(1)</sup>



### Foreclosure Alternatives <sup>(2)</sup>



(1) Consists of (a) modifications, which do not include trial modifications, loans to certain borrowers who have received bankruptcy relief that are accounted for as troubled debt restructurings, or repayment plans or forbearances that have been initiated but not completed and (b) repayment plans and forbearances completed.

(2) Consists of (a) short sales, in which the borrower, working with the servicer and Fannie Mae, sells the home prior to foreclosure for less than the amount owed to pay off the loan, accrued interest and other expenses from the sale proceeds and (b) deeds-in-lieu of foreclosure, which involve the borrower's voluntarily signing over title to the property.

## Re-performance Rates of Modified Single-Family Loans <sup>(1)</sup>

	2011 Q4	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2014 Q1	2014 Q2	2014 Q3
Modifications <sup>(2)</sup>	51,936	46,671	35,332	41,697	39,712	43,153	40,358	37,337	39,159	36,044	32,010	28,861
<b>% Current or Paid Off</b>												
3 months post modification	84%	85%	84%	84%	85%	86%	83%	83%	84%	83%	79%	79%
6 months post modification	79%	78%	77%	80%	82%	79%	77%	79%	79%	76%	72%	n/a
9 months post modification	74%	73%	76%	78%	78%	76%	75%	76%	74%	72%	n/a	n/a
12 months post modification	71%	73%	75%	76%	76%	75%	74%	73%	73%	n/a	n/a	n/a
15 months post modification	71%	73%	74%	74%	75%	74%	71%	72%	n/a	n/a	n/a	n/a
18 months post modification	71%	72%	73%	75%	75%	72%	70%	n/a	n/a	n/a	n/a	n/a
21 months post modification	71%	72%	74%	75%	74%	72%	n/a	n/a	n/a	n/a	n/a	n/a
24 months post modification	71%	73%	75%	74%	74%	n/a	n/a	n/a	n/a	n/a	n/a	n/a

(1) Excludes loans that were classified as subprime adjustable rate mortgages that were modified into fixed rate mortgages. Modifications include permanent modifications, but do not reflect loans currently in trial modifications.

(2) Defined as total number of completed modifications for the time periods noted.

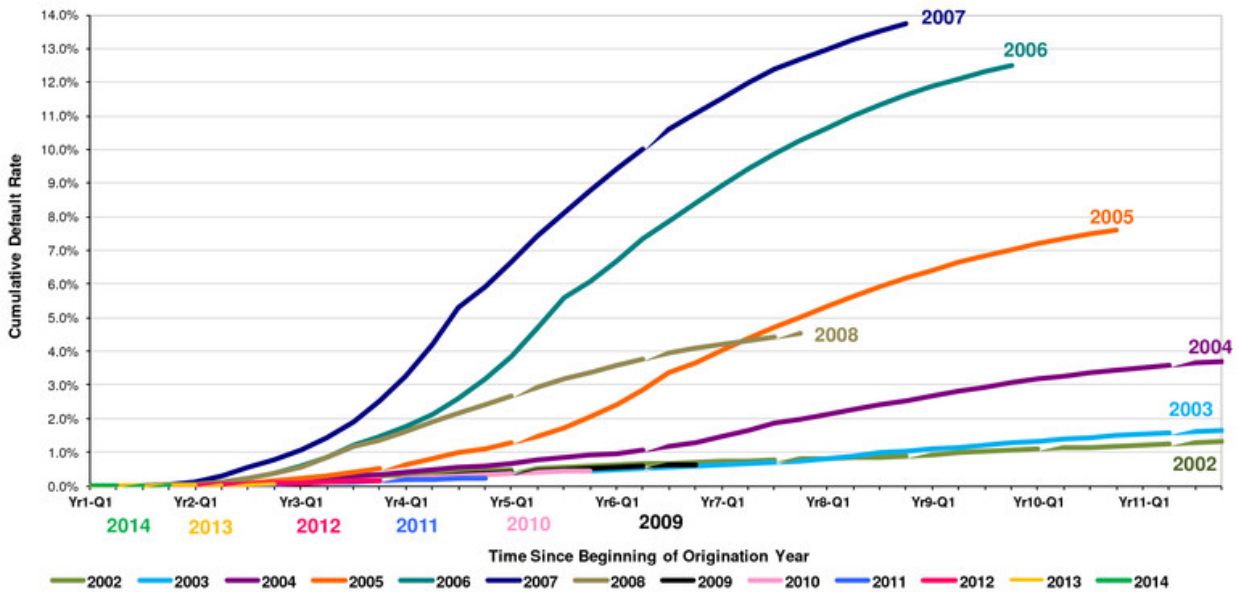
## Credit Loss Concentration of Single-Family Conventional Guaranty Book of Business

	% of Single-Family Conventional Guaranty Book of Business <sup>(1)</sup>						% of Single-Family Credit Losses <sup>(2)</sup>					
	2014	2013	2012	2011	2010	2009	2014	2013	2012	2011	2010	2009
<b>Certain Product Features <sup>(3)</sup></b>												
Negative Amortizing Loans	0.2%	0.2%	0.3%	0.3%	0.4%	0.5%	0.9%	0.8%	0.5%	1.2%	1.9%	2.0%
Interest Only Loans	2.5%	2.9%	3.7%	4.7%	5.6%	6.6%	0.4%	18.7%	21.8%	25.8%	28.6%	32.6%
Loans with FICO < 620 <sup>(4)</sup>	2.5%	2.6%	2.9%	3.2%	3.5%	3.9%	12.1%	7.0%	7.8%	7.9%	8.0%	8.8%
Loans with FICO ≥ 620 and < 660 <sup>(4)</sup>	5.5%	5.5%	6.0%	6.7%	7.4%	8.2%	17.6%	15.7%	14.2%	14.7%	15.1%	15.5%
Loans with Origination LTV Ratio > 90%	15.9%	15.1%	12.8%	10.0%	9.4%	9.4%	15.3%	20.8%	16.8%	14.0%	15.9%	19.2%
Loans with FICO < 620 and Origination LTV Ratio > 90% <sup>(4)</sup>	0.7%	0.7%	0.7%	0.7%	0.8%	0.9%	2.9%	2.0%	2.3%	2.2%	2.7%	3.4%
Alt-A Loans <sup>(5)</sup>	4.2%	4.7%	5.6%	6.6%	7.6%	8.9%	17.4%	26.0%	23.7%	27.3%	33.2%	39.6%
Subprime Loans <sup>(6)</sup>	0.1%	0.1%	0.2%	0.2%	0.2%	0.3%	1.3%	-0.2%	1.1%	0.6%	1.1%	1.5%
Refi Plus Including HARP	19.1%	19.5%	16.5%	11.2%	7.1%	2.5%	10.4%	7.4%	3.5%	1.4%	0.1%	—
<b>Vintages</b>												
2009 - 2014	80.5%	76.2%	65.3%	51.6%	39.0%	22.0%	13.3%	10.0%	5.1%	2.4%	0.4%	—
2005 - 2008	12.2%	14.7%	21.7%	30.4%	38.0%	48.7%	74.7%	77.6%	81.8%	82.9%	87.9%	88.1%
2004 & Prior	7.3%	9.1%	13.1%	18.0%	23.0%	29.2%	12.0%	12.4%	13.1%	14.8%	11.7%	11.9%
<b>Select States <sup>(7)</sup></b>												
Florida	5.6%	5.7%	6.0%	6.3%	6.6%	7.0%	32.6%	28.9%	21.4%	11.0%	17.5%	15.5%
Illinois	4.1%	4.1%	4.2%	4.3%	4.3%	4.3%	10.9%	12.9%	9.6%	3.5%	4.3%	4.2%
New Jersey	4.0%	4.0%	4.0%	4.0%	4.0%	3.9%	7.2%	3.7%	2.0%	0.8%	1.2%	1.2%
Maryland	2.7%	2.8%	2.8%	2.9%	2.8%	2.8%	5.9%	3.1%	1.8%	0.6%	1.9%	2.0%
New York	5.5%	5.6%	5.6%	5.6%	5.5%	5.3%	4.8%	1.9%	0.9%	0.6%	0.8%	0.8%
Pennsylvania	3.0%	3.1%	3.1%	3.0%	3.0%	3.0%	4.2%	3.0%	1.6%	0.8%	0.8%	0.8%
Ohio	2.1%	2.1%	2.2%	2.3%	2.4%	2.6%	4.2%	4.1%	3.3%	2.1%	2.2%	2.2%
Washington	3.5%	3.5%	3.5%	3.5%	3.5%	3.4%	3.5%	3.7%	2.5%	3.2%	1.5%	1.1%
Connecticut	1.3%	1.4%	1.4%	1.4%	1.4%	1.4%	2.8%	1.4%	0.9%	0.3%	0.4%	0.4%
Michigan	2.4%	2.4%	2.5%	2.5%	2.6%	2.7%	1.7%	3.2%	4.5%	5.8%	6.3%	7.4%
All Other States	65.7%	65.4%	64.7%	64.2%	63.9%	63.6%	22.2%	34.2%	51.7%	71.2%	63.1%	64.4%

- (1) Based on the unpaid principal balance (UPB) of the single-family conventional guaranty book of business as of December 31 for the time periods noted.
- (2) Based on the single-family credit losses for the year ended December 31 for the time periods noted. Credit losses consist of (a) charge-offs, net of recoveries and (b) foreclosed property income, adjusted to exclude the impact of fair value losses resulting from credit-impaired loans acquired from MBS trusts. Does not reflect the impact of recoveries that have not been allocated to specific loans. Negative values are the result of recoveries on previously recognized credit losses.
- (3) Loans with multiple product features are included in all applicable categories. Categories are not mutually exclusive.
- (4) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (5) Newly originated Alt-A loans acquired after 2008 consist of the refinance of existing loans under our Refi Plus Initiative. For a description of our Alt-A loan classification criteria, refer to Fannie Mae's 2014 Form 10-K.
- (6) For a description of our subprime loan classification criteria, refer to Fannie Mae's 2014 Form 10-K.
- (7) Select states represent the top ten states with the highest percentage of single-family credit losses for the year ended December 31, 2014.



## Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year



Note: Defaults consist of loan liquidations other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, short sales, sales to third parties and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.

Data as of December 31, 2014 is not necessarily indicative of the ultimate performance of the loans and performance is likely to change, perhaps materially, in future periods.

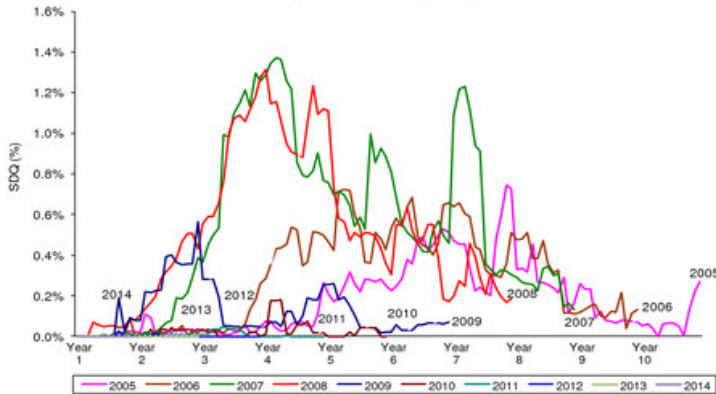
## Multifamily Credit Profile by Loan Attributes

As of December 31, 2014	Loan Counts	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	2014 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2013 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2012 Multifamily Credit Losses (\$ in Millions) <sup>(3)</sup>	2011 Multifamily Credit Losses (\$ in Millions) <sup>(3)</sup>
Total Multifamily Guaranty Book of Business	32,790	\$201.4	100%	0.05%	\$(46)	\$52	\$257	\$409
<b>Credit Enhanced Loans:</b>								
Credit Enhanced	30,061	\$186.9	93%	0.05%	\$(35)	\$0	\$189	\$340
Non-Credit Enhanced	2,729	\$14.5	7%	0.13%	\$(11)	\$52	\$68	\$69
<b>Origination loan-to-value ratio: <sup>(4)</sup></b>								
Less than or equal to 70%	20,995	\$111.5	55%	0.03%	\$(11)	\$24	\$37	\$74
Greater than 70% and less than or equal to 80%	9,820	\$83.8	42%	0.06%	\$(38)	\$18	\$182	\$287
Greater than 80%	1,975	\$6.1	3%	0.31%	\$3	\$10	\$38	\$49
<b>Delegated Underwriting and Servicing (DUS @) Loans: <sup>(5)</sup></b>								
DUS @ - Small Balance Loans <sup>(6)</sup>	8,095	\$14.5	7%	0.11%	\$11	\$3	\$19	\$37
DUS @ - Non Small Balance Loans	13,226	\$171.4	85%	0.04%	\$(67)	\$(14)	\$182	\$295
<b>DUS @ - Total</b>	<b>21,321</b>	<b>\$185.9</b>	<b>92%</b>	<b>0.04%</b>	<b>\$(57)</b>	<b>\$(11)</b>	<b>\$201</b>	<b>\$333</b>
Non-DUS - Small Balance Loans <sup>(6)</sup>	10,836	\$7.5	4%	0.32%	\$11	\$23	\$41	\$49
Non-DUS - Non Small Balance Loans	633	\$8.0	4%	—	\$0	\$41	\$15	\$27
<b>Non-DUS - Total</b>	<b>11,469</b>	<b>\$15.5</b>	<b>8%</b>	<b>0.15%</b>	<b>\$11</b>	<b>\$63</b>	<b>\$56</b>	<b>\$76</b>
<b>Maturity Dates:</b>								
Loans maturing in 2015	1,656	\$7.0	3%	0.06%	\$(3)	\$(1)	\$20	\$23
Loans maturing in 2016	2,206	\$11.3	6%	0.15%	\$8	\$17	\$30	\$32
Loans maturing in 2017	3,326	\$16.2	8%	0.11%	\$(19)	\$42	\$84	\$87
Loans maturing in 2018	2,903	\$16.5	8%	0.10%	\$(4)	\$0	\$35	\$86
Loans maturing in 2019	2,703	\$20.6	10%	0.03%	\$1	\$(3)	\$21	\$31
Other maturities	19,996	\$129.7	64%	0.03%	\$(29)	\$(4)	\$68	\$150
<b>Loan Size Distribution:</b>								
Less than or equal to \$750K	7,537	\$2.1	1%	0.19%	\$5	\$7	\$13	\$19
Greater than \$750K and less than or equal to \$3M	10,919	\$16.6	8%	0.16%	\$19	\$33	\$45	\$66
Greater than \$3M and less than or equal to \$5M	4,321	\$15.8	8%	0.11%	\$(9)	\$2	\$31	\$44
Greater than \$5M and less than or equal to \$25M	8,498	\$88.6	44%	0.07%	\$(53)	\$(18)	\$141	\$205
Greater than \$25M	1,515	\$78.3	39%	—	\$(9)	\$29	\$28	\$75

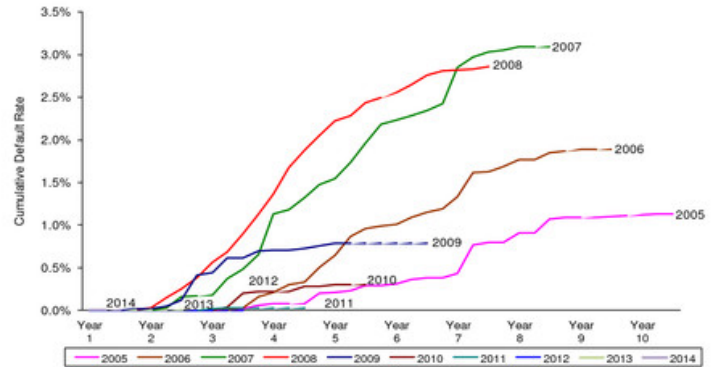
- (1) We classify multifamily loans as seriously delinquent when payment is 60 days or more past due.
- (2) Negative values are the result of recoveries on previously recognized credit losses.
- (3) Dollar amount of multifamily credit-related losses/(income) for the applicable period and category. Total credit losses for each period will not tie to sum of all categories due to rounding. Multifamily credit losses for 2011 exclude \$19 million of credit-related income from other multifamily mortgage business investments.
- (4) Weighted average origination loan-to-value ratio is 66% as of December 31, 2014.
- (5) Under the Delegated Underwriting and Servicing, or DUS @, product line, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service most loans without our pre-review.
- (6) Multifamily loans with an original unpaid balance of up to \$3 million nationwide or up to \$5 million in high cost markets.

# Multifamily Credit Profile by Acquisition Year

Multifamily SDQ Rate by Acquisition Year



Cumulative Defaults by Acquisition Year



As of December 31, 2014	Unpaid Principal Balance (\$ in Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	# of Seriously Delinquent loans <sup>(1)</sup>	2014 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2013 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2012 Multifamily Credit Losses (\$ in Millions) <sup>(3)</sup>	2011 Multifamily Credit Losses (\$ in Millions) <sup>(3)</sup>
Total Multifamily Guaranty Book of Business	\$201.4	100%	0.05%	42	\$(46)	\$52	\$257	\$409
<b>By Acquisition Year:</b>								
2014	\$28.6	14%	—	—	—	—	—	—
2013	\$28.1	14%	—	—	—	—	—	—
2012	\$30.8	15%	—	—	\$0	\$0	—	—
2011	\$21.0	10%	—	—	\$0	\$(1)	\$0	—
2010	\$14.7	7%	—	—	\$2	\$7	\$1	—
2009	\$14.1	7%	0.07%	4	\$(3)	\$(14)	\$17	\$26
2008	\$15.0	7%	0.18%	11	\$(4)	\$(6)	\$60	\$126
2007	\$19.5	10%	0.13%	14	\$(17)	\$50	\$123	\$135
2006	\$11.7	6%	0.13%	5	\$14	\$23	\$25	\$27
Prior to 2006	\$17.8	9%	0.16%	8	\$(39)	\$(7)	\$32	\$95

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## Multifamily Credit Profile

As of December 31, 2014	Unpaid Principal Balance (\$ in Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	2014 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2013 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>	2012 Multifamily Credit Losses (\$ in Millions) <sup>(3)</sup>	2011 Multifamily Credit Losses (\$ in Millions) <sup>(2)(3)</sup>
<b>Total Multifamily Guaranty Book of Business</b>	\$201.4	100%	0.05%	\$(46)	\$52	\$257	\$409
<b>Region: <sup>(4)</sup></b>							
Midwest	\$17.8	9%	0.30%	\$(3)	\$(20)	\$40	\$93
Northeast	\$36.9	18%	0.06%	\$4	\$(4)	\$25	\$11
Southeast	\$44.9	22%	0.04%	\$(22)	\$6	\$138	\$173
Southwest	\$40.4	20%	0.03%	\$(21)	\$(16)	\$19	\$105
West	\$61.4	31%	—	\$(4)	\$87	\$35	\$26
<b>Top Five States by UPB:</b>							
California	\$47.2	23%	—	\$(2)	\$4	\$4	\$5
Texas	\$21.5	11%	0.01%	\$(33)	\$(8)	\$6	\$77
New York	\$21.5	11%	0.06%	\$2	\$1	\$7	\$(1)
Florida	\$11.0	5%	—	\$(8)	\$11	\$92	\$40
Washington	\$7.4	4%	—	\$0	\$1	\$0	\$0
<b>Asset Class: <sup>(5)</sup></b>							
Conventional/Co-op	\$179.6	89%	0.06%	\$(37)	\$52	\$242	\$393
Seniors Housing	\$12.7	6%	0.06%	\$(3)	—	—	—
Manufactured Housing	\$5.4	3%	—	\$(2)	\$0	\$7	\$1
Student Housing	\$3.7	2%	—	\$(4)	\$1	\$7	\$16
<b>Targeted Affordable Segment:</b>							
Privately Owned with Subsidy <sup>(6)</sup>	\$29.3	15%	0.10%	\$(4)	\$(8)	\$9	\$55
<b>DUS &amp; Non-DUS Lenders/Serviceirs:</b>							
DUS: Bank (Direct, Owned Entity, or Subsidiary)	\$78.9	39%	0.05%	\$(28)	\$6	\$55	\$129
DUS: Non-Bank Financial Institution	\$114.5	57%	0.05%	\$(25)	\$39	\$180	\$271
Non-DUS: Bank (Direct, Owned Entity, or Subsidiary)	\$6.8	3%	0.11%	\$2	\$2	\$17	\$6
Non-DUS: Non-Bank Financial Institution	\$1.0	0%	—	\$6	\$5	\$6	\$4
Non-DUS: Public Agency/Non Profit	\$0.2	0%	—	—	\$0	\$0	\$(1)

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(2) Negative values are the result of recoveries on previously recognized credit losses.

(3) Dollar amount of multifamily credit-related losses/(income) for the applicable period and category. Total credit losses for each period will not tie to sum of all categories due to rounding. Multifamily credit losses for 2011 exclude \$19 million of credit-related income from other multifamily mortgage business investments.

(4) For information on which states are included in each region, refer to Fannie Mae's 2014 Form 10-K.

(5) Conventional Multifamily/Cooperative Housing/Affordable Housing: Conventional Multifamily is a loan secured by a residential property comprised of five or more dwellings which offers market rental rates (i.e., not subsidized or subject to rent restrictions). Cooperative Housing is a multifamily loan made to a cooperative housing corporation and secured by a first or subordinated lien on a cooperative multifamily housing project that contains five or more units. Affordable Housing is a multifamily loan on a mortgaged property encumbered by a regulatory agreement or recorded restriction that limits rents, imposes income restrictions on tenants or places other restrictions on the use of the property. Manufactured Housing Communities: A multifamily loan secured by a residential development that consists of sites for manufactured homes and includes utilities, roads and other infrastructure. In some cases, landscaping and various other amenities such as a clubhouse, swimming pool, and tennis and/or sports courts are also included. Seniors Housing: A multifamily loan secured by a mortgaged property that is intended to be used for residents for whom the owner or operator provides special services that are typically associated with either "independent living" or "assisted living." Some Alzheimer's and skilled nursing capabilities are permitted. Dedicated Student Housing: Multifamily loans secured by residential properties in which college or graduate students make up at least 80% of the tenants. Dormitories are not included.

(6) The Multifamily Affordable Business Channel focuses on financing properties that are under a regulatory agreement that provides long-term affordability, such as properties with rent subsidies or income restrictions. 21



