## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 23, 2003

Federal National Mortgage Association
(Exact name of registrant as specified in its charter)

## Fannie Mae

| Federally chartered corporation <br> (State or other jurisdiction <br> of incorporation) | $\mathbf{0 - 5 0 2 3 1}$ | $\mathbf{5 2 - 0 8 8 3 1 0 7}$ |
| :--- | :---: | :---: |
|  | (Commission |  |
| (IRS Employer |  |  |
| $\mathbf{3 9 0 0}$ Wisconsin Avenue, NW | File Number) |  |
| Washington, DC <br> (Address of principal executive offices) | $\mathbf{2 0 0 1 6}$ |  |

## Item 5. Other Events.

On May 23, 2003, Fannie Mae (formally, the "Federal National Mortgage Association"), issued its quarterly business activity supplement for the first quarter of 2003. A copy of the supplement is filed as Exhibit 99.1 to this report, and is incorporated herein by reference.

## Item 7. Financial Statements and Exhibits.

(a) Not applicable.
(b) Not applicable
(c) Exhibits.

An index to exhibits has been filed as part of this Report immediately following the signature page, and is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By
/s/ Leanne G. Spencer

Leanne G. Spencer
Senior Vice President and Controller

## EXHIBIT INDEX

The following is a list of the Exhibits furnished herewith.

## Exhibit Number Description of Exhibit

# F FannieMae 

Business Activity Supplement

First Quarter 2003

## AFannieMae

## Business Activity Supplement

## First Quarter 2003

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This supplement contains statistical data which are unaudited. The unaudited data should be read in conjunction with audited financial statements, notes to the financial statements, and management's discussion and analysis of financial condition and results of operations, included in Fannie Mae's Annual Report on Form 10-K for the fiscal year ended December 31, 2002, filed with the Securities and Exchange Commission ("SEC"), and also with the unaudited financial statements, notes to financial statements, and management's discussion and analysis of financial condition and results of operations, included in Fannie Mae's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2003, also filed with the SEC.

## FannieMae

## Portfolio Commitment Activity <br> March 2003

(Dollars in millions)

|  | Mandatory Commitments to Purchase Loans 2/ |  |  |  |  |  | Commitments to Sell | Retained Commitments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-Family |  |  |  | Multifamily | Total Mandatory Commitments |  |  |
|  | FHA/VA | Conventional Long-Term | Conventional Intermediate -Term 1/ | ARM |  |  |  |  |
| 1997 | \$ 4,693 | \$ 55,884 | \$ 6,043 | \$ 2,380 | \$ 965 | \$ 69,965 | \$ 1,298 | \$ 68,667 |
| 1998 | 5,075 | 156,623 | 28,237 | 2,017 | 1,843 | 193,795 | 1,880 | 191,915 |
| 1999 | 24,065 | 142,529 | 12,609 | 6,129 | 2,616 | 187,948 | 5,900 | 182,048 |
| 2000 | 4,754 | 123,504 | 10,980 | 19,006 | 5,445 | 163,689 | 11,786 | 151,903 |
| 2001 | 4,313 | 261,240 | 28,361 | 3,636 | 6,534 | 304,084 | 7,586 | 296,498 |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 664 | \$ 38,052 | \$12,845 | \$ 979 | \$1,665 | \$ 54,205 | \$ 3,422 | \$ 50,783 |
| Qtr 2 | 5,280 | 48,253 | 7,246 | 971 | 1,458 | 63,208 | 3,280 | 59,928 |
| Qtr 3 | 380 | 105,185 | 21,685 | 1,725 | 1,421 | 130,396 | 2,370 | 128,026 |
| Qtr 4 | 634 | 123,929 | 23,842 | 1,373 | 2,740 | 152,518 | 3,196 | 149,322 |
| Total | \$ 6,958 | \$315,419 | \$65,618 | \$ 5,048 | \$7,284 | \$400,327 | \$12,268 | \$388,059 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| January | \$ 74 | \$ 20,144 | \$ 6,442 | \$ 528 | \$ 626 | \$ 27,814 | \$ 2,717 | \$ 25,097 |
| February | 137 | 43,868 | 7,244 | 644 | 586 | 52,479 | 1,241 | 51,238 |
| March | 441 | 32,633 | 7,407 | 791 | 733 | 42,005 | 2,457 | 39,548 |
| Qtr 1 | 652 | 96,645 | 21,093 | 1,963 | 1,945 | 122,298 | 6,415 | 115,883 |
| YTD | \$ 652 | \$ 96,645 | \$21,093 | \$ 1,963 | \$1,945 | \$122,298 | \$ 6,415 | \$ 115,883 |

1/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
2/ Net of pair-offs.

## Mortgage Purchases

March 2003
(Dollars in millions)

|  | Single-Family |  |  |  | Multifamily | Total Purchases | Purchase <br> Yield 2/ | Fannie Mae MBS 3/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FHA/VA | Conventional Long-Term | Conventional Intermediate -Term 1/ | ARM |  |  |  |  |
| 1997 | \$ 5,539 | \$ 55,925 | \$ 6,030 | \$ 1,977 | \$ 994 | \$ 70,465 | 7.40\% | \$ 39,032 |
| 1998 | 6,016 | 147,615 | 28,725 | 3,507 | 2,585 | 188,448 | 6.61\% | 104,728 |
| 1999 | 23,575 | 146,679 | 15,315 | 6,073 | 3,568 | 195,210 | 6.88\% | 125,498 |
| 2000 | 6,940 | 113,444 | 11,607 | 17,683 | 4,557 | 154,231 | 7.62\% | 104,904 |
| 2001 | 6,001 | 226,516 | 26,146 | 3,777 | 8,144 | 270,584 | 6.56\% | 180,582 |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 1,255 | \$ 74,262 | \$11,868 | \$ 1,514 | \$2,047 | \$ 90,946 | 6.31\% | \$ 67,112 |
| Qtr 2 | 5,879 | 35,712 | 11,667 | 1,928 | 1,731 | 56,917 | 6.37\% | 29,133 |
| Qtr 3 | 1,120 | 59,013 | 10,336 | 2,466 | 1,292 | 74,227 | 5.94\% | 44,269 |
| Qtr 4 | 1,239 | 111,828 | 28,231 | 4,831 | 2,422 | 148,551 | 5.49\% | 104,525 |
| Total | \$ 9,493 | \$280,815 | \$62,102 | \$10,739 | \$7,492 | \$370,641 | 5.92\% | \$245,039 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| January | \$ 250 | \$ 45,586 | \$ 9,645 | \$ 921 | \$ 879 | \$ 57,281 | 5.44\% | \$ 42,858 |
| February | 261 | 33,638 | 4,720 | 1,195 | 606 | 40,420 | 5.32\% | 27,530 |
| March | 417 | 26,560 | 5,205 | 1,439 | 683 | 34,304 | 5.20\% | 18,252 |
| Qtr 1 | 928 | 105,784 | 19,570 | 3,555 | 2,168 | 132,005 | 5.34\% | 88,640 |
| YTD | \$ 928 | \$105,784 | \$19,570 | \$ 3,555 | \$2,168 | \$132,005 | 5.34\% | \$ 88,640 |

1/ Contractual maturities of 20 years or less for portfolio loans and 15 years or less for MBS.
2/ Yields are shown on a tax equivalent basis.
3/ Included in total purchases.

## Fixed Rate Mortgages by Note Rate 1/

March 2003
(Dollars in millions)

| End of Period | under 6.00\% | $\begin{gathered} \text { 6.00\% } \\ \text { to } \\ 6.49 \% \end{gathered}$ | $\begin{aligned} & \text { 6.50\% } \\ & \text { to } \\ & 6.99 \% \end{aligned}$ | $\begin{gathered} 7.00 \% \\ \text { to } \\ 7.49 \% \end{gathered}$ | $\begin{gathered} \text { 7.50\% } \\ \text { to } \\ 7.99 \% \end{gathered}$ | $\begin{gathered} 8.00 \% \\ \text { to } \\ 8.49 \% \end{gathered}$ | $\begin{gathered} 8.50 \% \\ \text { to } \\ 8.99 \% \end{gathered}$ | $\begin{gathered} \text { 9.00\% } \\ \text { to } \\ 9.49 \% \end{gathered}$ | $\begin{gathered} \text { 9.50\% } \\ \text { to } \\ 9.99 \% \end{gathered}$ | 10.00\% and over | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1997 | \$ 914 | \$ 11,218 | \$ 71,085 | \$163,002 | \$227,750 | \$149,800 | \$87,021 | \$26,877 | \$21,153 | \$20,979 | \$ 779,799 |
| 1998 | 2,987 | 28,523 | 176,133 | 280,774 | 215,161 | 105,341 | 57,302 | 17,573 | 14,438 | 15,039 | 913,271 |
| 1999 | 6,057 | 49,285 | 266,401 | 323,154 | 224,092 | 94,037 | 45,030 | 13,082 | 10,575 | 11,168 | 1,042,881 |
| 2000 | 5,519 | 44,869 | 244,457 | 301,640 | 255,849 | 157,543 | 71,812 | 17,986 | 11,509 | 10,279 | 1,121,463 |
| 2001 | 19,055 | 86,842 | 393,701 | 414,763 | 250,472 | 114,772 | 54,280 | 14,846 | 10,182 | 10,177 | 1,369,090 |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | 33,731 | 122,605 | 452,387 | 418,800 | 230,587 | 99,464 | 48,349 | 13,278 | 8,890 | 8,666 | 1,436,757 |
| Qtr 2 | 35,529 | 135,409 | 492,929 | 434,623 | 221,999 | 91,064 | 44,727 | 12,390 | 8,273 | 7,974 | 1,484,917 |
| Qtr 3 | 52,472 | 169,799 | 533,746 | 419,077 | 207,070 | 83,506 | 41,835 | 11,647 | 7,695 | 7,290 | 1,534,137 |
| Qtr 4 | 145,641 | 260,437 | 519,799 | 356,215 | 177,752 | 72,165 | 37,762 | 10,660 | 7,033 | 6,853 | 1,594,317 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |  |  |
| Qtr 1 | 296,554 | 346,974 | 474,724 | 297,078 | 152,277 | 62,592 | 33,680 | 9,641 | 6,347 | 6,152 | 1,686,019 |

1/ Includes loans underlying mortgages in portfolio or backing net MBS outstanding. Excludes housing revenue bonds and certain other portfolio investments.

## Mortgage Portfolio Liquidations and Sales

## March 2003

(Dollars in millions)

|  | Liquidations |  |  |  |  | Sales |  | Total Liquidations and Sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Foreclosure | Amortization \& Prepayments | Total Amount | Estimated <br> Net Yield | \% of Avg. <br> Portfolio 1/ | Amount | Estimated <br> Net Yield | Amount | Estimated Net Yield |
| 1997 | \$2,037 | \$ 37,714 | \$ 39,751 | 7.70\% | 13.25\% | \$ 1,088 | 6.58\% | \$ 40,839 | 7.67\% |
| 1998 | 1,950 | 86,917 | 88,867 | 7.66\% | 25.02\% | 1,793 | 6.91\% | 90,660 | 7.65\% |
| 1999 | 1,959 | 77,791 | 79,750 | 7.39\% | 16.93\% | 6,148 | 6.98\% | 85,898 | 7.36\% |
| 2000 | 1,040 | 56,193 | 57,233 | 7.18\% | 10.25\% | 10,982 | 6.98\% | 68,215 | 7.15\% |
| 2001 | 1,219 | 163,193 | 164,412 | 7.23\% | 24.73\% | 8,981 | 6.49\% | 173,393 | 7.19\% |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 487 | \$ 60,485 | \$ 60,972 | 7.01\% | 33.75\% | \$ 3,131 | 5.88\% | \$ 64,103 | 6.96\% |
| Qtr 2 | 618 | 45,857 | 46,475 | 6.89\% | 25.16\% | 3,629 | 6.82\% | 50,104 | 6.89\% |
| Qtr 3 | 630 | 61,518 | 62,148 | 6.82\% | 33.35\% | 1,436 | 6.46\% | 63,584 | 6.82\% |
| Qtr 4 | 743 | 107,081 | 107,824 | 6.71\% | 56.48\% | 1,386 | 5.48\% | 109,210 | 6.70\% |
| YTD | \$2,478 | \$274,941 | \$277,419 | 6.83\% | 37.35\% | \$ 9,582 | 6.27\% | \$287,001 | 6.82\% |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 806 | \$104,802 | \$105,608 | 6.61\% | 52.25\% | \$ 1,271 | 5.68\% | \$106,879 | 6.60\% |

1/ Annualized
(Dollars in millions)

| Debt Outstanding | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/03 | 12/31/02 | 9/30/02 | 6/30/02 | 3/31/02 |
| Effective short-term debt, redemption value 1/ | \$173,243 | \$192,702 | \$137,234 | \$103,043 | \$116,466 |
| Cost | 1.36\% | 1.52\% | 1.86\% | 2.04\% | 2.39\% |
| Effective long-term debt, redemption value 1/ | 693,891 | 651,827 | 657,246 | 686,061 | 656,325 |
| Cost | 5.20\% | 5.48\% | 5.64\% | 5.79\% | 5.90\% |
| Other: |  |  |  |  |  |
| Long-to-long and short-to-short interest rate swaps | 0.40\% | 0.39\% | 0.30\% | 0.17\% | 0.17\% |
| Foreign debt adjustment and other basis adjustments | 8,945 | 8,735 | 8,050 | 2,291 | (385) |
| Total redemption value 2 / | \$876,079 | \$853,264 | \$802,530 | \$791,395 | \$772,406 |
| Cost | 4.60\% | 4.81\% | 5.18\% | 5.36\% | 5.44\% |

Other Funding Activities and Statistics

| Option embedded debt instruments outstanding | $\$ 590,819$ | $\$ 601,451$ | $\$ 514,421$ | $\$ 429,757$ |
| :--- | ---: | ---: | ---: | :---: |
| Option embedded debt instruments as a $\%$ of net mortgage assets <br> outstanding | $71.8 \%$ | $75.4 \%$ | $67.9 \%$ | 5805,899 |

Long Term Debt:

| Debt called during period 3/ 4/ | \$ 42,476 | \$ 36,806 | \$ 24,829 | \$ 23,859 | \$ 25,988 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt repurchased during period 4/ | 3,614 | 1,044 | 846 | 3,515 | 2,506 |
| Debt matured during period | 23,165 | 24,814 | 11,273 | 9,912 | 10,417 |
| Total Long Term Debt Redeemed During Period | \$ 69,255 | \$ 62,664 | \$ 36,948 | \$ 37,286 | \$ 38,911 |

## Short Term Debt:

| Debt called during period 3/ 4/ | \$ 1,300 | \$ 4,350 | \$ 1,125 | \$ 1,650 | \$ 1,250 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt matured/paydown during period | 557,820 | 372,495 | 428,702 | 333,880 | 477,192 |
| Total Short Term Debt Redeemed During Period | \$559,120 | \$376,845 | \$429,827 | \$335,530 | \$478,442 |
| Total Debt Redeemed During Period | \$628,375 | \$439,509 | \$466,775 | \$372,816 | \$517,353 |
| Short-to-Long Interest rate swaps retired before maturity during period 4/ | \$ 175 | \$ 12,600 | \$ 39,440 | \$ 1,150 | \$ 550 |
| Short-to-Long Interest rate swaps matured during period | 4,525 | 16,870 | 8,500 | 525 | 650 |
| Total SL Interest Rate Swaps Redeemed During Period | \$ 4,700 | \$ 29,470 | \$ 47,940 | \$ 1,675 | \$ 1,200 |

1/ Data reflects the classification of debt obligations based on the repricing frequency of their coupon rates and on debt conversion via interest rate swaps.
2/ Average maturity is 56 months at March 31, 2003.
3/ Includes debt that was called as a result of an associated swap being called. This debt was previously classified as non-callable.
4/ Included in total early redemptions, which totaled $\$ 47,565$ million for the 1st quarter of 2003.

Summary of Debt Issued<br>March 31, 2003

(Dollars in millions)

|  | Short-term Debt 1 / |  |  | Long-Term Debt 2/ 4/ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Redemption Value | Avg. Term (days) | Accounting Cost 3/ | Redemption Value | $\begin{aligned} & \text { Avg. } \\ & \text { Term } \\ & \text { (months) } \end{aligned}$ | $\begin{aligned} & \text { Accounting } \\ & \text { Cost 3/ } \end{aligned}$ |
| 1999 | \$1,136,001 | 55 | 5.17\% | \$139,020 | 77 | 6.07\% |
| 2000 | \$1,143,131 | 63 | 6.27\% | \$110,215 | 89 | 6.92\% |
| 2001 | \$1,756,690 | 60 | 3.69\% | \$249,353 | 55 | 4.83\% |
| 2002 |  |  |  |  |  |  |
| Qtr 1 | \$ 461,929 | 51 | 1.76\% | \$ 61,936 | 65 | 4.58\% |
| Qtr 2 | 338,957 | 70 | 1.80\% | 50,067 | 57 | 4.37\% |
| Qtr 3 | 411,567 | 50 | 1.70\% | 60,479 | 56 | 3.32\% |
| Qtr 4 | 423,466 | 64 | 1.43\% | 65,985 | 48 | 3.00\% |
| TOTAL | \$1,635,919 | 58 | 1.67\% | \$238,467 | 56 | 3.78\% |
| 2003 |  |  |  |  |  |  |
| January | \$ 155,041 | 62 | 1.22\% | \$ 21,790 | 46 | 2.97\% |
| February | 193,494 | 54 | 1.24\% | 23,004 | 54 | 3.17\% |
| March | 225,629 | 36 | 1.19\% | 31,915 | 50 | 2.46\% |
| Qtr 1 | 574,164 | 49 | 1.22\% | 76,709 | 50 | 2.82\% |
| YTD | \$ 574,164 | 49 | 1.22\% | \$ 76,709 | 50 | 2.82\% |

1/ The impact of interest rate swaps is excluded.
2/ Long-term debt may be fixed or variable rate, and the impact of interest rate swaps is excluded.
3/ Accounting cost represents the monthly equivalent yield that discounts the amount due at maturity to the net proceeds over the expected life of the security. The impact of debt swaps is included.
4/ Long-term debt includes $\$ 13.8$ billion of variable rate debt issued during the first quarter. In addition, $\$ 32.5$ billion of short-term debt has been swapped to long-term debt during the first quarter of 2003 with an average maturity of 58 months.

## Summary of Debt Redeemed <br> March 31, 2003

(Dollars in millions)

|  | Short-Term Debt 1/ |  | Long-Term Debt 2/ 4/ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Redemption Value | Accounting Cost 3/ | Redemption Value | Accounting Cost 3/ |
| 1999 | \$1,125,748 | 5.10\% | \$ 61,790 | 6.51\% |
| 2000 | \$1,106,956 | 6.15\% | \$ 50,335 | 6.33\% |
| 2001 | \$1,691,239 | 4.22\% | \$196,610 | 6.03\% |
| 2002 |  |  |  |  |
| Qtr 1 | \$ 478,442 | 1.99\% | \$ 38,911 | 5.40\% |
| Qtr 2 | 335,530 | 1.92\% | 37,286 | 5.50\% |
| Qtr 3 | 429,827 | 1.78\% | 36,948 | 5.10\% |
| Qtr 4 | 376,845 | 1.63\% | 62,664 | 3.98\% |
| Total | \$1,620,644 | 1.84\% | \$175,809 | 4.85\% |
| 2003 |  |  |  |  |
| January | \$ 145,962 | 1.38\% | \$ 20,819 | 3.95\% |
| February | 179,189 | 1.33\% | 28,564 | 3.59\% |
| March | 233,969 | 1.27\% | 19,872 | 4.14\% |
| Qtr 1 | 559,120 | 1.32\% | 69,255 | 3.86\% |
| YTD | \$ 559,120 | 1.32\% | \$ 69,255 | 3.86\% |

1/ The impact of interest rate swaps is excluded.
2/ Long-term debt may be fixed or variable, and excludes the impact of interest rate swaps.
3/ Accounting cost represents the monthly equivalent yield that discounts the amount due at maturity to the net proceeds over the expected life of the security. The impact of debt swaps is included.
4/ Long-term debt includes \$ 20.5 billion of variable rate debt redeemed during the first quarter. In addition, \$ 4.7 billion of short-to-long interest rate swaps were redeemed during the first quarter of 2003.

## Effective Long Term Debt Maturing

As of March 31, 2003

| (Dollars in millions) |  | Total Debt by Quarter of Contractual Maturity |  | Assuming Callable Debt Redeemed at Initial Call Date |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount Outstanding 1/ | $\begin{aligned} & \text { Accounting } \\ & \text { Cost 2/ } \end{aligned}$ | Amount Outstanding 1/ | $\begin{aligned} & \text { Accounting } \\ & \text { Cost 2/ } \end{aligned}$ |
| Currently Callable |  |  | 0.00\% | \$ 12,080 | 5.17\% |
| 2003 | Qtr 2 | \$ 26,204 | 5.23\% | 94,337 | 4.60\% |
|  | Qtr 3 | 11,080 | 4.53\% | 52,890 | 4.13\% |
|  | Qtr 4 | 21,245 | 4.65\% | 64,116 | 4.70\% |
|  | Total | \$ 58,529 | 4.89\% | \$211,343 | 4.51\% |
| 2004 | Qtr 1 | \$ 19,430 | 5.55\% | \$ 60,581 | 5.05\% |
|  | Qtr 2 | 32,663 | 4.08\% | 51,329 | 5.42\% |
|  | Qtr 3 | 28,287 | 4.77\% | 31,985 | 5.93\% |
|  | Qtr 4 | 21,653 | 3.47\% | 18,335 | 4.81\% |
|  | Total | \$102,033 | 4.42\% | \$162,230 | 5.31\% |
| 2005 | Qtr 1 | \$ 32,234 | 3.75\% | \$ 35,415 | 4.96\% |
|  | Qtr 2 | 15,190 | 4.78\% | 12,332 | 6.13\% |
|  | Qtr 3 | 20,582 | 5.08\% | 15,833 | 6.54\% |
|  | Qtr 4 | 25,159 | 4.30\% | 15,887 | 4.95\% |
|  | Total | \$ 93,165 | 4.36\% | \$ 79,467 | 5.45\% |
| 2006 |  | 74,704 | 4.61\% | 68,929 | 5.28\% |
| 2007 |  | 79,758 | 5.08\% | 49,167 | 5.63\% |
| 2008 and beyond |  | 285,702 | 6.00\% | 110,675 | 5.90\% |
| Total Debt |  | \$693,891 | 5.20\% | \$693,891 | 5.20\% |

1/ Amount outstanding includes long-term debt, effective fixed-rate debt and notional amount of long-term interest rate swaps. Also includes debt linked to swaptions which makes it effectively callable debt. Effective variable-rate debt is excluded from the data.
2/ Accounting cost represents the monthly equivalent yield that discounts the amount due at maturity to the net proceeds over the expected life of the security. The impact of debt swaps is included.

## Callable Debt, Callable Swaps, Receive-Fixed Swaptions <br> and Other Option Embedded Instruments <br> As of March 31, 2003

(Dollars in millions)

| Call Date | Year of Maturity | Amount Outstanding | Average Cost |
| :---: | :---: | :---: | :---: |
| Callable debt, callable swaps and receive-fixed swaptions 1/: |  |  |  |
| Currently callable | 2004-2016 | \$ 12,080 | 5.17\% |
| 2003 | 2003-2031 | 160,091 | 4.41\% |
| 2004 | 2004-2028 | 92,560 | 5.44\% |
| 2005 | 2006-2030 | 28,619 | 5.83\% |
| 2006 | 2008-2031 | 24,708 | 6.10\% |
| 2007 | 2011-2032 | 16,833 | 6.36\% |
| 2008 | 2014-2033 | 4,890 | 6.35\% |
| 2008 and later | 2012-2030 | 12,670 | 6.87\% |
| Total |  | 352,451 | 5.14\% |
| Pay-fixed swaptions |  | 131,975 |  |
| Caps |  | 106,393 |  |
| Total option-embedded financial instruments |  | \$590,819 |  |

1/ Excludes $\$ 12,345$ million of callable debt which was swapped to variable rate debt and which is classified as effectively non-callable debt.

# AFannieMae <br> Mortgage-Backed Securities Issued <br> March 2003 

(Dollars in millions)

|  | Lender-originated MBS |  |  |  |  | MBS Purchased by Fannie Mae's Portfolio | MBS Issues Acquired by Other Investors | Fannie Mae Originated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single - Family |  |  |  |  |  |  |  |  |
|  | Long - <br> Term 1/ | $\begin{gathered} \text { Inter- } \\ \text { mediate } / 2 \end{gathered}$ | Conventional ARMS | Multifamily | Total |  |  |  | REMICs Issued |
| 1997 | \$ 90,903 | \$ 29,602 | \$20,834 | \$ 5,814 | \$147,153 | \$ 39,033 | \$108,120 | \$ 2,276 | \$ 74,812 |
| 1998 | 235,700 | 65,125 | 14,008 | 10,618 | 325,451 | 104,728 | 220,723 | 696 | 76,332 |
| 1999 | 223,753 | 56,296 | 11,803 | 8,496 | 300,348 | 125,498 | 174,850 | 341 | 50,613 |
| 2000 | 155,859 | 21,127 | 25,729 | 7,596 | 210,311 | 104,904 | 105,407 | 1,351 | 33,594 |
| 2001 | 393,576 | 93,503 | 24,442 | 13,801 | 525,322 | 180,583 | 344,738 | 3,101 | 123,506 |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |  |
| Qtr 1 | \$ 114,588 | \$ 45,092 | \$11,439 | \$ 2,797 | \$173,916 | \$ 67,112 | \$106,804 | \$ 2,064 | \$ 36,819 |
| Qtr 2 | 91,442 | 25,852 | 12,605 | 2,143 | 132,042 | 29,133 | 102,909 | 2,964 | 21,624 |
| Qtr 3 | 107,126 | 32,527 | 15,237 | 1,971 | 156,861 | 44,269 | 112,592 | 3,759 | 35,511 |
| Qtr 4 | 165,681 | 64,677 | 24,695 | 5,427 | 260,480 | 104,525 | 155,955 | 7,509 | 50,012 |
| Total | \$478,837 | \$168,148 | \$63,976 | \$12,338 | \$723,299 | \$245,039 | \$478,260 | \$16,296 | \$143,966 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |  |
| January | \$ 66,876 | \$ 29,635 | \$ 8,745 | \$ 1,390 | \$106,646 | \$ 42,858 | \$ 63,788 | \$ 2,268 | \$ 22,113 |
| February | 59,693 | 24,746 | 8,280 | 466 | 93,185 | 27,530 | 65,655 | 2,319 | 25,631 |
| March | 58,401 | 24,211 | 9,411 | 719 | 92,742 | 18,252 | 74,490 | 1,439 | 25,652 |
| Qtr 1 | \$184,970 | \$ 78,593 | \$26,436 | \$ 2,574 | \$292,573 | \$ 88,640 | \$203,933 | \$ 6,026 | \$ 73,396 |
| YTD | \$184,970 | \$ 78,593 | \$26,436 | \$ 2,574 | \$292,573 | \$ 88,640 | \$203,933 | \$ 6,026 | \$ 73,396 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.

## Mortgage-Backed Securities Outstanding March 2003

(Dollars in millions)

|  | MBS |  |  |  |  | MBS in <br> Fannie Mae's Portfolio 3/ | Outstanding MBS 3/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Single-family |  |  |  | Total |  |  |  |
|  | Long Term 1/ | $\begin{gathered} \text { Inter- } \\ \text { mediate 2/ } \end{gathered}$ | Conventional ARMS | Multifamily |  |  |  | REMICs |
| 1997 | \$ 448,824 | \$168,132 | \$ 71,025 | \$21,601 | \$ 709,582 | \$130,444 | \$ 579,138 | \$328,596 |
| 1998 | 557,983 | 187,221 | 59,001 | 30,313 | 834,518 | 197,375 | 637,143 | 311,426 |
| 1999 | 670,555 | 200,488 | 53,898 | 35,942 | 960,883 | 281,714 | 679,169 | 293,563 |
| 2000 | 758,869 | 189,362 | 68,167 | 41,352 | 1,057,750 | 351,066 | 706,684 | 291,798 |
| 2001 | 938,139 | 232,092 | 67,894 | 52,226 | 1,290,351 | 431,484 | 858,867 | 346,143 |
| $\underline{2002}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | 974,360 | 254,908 | 72,106 | 54,030 | 1,355,404 | 459,094 | 896,310 | 352,159 |
| Qtr 2 | 1,000,662 | 271,030 | 77,750 | 55,152 | 1,404,594 | 459,097 | 945,497 | 347,566 |
| Qtr 3 | 1,031,062 | 285,339 | 86,528 | 56,016 | 1,458,945 | 468,552 | 990,393 | 346,538 |
| Qtr 4 | 1,054,165 | 321,290 | 103,155 | 59,677 | 1,538,287 | 508,831 | 1,029,456 | 346,703 |
| $\underline{2003}$ |  |  |  |  |  |  |  |  |
| Qtr 1 | 1,087,299 | 371,642 | 117,554 | 60,979 | 1,637,474 4/ | 529,954 | 1,107,520 4/ | 369,032 |

1/ Long-term Mortgage-Backed Securities have contractual maturities greater than 15 years.
2/ Intermediate-term Mortgage-Backed Securities have contractual maturities equal to or less than 15 years.
3/ Based on unpaid principal balances effective March 31, 2002.

4/ Includes $\$ 1,696$ million of multifamily whole loan REMIC's and $\$ 30,403$ million of single-family whole loan REMIC's and $\$ 8,293$ million of private label securities guaranteed by Fannie Mae.

## Single-Family REO Acquisitions and Preforeclosure Sales March 2003

| Property State | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 | 1Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | 507 | 419 | 352 | 292 | 240 | 171 | 159 | 155 | 112 |
| Texas | 425 | 364 | 312 | 322 | 264 | 234 | 173 | 190 | 262 |
| Ohio | 366 | 301 | 277 | 234 | 186 | 201 | 184 | 187 | 146 |
| Georgia | 344 | 310 | 218 | 244 | 184 | 161 | 130 | 126 | 141 |
| North Carolina | 308 | 233 | 216 | 188 | 151 | 126 | 72 | 107 | 78 |
| Florida | 270 | 279 | 322 | 297 | 291 | 308 | 326 | 366 | 368 |
| Indiana | 238 | 244 | 219 | 165 | 184 | 134 | 92 | 101 | 94 |
| Tennessee | 225 | 174 | 158 | 125 | 117 | 76 | 69 | 63 | 80 |
| Pennsylvania | 218 | 237 | 240 | 242 | 197 | 211 | 238 | 196 | 174 |
| Washington | 208 | 202 | 197 | 199 | 154 | 168 | 132 | 122 | 130 |
| Illinois | 202 | 250 | 213 | 173 | 197 | 166 | 149 | 127 | 157 |
| Missouri | 191 | 137 | 130 | 134 | 109 | 104 | 68 | 69 | 65 |
| Utah | 183 | 178 | 162 | 145 | 137 | 125 | 74 | 64 | 81 |
| Alabama | 164 | 126 | 110 | 119 | 107 | 95 | 75 | 68 | 45 |
| Oregon | 161 | 128 | 140 | 130 | 112 | 96 | 98 | 91 | 83 |
| Colorado | 155 | 142 | 126 | 87 | 70 | 43 | 39 | 59 | 44 |
| South Carolina | 149 | 144 | 127 | 109 | 101 | 87 | 52 | 58 | 51 |
| Arizona | 130 | 125 | 129 | 107 | 104 | 84 | 65 | 67 | 67 |
| Maryland | 116 | 90 | 114 | 137 | 135 | 106 | 90 | 117 | 115 |
| New York | 108 | 151 | 130 | 115 | 134 | 146 | 103 | 150 | 164 |
| Other states | 1,250 | 1,181 | 1,168 | 1,124 | 1,163 | 1,050 | 1,047 | 1,083 | 1,136 |
| Total REO's Acquired | 5,918 | 5,415 | 5,060 | 4,688 | 4,337 | 3,892 | 3,435 | 3,566 | 3,593 |
| Preforeclosure Sales | 356 | 373 | 370 | 386 | 281 | 259 | 354 | 304 | 265 |

## Single-Family REO Inventory <br> March 2003

| Property State | 1Q 2003 | 4Q 2002 | 3Q 2002 | 2Q 2002 | 1Q 2002 | 4Q 2001 | 3Q 2001 | 2Q 2001 | 1Q 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Michigan | 1,351 | 1,084 | 878 | 701 | 598 | 501 | 427 | 366 | 313 |
| Ohio | 826 | 666 | 560 | 465 | 409 | 423 | 386 | 354 | 298 |
| Texas | 663 | 616 | 561 | 509 | 442 | 385 | 322 | 360 | 398 |
| North Carolina | 595 | 477 | 430 | 341 | 264 | 210 | 171 | 179 | 156 |
| Georgia | 554 | 477 | 374 | 364 | 314 | 269 | 233 | 233 | 207 |
| Pennsylvania | 432 | 440 | 438 | 398 | 374 | 380 | 383 | 344 | 369 |
| Florida | 398 | 410 | 413 | 377 | 408 | 415 | 442 | 446 | 441 |
| Indiana | 379 | 338 | 322 | 254 | 252 | 182 | 141 | 141 | 138 |
| Illinois | 363 | 379 | 310 | 255 | 261 | 254 | 237 | 223 | 260 |
| Tennessee | 355 | 293 | 271 | 220 | 184 | 145 | 137 | 126 | 112 |
| Maryland | 332 | 335 | 367 | 341 | 328 | 311 | 285 | 291 | 283 |
| Washington | 326 | 317 | 295 | 264 | 245 | 240 | 199 | 197 | 219 |
| Colorado | 311 | 252 | 203 | 142 | 107 | 77 | 97 | 104 | 86 |
| South Carolina | 301 | 278 | 246 | 212 | 173 | 138 | 104 | 103 | 101 |
| Missouri | 280 | 247 | 247 | 207 | 201 | 157 | 113 | 106 | 110 |
| Utah | 279 | 267 | 219 | 198 | 199 | 171 | 112 | 115 | 127 |
| Alabama | 278 | 219 | 210 | 217 | 205 | 178 | 135 | 114 | 105 |
| Oregon | 240 | 226 | 222 | 196 | 174 | 171 | 154 | 137 | 136 |
| New York | 221 | 244 | 236 | 228 | 264 | 290 | 280 | 315 | 360 |
| Minnesota | 197 | 163 | 144 | 135 | 131 | 113 | 123 | 121 | 93 |
| Other states | 2,362 | 2,247 | 2,183 | 2,015 | 2,101 | 2,063 | 2,034 | 2,083 | 2,205 |
| Total REO Inventory | 11,043 | 9,975 | 9,129 | 8,039 | 7,634 | 7,073 | 6,515 | 6,458 | 6,517 |

## Portfolio and Mortgage-Backed Securities Outstanding by State As of March 31, 2003

(Dollars in millions)

|  | Portfolio |  | Mortgage-Backed Securities |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Units 1/ | Amount 2/ | Number of Units 1/ | Amount 2/ | Number of Units | Amount |
| Alabama | 29,309 | \$ 1,667 | 187,518 | \$ 16,190 | 216,827 | \$ 17,857 |
| Alaska | 17,868 | 1,356 | 15,546 | 1,794 | 33,414 | 3,150 |
| Arizona | 50,891 | 3,285 | 415,457 | 40,495 | 466,348 | 43,780 |
| Arkansas | 27,861 | 1,851 | 87,652 | 7,057 | 115,513 | 8,908 |
| California | 360,691 | 28,524 | 2,544,829 | 317,787 | 2,905,520 | 346,311 |
| Colorado | 50,901 | 3,562 | 418,175 | 51,698 | 469,076 | 55,260 |
| Connecticut | 38,661 | 3,025 | 188,707 | 21,543 | 227,368 | 24,568 |
| Delaware | 9,128 | 691 | 47,839 | 5,107 | 56,967 | 5,798 |
| Dist. of Columbia | 21,131 | 799 | 42,108 | 3,638 | 63,239 | 4,437 |
| Florida | 167,605 | 10,539 | 1,092,390 | 97,790 | 1,259,995 | 108,329 |
| Georgia | 77,724 | 4,959 | 513,155 | 52,432 | 590,879 | 57,391 |
| Guam | 423 | 40 | 1,082 | 89 | 1,505 | 129 |
| Hawaii | 19,272 | 2,299 | 77,997 | 12,672 | 97,269 | 14,971 |
| Idaho | 11,168 | 688 | 72,407 | 6,746 | 83,575 | 7,434 |
| Illinois | 148,092 | 11,220 | 645,839 | 70,403 | 793,931 | 81,623 |
| Indiana | 62,873 | 3,827 | 311,324 | 24,724 | 374,197 | 28,551 |
| Iowa | 43,881 | 2,796 | 93,791 | 7,397 | 137,672 | 10,193 |
| Kansas | 23,853 | 1,567 | 106,571 | 9,208 | 130,424 | 10,775 |
| Kentucky | 21,519 | 1,198 | 134,672 | 11,416 | 156,191 | 12,614 |
| Louisiana | 53,243 | 3,267 | 197,340 | 15,280 | 250,583 | 18,547 |
| Maine | 16,660 | 1,058 | 53,362 | 4,737 | 70,022 | 5,795 |
| Maryland | 64,427 | 3,921 | 399,448 | 41,191 | 463,875 | 45,112 |
| Massachusetts | 91,909 | 6,298 | 446,049 | 53,571 | 537,958 | 59,869 |
| Michigan | 108,648 | 7,118 | 651,884 | 63,595 | 760,532 | 70,713 |
| Minnesota | 58,363 | 4,186 | 296,881 | 30,977 | 355,244 | 35,163 |
| Mississippi | 25,065 | 1,657 | 91,504 | 7,047 | 116,569 | 8,704 |
| Missouri | 63,122 | 3,581 | 279,600 | 24,556 | 342,722 | 28,137 |

[Additional columns below]
[Continued from above table, first column(s) repeated]

|  | Portfolio |  | Mortgage-Backed Securities |  | Total 4/ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Units 1 / | Amount 2/ | Number of Units 1/ | Amount 2/ | Number of Units | Amount |
| Montana | 9,363 | 709 | 38,479 | 3,609 | 47,842 | 4,318 |
| Nebraska | 27,853 | 1,924 | 69,409 | 5,340 | 97,262 | 7,264 |
| Nevada | 30,612 | 1,785 | 190,627 | 19,745 | 221,239 | 21,530 |
| New Hampshire | 17,588 | 1,204 | 86,574 | 9,361 | 104,162 | 10,565 |
| New Jersey | 78,771 | 6,995 | 496,905 | 57,462 | 575,676 | 64,457 |
| New Mexico | 22,258 | 1,546 | 81,833 | 7,509 | 104,091 | 9,055 |
| New York | 207,996 | 12,808 | 864,235 | 79,460 | 1,072,231 | 92,268 |
| North Carolina | 53,131 | 3,671 | 406,021 | 39,718 | 459,152 | 43,389 |
| North Dakota | 5,907 | 305 | 17,656 | 1,209 | 23,563 | 1,514 |
| Ohio | 152,914 | 9,747 | 592,115 | 49,319 | 745,029 | 59,066 |
| Oklahoma | 41,043 | 2,411 | 133,692 | 9,306 | 174,735 | 11,717 |
| Oregon | 37,509 | 2,902 | 250,850 | 26,448 | 288,359 | 29,350 |
| Pennsylvania | 109,290 | 7,292 | 529,381 | 45,899 | 638,671 | 53,191 |
| Puerto Rico | 20,259 | 1,522 | 66,865 | 5,243 | 87,124 | 6,765 |
| Rhode Island | 14,796 | 966 | 69,173 | 6,614 | 83,969 | 7,580 |
| South Carolina | 27,840 | 1,966 | 181,480 | 16,447 | 209,320 | 18,413 |
| South Dakota | 12,772 | 834 | 21,915 | 1,686 | 34,687 | 2,520 |
| Tennessee | 39,494 | 2,338 | 251,306 | 22,829 | 290,800 | 25,167 |
| Texas | 226,619 | 13,280 | 996,664 | 76,476 | 1,223,283 | 89,756 |


| Utah | 27,900 | 1,876 | 154,503 | 16,957 | 182,403 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vermont | 10,593 | 633 | 27,359 | 2,639 | 37,952 |
| Virgin Islands | 923 | 56 | 1,569 | 124 | 2,492 |
| Virginia | 82,730 | 5,480 | 405,051 | 47,092 | 487,781 |
| Washington | 72,266 | 6,018 | 472,647 | 54,397 | 544,913 |
| West Virginia | 13,963 | 813 | 31,938 | 2,581 | 45,901 |
| Wisconsin | 120,521 | 9,406 | 212,871 | 20,834 | 333,392 |
| Wyoming | 8,695 | 598 | 19,422 | 1,737 | 28,117 |
| Total 3/ | 3,137,894 | \$214,064 | 16,083,667 | \$1,629,181 | 19,221,561 |
|  |  |  |  |  |  |
| 1/ Represents individual units financed by conventional and government single-family and multifamily mortgages. |  |  |  |  |  |
| 2/ Amount represents gross unpaid principal balances. |  |  |  |  |  |
| 3/ Fannie Mae MBS in portfolio totaling \$529,954 million are included in MBS, but excluded from portfolio statistics. |  |  |  |  |  |
| 4/ Excludes \$80.2 billion of non-Fannie Mae securities for which information is not readily available. |  |  |  |  |  |

# Conventional Single-Family Serious Deliquencies 

 March 31, 2003
## Credit Enhanced

Total

|  | Total \# of Loans Outstanding | Serious D Total \# of Loans | quencies 1 / \% <br> Delinquent | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious D Total \# of Loans | quencies 1 / \% <br> Delinquent | $\begin{gathered} \text { Total \# } \\ \text { of Loans } \\ \text { Outstanding } \end{gathered}$ | Serious D Total \# of Loans | quencies 1 / \% Delinquent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Northeast |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 627,163 | 7,861 | 1.25\% | 1,845,047 | 7,153 | 0.39\% | 2,472,210 | 15,014 | 0.61\% |
| 2nd Qtr 2002 | 622,805 | 7,525 | 1.21\% | 1,897,291 | 6,487 | 0.34\% | 2,520,096 | 14,012 | 0.56\% |
| 3rd Qtr 2002 | 616,765 | 7,806 | 1.27\% | 1,922,408 | 6,618 | 0.34\% | 2,539,173 | 14,424 | 0.57\% |
| 4th Qtr 2002 | 585,261 | 8,403 | 1.44\% | 1,957,555 | 7,023 | 0.36\% | 2,542,816 | 15,426 | 0.61\% |
| 1st Qtr 2003 | 560,717 | 8,695 | 1.55\% | 2,028,468 | 7,182 | 0.35\% | 2,589,185 | 15,877 | 0.61\% |
| Southeast |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 1,031,681 | 11,187 | 1.08\% | 2,004,148 | 6,326 | 0.32\% | 3,035,829 | 17,513 | 0.58\% |
| 2nd Qtr 2002 | 1,044,686 | 10,897 | 1.04\% | 2,068,902 | 6,015 | 0.29\% | 3,113,588 | 16,912 | 0.54\% |
| 3rd Qtr 2002 | 1,045,852 | 12,056 | 1.15\% | 2,097,101 | 6,350 | 0.30\% | 3,142,953 | 18,406 | 0.59\% |
| 4th Qtr 2002 | 1,025,978 | 13,759 | 1.34\% | 2,206,143 | 7,269 | 0.33\% | 3,232,121 | 21,028 | 0.65\% |
| 1st Qtr 2003 | 1,035,250 | 13,814 | 1.33\% | 2,318,335 | 7,394 | 0.32\% | 3,353,585 | 21,208 | 0.63\% |
| Midwest 0 |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 834,556 | 9,781 | 1.17\% | 2,019,746 | 6,387 | 0.32\% | 2,854,302 | 16,168 | 0.57\% |
| 2nd Qtr 2002 | 832,702 | 9,715 | 1.17\% | 2,071,369 | 6,043 | 0.29\% | 2,904,071 | 15,758 | 0.54\% |
| 3rd Qtr 2002 | 807,763 | 10,789 | 1.34\% | 2,065,326 | 6,660 | 0.32\% | 2,873,089 | 17,449 | 0.61\% |
| 4th Qtr 2002 | 753,756 | 11,936 | 1.58\% | 2,095,623 | 7,614 | 0.36\% | 2,849,379 | 19,550 | 0.69\% |
| 1st Qtr 2003 | 726,495 | 12,065 | 1.66\% | 2,182,183 | 7,834 | 0.36\% | 2,908,678 | 19,899 | 0.68\% |
| Southwest |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 783,375 | 7,287 | 0.93\% | 1,474,545 | 3,874 | 0.26\% | 2,257,920 | 11,161 | 0.49\% |
| 2nd Qtr 2002 | 786,997 | 7,008 | 0.89\% | 1,520,181 | 3,803 | 0.25\% | 2,307,178 | 10,811 | 0.47\% |
| 3rd Qtr 2002 | 781,551 | 8,036 | 1.03\% | 1,544,203 | 4,152 | 0.27\% | 2,325,754 | 12,188 | 0.52\% |
| 4th Qtr 2002 | 762,556 | 8,976 | 1.18\% | 1,621,736 | 4,726 | 0.29\% | 2,384,292 | 13,702 | 0.57\% |
| 1st Qtr 2003 | 757,485 | 9,139 | 1.21\% | 1,711,293 | 5,008 | 0.29\% | 2,468,778 | 14,147 | 0.57\% |
| West |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 680,084 | 5,880 | 0.86\% | 2,165,363 | 5,299 | 0.24\% | 2,845,447 | 11,179 | 0.39\% |
| 2nd Qtr 2002 | 683,968 | 5,206 | 0.76\% | 2,207,239 | 4,473 | 0.20\% | 2,891,207 | 9,679 | 0.33\% |
| 3rd Qtr 2002 | 666,922 | 5,380 | 0.81\% | 2,232,540 | 4,567 | 0.20\% | 2,899,462 | 9,947 | 0.34\% |
| 4th Qtr 2002 | 632,037 | 5,544 | 0.88\% | 2,335,071 | 4,928 | 0.21\% | 2,967,108 | 10,472 | 0.35\% |
| 1st Qtr 2003 | 616,243 | 5,650 | 0.92\% | 2,461,966 | 4,738 | 0.19\% | 3,078,209 | 10,388 | 0.34\% |
| Total |  |  |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 3,956,859 | 41,996 | 1.06\% | 9,508,849 | 29,039 | 0.31\% | 13,465,708 | 71,035 | 0.53\% |
| 2nd Qtr 2002 | 3,971,158 | 40,351 | 1.02\% | 9,764,982 | 26,821 | 0.27\% | 13,736,140 | 67,172 | 0.49\% |
| 3rd Qtr 2002 | 3,918,853 | 44,067 | 1.12\% | 9,861,578 | 28,347 | 0.29\% | 13,780,431 | 72,414 | 0.53\% |
| 4th Qtr 2002 | 3,759,588 | 48,618 | 1.29\% | 10,216,128 | 31,560 | 0.31\% | 13,975,716 | 80,178 | 0.57\% |
| 1st Qtr 2003 | 3,696,190 | 49,363 | 1.34\% | 10,702,245 | 32,156 | 0.30\% | 14,398,435 | 81,519 | 0.57\% |

1/ Serious delinquencies include all conventional loans that are three or more months delinquent or in foreclosure and excludes loans with full or substantial recourse to lenders or loans covered by significant supplemental pool mortgage insurance.

## FFannieMae

## Total Multifamily Serious Delinquencies and REO Inventory March 31, 2003

(Dollars in millions)

|  | Loans Serviced |  | Serious Delinquencies 1/ |  |  | REO Inventory |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \begin{array}{c} \text { \# of } \\ \text { Loans } \end{array} \end{gathered}$ | UPB | $\begin{gathered} \begin{array}{c} \# \text { of } \\ \text { Loans } \end{array} \end{gathered}$ | UPB | \% <br> Delinquent | $\begin{aligned} & \begin{array}{c} \text { \# of } \\ \text { Loans } \end{array} \end{aligned}$ | UPB |
| Northeast |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 3,367 | 13,827.8 | 7 | 121.7 2/ | 0.88\% | - | - |
| 2nd Qtr 2002 | 3,523 | 14,479.0 | 5 | 4.7 | 0.03\% | - | - |
| $\begin{gathered} \text { 3rd Qtr } \\ 2002 \end{gathered}$ | 3,627 | 14,966.9 | 2 | 2.2 | 0.01\% | - | - |
| $\begin{array}{r} \text { 4th Qtr } \\ 2002 \end{array}$ | 4,127 | 16,547.0 | 2 | 3.6 | 0.02\% | - | - |
| $\begin{array}{r} \text { 1st Qtr } \\ 2003 \end{array}$ | 4,324 | 17,568.6 | 2 | 3.2 | 0.02\% | - | - |
| Southeast |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 2,972 | 18,172.9 | 1 | 0.2 | 0.00\% | - | - |
| 2nd Qtr 2002 | 3,031 | 18,826.6 | 3 | 6.3 | 0.03\% | - | - |
| $\begin{gathered} \text { 3rd Qtr } \\ 2002 \end{gathered}$ | 3,108 | 19,256.2 | 7 | 6.4 | 0.03\% | 1 | 4.0 |
| 4th Qtr <br> 2002 | 3,196 | 20,280.7 | 3 | 11.9 | 0.06\% | 1 | 4.0 |
| 1st Qtr 2003 | 3,272 | 20,915.2 | 4 | 3.2 | 0.02\% | 2 | 12.7 |
| Midwest |  |  |  |  |  |  |  |
| $\begin{array}{r} \text { 1st Qtr } \\ 2002 \end{array}$ | 2,696 | 8,585.9 | 11 | 53.0 | 0.62\% | - | - |
| 2nd Qtr 2002 | 2,676 | 8,655.8 | 10 | 62.7 | 0.72\% | - | - |
| 3rd Qtr <br> 2002 | 2,680 | 8,825.8 | 6 | 46.2 | 0.52\% | 1 | 2.9 |
| $\begin{array}{r} \text { 4th Qtr } \\ 2002 \end{array}$ | 2,796 | 9,090.9 | 10 | 7.6 | 0.08\% | 1 | 2.9 |
| 1st Qtr 2003 | 2,787 | 9,345.9 | 10 | 41.5 | 0.44\% | 1 | 2.9 |

[Additional columns below]
[Continued from above table, first column(s) repeated]

|  | Loans Serviced |  | Serious Delinquencies 1/ |  |  | REO Inventory |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB | \% <br> Delinquent | $\begin{gathered} \text { \# of } \\ \text { Loans } \end{gathered}$ | UPB |
| Southwest |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 2,742 | 12,031.0 | 4 | 11.5 | 0.10\% | - | - |
| 2nd Qtr 2002 | 2,784 | 12,209.5 | 8 | 15.0 | 0.12\% | - | - |
| 3rd Qtr 2002 | 2,816 | 12,460.7 | 6 | 6.6 | 0.05\% | - | - |
| 4th Qtr 2002 | 3,171 | 13,194.7 | 4 | 15.7 | 0.12\% | - | - |
| 1st Qtr 2003 | 3,173 | 13,228.8 | 7 | 26.4 | 0.20\% |  |  |
| West |  |  |  |  |  |  |  |
| 1st Qtr 2002 | 13,830 | 27,284.4 | 20 | 8.2 | 0.03\% | - | - |
| 2nd Qtr 2002 | 13,498 | 28,033.1 | 7 | 6.4 | 0.02\% | - | - |
| 3rd Qtr 2002 | 13,389 | 28,655.4 | 16 | 9.0 | 0.03\% | 1 | 2.3 |
| 4th Qtr 2002 | 16,018 | 31,328.8 | 11 | 6.9 | 0.02\% | 1 | 2.3 |
| 1st Qtr 2003 | 15,686 | 31,870.1 | 4 | 8.3 | 0.03\% | 1 | 2.3 |


|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Qtr 2002 | 25,607 | 79,902 | 43 | 194.6 2/ | 0.24\% | - | - |
| 2nd Qtr 2002 | 25,512 | 82,204 | 33 | 95.1 | 0.12\% | - | - |
| 3rd Qtr 2002 | 25,620 | 84,165 | 37 | 70.4 | 0.08\% | 3 | 9.2 |
| 4th Qtr 2002 | 29,308 | 90,442 | 30 | 45.7 | 0.05\% | 3 | 9.2 |
| 1st Qtr 2003 | 29,242 | 92,929 | 27 | 82.6 | 0.09\% | 4 | 17.9 |

1/ Includes loans which are two or more months delinquent based on the dollar amount of such loans in the portfolio and underlying MBS.

2/ Included in the Multifamily serious delinquency rate is $0.15 \%$ (15 basis points) related to two New York City loans totaling $\$ 118 \mathrm{~m}$ that were affected by the World Trade Center disaster.

