

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 21, 2014

**Federal National Mortgage Association**

(Exact name of registrant as specified in its charter)

**Federally chartered corporation**

(State or other jurisdiction  
of incorporation)

**000-50231**

(Commission  
File Number)

**52-0883107**

(IRS Employer  
Identification Number)

**3900 Wisconsin Avenue, NW  
Washington, DC**

(Address of principal executive offices)

**20016**

(Zip Code)

**Registrant's telephone number, including area code: 202-752-7000**

**(Former Name or Former Address, if Changed Since Last Report): \_\_\_\_\_**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

The information in this report, including information in the exhibits submitted herewith, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of Section 18, nor shall it be deemed incorporated by reference into any disclosure document relating to Fannie Mae (formally known as the Federal National Mortgage Association), except to the extent, if any, expressly incorporated by specific reference in that document.

***Item 2.02 Results of Operations and Financial Condition.***

On February 21, 2014, Fannie Mae filed its annual report on Form 10-K for the year ended December 31, 2013 and issued a news release reporting its financial results for the periods covered by the Form 10-K. The news release, a copy of which is furnished as Exhibit 99.1 to this report, is incorporated herein by reference.

***Item 7.01 Regulation FD Disclosure.***

On February 21, 2014, Fannie Mae posted to its Web site a 2013 Credit Supplement presentation consisting primarily of information about Fannie Mae’s guaranty book of business. The presentation, a copy of which is furnished as Exhibit 99.2 to this report, is incorporated herein by reference. Fannie Mae’s Web site address is [www.fanniemae.com](http://www.fanniemae.com). Information appearing on the company’s Web site is not incorporated into this report.

***Item 9.01 Financial Statements and Exhibits.***

(d) *Exhibits.* The exhibit index filed herewith is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDERAL NATIONAL MORTGAGE ASSOCIATION

By       /s/ David C. Benson      

David C. Benson

Executive Vice President and  
Chief Financial Officer

Date: February 21, 2014

EXHIBIT INDEX

The following exhibits are submitted herewith:

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
99.1	News release, dated February 21, 2014
99.2	2013 Credit Supplement presentation, dated February 21, 2014

**Contact:** Pete Bakel  
202-752-2034

**Date:** February 21, 2014

## **Fannie Mae Reports Comprehensive Income of \$84.8 Billion for 2013 and \$6.6 Billion for Fourth Quarter 2013**

### **Fannie Mae Paid Treasury \$82.5 Billion in Dividends in 2013**

- Fannie Mae reported annual net income for 2013 of \$84.0 billion, which includes the release of the company's valuation allowance against its deferred tax assets, and annual pre-tax income for 2013 of \$38.6 billion.
- Fannie Mae reported net income of \$6.5 billion for the fourth quarter of 2013, the company's eighth consecutive quarterly profit, and pre-tax income of \$8.3 billion for the fourth quarter of 2013.
- Fannie Mae will pay Treasury \$7.2 billion in dividends in March 2014. With the March dividend payment, Fannie Mae will have paid a total of \$121.1 billion in dividends to Treasury in comparison to \$116.1 billion in draw requests since 2008. Dividend payments do not offset prior Treasury draws.
- Fannie Mae has funded the mortgage market with approximately \$4.1 trillion in liquidity since 2009, enabling families to buy, refinance, or rent a home.
- Fannie Mae is supporting the housing recovery by providing access to affordable mortgages and by helping to build a safer, transparent, and sustainable housing finance system.
- While Fannie Mae expects to be profitable for the foreseeable future, the company does not expect to repeat its 2013 financial results, as those results were positively affected by the release of the company's valuation allowance against its deferred tax assets, a significant increase in home prices during the year, and the large number of resolutions the company reached relating to representation and warranty matters and servicing matters.

WASHINGTON, DC — Fannie Mae (FNMA/OTC) reported annual net income of \$84.0 billion and annual pre-tax income of \$38.6 billion in 2013. This compares to net income of \$17.2 billion and pre-tax income of \$17.2 billion in 2012. Fannie Mae reported net income of \$6.5 billion for the fourth quarter of 2013, the company's eighth consecutive quarterly profit, and pre-tax income of \$8.3 billion for the fourth quarter of 2013. The company's comprehensive income of \$6.6 billion for the fourth quarter of 2013 contributed to Fannie Mae's positive net worth of \$9.6 billion as of December 31, 2013.

Fannie Mae will pay Treasury \$7.2 billion in March 2014 as a dividend on the senior preferred stock, marking the first time in which the company's cumulative dividend payments to Treasury will exceed its total draws. Under the senior preferred stock purchase agreement, the payment of dividends does not offset prior draws.

Fannie Mae's strong 2013 pre-tax results were driven by continued stable revenues, credit-related income, and fair value gains. Credit-related income was positively affected by an increase in home prices, a decline

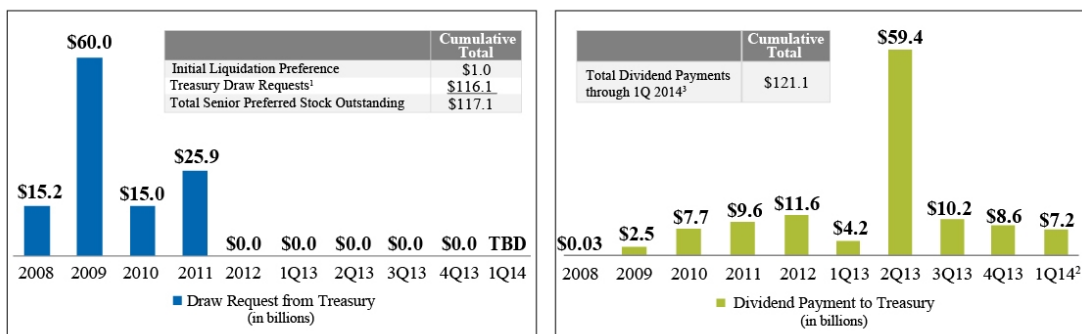
in serious delinquency rates, and updated assumptions and data used to estimate the company’s allowance for loan losses in 2013. Fannie Mae’s 2013 financial results also were positively affected by the release of the company’s valuation allowance against its deferred tax assets and the large number of resolutions the company entered into during the year relating to representation and warranty matters and servicing matters.

While Fannie Mae remains under conservatorship and subject to the restrictions of the senior preferred stock purchase agreement with Treasury, the company has undergone significant changes over the past several years resulting in improved financial performance and a stronger book of business. Fannie Mae expects to remain profitable for the foreseeable future. While the company expects its annual earnings to remain strong over the next few years, it expects its net income in future years will be substantially lower than its net income for 2013. For more information about Fannie Mae’s expectations for its future financial performance, see the company’s annual report on Form 10-K for the year ended December 31, 2013, filed with the SEC on February 21, 2014.

### ABOUT FANNIE MAE’S CONSERVATORSHIP

Fannie Mae has operated under the conservatorship of the Federal Housing Finance Agency (“FHFA”) since September 6, 2008. Fannie Mae has not received funds from Treasury since the first quarter of 2012. The funding the company has received under its senior preferred stock purchase agreement with the U.S. Treasury has provided the company with the capital and liquidity needed to fulfill its mission of providing liquidity and support to the nation’s housing finance markets and to avoid a trigger of mandatory receivership under the Federal Housing Finance Regulatory Reform Act of 2008. For periods through December 31, 2013, Fannie Mae has requested cumulative draws totaling \$116.1 billion and paid \$113.9 billion in dividends to Treasury. Following the company’s March 2014 dividend payment of \$7.2 billion to Treasury, Fannie Mae’s cumulative dividend payments to Treasury will exceed total draws from Treasury. Under the senior preferred stock purchase agreement, the payment of dividends does not offset prior draws. As a result, Treasury maintains a liquidation preference of \$117.1 billion on the company’s senior preferred stock.

### Treasury Draws and Dividend Payments



- (1) Treasury draw requests are shown in the period for which requested and do not include the initial \$1.0 billion liquidation preference of Fannie Mae’s senior preferred stock, for which Fannie Mae did not receive any cash proceeds. The payment of dividends does not offset prior Treasury draws.
- (2) The company’s dividend for the first quarter of 2014 is calculated based on the company’s net worth of \$9.6 billion as of December 31, 2013 less the applicable capital reserve amount of \$2.4 billion.
- (3) Amounts may not sum due to rounding.

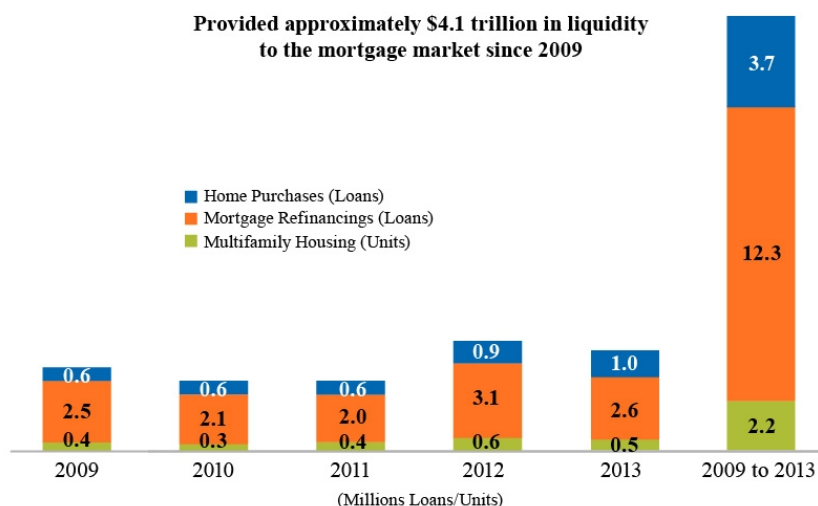
In August 2012, the terms governing the company’s dividend obligations on the senior preferred stock were amended. The amended senior preferred stock purchase agreement does not allow the company to build a capital reserve. Beginning in 2013, the required senior preferred stock dividends each quarter equal the amount, if any, by which the company’s net worth as of the end of the immediately preceding fiscal quarter exceeds an applicable capital reserve amount. The capital reserve amount was \$3.0 billion for each quarterly dividend period in 2013, decreased to \$2.4 billion for dividend periods in 2014 and will continue to be reduced by \$600 million each year until it reaches zero on January 1, 2018.

The amount of remaining funding available to Fannie Mae under the senior preferred stock purchase agreement with Treasury is currently \$117.6 billion.

Fannie Mae is not permitted to redeem the senior preferred stock prior to the termination of Treasury’s funding commitment under the senior preferred stock purchase agreement. The limited circumstances under which Treasury’s funding commitment will terminate are described in “Business—Conservatorship and Treasury Agreements” in the company’s annual report on Form 10-K for the year ended December 31, 2013.

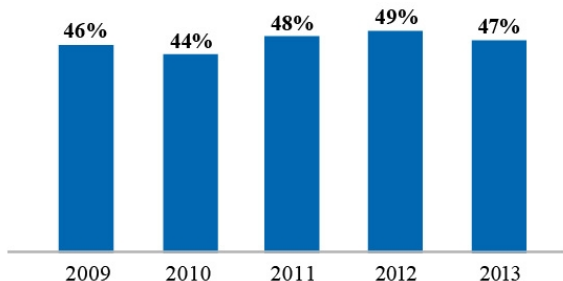
### PROVIDING LIQUIDITY AND SUPPORT TO THE MARKET

Fannie Mae provided approximately \$4.1 trillion in liquidity to the mortgage market from January 1, 2009 through December 31, 2013 through its purchases and guarantees of loans, which enabled borrowers to complete 12.3 million mortgage refinancings and 3.7 million home purchases, and provided financing for 2.2 million units of multifamily housing.



Fannie Mae's market share remained high in 2013 as the company has continued to meet the needs of the single-family mortgage market in the absence of substantial issuances of mortgage-related securities by private institutions during the year. The company remained the largest single issuer of single-family mortgage-related securities in the secondary market during the fourth quarter of 2013, with an estimated market share of new single-family mortgage-related securities issuances of 46 percent, compared with 48 percent in the fourth quarter of 2012 and 47 percent for all of 2013.

**Share of Single-Family Mortgage-Related Securities Issuances**



Fannie Mae also remained a continuous source of liquidity in the multifamily market in 2013. As of September 30, 2013 (the latest date for which information is available), the company owned or guaranteed approximately 21 percent of the outstanding debt on multifamily properties.

#### **HELPING TO BUILD A SUSTAINABLE HOUSING FINANCE SYSTEM**

In addition to continuing to provide liquidity and support to the mortgage market, Fannie Mae has devoted significant resources toward helping to build a sustainable housing finance system for the future, primarily through pursuing the strategic goals identified by its conservator, FHFA. These strategic goals are: build a new infrastructure for the secondary mortgage market; gradually contract the company's dominant presence in the marketplace while simplifying and shrinking its operations; and maintain foreclosure prevention activities and credit availability for new and refinanced mortgages.

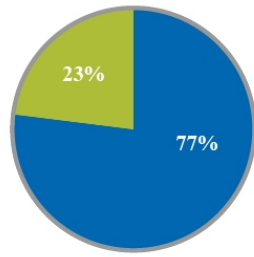
#### **CREDIT QUALITY**

**New Single-Family Book of Business:** While continuing to make it possible for families to purchase, refinance, or rent a home, Fannie Mae has established responsible credit standards. Since 2009, Fannie Mae has seen the effect of actions it took, beginning in 2008, to significantly strengthen its underwriting and eligibility standards and change its pricing to promote sustainable homeownership and stability in the housing market. As of December 31, 2013, 77 percent of Fannie Mae's single-family guaranty book of business consisted of loans it had purchased or guaranteed since the beginning of 2009. Given their strong credit risk profile and based on their performance so far, the company expects that in the aggregate these loans will be profitable over their lifetime, meaning the company's fee income on these loans will exceed the company's credit losses and administrative costs for them.



### Single-Family Book of Business

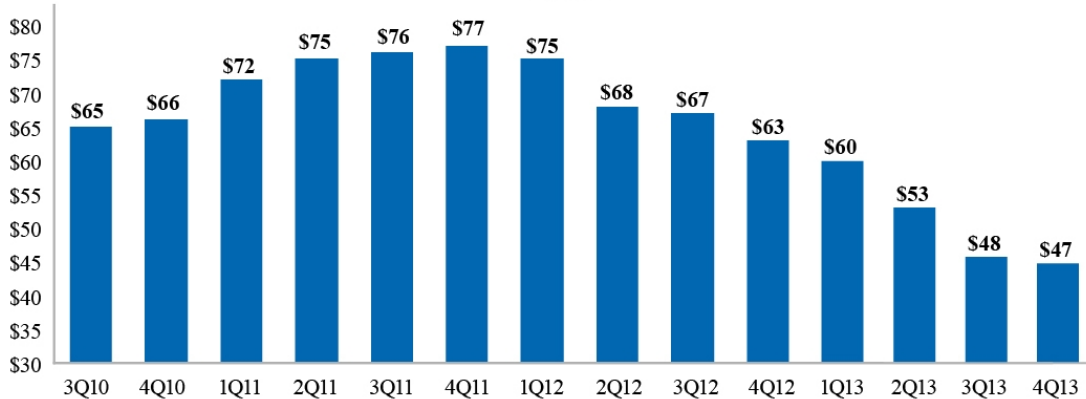
■ Single-Family Loans prior to 2009 ■ Single-Family Loans 2009 through 2013



Single-family conventional loans acquired by Fannie Mae in 2013 had a weighted average borrower FICO credit score at origination of 753 and an average original loan-to-value (“LTV”) ratio of 76 percent.

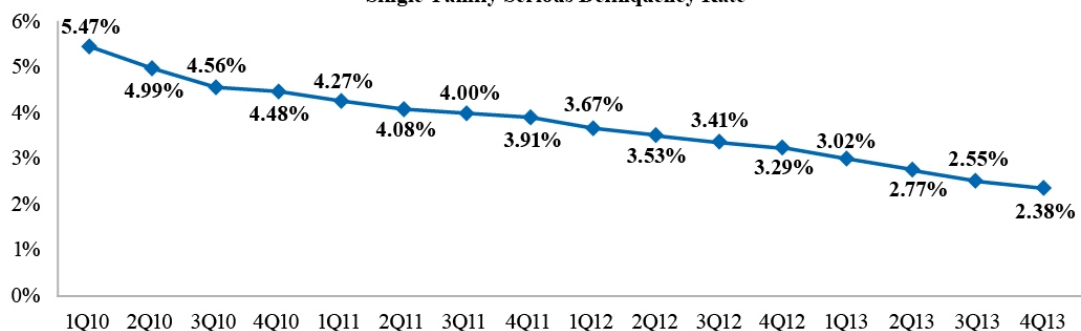
**Loss Reserves:** The company’s total loss reserves decreased to \$47.3 billion as of December 31, 2013 from \$62.6 billion as of December 31, 2012. The company’s total loss reserves peaked at \$76.9 billion as of December 31, 2011.

**Total Loss Reserves**  
(\$ in Billions)



Fannie Mae’s single-family serious delinquency rate has declined each quarter since the first quarter of 2010, and was 2.38 percent as of December 31, 2013, compared with 5.47 percent as of March 31, 2010. This decrease is primarily the result of home retention solutions, foreclosure alternatives, and completed foreclosures, as well as the company’s acquisition of loans with stronger credit profiles since the beginning of 2009.

### Single-Family Serious Delinquency Rate



### HOME RETENTION SOLUTIONS AND FORECLOSURE ALTERNATIVES

To reduce the credit losses Fannie Mae ultimately incurs on its legacy book of business, the company has been focusing its efforts on several strategies, including reducing defaults by offering home retention solutions, such as loan modifications. Fannie Mae completed approximately 39,000 loan modifications during the fourth quarter of 2013 and approximately 160,000 for the full year of 2013.

Fannie Mae views foreclosure as a last resort. For homeowners and communities in need, the company offers alternatives to foreclosure. We provided approximately 234,000 loan workouts in 2013 to help homeowners stay in their homes or otherwise avoid foreclosure. These efforts helped to stabilize neighborhoods, home prices and the housing market. In dealing with homeowners in distress, the company first seeks home retention solutions, which enable borrowers to stay in their homes, before turning to foreclosure alternatives. When there is no viable home retention solution or foreclosure alternative that can be applied, the company seeks to move to foreclosure expeditiously in an effort to minimize prolonged delinquencies that can hurt local home values and destabilize communities.

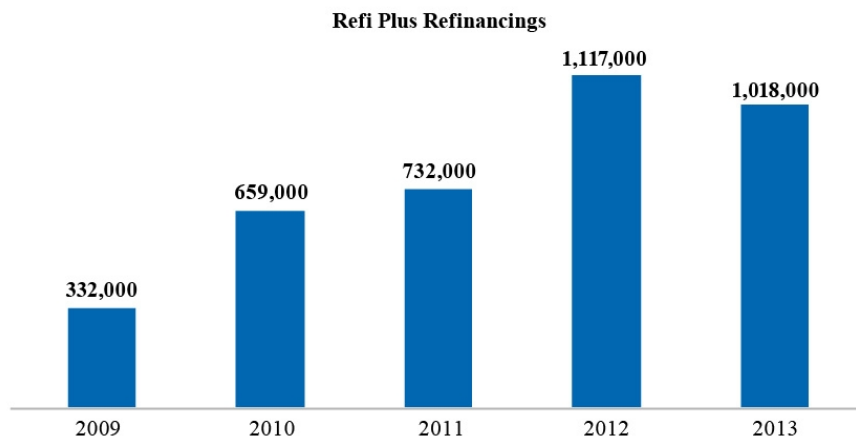
### Single-Family Loan Workouts

For the Year Ended December 31,

	2013		2012		2011		2010	
	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans	Unpaid Principal Balance	Number of Loans
(Dollars in millions)								
Home retention strategies:								
Modifications	\$ 28,801	160,007	\$ 30,640	163,412	\$ 42,793	213,340	\$ 82,826	403,506
Repayment plans and forbearances completed	1,594	12,022	3,298	23,329	5,042	35,318	4,385	31,579
HomeSaver Advance first-lien loans	—	—	—	—	—	—	688	5,191
Total home retention strategies	30,395	172,029	33,938	186,741	47,835	248,658	87,899	440,276
Foreclosure alternatives:								
Short sales	9,786	46,570	15,916	73,528	15,412	70,275	15,899	69,634
Deeds-in-lieu of foreclosure	2,504	15,379	2,590	15,204	1,679	9,558	1,053	5,757
Total foreclosure alternatives	12,290	61,949	18,506	88,732	17,091	79,833	16,952	75,391
Total loan workouts	\$ 42,685	233,978	\$ 52,444	275,473	\$ 64,926	328,491	\$ 104,851	515,667
Loan workouts as a percentage of single-family guaranty book of business	1.48%	1.33%	1.85%	1.57%	2.29%	1.85%	3.66%	2.87%

### REFINANCING INITIATIVES

Through the company's Refi Plus™ initiative, which offers refinancing flexibility to eligible Fannie Mae borrowers and includes HARP, the company acquired approximately 139,000 loans in the fourth quarter of 2013 and approximately 1 million loans for the full year of 2013. Some borrowers' monthly payments increased as they took advantage of the ability to refinance through Refi Plus to reduce the term of their loan, to switch from an adjustable-rate mortgage to a fixed-rate mortgage, or to switch from an interest-only mortgage to a fully amortizing mortgage. Even taking these into account, refinancings delivered to Fannie Mae through Refi Plus in 2013 reduced borrowers' monthly mortgage payments by an average of \$223.



### FORECLOSURES AND REO

Fannie Mae acquired 32,208 single-family REO properties, primarily through foreclosure, in the fourth quarter of 2013, compared with 37,353 in the third quarter of 2013. As of December 31, 2013, the company's inventory of single-family REO properties was 103,229, compared with 100,941 as of September 30, 2013. The carrying value of the company's single-family REO was \$10.3 billion as of December 31, 2013.

The company's single-family foreclosure rate was 0.82 percent for the full year of 2013. This reflects the number of single-family properties acquired through foreclosure or deeds-in-lieu of foreclosure as a percentage of the total number of loans in Fannie Mae's single-family guaranty book of business.

## Single-Family Foreclosed Properties

	For the Year Ended December 31,		
	2013	2012	2011
Single-family foreclosed properties (number of properties):			
Beginning of period inventory of single-family foreclosed properties (REO)	105,666	118,528	162,489
Total properties acquired through foreclosure	144,384	174,479	199,696
Dispositions of REO	(146,821)	(187,341)	(243,657)
End of period inventory of single-family foreclosed properties (REO)	103,229	105,666	118,528
Carrying value of single-family foreclosed properties (dollars in millions)	\$ 10,334	\$ 9,505	\$ 9,692
Single-family foreclosure rate	0.82 %	0.99 %	1.13 %

The company provides further discussion of its financial results and condition, credit performance, fair value balance sheets, and other matters in its annual report on Form 10-K for the year ended December 31, 2013, which was filed today with the Securities and Exchange Commission. Additional information about the company's credit performance, the characteristics of its guaranty book of business, its foreclosure-prevention efforts, and other measures is contained in the "2013 Credit Supplement" at [www.fanniemae.com](http://www.fanniemae.com).

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*In this release and the accompanying Appendix, the company has presented a number of estimates, forecasts, expectations, and other forward-looking statements regarding the company's future earnings and financial results, including its profitability; the company's future loss reserves; the profitability of its loans; its future dividend payments to Treasury; and the impact of the company's actions to reduce credit losses. These estimates, forecasts, expectations, and statements are forward looking statements based on the company's current assumptions regarding numerous factors, including future home prices and the future performance of its loans. Actual results, and future projections, could be materially different from what is set forth in the forward-looking statements as a result of home price changes, interest rate changes, unemployment rates, other macroeconomic and housing market variables, the company's future serious delinquency rates, government policy, credit availability, borrower behavior, including increases in the number of underwater borrowers who strategically default on their mortgage loan, the volume of loans it modifies, the nature, volume and effectiveness of its loss mitigation strategies and activities, significant changes in modification and foreclosure activity, management of its real estate owned inventory and pursuit of contractual remedies, changes in the fair value of its assets and liabilities, impairments of its assets, future legislative or regulatory requirements that have a significant impact on the company's business such as a requirement that the company implement a principal forgiveness program, future updates to the company's models relating to loss reserves, including the assumptions used by these models, changes in generally accepted accounting principles, changes to the company's accounting policies, failures by its mortgage seller-servicers to fulfill their repurchase obligations to it, effects from activities the company takes to support the mortgage market and help borrowers, the conservatorship and its effect on the company's business, the investment by Treasury and its effect on the company's business, the uncertainty of the company's future, the company's future guaranty fee pricing and the impact of that pricing on the company's competitive environment, challenges the company faces in retaining and hiring qualified employees, the deteriorated credit performance of many loans in the company's guaranty book of business, a decrease in the company's credit ratings, defaults by one or more institutional counterparties, resolution or settlement agreements the company may enter into with its counterparties, operational control weaknesses, changes in the structure and regulation of the financial services industry, the company's ability to access the debt markets, disruptions in the housing, credit, and stock markets, government investigations and litigation, the performance of the company's servicers, conditions in the foreclosure environment, natural or other disasters, and many other factors, including those discussed in the "Risk Factors" section of and elsewhere in the company's annual report on Form 10-K for the year ended December 31, 2013, and elsewhere in this release.*

Fannie Mae provides Web site addresses in its news releases solely for readers' information. Other content or information appearing on these Web sites is not part of this release.

Fannie Mae enables people to buy, refinance, or rent a home.

Visit us at: [www.fanniemae.com/progress](http://www.fanniemae.com/progress)

Follow us on Twitter: <http://twitter.com/FannieMae>

## APPENDIX

### SUMMARY OF FOURTH QUARTER AND FULL YEAR 2013 RESULTS

Fannie Mae reported net income of \$6.5 billion for the fourth quarter of 2013, compared with net income of \$8.7 billion for the third quarter of 2013 and net income of \$7.6 billion for the fourth quarter of 2012. The company reported net income of \$84.0 billion for 2013, compared with net income of \$17.2 billion for 2012.

#### Summary of Financial Results

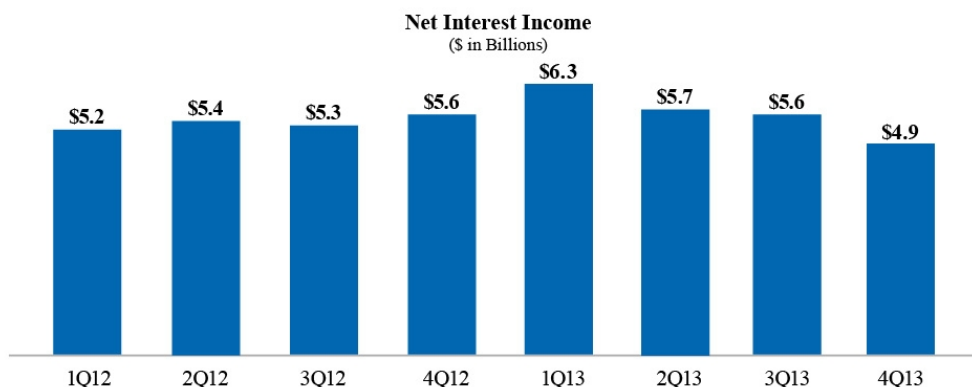
(Dollars in millions)	4Q13	3Q13	Variance	FY 2013	FY 2012	Variance
Net interest income	\$ 4,851	\$ 5,582	\$ (731)	\$ 22,404	\$ 21,501	\$ 903
Fee and other income	2,136	741	1,395	3,930	1,487	2,443
<b>Net revenues</b>	<b>6,987</b>	<b>6,323</b>	<b>664</b>	<b>26,334</b>	<b>22,988</b>	<b>3,346</b>
Investment gains, net	135	648	(513)	1,191	487	704
Net other-than-temporary impairments	(22)	(27)	5	(64)	(713)	649
Fair value gains (losses), net	961	335	626	2,959	(2,977)	5,936
Administrative expenses	(632)	(646)	14	(2,545)	(2,367)	(178)
Credit-related income						
Benefit for credit losses	—	2,609	(2,609)	8,949	852	8,097
Foreclosed property income	1,082	1,165	(83)	2,839	254	2,585
Total credit-related income	1,082	3,774	(2,692)	11,788	1,106	10,682
Other non-interest expenses <sup>(1)</sup>	(237)	(308)	71	(1,096)	(1,304)	208
Net gains (losses) and income (expenses)	1,287	3,776	(2,489)	12,233	(5,768)	18,001
Income before federal income taxes	8,274	10,099	(1,825)	38,567	17,220	21,347
(Provision) benefit for federal income taxes	(1,816)	(1,355)	(461)	45,415	—	45,415
<b>Net income</b>	<b>6,458</b>	<b>8,744</b>	<b>(2,286)</b>	<b>83,982</b>	<b>17,220</b>	<b>66,762</b>
Less: Net (income) loss attributable to the noncontrolling interest	(1)	(7)	6	(19)	4	(23)
Net income attributable to Fannie Mae	\$ 6,457	\$ 8,737	\$ (2,280)	\$ 83,963	\$ 17,224	\$ 66,739
Total comprehensive income attributable to Fannie Mae	\$ 6,590	\$ 8,603	\$ (2,013)	\$ 84,782	\$ 18,843	\$ 65,939
Preferred stock dividends	\$ (7,191)	\$ (8,617)	\$ 1,426	\$ (85,419)	\$ (15,827)	\$ (69,592)

<sup>(1)</sup> Consists of debt extinguishment gains (losses), net, TCCA fees and other expenses.

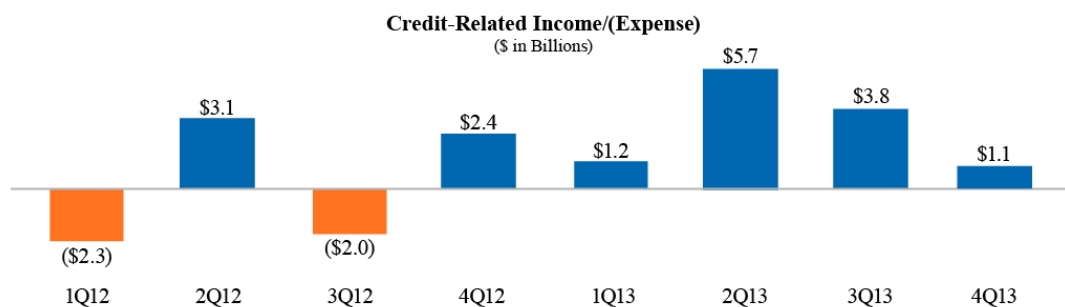
**Net revenues** were \$7.0 billion for the fourth quarter of 2013, compared with \$6.3 billion for the third quarter of 2013. For the year, net revenues were \$26.3 billion, up from \$23.0 billion in 2012.

*Net interest income* was \$4.9 billion for the fourth quarter of 2013, compared with \$5.6 billion for the third quarter of 2013. The decrease in net interest income compared to the third quarter of 2013 was due to lower amortization driven by prepayment volumes and lower interest income from retained mortgage portfolio assets due to a decline in the company's retained mortgage portfolio. For the year, net interest income was \$22.4 billion for 2013, compared with net interest income of \$21.5 billion for 2012. The increase in net interest income compared to 2012 was due primarily to higher amortization driven by prepayment volumes and an increase in guaranty fees, partially offset by lower interest income from retained mortgage portfolio assets due to a decline in the company's retained mortgage portfolio.

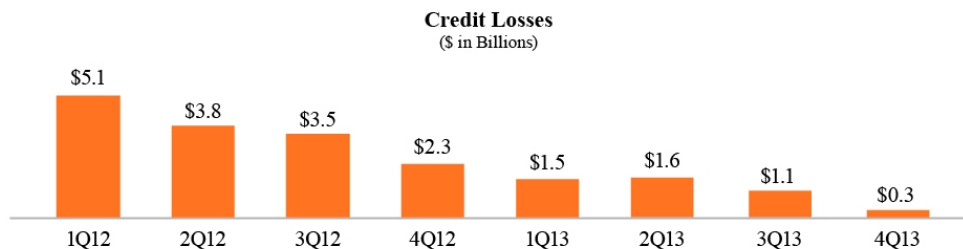
Fee and other income was \$2.1 billion for the fourth quarter of 2013, compared with \$741 million for the third quarter of 2013. For the year, fee and other income was \$3.9 billion for 2013, compared with \$1.5 billion for 2012. The increases in fee and other income were due primarily to funds the company received in 2013 pursuant to settlement agreements resolving certain lawsuits relating to private-label mortgage-related securities sold to Fannie Mae.



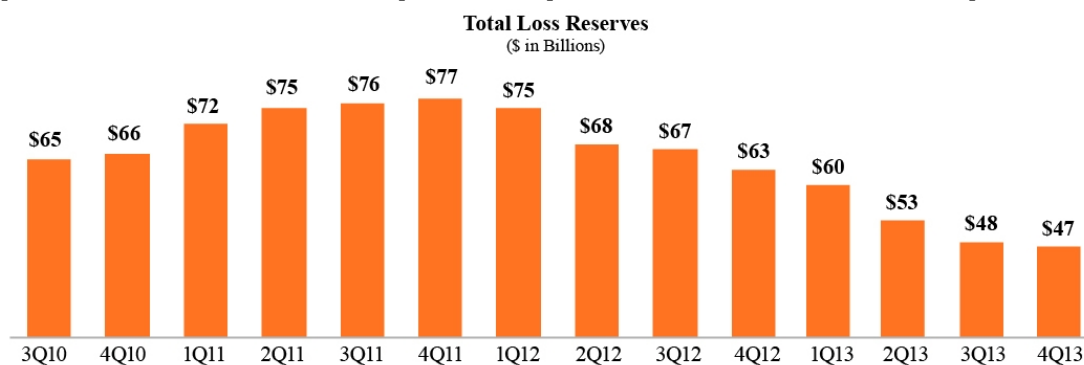
**Credit-related income**, which consists of recognition of a benefit for credit losses and foreclosed property income, was \$1.1 billion in the fourth quarter of 2013, compared with \$3.8 billion in the third quarter of 2013. Credit-related income decreased in the fourth quarter of 2013 compared with the third quarter of 2013 due primarily to slower home price improvement in the quarter. For the year, credit-related income was \$11.8 billion, compared with credit-related income of \$1.1 billion in 2012. The company's credit results for 2013 and 2012 were positively impacted by increases in home prices, which resulted in reductions in our loss reserves. Credit-related income improved year over year due primarily to a decline in the number of delinquent loans in the company's single-family guaranty book of business; recognition of compensatory fee income in 2013 related to servicing matters and gains resulting from resolution agreements reached in 2013 related to representation and warranty matters; and updates to assumptions and data used to estimate the company's allowance for loan losses of individually impaired single-family loans, which resulted in a decrease to the company's allowance for loan losses.



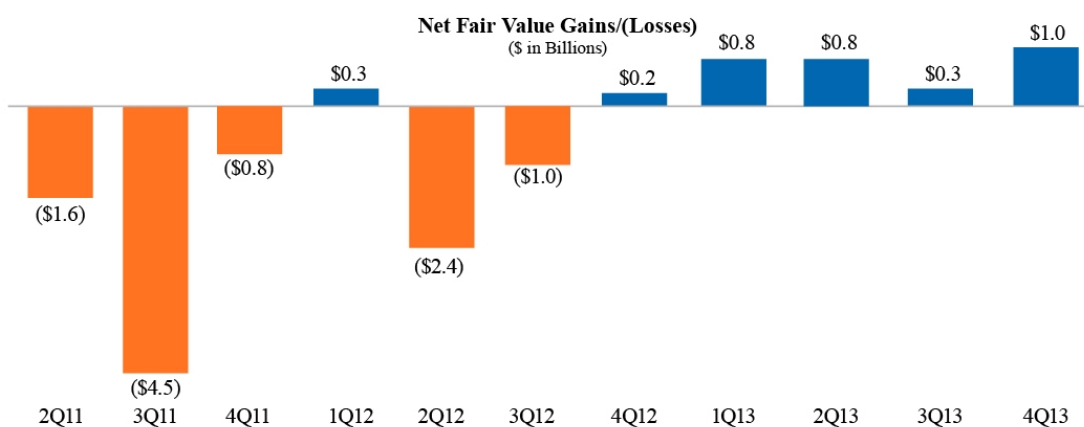
**Credit losses**, which the company defines as net charge-offs plus foreclosed property expense, excluding the effect of certain fair-value losses, were \$260 million in the fourth quarter of 2013, compared with \$1.1 billion in the third quarter of 2013. For the year, credit losses were \$4.5 billion compared with \$14.6 billion in 2012. Credit losses decreased in 2013 compared with 2012 due primarily to the recognition of compensatory fee income in 2013 related to servicing matters and gains resulting from resolution agreements reached in 2013 related to representation and warranty matters. Also contributing to the decrease in credit losses in 2013 was an improvement in sales prices on Fannie Mae-owned properties and lower REO acquisitions driven primarily by lower delinquencies.



**Total loss reserves**, which reflect the company's estimate of the probable losses the company has incurred in its guaranty book of business, including concessions it granted borrowers upon modification of their loans, were \$47.3 billion as of December 31, 2013, compared with \$48.4 billion as of September 30, 2013 and \$62.6 billion as of December 31, 2012. The total loss reserve coverage to total nonaccrual loans was 57 percent as of December 31, 2013, compared with 55 percent as of December 31, 2012 and 54 percent as of December 31, 2011.



**Net fair value gains** were \$1.0 billion in the fourth quarter of 2013, compared with \$335 million in the third quarter of 2013. For the year, net fair value gains were \$3.0 billion, compared with net fair value losses of \$3.0 billion in 2012. The company recorded fair value gains in the fourth quarter of 2013 and for the full year of 2013 due primarily to fair value gains on risk management derivatives as interest rates increased during the year.



### BUSINESS SEGMENT RESULTS

The business groups running Fannie Mae’s three reporting segments – its Single-Family business, its Multifamily business, and its Capital Markets group – engage in complementary business activities in pursuing the company’s mission of providing liquidity, stability, and affordability to the U.S. housing market. The company’s Single-Family and Multifamily businesses work with Fannie Mae’s lender customers, who deliver mortgage loans that the company purchases and securitizes into Fannie Mae MBS. The Capital Markets group manages the company’s mortgage-related assets and other interest-earning non-mortgage investments, funding purchases of mortgage-related assets primarily with proceeds received from the issuance of Fannie Mae debt securities in the domestic and international capital markets. The Capital Markets group also provides liquidity to the mortgage market through short-term financing and other activities.

**Single-Family** business had net income of \$2.1 billion in the fourth quarter of 2013, compared with net income of \$4.7 billion in the third quarter of 2013. The decrease in net income in the fourth quarter compared to the third quarter was driven by lower credit-related income due primarily to slower home price improvement in the quarter. For the year, the Single-Family business had net income of \$48.3 billion, compared with net income of \$6.3 billion in 2012. The improvement in annual net income was due primarily to the release of the company’s valuation allowance against its deferred tax assets, as well as an increase in credit-related income. In addition, guaranty fee income increased in 2013 compared with 2012 due to the impact of guaranty fee increases. The single-family guaranty book of business was \$2.89 trillion as of December 31, 2013, compared with \$2.88 trillion as of September 30, 2013 and \$2.83 trillion as of December 31, 2012.

**Multifamily** business had net income of \$706 million in the fourth quarter of 2013, compared with \$478 million in the third quarter of 2013. The increase in net income in the fourth quarter compared to the third quarter was driven primarily by increased credit-related income due to improvements in property valuations, as well as increased gains from partnership investments as the continued strength of national multifamily market fundamentals resulted in improved property-level operating performance and increased gains on the sale of investments. For the year, Multifamily had net income of \$10.1 billion, compared with \$1.5 billion in 2012. The improvement in annual net income was due primarily to the release of the company’s valuation allowance against its deferred tax assets, as well as increased credit-related income due to improvements in default and loss severity trends and improvements in property



valuations. The Multifamily guaranty book of business was \$200.6 billion as of December 31, 2013, compared with \$203.7 billion as of September 30, 2013 and \$206.2 billion as of December 31, 2012.

**Capital Markets** group had net income of \$4.5 billion in the fourth quarter of 2013, compared with \$3.8 billion in the third quarter of 2013. The increase in quarterly net income was due primarily to settlement agreements resolving certain lawsuits relating to private-label mortgage-related securities sold to Fannie Mae and fair value gains on the company's risk management derivatives as interest rates increased during the quarter. The group had net income of \$27.5 billion for the year, compared with \$14.2 billion for 2012. The improvement in annual net income was due primarily to the release of the company's valuation allowance against its deferred tax assets, the recognition of fair value gains in 2013 compared with fair value losses in 2012, and the increase in fee and other income as a result of funds the company received pursuant to settlement agreements resolving certain lawsuits relating to private-label mortgage-related securities sold to Fannie Mae. The improvement in net income was partially offset by a decline in net interest income due to a decline in the company's retained mortgage portfolio. The Capital Markets retained mortgage portfolio balance decreased to \$490.7 billion as of December 31, 2013, compared with \$633.1 billion as of December 31, 2012, resulting from purchases of \$269.4 billion and liquidations and sales of \$411.8 billion during the year.

### Business Segments

(Dollars in millions)

**Single-Family Segment:**

	4Q13	3Q13	Variance	2013	2012	Variance
Guaranty fee income	\$ 2,830	\$ 2,719	\$ 111	\$ 10,468	\$ 8,151	\$ 2,317
Credit-related income	848	3,642	(2,794)	11,205	919	10,286
Other	(877)	(865)	(12)	(2,507)	(2,700)	193
Income before federal income taxes	2,801	5,496	(2,695)	19,166	6,370	12,796
(Provision) benefit for federal income taxes	(667)	(751)	84	29,110	(80)	29,190
Net income	<u>\$ 2,134</u>	<u>\$ 4,745</u>	<u>\$ (2,611)</u>	<u>\$ 48,276</u>	<u>\$ 6,290</u>	<u>\$ 41,986</u>

**Multifamily Segment:**

Guaranty fee income	\$ 315	\$ 311	\$ 4	\$ 1,217	\$ 1,040	\$ 177
Credit-related income	234	132	102	583	187	396
Other	203	43	160	345	80	265
Income before federal income taxes	752	486	266	2,145	1,307	838
(Provision) benefit for federal income taxes	(46)	(8)	(38)	7,924	204	7,720
Net income	<u>\$ 706</u>	<u>\$ 478</u>	<u>\$ 228</u>	<u>\$ 10,069</u>	<u>\$ 1,511</u>	<u>\$ 8,558</u>

**Capital Markets Segment:**

Net interest income	\$ 2,031	\$ 2,311	\$ (280)	\$ 9,764	\$ 13,241	\$ (3,477)
Investment gains, net	1,074	1,590	(516)	4,911	6,217	(1,306)
Fair value gains (losses), net	1,061	371	690	3,148	(3,041)	6,189
Other	1,461	123	1,338	1,319	(2,092)	3,411
Income before federal income taxes	5,627	4,395	1,232	19,142	14,325	4,817
(Provision) benefit for federal income taxes	(1,103)	(596)	(507)	8,381	(124)	8,505
Net income	<u>\$ 4,524</u>	<u>\$ 3,799</u>	<u>\$ 725</u>	<u>\$ 27,523</u>	<u>\$ 14,201</u>	<u>\$ 13,322</u>

**ANNEX I**  
**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Balance Sheets**  
**(Dollars in millions, except share amounts)**

	As of December 31,	
	2013	2012
<b>ASSETS</b>		
Cash and cash equivalents	\$ 19,228	\$ 21,117
Restricted cash (includes \$23,982 and \$61,976, respectively, related to consolidated trusts)	28,995	67,919
Federal funds sold and securities purchased under agreements to resell or similar arrangements	38,975	32,500
Investments in securities:		
Trading, at fair value	30,768	40,695
Available-for-sale, at fair value (includes \$998 and \$935, respectively, related to consolidated trusts)	38,171	63,181
Total investments in securities	<u>68,939</u>	<u>103,876</u>
Mortgage loans:		
Loans held for sale, at lower of cost or fair value (includes \$31 and \$72, respectively, related to consolidated trusts)	380	464
Loans held for investment, at amortized cost:		
Of Fannie Mae	300,159	355,544
Of consolidated trusts (includes \$14,268 and \$10,800, respectively, at fair value and loans pledged as collateral that may be sold or repledged of \$442 and \$943, respectively)	2,769,547	2,652,193
Total loans held for investment	3,069,706	3,007,737
Allowance for loan losses	(43,846)	(58,795)
Total loans held for investment, net of allowance	<u>3,025,860</u>	<u>2,948,942</u>
Total mortgage loans	3,026,240	2,949,406
Accrued interest receivable, net (includes \$7,271 and \$7,567, respectively, related to consolidated trusts)	8,319	9,176
Acquired property, net	11,621	10,489
Deferred tax assets, net	47,560	—
Other assets (includes cash pledged as collateral of \$1,590 and \$1,222, respectively)	20,231	27,939
Total assets	<u>\$ 3,270,108</u>	<u>\$ 3,222,422</u>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accrued interest payable (includes \$8,276 and \$8,645, respectively, related to consolidated trusts)	\$ 10,553	\$ 11,303
Debt:		
Of Fannie Mae (includes \$1,308 and \$793, respectively, at fair value)	529,434	615,864
Of consolidated trusts (includes \$14,976 and \$11,647, respectively, at fair value)	2,705,089	2,573,653
Other liabilities (includes \$488 and \$1,059, respectively, related to consolidated trusts)	15,441	14,378
Total liabilities	<u>3,260,517</u>	<u>3,215,198</u>
Commitments and contingencies (Note 19)	—	—
Fannie Mae stockholders' equity:		
Senior preferred stock, 1,000,000 shares issued and outstanding	117,149	117,149
Preferred stock, 700,000,000 shares are authorized—555,374,922 shares issued and outstanding	19,130	19,130
Common stock, no par value, no maximum authorization—1,308,762,703 shares issued, 1,158,080,657 and 1,158,077,970 shares outstanding, respectively	687	687
Accumulated deficit	(121,227)	(122,766)
Accumulated other comprehensive income	1,203	384
Treasury stock, at cost, 150,682,046 and 150,684,733 shares, respectively	(7,401)	(7,401)
Total Fannie Mae stockholders' equity	<u>9,541</u>	<u>7,183</u>
Noncontrolling interest	50	41
Total equity (See Note 1: <i>Impact of U.S. Government Support</i> and <i>(Loss) Earnings per Share</i> for information on our dividend obligation to Treasury)	<u>9,591</u>	<u>7,224</u>
Total liabilities and equity	<u>\$ 3,270,108</u>	<u>\$ 3,222,422</u>

See Notes to Consolidated Financial Statements

**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Statements of Operations and Comprehensive Income (Loss)**  
(Dollars and shares in millions, except per share amounts)

	For the Year Ended December 31,		
	2013	2012	2011
Interest income:			
Trading securities	\$ 779	\$ 989	\$ 1,087
Available-for-sale securities	2,357	3,299	3,277
Mortgage loans (includes \$101,448, \$110,451, and \$123,633, respectively, related to consolidated trusts)	114,238	124,706	138,462
Other	175	196	117
Total interest income	<u>117,549</u>	<u>129,190</u>	<u>142,943</u>
Interest expense:			
Short-term debt	131	152	310
Long-term debt (includes \$84,751, \$95,612, and \$108,641, respectively, related to consolidated trusts)	95,014	107,537	123,352
Total interest expense	<u>95,145</u>	<u>107,689</u>	<u>123,662</u>
Net interest income	22,404	21,501	19,281
Benefit (provision) for credit losses	8,949	852	(26,718)
Net interest income (loss) after benefit (provision) for credit losses	<u>31,353</u>	<u>22,353</u>	<u>(7,437)</u>
Investment gains, net	1,191	487	506
Net other-than-temporary impairments	(64)	(713)	(308)
Fair value gains (losses), net	2,959	(2,977)	(6,621)
Debt extinguishment gains (losses), net	131	(244)	(232)
Fee and other income	3,930	1,487	1,163
Non-interest income (loss)	<u>8,147</u>	<u>(1,960)</u>	<u>(5,492)</u>
Administrative expenses:			
Salaries and employee benefits	1,218	1,195	1,236
Professional services	910	766	736
Occupancy expenses	189	188	179
Other administrative expenses	228	218	219
Total administrative expenses	<u>2,545</u>	<u>2,367</u>	<u>2,370</u>
Foreclosed property (income) expense	(2,839)	(254)	780
Temporary Payroll Tax Cut Continuation Act of 2011 ("TCCA") fees	1,001	238	—
Other expenses, net	226	822	866
Total expenses	<u>933</u>	<u>3,173</u>	<u>4,016</u>
Income (loss) before federal income taxes	38,567	17,220	(16,945)
Benefit for federal income taxes	45,415	—	90
Net income (loss)	<u>83,982</u>	<u>17,220</u>	<u>(16,855)</u>
Other comprehensive income:			
Changes in unrealized gains on available-for-sale securities, net of reclassification adjustments and taxes	693	1,735	622
Other	126	(116)	(175)
Total other comprehensive income	<u>819</u>	<u>1,619</u>	<u>447</u>
Total comprehensive income (loss)	84,801	18,839	(16,408)
Less: Comprehensive (income) loss attributable to noncontrolling interest	<u>(19)</u>	<u>4</u>	<u>—</u>
Total comprehensive income (loss) attributable to Fannie Mae	<u>\$ 84,782</u>	<u>\$ 18,843</u>	<u>\$ (16,408)</u>
Net income (loss)	\$ 83,982	\$ 17,220	\$ (16,855)
Less: Net (income) loss attributable to noncontrolling interest	<u>(19)</u>	<u>4</u>	<u>—</u>
Net income (loss) attributable to Fannie Mae	\$ 83,963	\$ 17,224	\$ (16,855)
Dividends distributed or available for distribution to senior preferred stockholder (Note 11)	<u>(85,419)</u>	<u>(15,827)</u>	<u>(9,614)</u>
Net (loss) income attributable to common stockholders (Note 11)	<u>\$ (1,456)</u>	<u>\$ 1,397</u>	<u>\$ (26,469)</u>
(Loss) earnings per share:			
Basic	\$ (0.25)	\$ 0.24	\$ (4.61)
Diluted	(0.25)	0.24	(4.61)
Weighted-average common shares outstanding:			
Basic	5,762	5,762	5,737
Diluted	5,762	5,893	5,737

See Notes to Consolidated Financial Statements

**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Statements of Cash Flows**  
(Dollars in millions)

	For the Year Ended December 31,		
	2013	2012	2011
<b>Cash flows provided by (used in) operating activities:</b>			
Net income (loss)	\$ 83,982	\$ 17,220	\$ (16,855)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:			
Amortization of cost basis adjustments	(5,104)	(2,335)	(369)
(Benefit) provision for credit losses	(8,949)	(852)	26,718
Current and deferred federal income taxes	(47,766)	10	1,044
Net change in trading securities	1,575	31,972	(17,048)
Net gains related to the disposition of acquired property and preforeclosure sales, including credit enhancements	(6,024)	(6,009)	(5,109)
Other, net	(4,811)	(3,005)	(3,619)
Net cash provided by (used in) operating activities	<u>12,903</u>	<u>37,001</u>	<u>(15,238)</u>
<b>Cash flows provided by investing activities:</b>			
Purchases of trading securities held for investment	(7,521)	(3,216)	(2,951)
Proceeds from maturities and paydowns of trading securities held for investment	2,491	3,508	2,591
Proceeds from sales of trading securities held for investment	14,585	3,861	1,526
Purchases of available-for-sale securities	—	(34)	(192)
Proceeds from maturities and paydowns of available-for-sale securities	10,116	12,636	13,552
Proceeds from sales of available-for-sale securities	15,497	1,306	3,192
Purchases of loans held for investment	(195,386)	(210,488)	(78,099)
Proceeds from repayments and sales of loans acquired as held for investment of Fannie Mae	48,875	31,322	25,190
Proceeds from repayments and sales of loans acquired as held for investment of consolidated trusts	631,088	797,331	544,145
Net change in restricted cash	38,924	(17,122)	12,881
Advances to lenders	(139,162)	(144,064)	(70,914)
Proceeds from disposition of acquired property and preforeclosure sales	38,349	38,685	47,248
Net change in federal funds sold and securities purchased under agreements to resell or similar arrangements	(6,475)	13,500	(34,249)
Other, net	1,373	468	468
Net cash provided by investing activities	<u>452,754</u>	<u>527,693</u>	<u>464,388</u>
<b>Cash flows used in financing activities:</b>			
Proceeds from issuance of debt of Fannie Mae	372,361	736,065	766,598
Payments to redeem debt of Fannie Mae	(459,745)	(854,111)	(815,838)
Proceeds from issuance of debt of consolidated trusts	409,979	396,513	233,516
Payments to redeem debt of consolidated trusts	(707,544)	(832,537)	(647,695)
Payments of cash dividends on senior preferred stock to Treasury	(82,452)	(11,608)	(9,613)
Proceeds from senior preferred stock purchase agreement with Treasury	—	4,571	23,978
Other, net	(145)	(9)	146
Net cash used in financing activities	<u>(467,546)</u>	<u>(561,116)</u>	<u>(448,908)</u>
<b>Net (decrease) increase in cash and cash equivalents</b>	<u>(1,889)</u>	<u>3,578</u>	<u>242</u>
Cash and cash equivalents at beginning of period	21,117	17,539	17,297
Cash and cash equivalents at end of period	<u>\$ 19,228</u>	<u>\$ 21,117</u>	<u>\$ 17,539</u>
<b>Cash paid during the period for:</b>			
Interest	\$ 109,240	\$ 119,259	\$ 128,806
Income taxes	2,350	—	—
<b>Non-cash activities:</b>			
Net mortgage loans acquired by assuming debt	\$ 433,007	\$ 537,862	\$ 448,437
Net transfers from mortgage loans of Fannie Mae to mortgage loans of consolidated trusts	179,097	165,272	33,859
Transfers from advances to lenders to loans held for investment of consolidated trusts	137,074	133,554	69,223
Net transfers from mortgage loans to acquired property	34,024	46,981	56,517

See Notes to Consolidated Financial Statements

**FANNIE MAE**  
**(In conservatorship)**  
**Consolidated Statements of Changes in Equity (Deficit)**  
(Dollars and shares in millions)

Fannie Mae Stockholders' Equity (Deficit)												
	Shares Outstanding			Senior Preferred Stock	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Non-Controlling Interest	Total Equity (Deficit)
	Senior Preferred	Preferred	Common									
<b>Balance as of January 1, 2011</b>	1	577	1,119	\$ 88,600	\$ 20,204	\$ 667	\$ —	\$ (102,986)	\$ (1,682)	\$ (7,402)	\$ 82	\$ (2,517)
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(29)	(29)
Comprehensive loss:												
Net loss	—	—	—	—	—	—	—	(16,855)	—	—	—	(16,855)
Other comprehensive income, net of tax effect:												
Changes in net unrealized losses on available-for-sale securities (net of tax of \$250)	—	—	—	—	—	—	—	—	465	—	—	465
Reclassification adjustment for other-than-temporary impairments recognized in net loss (net of tax of \$99)	—	—	—	—	—	—	—	—	209	—	—	209
Reclassification adjustment for gains included in net loss (net of tax of \$28)	—	—	—	—	—	—	—	—	(52)	—	—	(52)
Prior service cost and actuarial gains, net of amortization for defined benefit plans	—	—	—	—	—	—	—	—	(175)	—	—	(175)
Total comprehensive loss												(16,408)
Senior preferred stock dividends	—	—	—	—	—	—	(1,072)	(8,541)	—	—	—	(9,613)
Increase to senior preferred liquidation preference	—	—	—	23,978	—	—	—	—	—	—	—	23,978
Conversion of convertible preferred stock into common stock	—	(21)	39	—	(1,074)	20	1,054	—	—	—	—	—
Other	—	—	—	—	—	—	18	1	—	(1)	—	18
<b>Balance as of December 31, 2011</b>	1	556	1,158	112,578	19,130	687	—	(128,381)	(1,235)	(7,403)	53	(4,571)
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(8)	(8)
Comprehensive income:												
Net income	—	—	—	—	—	—	—	17,224	—	—	(4)	17,220
Other comprehensive income, net of tax effect:												
Changes in net unrealized losses on available-for-sale securities (net of tax of \$702)	—	—	—	—	—	—	—	—	1,289	—	—	1,289
Reclassification adjustment for other-than-temporary impairments recognized in net income (net of tax of \$250)	—	—	—	—	—	—	—	—	463	—	—	463
Reclassification adjustment for gains included in net income (net of tax of \$9)	—	—	—	—	—	—	—	—	(17)	—	—	(17)
Prior service cost and actuarial gains, net of amortization for defined benefit plans	—	—	—	—	—	—	—	—	(116)	—	—	(116)
Total comprehensive income												18,839
Senior preferred stock dividends	—	—	—	—	—	—	1	(11,609)	—	—	—	(11,608)
Increase to senior preferred liquidation preference	—	—	—	4,571	—	—	—	—	—	—	—	4,571
Other	—	—	—	—	—	—	(1)	—	—	2	—	1
<b>Balance as of December 31, 2012</b>	1	556	1,158	117,149	19,130	687	—	(122,766)	384	(7,401)	41	7,224
Change in investment in noncontrolling interest	—	—	—	—	—	—	—	—	—	—	(10)	(10)
Comprehensive income:												
Net income	—	—	—	—	—	—	—	83,963	—	—	19	83,982
Other comprehensive income, net of tax effect:												
Changes in net unrealized gains on available-for-sale securities (net of tax of \$529)	—	—	—	—	—	—	—	—	983	—	—	983
Reclassification adjustment for other-than-temporary impairments recognized in net income (net of tax of \$22)	—	—	—	—	—	—	—	—	42	—	—	42
Reclassification adjustment for gains included in net income (net of tax of \$179)	—	—	—	—	—	—	—	—	(332)	—	—	(332)
Prior service cost and actuarial gains, net of amortization for defined benefit plans (net of tax of \$68)	—	—	—	—	—	—	—	—	126	—	—	126
Total comprehensive income												84,801
Senior preferred stock dividends	—	—	—	—	—	—	—	(82,452)	—	—	—	(82,452)
Other	—	—	—	—	—	—	—	28	—	—	—	28
<b>Balance as of December 31, 2013</b>	1	556	1,158	\$ 117,149	\$ 19,130	\$ 687	\$ —	\$ (121,227)	\$ 1,203	\$ (7,401)	\$ 50	\$ 9,591

See Notes to Consolidated Financial Statements

# **Fannie Mae 2013 Credit Supplement**



**February 21, 2014**

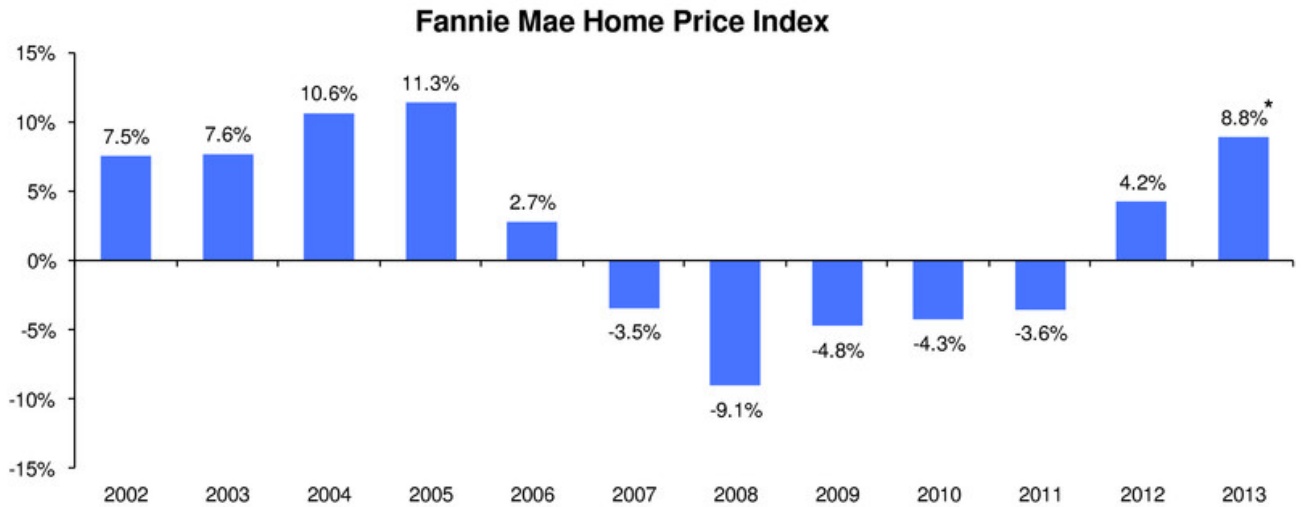
- **This presentation includes information about Fannie Mae, including information contained in Fannie Mae’s Annual Report on Form 10-K for the year ended December 31, 2013, the “2013 Form 10-K.” Some of the terms used in these materials are defined and discussed more fully in the 2013 Form 10-K. These materials should be reviewed together with the 2013 Form 10-K, which is available on the “SEC Filings” page in the “Investor Relations” section of Fannie Mae’s web site at [www.fanniemae.com](http://www.fanniemae.com).**
- **Some of the information in this presentation is based upon information that we received from third-party sources such as sellers and servicers of mortgage loans. Although we generally consider this information reliable, we do not independently verify all reported information.**
- **Due to rounding, amounts reported in this presentation may not add to totals indicated (or 100%). A zero indicates less than one half of one percent. A dash indicates a null value.**
- **Unless otherwise indicated data labeled as “2013” is as of December 31, 2013 or for the full year of 2013.**

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## Home Price Growth/Decline Rates in the U.S.



S&P/Case-Shiller Index	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013**
	10.6%	10.7%	14.6%	14.7%	-0.3%	-8.4%	-18.4%	-2.5%	-3.8%	-3.7%	7.2%	11.7%**

**Growth rates are from period-end to period-end.**

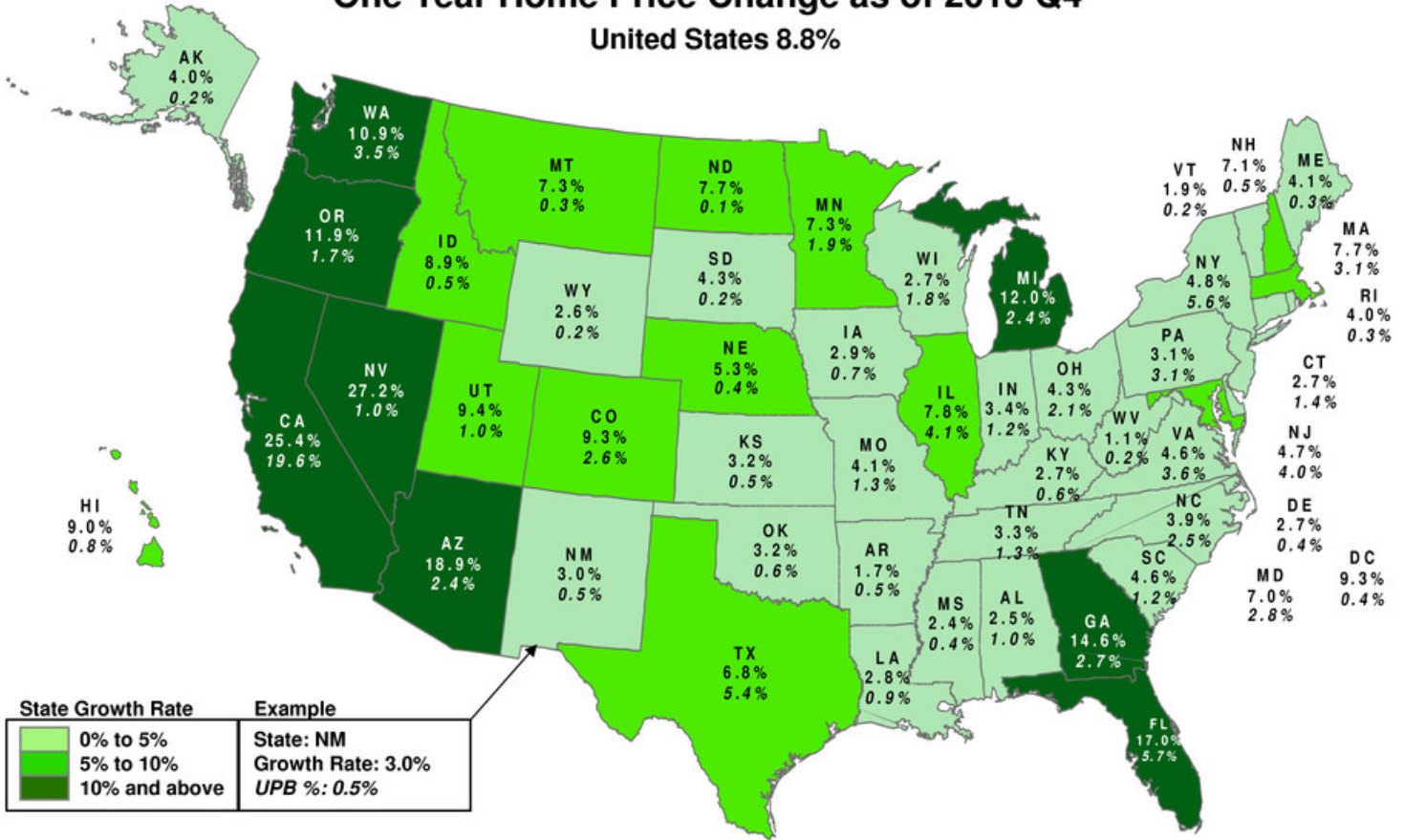
\*Estimate based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2014. Including subsequent data may lead to materially different results.

\*\*Year-to-date as of Q3-2013. As comparison, Fannie Mae's index for the same period is 8.7%.

Based on our home price index, we estimate that home prices on a national basis increased by 8.8% in 2013, following an increase of 4.2% in 2012. Despite the recent increases in home prices, we estimate that, through December 31, 2013, home prices on a national basis remained 13.5% below their peak in the third quarter of 2006. Our home price estimates are based on preliminary data and are subject to change as additional data become available. We estimate that home prices on a national basis increased by 0.2% in the fourth quarter of 2013.

# One Year Home Price Change as of 2013 Q4\*

United States 8.8%

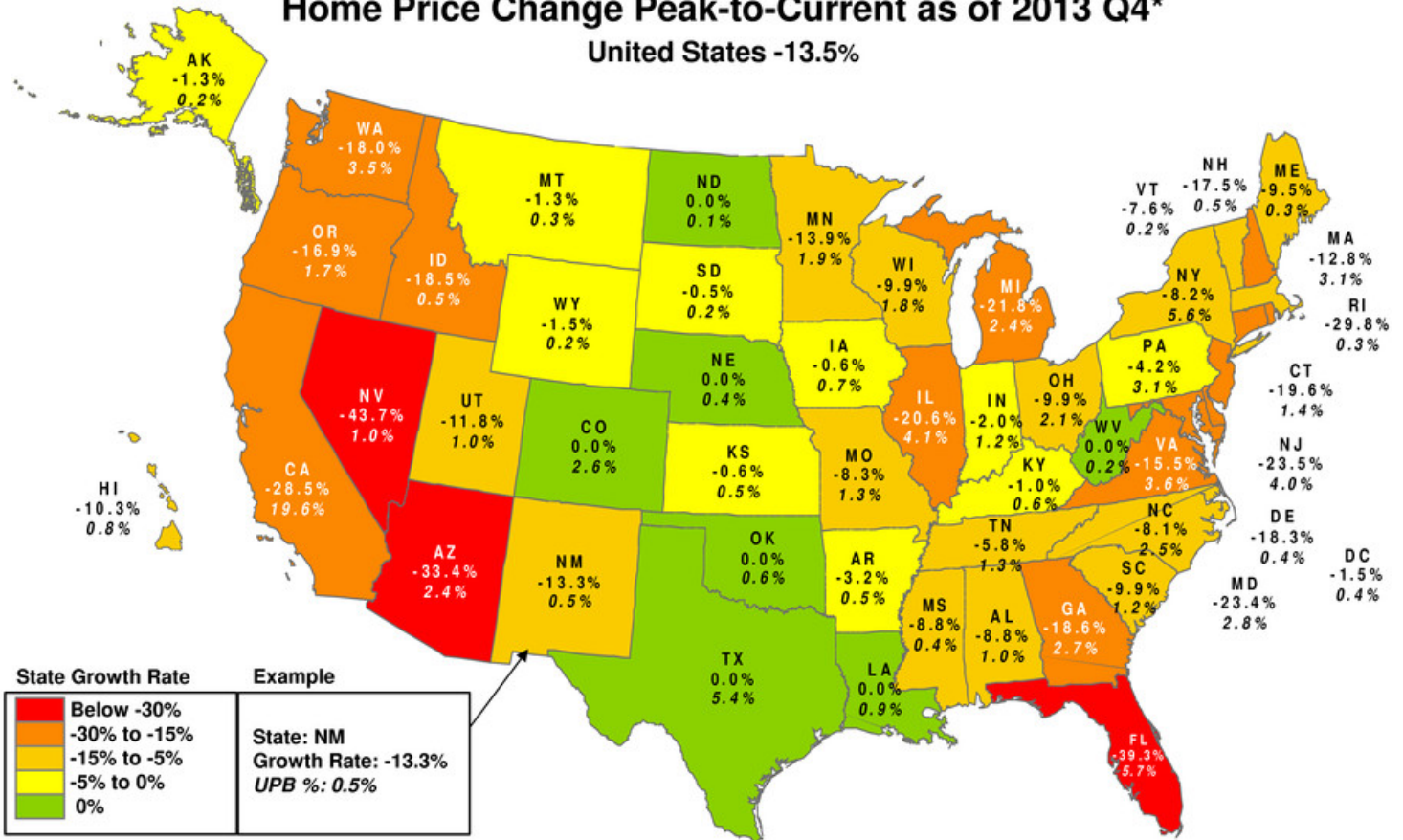


State Growth Rate	Example
0% to 5%	State: NM
5% to 10%	Growth Rate: 3.0%
10% and above	UPB %: 0.5%

\*Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2014. UPB estimates are based on data available through the end of December 2013. Including subsequent data may lead to materially different results.

## Home Price Change Peak-to-Current as of 2013 Q4\*

United States -13.5%



\*Source: Fannie Mae. Home price estimates are based on purchase transactions in Fannie-Freddie acquisition and public deed data available through the end of January 2014. UPB estimates are based on data available through the end of December 2013. Including subsequent data may lead to materially different results.

Note: Date of peak is determined for each state individually. States currently at peak prices show 0.0% change.

## Credit Characteristics of Single-Family Business Acquisitions<sup>(1)</sup>

Acquisition Year	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004
Unpaid Principal Balance (billions)	\$728.4	\$832.2	\$562.3	\$595.0	\$684.7	\$557.2	\$643.8	\$515.8	\$524.2	\$568.8
Weighted Average Origination Note Rate	3.78%	3.78%	4.35%	4.64%	4.93%	6.00%	6.51%	6.45%	5.73%	5.63%
<b>Origination Loan-to-Value Ratio</b>										
<= 60%	22.0%	25.3%	29.1%	30.3%	32.6%	22.7%	16.7%	18.6%	21.4%	23.1%
>60% and <= 70%	13.9%	14.4%	15.5%	15.9%	17.0%	16.1%	13.5%	15.1%	16.3%	16.2%
>70% and <= 80%	34.9%	34.4%	37.3%	38.5%	39.9%	39.5%	44.7%	49.6%	46.2%	43.1%
>80% and <= 90%	10.5%	9.1%	8.9%	8.6%	6.9%	11.7%	9.1%	6.8%	7.4%	8.2%
>90% and <= 100% <sup>(2)</sup>	11.5%	8.4%	6.8%	5.2%	3.3%	10.0%	15.8%	9.7%	8.5%	9.3%
> 100% <sup>(2)</sup>	7.1%	8.3%	2.3%	1.6%	0.4%	0.1%	0.1%	0.2%	0.2%	0.2%
Weighted Average Origination Loan-to-Value Ratio	75.7%	74.5%	69.3%	68.4%	66.8%	72.0%	75.5%	73.4%	72.0%	71.4%
Weighted Average Origination Loan-to-Value Ratio Excluding HARP <sup>(3)</sup>	70.3%	67.8%	66.6%	65.8%	65.8%	—	—	—	—	—
<b>FICO Credit Scores<sup>(4)</sup></b>										
0 to < 620	1.4%	0.8%	0.5%	0.4%	0.4%	2.8%	6.4%	6.2%	5.4%	5.6%
>=620 and < 660	3.4%	2.2%	1.8%	1.6%	1.5%	5.7%	11.5%	11.2%	10.7%	11.5%
>=660 and < 700	9.7%	7.2%	7.0%	6.6%	6.5%	13.9%	19.2%	19.6%	18.9%	19.4%
>=700 and < 740	18.2%	15.6%	16.2%	16.1%	17.2%	21.7%	22.6%	23.0%	23.2%	23.9%
>=740	67.3%	74.1%	74.5%	75.1%	74.4%	55.8%	40.1%	39.7%	41.5%	39.2%
Missing	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.2%	0.3%	0.4%
Weighted Average FICO Credit Score	753	761	762	762	761	738	716	716	719	715
<b>Product Distribution</b>										
Fixed-rate	97.6%	96.7%	93.5%	93.7%	96.6%	91.7%	90.1%	83.4%	78.7%	78.8%
Adjustable-rate	2.4%	3.3%	6.5%	6.3%	3.4%	8.3%	9.9%	16.6%	21.3%	21.2%
Alt-A <sup>(5)</sup>	1.3%	0.8%	1.2%	0.9%	0.2%	3.1%	16.7%	21.8%	16.1%	11.9%
Subprime	—	—	—	—	—	0.3%	0.7%	0.7%	0.0%	—
Interest Only	0.2%	0.3%	0.7%	1.3%	1.0%	5.6%	15.2%	15.2%	10.1%	5.0%
Negative Amortizing	—	—	—	—	—	0.0%	0.3%	3.1%	3.2%	1.9%
Investor	9.3%	7.2%	6.5%	4.6%	2.5%	5.6%	6.5%	7.0%	6.4%	5.4%
Condo/Co-op	10.4%	9.1%	8.8%	8.6%	8.2%	10.3%	10.4%	10.5%	9.8%	8.8%
Refinance	70.2%	79.4%	76.5%	77.4%	79.9%	58.6%	50.4%	48.3%	53.1%	57.3%
Total Refi Plus Initiative <sup>(3)</sup>	22.5%	24.5%	24.3%	23.4%	10.6%	—	—	—	—	—
HARP	13.7%	15.6%	9.9%	9.8%	4.1%	—	—	—	—	—
<b>Origination Loan-to-Value Ratio:</b>										
>80% and <=105%	58.4%	57.2%	88.1%	94.4%	99.1%	—	—	—	—	—
>105% and <=125%	21.5%	22.1%	11.9%	5.6%	0.9%	—	—	—	—	—
>125%	20.1%	20.7%	—	—	—	—	—	—	—	—
HARP Weighted Average Origination Loan-to-Value Ratio	109.8%	111.0%	94.3%	92.2%	90.7%	—	—	—	—	—

- (1) Percentage calculated based on unpaid principal balance of loans at time of acquisition. Single-family business acquisitions refer to single-family mortgage loans we acquire through purchase or securitization transactions.
- (2) The increase after 2009 is the result of the Home Affordable Refinance Program ("HARP"), which involves the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (3) Our Refi Plus initiative, which includes HARP, started in April 2009. Our Refi Plus initiative provides expanded refinance opportunities for eligible Fannie Mae borrowers.
- (4) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (5) Newly originated Alt-A loans acquired after 2008 consist of the refinance of existing loans under our Refi Plus initiative.



## Credit Characteristics of Single-Family Business Acquisitions under the Refi Plus Initiative

	Acquisition Year									
	HARP <sup>(1)</sup>					Other Refi Plus <sup>(1)</sup>				
	2013	2012	2011	2010	2009	2013	2012	2011	2010	2009
Unpaid Principal Balance (billions)	\$99.5	\$129.9	\$55.6	\$59.0	\$27.9	\$64.4	\$73.8	\$81.2	\$80.5	\$44.7
Weighted Average Origination Note Rate	4.04%	4.14%	4.78%	5.00%	5.05%	3.80%	3.89%	4.44%	4.68%	4.85%
<b>Origination Loan-to-Value Ratio</b>										
<= 80%	—	—	—	—	—	100.00%	100.00%	100.00%	100.00%	100.00%
>80% and <= 105%	58.4%	57.2%	88.1%	94.4%	99.1%	—	—	—	—	—
>105% and <= 125%	21.5%	22.1%	11.9%	5.6%	0.9%	—	—	—	—	—
>125%	20.1%	20.7%	—	—	—	—	—	—	—	—
Weighted Average Origination Loan-to-Value Ratio	109.8%	111.0%	94.3%	92.2%	90.7%	60.2%	61.1%	60.2%	62.3%	63.3%
<b>FICO Credit Scores <sup>(2)</sup></b>										
0 to < 620	6.7%	3.7%	2.1%	2.0%	1.2%	5.3%	2.9%	1.7%	1.4%	0.8%
>= 620 and < 660	9.5%	6.0%	3.8%	3.6%	2.5%	6.9%	4.2%	2.8%	2.4%	1.7%
>=660 and < 700	17.5%	13.4%	11.6%	11.6%	9.6%	13.5%	9.8%	8.8%	8.0%	6.7%
>=700 and < 740	21.2%	20.3%	21.0%	21.4%	22.3%	18.4%	16.2%	16.7%	15.9%	16.3%
>=740	45.1%	56.6%	61.5%	61.2%	64.4%	55.8%	66.9%	70.0%	72.3%	74.5%
Weighted Average FICO Credit Score	722	738	746	746	749	737	753	758	760	762
<b>Product Distribution</b>										
Fixed-rate	99.6%	99.3%	96.8%	97.2%	97.9%	99.3%	98.9%	97.6%	97.3%	98.1%
Adjustable-rate	0.4%	0.7%	3.2%	2.8%	2.1%	0.7%	1.1%	2.4%	2.7%	1.9%
Owner Occupied	78.6%	85.7%	86.3%	91.1%	95.2%	81.6%	87.2%	89.2%	91.8%	93.5%
Second/Vacation Home	3.1%	2.8%	3.6%	3.5%	3.3%	3.5%	3.2%	3.6%	3.5%	4.2%
Investor	18.3%	11.5%	10.1%	5.4%	1.6%	14.9%	9.6%	7.3%	4.7%	2.3%
Condo/Co-op	13.2%	10.9%	10.5%	10.1%	8.3%	9.3%	7.6%	5.8%	6.0%	6.8%

(1) Our Refi Plus initiative, under which we acquire HARP loans, started in April 2009. HARP loans have LTV ratios at origination in excess of 80%, while Other Refi Plus loans have LTV ratios at origination of up to 80%.

(2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.

## Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Key Product Features

As of December 31, 2013	Categories Not Mutually Exclusive <sup>(1)</sup>								Subtotal of Key Product Features <sup>(1)</sup>	Overall Book
	Negative Amortizing Loans	Interest Only Loans	Loans with FICO < 620 <sup>(3)</sup>	Loans with FICO ≥ 620 and < 660 <sup>(3)</sup>	Loans with Origination LTV Ratio > 90%	Loans with FICO < 620 and Origination LTV Ratio > 90% <sup>(3)</sup>	Alt-A Loans	Subprime Loans <sup>(6)</sup>		
Unpaid Principal Balance (billions) <sup>(2)</sup>	\$6.4	\$80.7	\$74.3	\$155.0	\$425.7	\$21.1	\$131.3	\$4.2	\$739.4	\$2,620.4
Share of Single-Family Conventional Guaranty Book	0.2%	2.9%	2.6%	5.5%	15.1%	0.7%	4.7%	0.1%	26.2%	100.0%
Average Unpaid Principal Balance <sup>(2)</sup>	\$100,587	\$234,819	\$119,637	\$131,294	\$171,735	\$131,430	\$152,326	\$142,220	\$156,043	\$160,357
Serious Delinquency Rate	4.95%	11.77%	9.91%	7.28%	3.48%	10.90%	9.23%	16.93%	5.67%	2.38%
Origination Years 2005-2008	54.6%	78.7%	46.0%	40.0%	14.3%	36.5%	61.1%	85.3%	31.0%	14.7%
Weighted Average Origination Loan-to-Value Ratio	70.5%	74.0%	80.8%	79.3%	105.3%	106.9%	77.1%	76.8%	90.7%	74.1%
Origination Loan-to-Value Ratio > 90%	0.3%	7.9%	28.4%	23.4%	100.0%	100.0%	13.2%	6.5%	57.6%	15.1%
Weighted Average Mark-to-Market Loan-to-Value Ratio	70.7%	91.8%	79.9%	77.3%	95.2%	103.3%	83.3%	94.7%	86.3%	66.7%
Mark-to-Market Loan-to-Value Ratio > 100% and ≤ 125%	15.5%	23.4%	14.5%	12.3%	18.6%	29.3%	17.4%	23.1%	15.6%	5.0%
Mark-to-Market Loan-to-Value Ratio > 125%	11.9%	13.6%	7.5%	6.5%	8.7%	17.4%	10.1%	16.0%	7.3%	2.2%
Weighted Average FICO <sup>(3)</sup>	706	724	584	642	728	585	714	618	704	744
FICO < 620 <sup>(3)</sup>	6.8%	1.5%	100.0%	—	5.0%	100.0%	2.0%	51.5%	10.1%	2.6%
Fixed-rate	4.0%	24.5%	81.5%	83.5%	94.2%	85.6%	65.2%	63.0%	82.8%	91.5%
Primary Residence	68.6%	85.2%	95.2%	93.1%	91.0%	95.3%	76.9%	96.9%	89.3%	88.2%
Condo/Co-op	12.8%	15.3%	4.8%	6.2%	10.4%	5.9%	10.1%	3.9%	9.6%	9.5%
Credit Enhanced <sup>(4)</sup>	38.8%	14.3%	25.2%	22.2%	57.4%	61.5%	12.8%	56.1%	37.1%	15.1%
% of 2009 Credit Losses <sup>(5)</sup>	2.0%	32.6%	8.8%	15.5%	19.2%	3.4%	39.6%	1.5%	75.0%	100.0%
% of 2010 Credit Losses <sup>(5)</sup>	1.9%	28.6%	8.0%	15.1%	15.9%	2.7%	33.2%	1.1%	68.4%	100.0%
% of 2011 Credit Losses <sup>(5)</sup>	1.2%	25.8%	7.9%	14.7%	14.0%	2.2%	27.3%	0.6%	63.4%	100.0%
% of 2012 Credit Losses <sup>(5)</sup>	0.5%	21.8%	7.8%	14.2%	16.8%	2.3%	23.7%	1.1%	61.2%	100.0%
% of 2013 Credit Losses <sup>(5)(6)</sup>	0.8%	18.7%	7.0%	15.7%	20.8%	2.0%	26.0%	-0.2%	63.4%	100.0%

- (1) Loans with multiple product features are included in all applicable categories. The subtotal is calculated by counting a loan only once even if it is included in multiple categories.
- (2) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2013.
- (3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (4) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae had access to loan-level information.
- (5) Expressed as a percentage of credit losses for the single-family guaranty book of business. Does not reflect the impact of recoveries that have not been allocated to specific loans. For information on total credit losses, refer to Fannie Mae's 2013 Form 10-K.
- (6) Credit losses are negative due to recoveries recognized in the fourth quarter of 2013.

## Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Origination Year

As of December 31, 2013	Overall Book	Origination Year									
		2013	2012	2011	2010	2009	2008	2007	2006	2005	2004 and Earlier
Unpaid Principal Balance (billions) <sup>(1)</sup>	\$2,820.4	\$609.9	\$728.0	\$320.8	\$280.2	\$209.0	\$80.3	\$137.2	\$98.7	\$99.6	\$256.7
Share of Single-Family Conventional Guaranty Book	100.0%	21.6%	25.8%	11.4%	9.9%	7.4%	2.8%	4.9%	3.5%	3.5%	9.1%
Average Unpaid Principal Balance <sup>(1)</sup>	\$160,357	\$199,516	\$199,440	\$171,471	\$170,319	\$164,285	\$152,148	\$163,511	\$148,107	\$129,790	\$77,966
Serious Delinquency Rate	2.38%	0.04%	0.17%	0.34%	0.56%	0.98%	6.69%	12.18%	11.26%	7.26%	3.50%
Weighted Average Origination Loan-to-Value Ratio	74.1%	76.1%	76.0%	71.4%	71.2%	69.8%	74.7%	78.3%	75.3%	73.5%	71.7%
Origination Loan-to-Value Ratio > 90% <sup>(2)</sup>	15.1%	19.4%	18.7%	12.7%	10.4%	6.6%	12.7%	20.9%	12.6%	9.8%	10.5%
Weighted Average Mark-to-Market Loan-to-Value Ratio	66.7%	71.1%	64.3%	59.2%	60.6%	62.5%	77.2%	94.2%	92.0%	78.0%	50.9%
Mark-to-Market Loan-to-Value Ratio > 100% and <= 125%	5.0%	3.7%	3.6%	0.8%	1.1%	1.4%	11.8%	24.0%	22.0%	13.2%	2.1%
Mark-to-Market Loan-to-Value Ratio > 125%	2.2%	1.7%	1.4%	0.0%	0.1%	0.1%	2.8%	13.2%	13.2%	5.2%	0.7%
Weighted Average FICO <sup>(3)</sup>	744	751	759	758	757	754	718	694	699	708	709
FICO < 620 <sup>(3)</sup>	2.6%	1.5%	1.0%	0.7%	0.7%	0.7%	5.4%	10.8%	8.6%	6.5%	7.2%
Interest Only	2.9%	0.2%	0.3%	0.6%	1.0%	1.0%	7.5%	18.1%	20.0%	13.1%	2.8%
Negative Amortizing	0.2%	—	—	—	—	—	—	0.1%	1.6%	1.8%	1.1%
Fixed-rate	91.5%	97.6%	97.4%	94.5%	95.4%	97.2%	77.8%	67.7%	66.5%	70.3%	82.5%
Primary Residence	88.2%	86.4%	88.6%	87.3%	89.3%	90.8%	87.0%	89.1%	87.0%	86.5%	90.0%
Condo/Co-op	9.5%	10.4%	9.2%	8.8%	8.6%	9.0%	11.3%	10.1%	11.0%	10.9%	8.0%
Credit Enhanced <sup>(4)</sup>	15.1%	19.9%	15.1%	10.2%	7.4%	6.9%	26.3%	31.0%	19.9%	15.2%	11.2%
% of 2009 Credit Losses <sup>(5)</sup>	100.0%	—	—	—	—	—	4.8%	36.0%	30.9%	16.4%	11.9%
% of 2010 Credit Losses <sup>(5)</sup>	100.0%	—	—	—	—	0.4%	7.0%	35.8%	29.2%	15.9%	11.7%
% of 2011 Credit Losses <sup>(5)</sup>	100.0%	—	—	—	0.7%	1.6%	5.7%	30.3%	27.7%	19.2%	14.8%
% of 2012 Credit Losses <sup>(5)</sup>	100.0%	—	0.1%	0.6%	1.9%	2.5%	7.7%	31.5%	26.3%	16.3%	13.1%
% of 2013 Credit Losses <sup>(5)</sup>	100.0%	0.1%	1.9%	1.7%	2.9%	3.4%	7.1%	30.2%	24.6%	15.8%	12.4%
Cumulative Default Rate <sup>(6)</sup>	—	0.0%	0.1%	0.2%	0.3%	0.5%	4.1%	12.7%	11.6%	7.0%	—

- (1) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2013.
- (2) The increase after 2009 is the result of the Home Affordable Refinance Program ("HARP"), which involves the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (4) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information.
- (5) Expressed as a percentage of credit losses for the single-family guaranty book of business. Does not reflect the impact of recoveries that have not been allocated to specific loans. For information on total credit losses, refer to Fannie Mae's 2013 Form 10-K.
- (6) Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, short sales, sales to third parties and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year. For 2003 and 2004 cumulative default rates, refer to slide 16.



## Credit Characteristics of Single-Family Conventional Guaranty Book of Business by Select States

As of December 31, 2013	Overall Book	AZ	CA	FL	NV	Select Midwest States <sup>(1)</sup>
Unpaid Principal Balance (billions) <sup>(2)</sup>	\$2,820.4	\$67.9	\$551.4	\$160.4	\$27.1	\$276.8
Share of Single-Family Conventional Guaranty Book	100.0%	2.4%	19.6%	5.7%	1.0%	9.8%
Average Unpaid Principal Balance <sup>(2)</sup>	\$160,357	\$149,802	\$226,815	\$138,769	\$155,002	\$124,126
Serious Delinquency Rate	2.38%	1.12%	0.98%	6.89%	4.19%	2.43%
Origination Years 2005-2008	14.7%	18.2%	11.5%	30.0%	25.5%	14.1%
Weighted Average Origination Loan-to-Value Ratio	74.1%	83.1%	68.7%	80.9%	88.8%	78.5%
Origination Loan-to-Value Ratio > 90%	15.1%	25.6%	10.1%	22.2%	27.5%	20.5%
Weighted Average Mark-to-Market Loan-to-Value Ratio	66.7%	72.9%	57.6%	80.4%	84.7%	73.7%
Mark-to-Market Loan-to-Value Ratio >100% and <=125%	5.0%	10.6%	3.9%	13.6%	15.4%	7.2%
Mark-to-Market Loan-to-Value Ratio >125%	2.2%	4.8%	1.8%	11.6%	15.3%	3.5%
Weighted Average FICO <sup>(3)</sup>	744	745	753	731	740	739
FICO < 620 <sup>(3)</sup>	2.6%	2.3%	1.5%	4.4%	2.4%	3.5%
Interest Only	2.9%	5.2%	4.0%	5.8%	8.4%	1.8%
Negative Amortizing	0.2%	0.3%	0.6%	0.6%	0.8%	0.1%
Fixed-rate	91.5%	88.2%	90.0%	85.9%	83.2%	91.1%
Primary Residence	88.2%	79.1%	85.0%	81.3%	75.5%	92.5%
Condo/Co-op	9.5%	4.2%	12.6%	13.3%	5.3%	11.4%
Credit Enhanced <sup>(4)</sup>	15.1%	14.9%	7.4%	14.2%	13.9%	19.0%
% of 2009 Credit Losses <sup>(5)</sup>	100.0%	10.8%	24.4%	15.5%	6.5%	14.8%
% of 2010 Credit Losses <sup>(5)</sup>	100.0%	10.0%	22.6%	17.5%	6.1%	13.6%
% of 2011 Credit Losses <sup>(5)</sup>	100.0%	11.7%	27.0%	11.0%	7.9%	12.0%
% of 2012 Credit Losses <sup>(5)</sup>	100.0%	6.3%	18.4%	21.4%	4.8%	18.7%
% of 2013 Credit Losses <sup>(5)</sup>	100.0%	1.4%	5.1%	28.9%	3.8%	21.8%

(1) Select Midwest states are Illinois, Indiana, Michigan, and Ohio.

(2) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2013.

(3) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.

(4) Unpaid principal balance of all loans with credit enhancement as a percentage of unpaid principal balance of single-family conventional guaranty book of business for which Fannie Mae has access to loan-level information.

(5) Expressed as a percentage of credit losses for the single-family guaranty book of business. Does not reflect the impact of recoveries that have not been allocated to specific loans. For information on total credit losses, refer to Fannie Mae's 2013 Form 10-K.



## Credit Characteristics of Alt-A Loans in the Single-Family Conventional Guaranty Book of Business

As of December 31, 2013	Origination Year										
	Alt-A <sup>(1)</sup>	2013 <sup>(2)</sup>	2012 <sup>(2)</sup>	2011 <sup>(2)</sup>	2010 <sup>(2)</sup>	2009 <sup>(2)</sup>	2008	2007	2006	2005	2004 and Earlier
Unpaid principal balance (billions) <sup>(3)</sup>	\$131.3	\$8.2	\$7.8	\$5.7	\$2.8	\$1.1	\$2.6	\$27.4	\$29.4	\$20.8	\$25.5
Share of Alt-A	100.0%	6.2%	5.9%	4.4%	2.1%	0.8%	2.0%	20.9%	22.4%	15.8%	19.5%
Weighted Average Origination Loan-to-Value Ratio	77.1%	96.9%	105.3%	75.3%	81.3%	76.7%	69.0%	75.1%	74.2%	73.1%	71.9%
Origination Loan-to-Value Ratio > 90% <sup>(4)</sup>	13.2%	52.4%	59.0%	26.4%	31.8%	23.0%	2.4%	8.6%	4.7%	3.3%	5.3%
Weighted Average Mark-to-Market Loan-to-Value Ratio	83.3%	89.2%	86.7%	62.8%	72.8%	71.5%	75.0%	96.7%	96.5%	84.2%	57.1%
Mark-to-Market Loan-to-Value Ratio > 100% and <=125%	17.4%	19.3%	19.7%	2.5%	4.8%	6.1%	11.2%	25.5%	25.3%	17.7%	3.8%
Mark-to-Market Loan-to-Value Ratio > 125%	10.1%	12.2%	11.7%	0.1%	0.2%	0.5%	2.9%	15.8%	16.8%	8.3%	0.9%
Weighted Average FICO <sup>(5)</sup>	714	710	721	740	727	729	719	705	708	719	715
FICO < 620 <sup>(6)</sup>	2.0%	9.6%	7.4%	3.1%	3.9%	4.4%	0.3%	0.7%	0.6%	0.5%	1.8%
Adjustable-rate	34.8%	0.4%	0.7%	2.5%	4.0%	3.7%	29.2%	41.6%	46.3%	50.5%	35.6%
Interest Only	25.6%	—	—	—	—	0.1%	8.1%	38.8%	39.6%	32.8%	16.6%
Negative Amortizing	2.6%	—	—	—	—	—	—	—	4.3%	6.7%	2.8%
Investor	18.9%	35.3%	29.8%	25.0%	13.0%	5.7%	17.3%	17.0%	15.2%	18.8%	16.7%
Condo/Co-op	10.1%	12.0%	11.1%	7.2%	8.9%	8.6%	6.3%	8.3%	10.5%	12.7%	9.7%
California	21.1%	23.9%	25.3%	25.5%	14.6%	13.9%	19.1%	21.0%	18.8%	19.5%	23.2%
Florida	11.5%	9.8%	11.6%	4.0%	3.3%	3.5%	10.0%	12.9%	13.6%	13.4%	9.4%
Credit Enhanced <sup>(8)</sup>	12.8%	7.9%	7.8%	2.1%	2.2%	1.4%	14.3%	16.5%	12.0%	11.1%	17.8%
Serious Delinquency Rate at December 31, 2012	11.36%	—	0.21%	1.05%	3.30%	4.89%	10.71%	17.41%	16.59%	11.76%	6.74%
Serious Delinquency Rate at December 31, 2013	9.23%	0.26%	0.82%	1.31%	3.47%	4.55%	10.35%	15.41%	14.63%	10.06%	6.07%
% of 2009 Credit Losses <sup>(7)</sup>	39.6%	—	—	—	—	—	0.4%	13.4%	15.8%	7.3%	2.6%
% of 2010 Credit Losses <sup>(7)</sup>	33.2%	—	—	—	0.0%	0.0%	0.5%	11.8%	12.8%	5.7%	2.3%
% of 2011 Credit Losses <sup>(7)</sup>	27.3%	—	—	—	0.1%	0.1%	0.3%	8.5%	10.1%	5.9%	2.5%
% of 2012 Credit Losses <sup>(7)</sup>	23.7%	—	0.0%	0.0%	0.1%	0.1%	0.3%	7.9%	8.9%	4.3%	1.9%
% of 2013 Credit Losses <sup>(7)</sup>	26.0%	0.0%	0.1%	0.2%	0.2%	0.1%	0.2%	9.1%	9.6%	4.7%	1.9%
Cumulative Default Rate <sup>(8)</sup>	—	0.0%	0.3%	0.7%	3.1%	4.3%	10.2%	22.7%	20.9%	13.5%	—

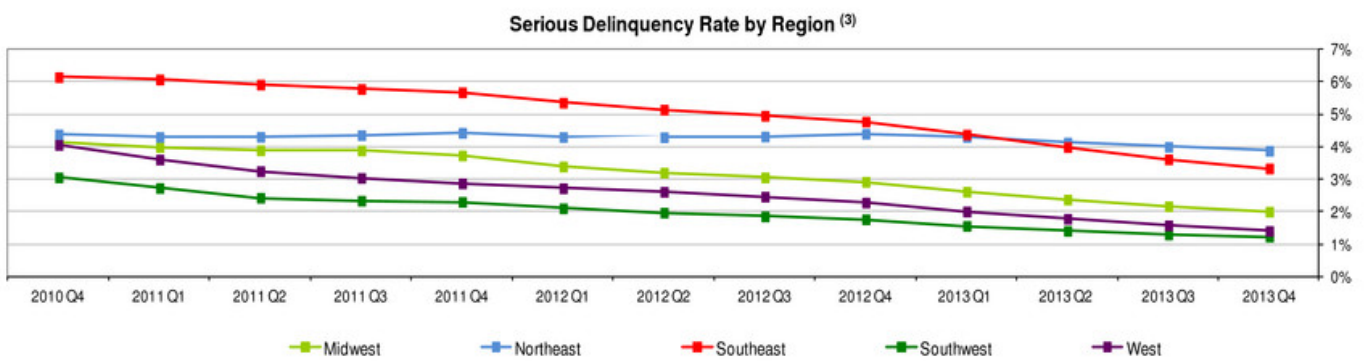
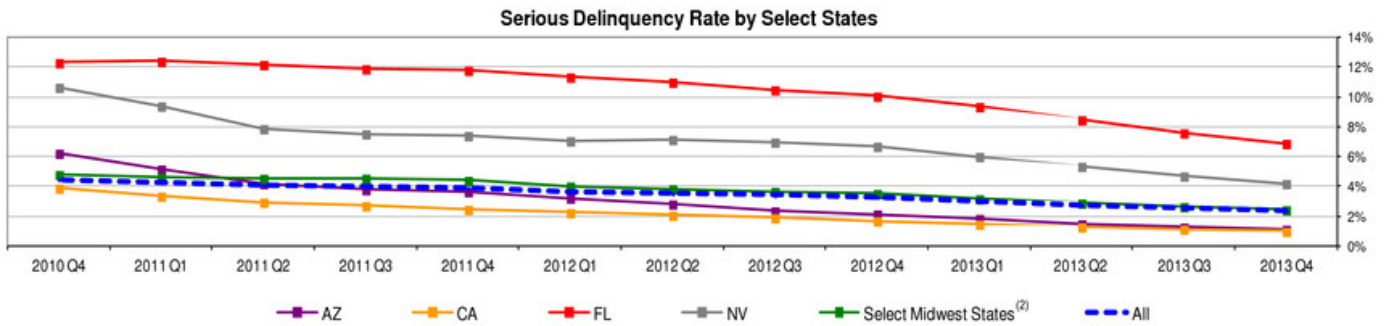
- (1) In reporting our Alt-A exposure, we have classified mortgage loans as Alt-A if and only if the lenders that deliver the mortgage loans to us have classified the loans as Alt-A based on documentation or other product features. We have loans with some features that are similar to Alt-A mortgage loans that we have not classified as Alt-A because they do not meet our classification criteria.
- (2) Newly originated Alt-A loans acquired after 2008 consist of the refinance of existing loans under our Refi Plus initiative.
- (3) Excludes non-Fannie Mae securities held in portfolio and those Alt-A and subprime wraps for which Fannie Mae does not have loan-level information. Fannie Mae had access to detailed loan-level information for approximately 99% of its single-family conventional guaranty book of business as of December 31, 2013.
- (4) The increase after 2008 is the result of our HARP loans, which we began acquiring in April 2009 and which involve the refinance of existing Fannie Mae loans with high loan-to-value ratios, including loans with loan-to-value ratios in excess of 100%.
- (5) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.
- (6) Defined as unpaid principal balance of Alt-A loans with credit enhancement as a percentage of unpaid principal balance of all Alt-A loans for which Fannie Mae has access to loan-level information.
- (7) Expressed as a percentage of credit losses for the single-family guaranty book of business. Does not reflect the impact of recoveries that have not been allocated to specific loans. For information on total credit losses, refer to Fannie Mae's 2013 Form 10-K.
- (8) Defaults include loan liquidations other than through voluntary pay-off or repurchase by lenders and includes loan foreclosures, short sales, sales to third parties and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.

## Credit Characteristics of Refi Plus Loans in the Single-Family Conventional Guaranty Book of Business

As of December 31, 2013	Origination Year									
	HARP <sup>(1)</sup>					Other Refi Plus <sup>(1)</sup>				
	2013	2012	2011	2010	2009	2013	2012	2011	2010	2009
Unpaid Principal Balance (billions)	\$84.5	\$124.8	\$44.5	\$41.6	\$19.4	\$54.2	\$65.3	\$52.9	\$43.0	\$19.0
Share of Single-Family Conventional Guaranty Book	3.0%	4.4%	1.6%	1.5%	0.7%	1.9%	2.3%	1.9%	1.5%	0.7%
Average Unpaid Principal Balance	\$175,880	\$193,343	\$201,448	\$213,750	\$220,796	\$134,704	\$141,962	\$145,173	\$155,763	\$160,086
Share of Total Refinances	4.2%	6.1%	2.2%	2.0%	1.0%	2.7%	3.2%	2.6%	2.1%	0.9%
Weighted Average Origination Loan-to-Value Ratio	109.4%	112.7%	95.0%	93.1%	91.5%	60.3%	61.3%	60.7%	63.0%	65.0%
Origination Loan-to-Value Ratio > 90%	75.0%	77.9%	58.7%	53.7%	48.8%	—	—	—	—	—
Weighted Average Mark-to-Market Loan-to-Value Ratio	100.7%	93.4%	79.6%	81.5%	84.4%	56.3%	52.3%	50.2%	53.6%	58.1%
Weighted Average FICO <sup>(2)</sup>	721	736	744	742	744	735	750	754	755	753
FICO < 620 <sup>(2)</sup>	7.0%	4.0%	2.3%	2.4%	1.8%	5.6%	3.3%	2.1%	1.9%	1.7%
Fixed-rate	99.6%	99.5%	97.2%	97.5%	97.8%	99.3%	99.1%	97.8%	97.7%	98.1%
Primary Residence	78.2%	85.0%	85.8%	90.2%	94.5%	81.1%	86.7%	88.1%	90.5%	92.0%
Second/Vacation Home	3.1%	2.8%	3.4%	3.5%	3.2%	3.5%	3.1%	3.6%	3.6%	4.6%
Investor	18.6%	12.2%	10.8%	6.3%	2.2%	15.4%	10.2%	8.4%	5.9%	3.4%
Condo/Co-op	13.2%	11.0%	10.3%	9.8%	8.2%	9.5%	7.7%	5.9%	6.2%	7.3%
<b>Serious Delinquency Rate</b>										
Overall Serious Delinquency Rate	0.19%	0.63%	1.18%	1.90%	2.73%	0.05%	0.16%	0.34%	0.62%	1.00%
Serious Delinquency Rate by MTMLTV Ratio:										
<=80%	0.09%	0.23%	0.63%	0.78%	1.08%	0.05%	0.16%	0.33%	0.56%	0.83%
80% and <=105%	0.14%	0.60%	1.72%	2.69%	3.29%	0.05%	0.37%	2.85%	4.25%	3.87%
105% and <=125%	0.28%	1.03%	3.29%	5.48%	7.82%	—	—	0.00%	2.56%	4.88%
>125%	0.42%	1.57%	4.42%	6.80%	8.76%	—	—	—	0.00%	3.45%
<b>Mark-to-Market Loan-to-Value Ratio</b>										
<=80%	12.8%	29.7%	54.1%	47.6%	37.3%	99.5%	99.8%	99.7%	98.2%	93.4%
80% and <=105%	56.4%	47.1%	42.7%	48.3%	57.1%	0.5%	0.2%	0.3%	1.8%	6.5%
105% and <=125%	18.2%	14.7%	3.0%	3.7%	5.1%	—	—	0.0%	0.0%	0.1%
>125%	12.5%	8.4%	0.2%	0.4%	0.6%	—	—	—	0.0%	0.0%

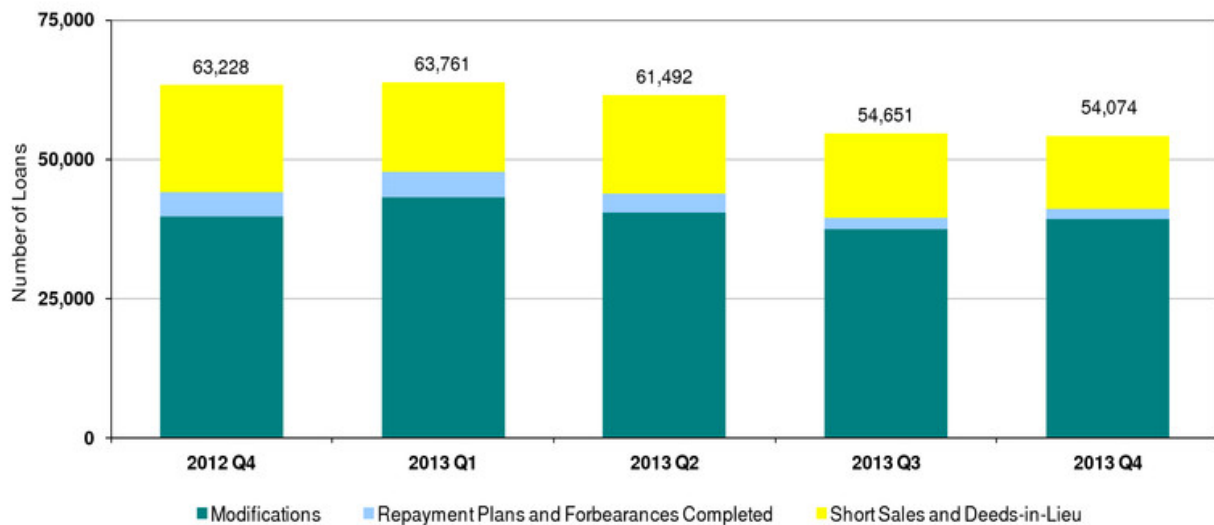
- (1) Our Refi Plus initiative, under which we acquire HARP loans, started in April 2009. HARP loans have LTV ratios at origination in excess of 80%, while Other Refi Plus loans have LTV ratios at origination of up to 80%.
- (2) FICO credit score is as of loan origination, as reported by the seller of the mortgage loan.

## Serious Delinquency Rates by Select States and Region of Single-Family Conventional Guaranty Book of Business<sup>(1)</sup>



- (1) Calculated based on the number of loans in Fannie Mae's single-family conventional guaranty book of business within each specified category.  
 (2) Select Midwest states are Illinois, Indiana, Michigan, and Ohio.  
 (3) For information on which states are included in each region, refer to footnote 9 to Table 39 in Fannie Mae's 2013 Form 10-K.

## Single-Family Completed Workouts by Type



- Modifications involve changes to the original mortgage loan terms, which may include a change to the product type, interest rate, amortization term, maturity date and/or unpaid principal balance. Modifications include both completed modifications under the Administration's Home Affordable Modification Program (HAMP) and completed non-HAMP modifications, and do not reflect loans currently in trial modifications.
- Repayment plans involve plans to repay past due principal and interest over a reasonable period of time through temporarily higher monthly payments. Loans with completed repayment plans are included for loans that were at least 60 days delinquent at initiation.
- Forbearances involve an agreement to suspend or reduce borrower payments for a period of time. Loans with forbearance plans are included for loans that were at least 90 days delinquent at initiation.
- Deeds-in-lieu of foreclosure involve the borrower's voluntarily signing over title to the property.
- In a short sale, the borrower, working with the servicer and Fannie Mae, sells the home prior to foreclosure for less than the amount owed to pay off the loan, accrued interest and other expenses from the sale proceeds.

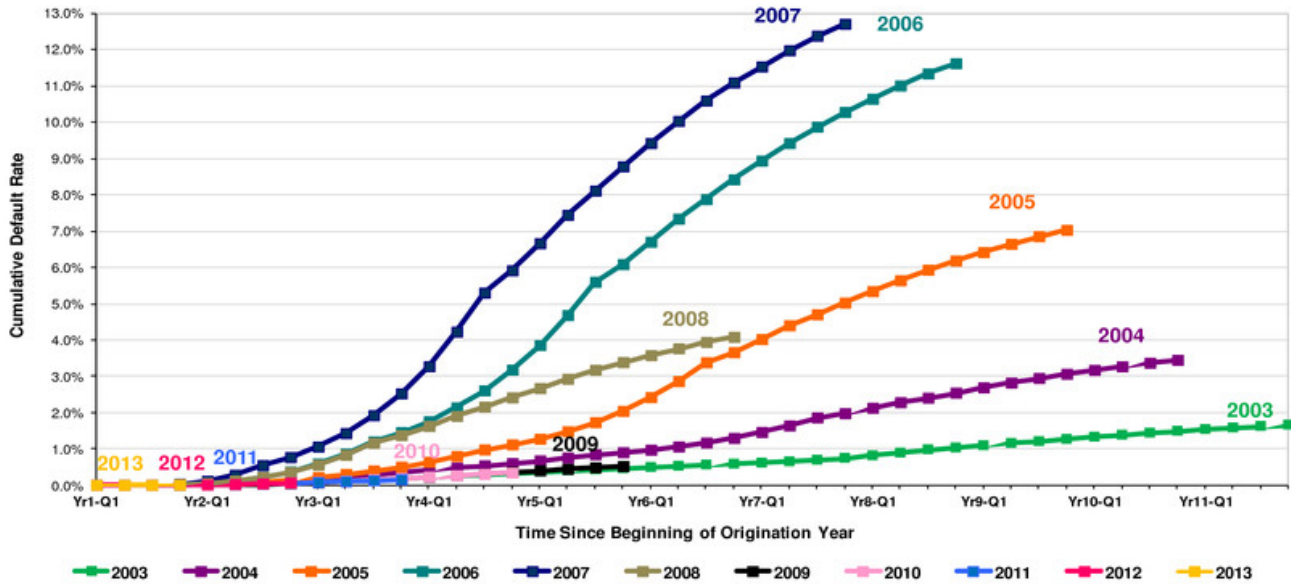


## Re-performance Rates of Modified Single-Family Loans<sup>(1)</sup>

% Current or Paid Off	2010 Q4	2011 Q1	2011 Q2	2011 Q3	2011 Q4	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2013 Q1	2013 Q2	2013 Q3
3 months post modification	81%	84%	84%	83%	84%	85%	84%	84%	85%	86%	83%	83%
6 months post modification	77%	78%	79%	79%	79%	78%	77%	80%	82%	79%	77%	n/a
9 months post modification	72%	75%	77%	76%	74%	73%	76%	78%	78%	76%	n/a	n/a
12 months post modification	69%	74%	75%	72%	71%	73%	75%	76%	76%	n/a	n/a	n/a
15 months post modification	68%	73%	72%	70%	71%	73%	74%	74%	n/a	n/a	n/a	n/a
18 months post modification	68%	71%	71%	70%	71%	72%	73%	n/a	n/a	n/a	n/a	n/a
21 months post modification	66%	70%	72%	71%	71%	72%	n/a	n/a	n/a	n/a	n/a	n/a
24 months post modification	65%	71%	73%	71%	71%	n/a	n/a	n/a	n/a	n/a	n/a	n/a

(1) Excludes loans that were classified as subprime adjustable rate mortgages that were modified into fixed rate mortgages. Modifications include permanent modifications, but do not reflect loans currently in trial modifications.

## Cumulative Default Rates of Single-Family Conventional Guaranty Book of Business by Origination Year



Note: Defaults consist of loan liquidations other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, short sales, sales to third parties and deeds-in-lieu of foreclosure. Cumulative Default Rate is the total number of single-family conventional loans in the guaranty book of business originated in the identified year that have defaulted, divided by the total number of single-family conventional loans in the guaranty book of business originated in the identified year.

Data as of December 31, 2013 is not necessarily indicative of the ultimate performance of the loans and performance is likely to change, perhaps materially, in future periods.

## Single-Family Real Estate Owned (REO) in Select States

State	Average Days From Last Paid Installment to Foreclosure For Full Year 2013 <sup>(2) (3) (4)</sup>	REO Acquisitions and Dispositions (Number of Properties)						REO Inventory as of December 31, 2013	REO Inventory as of December 31, 2012
		2013	2012	2011	2010	2009	2008		
Beginning Balance	N/A	105,666	118,528	162,489	86,155	63,538	33,729	N/A	N/A
Arizona	431	4,310	8,133	16,172	20,691	12,854	5,532	2,189	3,497
California	560	6,382	14,980	27,589	34,051	19,565	10,624	4,931	8,909
Florida	1,226	30,298	23,586	13,748	29,628	13,282	6,159	19,876	13,838
Nevada	638	2,233	3,014	8,406	9,418	6,075	2,906	1,360	1,379
Select Midwest States <sup>(1)</sup>	724	31,830	40,070	33,777	45,411	28,464	23,668	26,252	29,148
All other States	679	69,331	84,696	100,004	122,879	65,377	45,763	48,621	48,895
Total Acquisitions	N/A	144,384	174,479	199,696	262,078	145,617	94,652	N/A	N/A
Total Dispositions	N/A	(146,821)	(187,341)	(243,657)	(185,744)	(123,000)	(64,843)	N/A	N/A
Ending Inventory	N/A	103,229	105,666	118,528	162,489	86,155	63,538	N/A	N/A

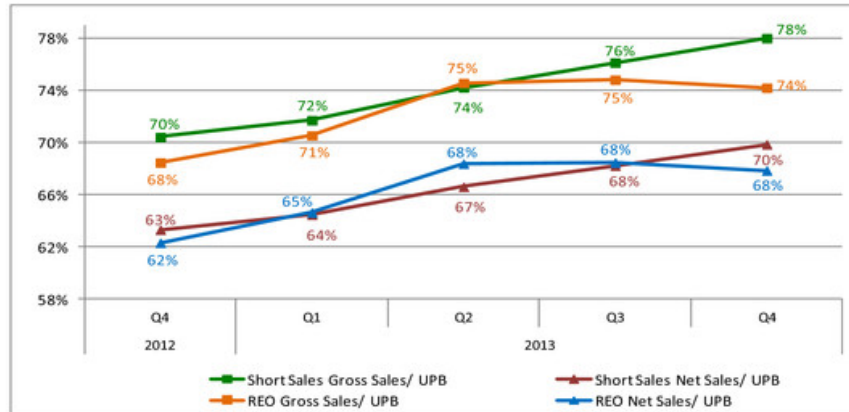
(1) Select Midwest States are Illinois, Indiana, Michigan, and Ohio.

(2) Measured from the borrowers' last paid installment on their mortgages to when the related properties were added to our REO inventory for foreclosures completed during full year of 2013.

(3) Fannie Mae incurs additional costs associated with property taxes, hazard insurance, and legal fees while a delinquent loan remains in the foreclosure process. Additionally, the longer a loan remains in the foreclosure process, the longer it remains in our guaranty book of business as a seriously delinquent loan. The average number of days from last paid installment to foreclosure for all states combined were 325, 407, 479, 529, 655, and 793 in each of the years 2008 through 2013, respectively.

(4) Home Equity Conversion Mortgages (HECMs) excluded from calculation.

## Single-Family Short Sales and REO Sales Price / UPB of Mortgage Loans<sup>(1) (2)</sup>



### Gross Sales Price/UPB Trends on Direct Sale Dispositions<sup>(1)</sup> and Short Sales<sup>(2)</sup> Top 5 States<sup>(3)</sup>

REO Gross Sales Price/UPB	2012	2013			
	Q4	Q1	Q2	Q3	Q4
CA	73.2%	78.0%	85.3%	86.7%	86.8%
FL	62.2%	64.5%	67.8%	70.7%	72.0%
MI	56.9%	59.9%	65.1%	67.8%	66.7%
IL	55.0%	57.2%	61.9%	63.2%	64.5%
OH	59.2%	61.7%	62.4%	64.6%	61.9%
<b>Top 5</b>	<b>63.9%</b>	<b>66.9%</b>	<b>71.1%</b>	<b>71.7%</b>	<b>72.1%</b>
<b>All Others</b>	<b>72.2%</b>	<b>73.5%</b>	<b>77.6%</b>	<b>77.8%</b>	<b>76.2%</b>
<b>Total</b>	<b>68.5%</b>	<b>70.6%</b>	<b>74.6%</b>	<b>74.8%</b>	<b>74.2%</b>

Short Sales Gross Sales Price/UPB	2012	2013			
	Q4	Q1	Q2	Q3	Q4
CA	71.1%	72.2%	75.5%	78.7%	81.4%
AZ	69.9%	73.1%	76.5%	78.2%	79.2%
FL	63.7%	65.8%	68.8%	71.3%	73.6%
NV	59.1%	63.0%	67.1%	70.1%	73.6%
IL	67.3%	66.7%	68.6%	70.5%	72.7%
<b>Top 5</b>	<b>67.0%</b>	<b>68.8%</b>	<b>71.7%</b>	<b>73.9%</b>	<b>76.3%</b>
<b>All Others</b>	<b>76.2%</b>	<b>76.7%</b>	<b>78.6%</b>	<b>79.8%</b>	<b>80.4%</b>
<b>Total</b>	<b>70.4%</b>	<b>71.7%</b>	<b>74.3%</b>	<b>76.2%</b>	<b>78.0%</b>

- (1) Calculated as the sum of sale proceeds received on REO properties that have been sold to a third party (excluding properties that have been repurchased by the seller/servicer, acquired by a mortgage insurance company, redeemed by a borrower, or sold through the FHFA Rental Pilot) divided by the aggregate unpaid principal balance (UPB) of the related loans. Gross sales price represents the contract sale price. Net sales price represents the contract sale price less selling costs for the property and adjusted for other charges/credits paid by or due to the seller at closing. Properties disposed of in the fourth quarter of 2012 through structured rental transactions have been excluded from the Net/Gross Proceeds to UPB calculations.
- (2) Calculated as the sum of sales proceeds received on short sales divided by the aggregate unpaid principal balance (UPB) of the related loans. Gross sales price represents the contract sale price. Net sales price represents the contract sale price less charges/credits paid by or due to other parties at closing.
- (3) The states shown had the greatest volume of properties sold in 2013 in each respective category.



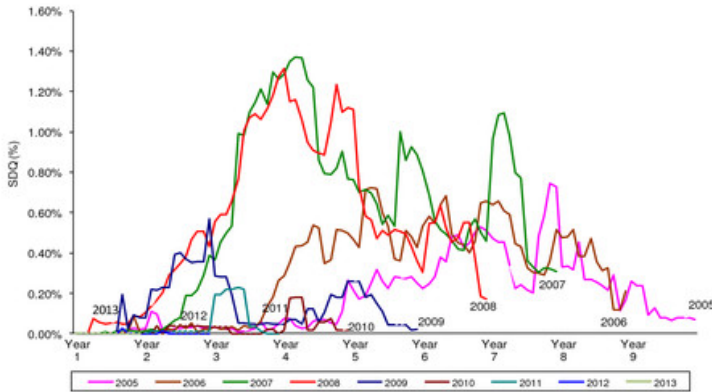
## Multifamily Credit Profile by Loan Attributes

As of December 31, 2013	Loan Counts	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	% of 2013 Multifamily Credit Losses <sup>(2)</sup>	% of 2012 Multifamily Credit Losses	% of 2011 Multifamily Credit Losses	% of 2010 Multifamily Credit Losses
Total Multifamily Guaranty Book of Business	35,581	\$198.9	100%	0.10%	100%	100%	100%	100%
<b>Credit Enhanced Loans:</b>								
Credit Enhanced	32,204	\$181.1	91%	0.10%	1%	73%	83%	68%
Non-Credit Enhanced	3,377	\$17.7	9%	0.13%	99%	27%	17%	32%
<b>Origination loan-to-value ratio: <sup>(3)</sup></b>								
Less than or equal to 70%	22,833	\$110.1	56%	0.04%	46%	14%	18%	8%
Greater than 70% and less than or equal to 80%	10,366	\$81.9	41%	0.17%	35%	71%	70%	89%
Greater than 80%	2,382	\$6.9	3%	0.23%	18%	15%	12%	3%
<b>Delegated Underwriting and Servicing (DUS ®) Loans: <sup>(4)</sup></b>								
DUS ® - Small Balance Loans <sup>(5)</sup>	8,762	\$16.6	8%	0.24%	5%	7%	9%	7%
DUS ® - Non Small Balance Loans	12,454	\$161.7	82%	0.06%	-26%	71%	72%	61%
<b>DUS ® - Total</b>	<b>21,216</b>	<b>\$178.3</b>	<b>90%</b>	<b>0.08%</b>	<b>-21%</b>	<b>78%</b>	<b>81%</b>	<b>68%</b>
Non-DUS - Small Balance Loans <sup>(5)</sup>	13,589	\$10.3	5%	0.50%	43%	16%	12%	10%
Non-DUS - Non Small Balance Loans	776	\$10.3	5%	0.17%	78%	6%	7%	22%
<b>Non-DUS - Total</b>	<b>14,365</b>	<b>\$20.6</b>	<b>10%</b>	<b>0.34%</b>	<b>121%</b>	<b>22%</b>	<b>19%</b>	<b>32%</b>
<b>Maturity Dates:</b>								
Loans maturing in 2014	1,504	\$6.8	3%	0.25%	-16%	12%	5%	11%
Loans maturing in 2015	2,548	\$12.8	6%	0.08%	-2%	8%	6%	4%
Loans maturing in 2016	2,652	\$14.0	7%	0.07%	33%	12%	8%	14%
Loans maturing in 2017	3,764	\$18.4	9%	0.29%	81%	33%	21%	12%
Loans maturing in 2018	3,187	\$17.9	9%	0.10%	1%	14%	21%	8%
Other maturities	21,926	\$129.1	65%	0.08%	3%	22%	39%	51%
<b>Loan Size Distribution:</b>								
Less than or equal to \$750K	8,883	\$2.6	1%	0.51%	13%	5%	5%	2%
Greater than \$750K and less than or equal to \$3M	12,262	\$18.4	9%	0.38%	62%	17%	16%	16%
Greater than \$3M and less than or equal to \$5M	4,522	\$16.6	8%	0.21%	4%	12%	11%	17%
Greater than \$5M and less than or equal to \$25M	8,559	\$88.0	44%	0.10%	-34%	55%	50%	48%
Greater than \$25M	1,355	\$73.4	37%	—	55%	11%	18%	17%

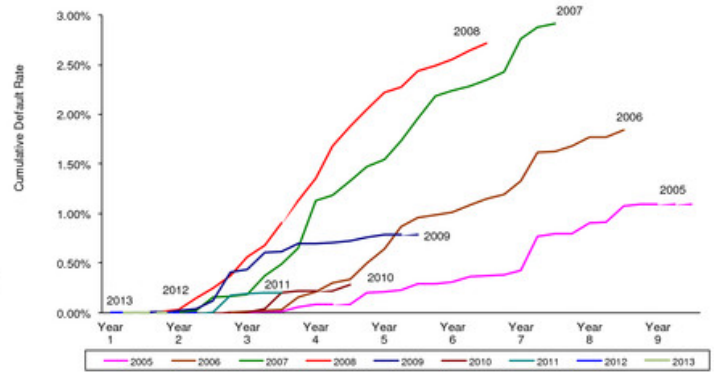
- (1) We classify multifamily loans as seriously delinquent when payment is 60 days or more past due.
- (2) Negative values are the result of recoveries on previously charged off amounts and may also cause other percentages to be greater than 100%.
- (3) Weighted Average Origination loan-to-value ratio is 66% as of December 31, 2013.
- (4) Under the Delegated Underwriting and Servicing, or DUS ®, product line, Fannie Mae acquires individual, newly originated mortgages from specially approved DUS lenders using DUS underwriting standards and/or DUS loan documents. Because DUS lenders generally share the risk of loss with Fannie Mae, they are able to originate, underwrite, close and service certain loans without our pre-review.
- (5) Multifamily loans with an original unpaid balance of up to \$3 million nationwide or up to \$5 million in high cost markets.

# Multifamily Credit Profile by Acquisition Year

Multifamily SDQ Rate by Acquisition Year



Cumulative Defaults by Acquisition Year



As of December 31, 2013	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	# of Seriously Delinquent loans <sup>(1)</sup>	% of 2013 Multifamily Credit Losses <sup>(2)</sup>	% of 2012 Multifamily Credit Losses <sup>(2)</sup>	% of 2011 Multifamily Credit Losses	% of 2010 Multifamily Credit Losses
Total Multifamily Guaranty Book of Business	\$198.9	100%	0.10%	102	100%	100%	100%	100%
<b>By Acquisition Year:</b>								
2013	\$29.1	15%	—	—	—	—	—	—
2012	\$33.0	17%	—	—	0%	—	—	—
2011	\$22.5	11%	—	—	-2%	0%	—	—
2010	\$16.1	8%	0.02%	1	96%	0%	—	—
2009	\$15.9	8%	0.02%	2	-27%	7%	6%	2%
2008	\$19.7	10%	0.17%	21	-12%	23%	31%	17%
2007	\$23.9	12%	0.31%	38	13%	48%	33%	38%
2006	\$13.8	7%	0.21%	13	45%	10%	7%	17%
2005	\$10.0	5%	0.07%	4	10%	17%	3%	2%
Prior to 2005	\$15.0	8%	0.38%	23	-23%	-4%	20%	25%

(1) We classify multifamily loans as seriously delinquent when payment is 60 days or more past due.

(2) Negative values are the result of recoveries on previously charged off amounts and may also cause other percentages to be greater than 100%.

## Multifamily Credit Profile

As of December 31, 2013	Unpaid Principal Balance (Billions)	% of Multifamily Guaranty Book of Business (UPB)	% Seriously Delinquent <sup>(1)</sup>	% of 2013 Multifamily Credit Losses <sup>(2)</sup>	% of 2012 Multifamily Credit Losses	% of 2011 Multifamily Credit Losses	% of 2010 Multifamily Credit Losses
Total Multifamily Guaranty Book of Business	\$198.9	100%	0.10%	100%	100%	100%	100%
<b>Region: <sup>(3)</sup></b>							
Midwest	\$17.5	9%	0.23%	-38%	15%	23%	10%
Northeast	\$39.7	20%	0.11%	-8%	10%	3%	5%
Southeast	\$42.9	21%	0.11%	12%	53%	42%	40%
Southwest	\$37.5	19%	0.09%	-32%	8%	26%	40%
Western	\$61.3	31%	0.07%	166%	14%	6%	6%
<b>Top Five States by UPB:</b>							
California	\$47.3	24%	0.05%	8%	1%	1%	2%
New York	\$23.6	12%	0.08%	2%	3%	0%	1%
Texas	\$19.5	10%	0.05%	-16%	2%	19%	12%
Florida	\$10.6	5%	0.14%	23%	36%	10%	13%
Washington	\$7.2	4%	0.06%	1%	0%	0%	0%
<b>Asset Class: <sup>(4)</sup></b>							
Conventional/Co-op	\$177.6	89%	0.12%	99%	94%	96%	99%
Seniors Housing	\$12.8	6%	—	—	—	—	—
Manufactured Housing	\$5.4	3%	—	0%	3%	0%	0%
Student Housing	\$3.1	2%	—	1%	3%	4%	1%
<b>Targeted Affordable Segment:</b>							
Privately Owned with Subsidy <sup>(5)</sup>	\$29.4	15%	0.06%	-15%	3%	14%	6%
<b>DUS &amp; Non-DUS Lenders/Service Providers:</b>							
DUS: Bank (Direct, Owned Entity, or Subsidiary)	\$70.4	35%	0.08%	7%	21%	29%	45%
DUS: Non-Bank Financial Institution	\$118.2	59%	0.11%	79%	70%	68%	50%
Non-DUS: Bank (Direct, Owned Entity, or Subsidiary)	\$9.0	5%	0.18%	4%	6%	1%	4%
Non-DUS: Non-Bank Financial Institution	\$1.1	1%	0.19%	10%	2%	1%	1%
Non-DUS: Public Agency/Non Profit	\$0.2	0%	—	0%	0%	0%	0%

(1) We classify multifamily loans as seriously delinquent when payment is 60 days or more past due.

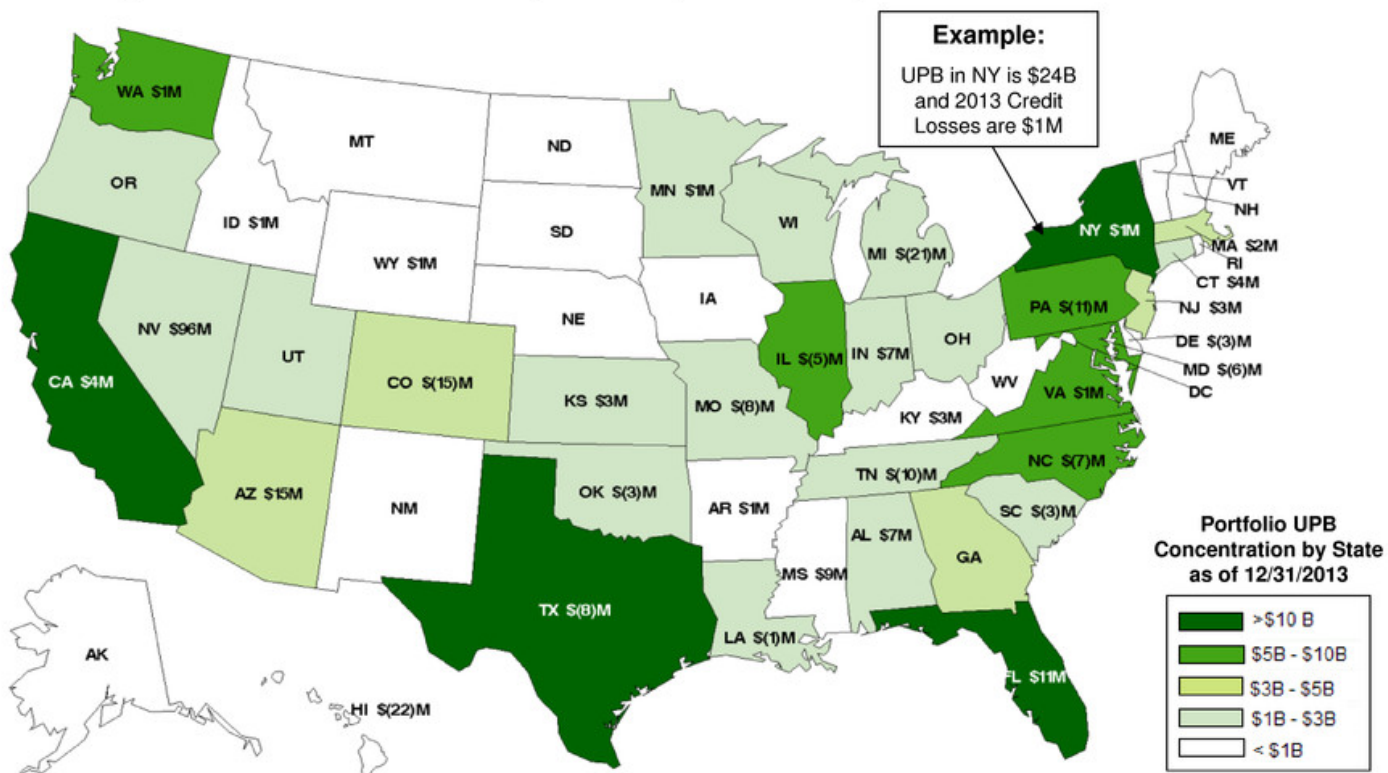
(2) Negative values are the result of recoveries on previously charged off amounts and may also cause other percentages to be greater than 100%.

(3) For information on which states are included in each region, refer to footnote 9 to Table 39 in Fannie Mae's 2013 Form 10-K.

(4) Conventional Multifamily/Cooperative Housing/Affordable Housing: Conventional Multifamily is a loan secured by a residential property comprised of five or more dwellings which offers market rental rates (i.e., not subsidized or subject to rent restrictions). Cooperative Housing is a multifamily loan made to a cooperative housing corporation and secured by a first or subordinated lien on a cooperative multifamily housing project that contains five or more units. Affordable Housing is a multifamily loan on a mortgaged property encumbered by a regulatory agreement or recorded restriction that limits rents, imposes income restrictions on tenants or places other restrictions on the use of the property. Manufactured Housing Communities: A multifamily loan secured by a residential development that consists of sites for manufactured homes and includes utilities, roads and other infrastructure. In some cases, landscaping and various other amenities such as a clubhouse, swimming pool, and tennis and/or sports courts are also included. Seniors Housing: A multifamily loan secured by a mortgaged property that is intended to be used for residents for whom the owner or operator provides special services that are typically associated with either "independent living" or "assisted living." Some Alzheimer's and skilled nursing capabilities are permitted. Dedicated Student Housing: Multifamily loans secured by residential properties in which college or graduate students make up at least 80% of the tenants. Dormitories are not included.

(5) The Multifamily Affordable Business Channel focuses on financing properties that are under a regulatory agreement that provides long-term affordability, such as properties with rent subsidies or income restrictions.

## Multifamily 2013 Credit Losses by State (\$ Millions)\*



\*Total state credit losses will not tie to total 2013 credit losses due to rounding.

**Numbers:** Represent 2013 credit losses for each state which totaled \$52M as of December 31, 2013. States with no numbers had less than \$500K in credit losses or less than \$500K in credit-related income in 2013.

**Shading:** Represent Unpaid Principal Balance (UPB) for each state which totaled \$198.9B as of December 31, 2013.

Note: Negative values are the result of recoveries on previously charged-off amounts.

